



**THE PUBLIC SPEAKER'S  
TREASURE CHEST**



# The Public Speaker's Treasure Chest

*A Compendium of  
Source Material to  
Make Your Speech  
Sparkle*

by  
Herbert V Prochnow



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BLACKPOOL



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# PREFACE

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A book has been written for two groups of persons—the many men and women who must occasionally make an address, introduce a speaker at a meeting; and the large number of persons who would like to improve their conversation.

At the beginning of the book there are two chapters which show how to prepare a speech and how to make a speech sparkle. It is hoped that the reader will be able by a study of these chapters to grasp the essential in the preparation of any speech. Many illustrations have been introduced to be helpful.

To make the book also a compendium of source material that may be used on many occasions in speeches and conversation, there are included numerous humorous stories, epigrams, similes, amusing definitions, quotations from literature, interesting incidents from famous lives, and other phrases. These materials are the practical tools by which speeches and conversation are made fascinating and colorful. Books have been published which contained humorous stories—other books have presented or quotations. In this book, however, an effort is made to show in one volume not only how to write a good speech, but also to present a collection of material which will assist in the preparation of speeches and the improvement of conversation. The range is from the simplest to the most difficult tools of effective speech. The public reader has here instantly available a treasure chest of all types of speech material.

The most commonly used method of making speeches and conversation interesting is humor. There are times when a joke, well told, will greatly illustrate a point, or definitely relieve a tense moment in discussion or argument. At other times a short, barbed epigram, subtly introduced, is helpful. Sometimes a good humorous definition is of assistance. Humor must never be dragged in or come—tly of a series of

irrelevant jokes. It must be to the point, clearly told, and without "that reminds me" introduction.

Quotations from the Bible and from literature are important materials because they frequently represent the most unusual, though and classic expressions great men have made on significant subjects.

The simile is used by far too few men and women. Yet it is a simple and serviceable tool of speech. An occasional simile adds distinct color to utterance and to writing.

There are also the infinite number of interesting incidents which can be obtained from the stories of famous lives. In them one finds illustrations of achievement, tragedy, patience, adversity, persistence and the various experiences of human life. The wider one's reading in this field, the more one's conversation and speech. Finally by careful reading one acquires the knowledge which permits unusual phrases, such as those in Chapter IX, to be made a part of daily conversation and prepared or extemporaneous speeches. Eloquence may be one of the products of wise use of the increased knowledge which comes from reading good books. Regular study and daily use of the source materials in this book will return rewards.

This book has grown in part out of the practical experience of addressing hundreds of business and banking conventions, associations of commerce, Rotary, Kiwanis, Lions and Optimists clubs, high school and college commencements, professional societies and other organizations. To the extent that it serves to make speeches and conversation more effective and interesting, it will have served its purpose.

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## Chapter I

# HOW TO PREPARE YOUR SPEECH

Epicurus, the Stoic philosopher once said, "No great thing is created suddenly any more than a bunch of grapes or a fig. If you tell me that you desire a fig, I answer you that there must be time. Let it first blossom, then bear fruit, then ripen."

One may say with equal truth that no great speech is created suddenly. The ideas it contains almost invariably grow out of years of experience. And the actual preparation of the speech itself generally requires many hours of concentrated thought and hard work, if it is to be a significant contribution on any subject. The unpardonable sin in public speaking is the sin of inadequate preparation. However the experienced speaker understands how to organize and prepare an effective address. He uses a number of relatively simple tools of speech which greatly assist him, and which anyone may readily learn and use.

1. Cicero said there were five essentials to public speaking: (a) determining exactly what one should say; (b) arranging the material in the proper order and with good judgment; (c) clothing the speech in well-chosen words and carefully phrased sentences; (d) fixing the speech in mind; (e) delivering it with dignity and grace. It will be helpful to each of us always to keep in mind these five essential steps which embrace the whole subject of public speaking.

2. When we proceed to the actual preparation of the speech itself, we find there are three simple divisions in almost every speech: the introduction, the body or the discussion, and the conclusion or summary. The introduction should clearly state the subject to be discussed so that the audience may thoroughly understand it. The body of the speech or the discussion should be a carefully prepared, logically arranged statement of the ideas

The numbers which appear in consecutive order in the left-hand margin throughout the book refer to the index (see page 313). The use of the index will make it possible to refer instantly to related ideas and source material throughout the book.



which the speaker wishes to convey. It is advisable to divide the main body of the speech into several parts, perhaps two, three or four. Each of these parts should make a complete unit in itself so the audience will find it easier to keep the essential ideas of the speech clearly in mind. Finally, in the conclusion, the speaker usually should summarize in a few brief sentences the two, three or four ideas he presented in the main body of the speech. This plan of dividing a speech into an introduction, body, and conclusion is the most desirable form for most occasions, and for most speakers, and any deviation from it should come only after one has gained considerable experience in speaking.

Having taken what may be called a panoramic view of a speech, we are ready to present in considerably more detail the exact steps necessary for its preparation. Not all persons prepare speeches with the same thoroughness and exacting attention. Consequently not all persons give equally good speeches.

3 The steps here outlined as necessary in preparing a speech are designed to be comprehensive and of assistance both to the beginner and to the more polished public speaker. With experience, some of the steps may perhaps be eliminated or modified, but finished public speaking is a high art, and it requires something more than slipshod and careless preparation.

4 Senator Arthur H. Vandenberg, an able speaker has advised us that in his opinion "scrupulous and painstaking preparation is indispensable. When brilliance and force are extemporaneous in a public address, they are the exception that proves the rule." Every conscientious speaker is acutely and sensitively aware of the serious nature of his responsibilities. Therefore, many speakers will spend from a half hour to as much as one or two hours in preparation for each minute they expect to speak. A fifteen minute speech would mean a minimum of seven and one-half hours of preparation.

When one addresses an audience of one hundred people for thirty minutes, it is the equivalent of taking 3,000 minutes of one person's time. That means fifty hours, or more than six days of eight hours each. It would be little short of criminal deliberately to waste one person's time for six working days. Yet that is precisely what happens when a speaker without complete and thorough preparation takes the time of an audience of one hundred persons. If the audience is larger the waste of time is proportionately greater. Should a person receive an invitation to address a meeting and know that he will not have time to make proper preparation for the occasion, he should decline the invitation. To accept it would be unfair to the audience and harmful to himself and the institution or business he represents.

An invitation to speak is a distinct honor. It may mean that a group of persons believe the speaker has exceptional knowledge in a field, or command of some phase of a subject, superior to that of many others who would like to receive his ideas. It may mean that others believe he has the ability to analyze and interpret a subject to the enlightenment of his audience. And in some instances it may mean that the speaker has the extraordinary ability to inspire others to greater achievement in life. No speaker who seriously contemplates these possibilities and the responsibilities they carry will ever appear before any audience poorly prepared. He will strive earnestly to fill each address with constructive ideas, logically arranged and eloquently presented. Too many speakers are unfortunately casual about the preparation of their speeches. To paraphrase Ben Jonson, any fool may talk, but only a wise man, thoroughly prepared, can give a great speech.

The outline which follows presents in a rather definitive form the steps almost every speaker will find it helpful to take in preparing a speech.

## 5

## STEPS IN PREPARING A SPEECH

I. Determine the exact subject of the speech so that the objective is distinct in the mind of the speaker. If the speaker himself has a hazy conception of the nature of his subject, if his mind is foggy or fuzzy and if he does not see clearly the outlines and limitations of his topic, how can he expect to leave his audience other than confused?

II. Think through the whole subject to be certain that he has formulated his own ideas and conclusions. In most cases, these ideas and conclusions will be predicated upon his own study, observation and experience.

III. Read exhaustively all the speeches, pamphlets and books on the subject of his speech. It may be necessary to take some notes. This work is not as difficult as it may appear. No wise person will ordinarily agree to speak in a field about which he knows nothing. Nor will an intelligent chairman of a program committee invite a speaker who is ignorant of his subject. Consequently in preparing his address, the speaker will already be intimately acquainted with much of the material available on the topic. But he must be certain that he has a comprehensive understanding of the entire subject and is familiar with the most recent studies in that field. A superficial or shallow understanding of the subject may lead to disaster before an intelligent audience.

IV. Outline the speech into its three principal divisions and any minor subdivisions as follows:



No one can read the statements of these two eminent men without being impressed with the seriousness with which they assume the responsibility of speaking to an audience and the thoroughness with which they prepare their addresses.

## 8

## WRITING THE INTRODUCTION

The two parts of an address most difficult to prepare are the introduction and the conclusion. Both must be relatively short. Both must be worked out with the greatest care. Senator Robert F. Reynolds has informed us that he arranges his "speech for a point in the program following the addresses of others." Then "I can listen very carefully to what the speakers before me have to say." In that way the Senator obtains points from other addresses which he can turn over in his mind for development. "I have found," advises Senator Reynolds, "that this has always given me a good start, and that is a lot to take into consideration in addressing an audience, whether your speech is a prepared one or an extemporaneous one. If you can get the ears of your listeners at the outset, then there is not much difficulty in keeping their attention."

In the introduction, the proposition to be discussed must be trimmed to its precise proportions. Sometimes, with experience, the introduction may be eliminated, particularly if the title clearly conveys the nature of the topic. However it is almost always necessary to use an introduction, and eight possible methods of beginning an address are presented below with illustrations.

9. *A. Announce the subject directly in the first sentence or paragraph.*

## ILLUSTRATIONS

Henry J. Allen, former Governor of Kansas and United States Senator used the following concise introductory statement:

I am to talk to you tonight about the Pan-American Conference at Lima. Most of you have heard the statement of Will Rogers that "the United States never lost a war nor won a conference. That appraisal is out of date since the Pan-American Conference. We won that conference.

George F. Barrett, Attorney General of Illinois, addressing the National Association of Attorneys General—

My subject—"The Future of Our States and Cities in Our Governmental Structure," is one of great importance to us as Attorneys General. But it is of even greater importance to the *citizens of our states*. It is vitally important to all citizens of the United States, not because of its academic significance, but for the reason that out of it may come the answer to the problem which is bothering so many of us, the problem which is our prime concern in these days

A. Introduction.

B. Main body of the speech or discussion, perhaps divided into two, three, or four subdivisions.

C. The conclusion or summary

V Write out the speech after it has been fully outlined. Long experienced speakers may find it possible simply to outline an address and speak from the outline. But the person who is striving for perfection should in the beginning at least write out each speech in its entirety. Otherwise there is almost certain to be looseness in the structure of the speech. A Virginia mother who was criticizing an inadequately prepared speech of her own son said, "Jim you may call that a speech, but I call it simply running off at the mouth." The failure of beginners particularly to write out a speech results in sloppiness of expression. Writing a speech tends to give *precision and exactness in wording*. Most persons may find it easier to write a speech longhand and then have it typed.

6 Senator Robert A. Taft has advised us that he prepares his addresses by the following method

I jot down a number of ideas. Then I arrange those ideas and work them out in greater detail, so that the notes may cover as much as two foolscap pages. Then I dictate the address. Then I correct the first draft and have it written. Sometimes there is a second correction.

I should judge that it may take me eight hours to prepare a thirty-minute address, assuming that I do not have any extensive reading or research.

Of course sometimes it is not possible to prepare an address fully but it is much better to do so even if you intend to speak extemporaneously.

7 Dr. Harry Emerson Fosdick has given us the following instructive and interesting explanation of the procedure he uses in preparing his sermons

I always write out my sermons in full in advance. To the best of my recollection, after nearly forty years of preaching, I have never preached a sermon that was not written out fully. I do not see how any one can keep his substance serious, and his style flexible and varied unless he writes in full. At any rate, for myself there is no other method that is conceivable.

As for delivery that I handle in varied ways: sometimes having the manuscript before me and reading freely and sometimes drawing an outline from it and speaking from the notes.

With regard to the time spent on an average sermon it is very difficult to reckon that. How can one reckon the long period during which a sermon matures, oftentimes unconsciously germinating from some seed of an idea planted long before? All that I can do is to deal with the actual writing process, and not at all with the hours spent on the theme that contributed the substantial material to the sermon, and that there is no way of clocking. I would estimate that I spend a half hour in writing for each minute of the sermon.

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9. *A. Answer the subject directly in the first sentence or paragraph.*

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## ILLUSTRATIONS

15 Dr Hays Christian Adamson talking on "Don't Tread on Me" arouses curiosity in his introduction.

Ever since they made their appearance in the Garden of Eden snakes have probably been loaded more than any other creatures on earth. Popular fable has them stealing milk, rolling like hoops, using their tails as whips and scorpers, and tripping up people by coiling around their legs. They are accused of being dirty and of having the hypnotic eye. They are said to be wise, to have the speed of "clashed lightning" and never to die until sundown. All of which is perfect nonsense.

Alfred M. Landon speaking in October 1911, on "The Contribution of the Republican Party to National Defense" opened with this short and striking sentence "Here we are tonight, just American citizens, facing a situation growing worse each hour"

17 Mark Sullivan in an address on "What is Liberalism?"—

Up until the year 1917 there were two types of government in the world. One type consisted of democracy; the other of monarchies with varying modifications. At that time, preceding 1917 all the conflict about government that took place in the world was a conflict between these two types, between monarchy and democracy.

Of the democracies, the United States was the outstanding example. We were the outstanding example of it, and we were, in practical effect, the inventor of it. From the time we set it up, from the time we adopted our Constitution, in 1789, we had been a model for the rest of mankind. For 123 years, every change of government that had taken place anywhere (that was important or lasting) had been a departure from monarchy or a limitation of it, followed by an adoption or extension of democratic forms.

The world seemed to share with us the conviction that the American model was the latest and best. Complacently we assumed—and by imitation other nations confirmed our complacency—that the last word in government had been said. In that confident complacency America rested for 123 years. We were sure we had the latest and best model of government—we took it as much for granted as we took the days of the week.

18 Dr Edgar De Witt Jones speaking on the subject "Adventures Among Great Americans"—

I am a great believer in American history and if I had the ear of the young people of America today I would say "Open the history of your country and live again with those mighty spirits that gave verve and substance and glory to the making of the Republic." Our country is opulent in the great characters it has produced. Whoever ventures into a study of American history ventures into a veritable field of the cloth of gold. It would seem that when the American Revolution was in the offing, and during that period and immediately after wards, we had men to match the mountains. Think of it!



Frank T. Bell in a speech on "Fish and Their Management" presented an interesting illustration in terms the audience could understand.

Nearly 3,000,000,000 pounds of fish make up our annual catch. If all these fish were landed at one port, it would require ten full-size freight trains moving every day in the year to haul them to the market. These fish bring a total income of over \$60,000,000 to 117,000 fishermen. When we include manufacturing and distribution connected with the fisheries, we find that we have a billion dollar industry.

Merle Thorpe, speaking on "The Business of Government"—

As I work at my desk I can look out of my office window and see the west wings of the White House. There the general manager of this one-hundred-billion-dollar corporation, of which you and I are the stockholders, calls together his ten "vice presidents" to discuss recommendations that go to our board of directors on Capitol Hill.

13 Robert H. Jackson as Attorney General of the United States addressed the Eastern Association of College Deans and Advisers of Men on "Why a College Education?" His opening paragraph was a story of interest to every one of his listeners because it was related directly to their field. He said

Perhaps you have heard about the College Executives who were discussing what they wanted to do after retirement age. One hoped to run a prison or school of correction so the alumni would never come back to visit. Another chose to manage an orphan asylum so he would not be plagued with advice from parents.

14 Daniel M. Eisenberg in a speech on "I Bring 'Em Back" broadcast over the Columbia Network—

In sixteen years I have located about 165,000 missing men, women and children. My organization is the only commercial one of its kind. It is designed primarily for people who don't want to go to the police or to the Travelers Aid.

The most popular disappearance act I call "The Case of the Missing Husband." In sixteen years I've been asked to trace more than 75,000 husbands who have done the Arabian-tent-folding stunt. And, this will probably startle you I've been asked to locate only twelve wives in that same period! There's a fairly simple explanation for that. Most women are not equipped to earn a living. They are accustomed to the social protection of a home and family and very few of them have any money of their own with which to start on a flight into the unknown.

It's not the young husbands who run away from their wives. Just the opposite. My figures show that out of 100,000 husbands who disappear close to eighty-five per cent are men past the age of forty.

15 C. Use a statement that excites attention arouses curiosity surprises the audience or is particularly informative

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15 Dr. Hens Christian Adamson talking on "Don't Tread on Me" stresses courtesy in his introduction.

Ever since they made their appearance in the Garden of Eden snakes have probably been elected more than any other creatures on earth. Popular fable has them stealing milk, rolling like hoops, using their tails as whips and scorpers, and tripping up people by coiling around their legs. They are accused of being slaty and of having the hypocrite eye. They are said to be wise, to have the speed of "chaired lightning," and never to die until sundown. All of which is perfect nonsense.

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A story may be used simply to introduce humor. However a good humorous story well told and relevant, may provide an excellent introduction. If a speaker can tell a humorous story on himself, the audience enjoys it especially. Observe how frequently this device is used by actors extemporizing over the radio. Over 1,000 humorous stories of all kinds and suitable for many occasions are presented in Chapter IV

## ILLUSTRATIONS

21 Dr. Allen A. Stockdale opening a series of public addresses to be given at Barrington, Illinois, on fourteen consecutive nights by outstanding leaders of American thought—

You people are going to meet together for a good many nights here in this Barrington Town-Warming, and in this glorious community

There was an old Methodist preacher one time, a remarkable old fellow possessing a wonderful dry wit. He was conducting a revival meeting, and one fellow who was converted regularly every winter came up to the altar again. There he was right on scheduled time. He was praying "Oh, Lord, fill me full, fill me full." This dear old Methodist preacher said, "Lord, don't do it, he leaks."

Well, I hope you folks won't get into that trouble here with all of this glorious mess that is in store for you.

I feel the responsibility of opening this program. It looks like a pretty big ask. There was a man one time who was very successful, living in New York, who went back to the little town where he was born to see if he could find anybody he knew when he was a boy.

Finally he came upon an old town character Old Hensklah. There he was, just the same as when this New Yorker was a boy. He walked over to him and said: "Hello, Hensklah, you still here?" Hensklah said "Yep, I'm still around. He said: "What are you doing, Hensklah?" "Oh, just about the same as usual. He said, "Now look here, Hensklah, are you still going up to the little church?" "Yep, I still go up to the little church." "Tell me, do you still pump the organ up at the little church?" "Yep, I still pump the organ up at the little church, and say, by heck, last Sunday they had a new organist, and I pumped a piece he couldn't play."

I don't know if somebody is pumping a piece I can't play but here I am anyway ready to help you get started on this glorious something that we call a town-warming.

22 H. V. Kaltenborn, radio news broadcaster, speaking on "Looking at Europe From Here —

Mr Chairman, when you were saying those nice things about me it really made me feel good because, you know the audience that listened to my speeches during the crisis did not have quite as good an opinion of what I did as you do. I kept getting telegrams almost from the first hour. This is the way they came. Here is one addressed to Columbus. "If you take that self-

In those stirring times in Maryland was Lumber Martin, in New York was John Jay and that brilliant statesman, Alexander Hamilton. In Pennsylvania was wise old Ben Franklin and Albert Gallatin, and in Massachusetts were the Adamses, John and John Quincy, and their great radical cousin, Samuel Adams.

But it is in Virginia that we find the galaxy of American greatness in that period. The tongue of the Revolution, Patrick Henry, was a Virginian. The pen of the Revolution, Thomas Jefferson, was a Virginian. The sword of the Revolution, George Washington, was a Virginian. The father of the Constitution, James Madison, was a Virginian. The author of the Monroe Doctrine, James Monroe, was a Virginian. The greatest of all the great Chief Justices of the United States, John Marshall, was a Virginian.

19 Dr Ruth Alexander in an address on "Religion as a Force in Government"—

The alarm clock of history is wound up in periods of world crises and proceeds to run down between times. Today's days are lived at the high tension of alarm. Catastrophe confronts us, and with superficial inquiry as to its cause, we seek to correct it. Many of us pronounce the cure to lie in a vague "Liberalism," without realizing that liberalism has strayed far from its adherence to Liberty. Liberalism, as preached and practiced today is coincident with security—the polar opposite of Liberty. It is, in fact, but an alibi for socialism and centralized power. The bait of man as his brother's keeper attracts many of our noblest spirits, but the poisonous hook lies hidden in man's power over his brother. Interference, even on another's behalf, is incompatible with freedom, and history has shown it to lead irrevocably to final relinquishment of democratic institutions.

I am here to challenge politico-economic maladjustment as the cause of world unrest. I am here to attribute it primarily to paralysis of religion as the supreme historic force in the government of human relations.

20 A particularly informative opening for a speech on "America's Conquest of Suffering and Disease" by a Chicago businessman, stated

Since the early days of the pioneers when, in six months, pestilence and starvation reduced the first Virginia colony from 500 people to 60 and the Plymouth colony buried half its membership, America has poured into its warfare on poverty, starvation, disease and pestilence all those relentless energies which other nations too often express in warfare. In 1663 the first hospital was built. In 1934, 6,334 hospitals were registered by the American Medical Association. In that span of 271 years, American medical science drew the fangs of small pox, typhoid fever, yellow fever, rickets, diphtheria, tuberculosis and countless other devastating diseases.

In this progress there is no inclination to rest on the oars. With thousands of trained scientists carrying the battle to the enemy at every point, it is evident to all that we are on the threshold of even greater developments.

21 *D Tell a humorous story that is definitely related to the subject or to the situation under which the speaker is addressing the audience*

Now I have one more reason for being a little bit alarmed about introductions.

About four weeks ago I went to see *Victims of Reprisal* in New York. I was coming out of the theater when I met my old friend, Mr. James T. Powers, who used to be the star of *The Grisha*. That also was when you were all in the cradle. But I had not seen Jim for about twenty years.

He came over to me and he said: "Have you five minutes? I would like you to meet my wife. There is nobody in the world admires you the way my wife does. She thinks you are the greatest author in America. She reads every line you write. She thinks you are the greatest speaker in the world, and she once went 150 miles to hear you speak."

So he took me over to his wife and said, "Dear I want you to know Heywood Brown. Do you wonder that I am frightened at introductions? You know I thought Mrs. Higgins was going to finish up by saying: 'Ladies and gentlemen, I present Mr. Heywood Brown.'"

The late Knute Rockne, famous football coach of Notre Dame University—

It is rather awe-inspiring to me to see so many of you here this noon. I did not know there were so many executives in my home town.

In addressing you, I feel very much like a certain Irishman said he felt when it came to playing football. This chap said he was not much good until he got warmed up and sweaty and then just as soon as he got to sweating good he was all in.

25 Not all speakers can introduce humor at the beginning of an address as spontaneously as George Bernard Shaw did when he appeared before a London audience which had applauded him vociferously. He stepped to the front of the platform ready to give his speech. The crowd was calling wildly for him. As the roar subsided, and in that tense moment of silence, just before he began, a voice from the balcony cried "Blah! That would have finished many speakers. But not Shaw. He looked up and said calmly "Brother I agree with you fully but what can two of us do against so many?"

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This is a rather unusual introduction, but may be very successful. Claude Stou, Deputy Commissioner of Banking of Colorado, addressing the Colorado Bankers Association, effectively used a chart which showed in striking figures the losses which banks might eliminate and the additional income they might earn by proper service charges.

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A thought-provoking question, directly to the point of the address, focuses the attention of an audience immediately upon the subject.



styled propaganda minister off the air Europe might have a chance to solve her problems."

Here is a back-handed compliment for Columbus "Your foreign broadcasts are very fine, but can't you put Kaltenborn on the kiddies program?"

And here is another dig "Deeply appreciate Kaltenborn but in crisis long to hear Boake Carter"

After I had said that I met Adolf Hitler and had several interviews with Benito Mussolini, and tried to tell what kind of chap Mussolini was in contrast with Hitler and then, after I said I had talked with Daladier and Chamberlain and Benel, along comes this "Kaltenborn seemed to be dubby with every personage famous or infamous in this turbulent world. I have been waiting patiently to hear of his having a private conference with the Almighty"

And he goes on "I am confidently expecting him to tell us one of these days that he has told the Angel Gabriel not to blow his horn before 10 00 A.M. Eastern Standard Time."

Of course, it is not only when you talk about a foreign crisis that you get into trouble, but just say something of national politics and see what happens to you—if you're a commentator I ventured the other day to say something I thought was harmless. I said I felt poverty could never be completely eradicated, that, comparatively speaking, we would always have a certain amount of poverty with us, and this is one of the answers I got to that "Just because you are too damn dumb to settle poverty don't think Roosevelt can't, you small-town stuff."

Every now and then you get one letter that makes up for a hundred of the other kind. Here is one from a charming lady I know she is charming because of what she said.

"Dear Mr. Kaltenborn, you are the most wonderful thing on the air. When I hear your manly voice it is as though you stood by the side of my bed and held my hand and talked just to me."

What pleased me most, because it included within itself so much of the exemplary quality of good English, force, elegance, ease, and brevity was the comment sent to me on a postcard that just had three words, each one doubly underlined, and it said, "Nuts to you."

## 24 Channing Pollock, playwright, author and lecturer—

I have had a delightful afternoon here reaching its consummation in that most charming introduction. But an introduction like that makes me think of a story told me a great many years ago by a very dear friend of mine, named Charles Klein, who wrote a play called *The Lion and the Mouse*, which all of you little boys and girls are too young to remember.

Mr. Klein also wrote a play called *The Neer Do Well* which didn't. And he told me that when the curtain fell on the last act of *The Neer Do Well* in New York a young woman sitting behind him touched him on the shoulder and said "Are you Mr. Klein?" He said, "Yes." She said "Before the curtain rose on your play I took the liberty of cutting off a lock of your hair, and now I would like to give it back."

After an introduction like that I am never sure that you may not want to give back my lock of hair I can use it, you see.

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He came over to me and he said, "Have you five minutes? I would like you to meet my wife. There is nobody in the world admires you the way my wife does. She thinks you are the greatest author in America. She reads every line you write. She thinks you are the greatest speaker in the world, and she once went 150 miles to hear you speak."

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28 Dr Henry Noble McCracken speaking on "Study What You Like"—

Why in every other field of human activity is the goal of utility stressed while in education it seems to be held in contempt? Why should a student be called not a student because he chooses to study what seems to be of advantage to him? Just why is there all this nonsense about vocational studies?

29 Albert J Beveridge talking on "Work and Habits"—

Every man's problem is how to be effective. Consciously or unconsciously the question you are asking yourself is, "How shall I make my strength count for most in this world of effort?" And this is the question which every one of us ought to ask himself. But not for the purpose of mere selfish gain: not to get money for the sake of money or fame for the sake of fame, but for the sake of usefulness in the world, for the sake of helpfulness to those we love and of all humanity. Selfishness poisons all it touches, and makes all achievement dead-sea fruit which turns to ashes on the lips.

So the great question, "How shall I make the most of myself?" which every worker in the world is asking, must be nobly asked, and therefore unselfishly asked if you would have it wisely answered. There are two words that solve this query of your destiny, and those two words are work and habits.

30 Dr Donald B. Armstrong, Vice President of the Metropolitan Insurance Company broadcasting an address over the Columbia Network on "Magic Bullets."

Have you ever thought how great is man's love of magic; how persistently through all history he has sought magic short-cuts to the attainment of his ends, or to escape his ills or the penalty of his errors? In no field is this more true than in that of medicine. Man has long searched for "magic bullets" that might be shot into his system, so to speak, and that would go directly to the affected part, attack the trouble-making influence, and eliminate or destroy it without injuring the body itself.

Professor Walter Miles of Yale University began an address on "Mental Longevity" with this interesting question "Are old folks as bright as the young ones?" Both the old and the young would like to know the answer to that question.

31 *G State facts which show the importance of the subject to the welfare of the audience*

## ILLUSTRATIONS

32 The following introduction for an address on "Edison's Frontiers" before representatives of the electric industry shows the importance of the subject to the growth of the electric industry

Electricity means light, power, measurement, therapy, amusement, perhaps transportation. Have all its frontiers been explored and pre-empted? Obviously not.

In the ten years 1923-1933, four new farms came on high-line for every one so supplied with electric current previously. In 1933, there were over one million electrified farms, including some 260,000 with individual lighting plants. But 84 per cent or over five million farms are still without electricity and its gifts. Compared to the Gold Rush of '49, here is opportunity to the nth power. Balance the farmer's existing power, run a high-line past his gate, and you swing the door upon frontiers of business to the tune of 5,000,000 new refrigerators, 5,000,000 washing machines, 5,000,000 vacuum cleaners, 5,000,000 radios and countless ironing machines, electric clocks, radios, seers, lamps, bulbs, motors, movies, television sets.

33 Dr. S. Bernard Wortis, Chief Neurologist of New York University Clinic, broadcasting an address on "The Storm Periods of Life" over the Columbia Network in collaboration with the New York Academy of Medicine—

If every man and woman knew more about the periods in life when the stresses and strains were greater—and could learn to manage and adapt to these periods, we would have less nervous and mental illness in this country. The problem of caring for the mentally ill is yearly becoming a greater communal and national burden. Let me give you an idea of the magnitude of the problem.

More than half of the hospital beds of this country are filled with persons mentally ill. There are over 900,000 insane patients in the United States, and an additional 150,000 hospital beds are occupied by persons mentally defective or epileptic. Each year about 100,000 new mentally ill persons are admitted to our hospitals.

The cost of caring for the mentally ill is colossal for the entire country it amounts to 225 million dollars yearly. Since 1903, New York State alone has spent over 100 million dollars for new and urgently needed mental hospital buildings. The cost and maintenance of such buildings and personnel, through the New York State Department of Mental Hygiene, is over 35 million dollars per year in New York State alone!

34 H. Begins by a significant quotation or idea from some other person.

#### ILLUSTRATIONS

35 Newell Dwight Hillis speaking on "Character: Its Materials and External Teachers —

Dying Horace Greeley exclaimed, "Fame is a vapor, popularity an accident, riches take wings, those who cheer today will curse tomorrow—only one thing endures—character!" These weighty words bid all remember that life's one task is the making of manhood. Our world is a college, events are teachers, happiness is the graduating point, character is the diploma God gives man.

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know-all. By his anxiety they knew he proposed to give them the best thinking on the subject at his command.

The late Dr. Glenn Frank, former president of the University of Wisconsin, speaking on "The Statesmanship of Business and the Business of Statesmanship" —

Of one thing I am sure, and that is that you did not invite me here under any delusion that I am a businessman, or that I know anything you do not know about the mystical secrets of office procedure, or high finance. It would, therefore, be a sterile presumption on my part to try to discuss with you any of the technical aspects of business organization or financial procedure. You do not, I am sure, expect me to do that. And I have no desire to assume the glib omniscience of the after-dinner speaker who can solve everybody's problem but his own within the limits of thirty minutes.

39 The classic example of a speaker who seemed to deprecate his ability was Mark Antony when he said,

I am no orator as Brutus is,  
But, as you know me all, a plain blunt man,

For I have neither wit, nor worth, nor words,  
Action, nor utterance, nor the power of speech  
To stir men's blood; I only speak right out.

#### WRITING THE BODY OF THE SPEECH

The body is the substance of the speech. Fill it with facts and figures. They speak in a singularly convincing fashion. In addition, the facts and figures presented consecutively throughout the body of the address must march directly to the conclusion the speaker hopes to establish. The listeners should never have to say "What on the world did the remarks the speaker made on (this or that subject) have to do with his conclusion?"

The listener must receive something definite that he can carry away with him. What a pitiful spectacle a speaker makes when he becomes mired through an entire address in generalities and abstractions. Let us assume that the speaker has taken for his subject the hazards of operating a retail business. He says, "The retailer is engaged in a very hazardous business. His profits are small and his future is uncertain." Those are generalities. He might have said, "The retailer is engaged in a very hazardous business. The best studies available by the mercantile credit agencies indicate that the average retail store lives sixty-six months. In one middle western city for example, there are 1,200 retail stores. Thirty of these stores go out of business every month—three hundred sixty stores



36 On another occasion Newell Dwight Hillis stated in an introduction to an address on "Conscience and Character," "Von Humboldt said that every man, however good, has a yet better man within him. When the outer man is unfaithful to his deeper convictions, the hidden man whispers a protest. The name of this whisper in the soul is conscience."

37 Abbott Lawrence Lowell began the inaugural address when he became president of Harvard University with these words

Among his other wise sayings, Aristotle remarked that man is by nature a social animal and it is in order to develop his powers as a social being that American colleges exist. The object of the undergraduate department is not to produce hermits, each imprisoned in the cell of his own intellectual pursuits, but men fitted to take their places in the community and live in contact with their fellow men.

38 The question is often asked, "Should you ever apologize in opening a speech?" The answer is "No! never, never apologize in opening a speech." Do not say "I did not have time to prepare." The audience is the best judge of that condition. Why should you tell your audience they are not worth the time it would take you to prepare a speech? Why should you tell them that this occasion did not mean enough to you to consider serious preparation? Do not say either, "I don't know how to talk," or "I have nothing to say." If not, why did you accept? Surely you would not willingly bore an audience. Moreover these statements are a reflection upon the judgment of the program committee which invited you to speak. What the audience wants is not apologies. They want the best speech—and not even the second best speech—you can possibly give with thorough preparation.

There are some introductions which seem to be in the nature of apologies, which, however are not apologies of the kind we have described. They may be statements indicating that the speaker feels himself humble in the face of his responsibilities. They may even be sincere compliments to the audience. The listeners do not object to that kind of introduction. It is one thing actually to be unprepared and quite a different matter to be fully prepared, but humble when you contemplate the responsibilities of giving a good address. Introductions of this character follow

A business executive addressing the Erie, Pennsylvania, Association of Commerce on "The Problems of Management"—"I should be much less than frank if I did not tell you that I know there are men in this audience eminently better qualified to speak on this subject than I am, men who could bring to this discussion far richer experience, infinitely greater wisdom and more mature reflection." The gray-headed business executives in that audience liked that statement. The speaker was not posing as a

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38 The question is often asked, "Should you ever apologize in opening a speech?" The answer is "Not never, never apologize in opening a speech." Do not say "I did not have time to prepare." The audience is the best judge of that condition. Why should you tell your audience they are not worth the time it would take you to prepare a speech? Why should you tell them that this occasion did not mean enough to you to consider serious preparation? Do not say either "I don't know how to talk," or "I have nothing to say." If not, why did you accept? Surely you would not willingly bore an audience. Moreover these statements are a reflection upon the judgment of the program committee which invited you to speak. What the audience wants is not apologies. They want the best speech—and not even the second best speech—you can possibly give with thorough preparation.

There are some introductions which seem to be in the nature of apologies, which, however are not apologies of the kind we have described. They may be statements indicating that the speaker feels himself humble in the face of his responsibilities. They may even be sincere compliments to the audience. The listeners do not object to that kind of introduction. It is one thing actually to be unprepared and quite a different matter to be fully prepared, but humble when you contemplate the responsibilities of giving a good address. Introductions of this character follow

A business executive addressing the Erie, Pennsylvania, Association of Commerce on "The Problems of Management"—"I should be much less than frank if I did not tell you that I know there are men in this audience eminently better qualified to speak on this subject than I am men who could bring to this discussion far richer experience, infinitely greater wisdom and more mature reflection." The gray-headed business executives in that audience liked that statement. The speaker was not posing as a

know-all. By his ancestry they knew he proposed to give them the best thinking on the subject at his command.

The late Dr. Glenn Frank, former president of the University of Wisconsin, speaking on "The Stewardship of Business and the Business of Stewardship"—

Of one thing I am sure, and that is that you did not invite me here under any delusion that I am a businessman, or that I know anything you do not know about the mystical secrets of office procedure or high finance. It would therefore, be a sterile presumption on my part to try to discuss with you any of the technical aspects of business organization or financial procedure. "No do not," I am sure, expect me to do that. And I have no desire to assume the glib competence of the after-dinner speaker who can wave over both a problem and his own within the limits of thirty minutes.

39 The classic example of a speaker who seemed to depress his subject was Mark Antony when he said,

I am no orator, as Brutus is,  
But, as you know me all, a plain blunt man,

For I have neither wit, nor words, nor works,  
Actions, nor utterance, nor the power of speech  
To stir men's blood; I only speak right on.

### 3 WRITING THE BODY OF THE SPEECH

The body is the substance of the speech. Fill it with facts and figures. They speak in a singularly convincing fashion. In addition, the facts and figures presented consecutively throughout the body of the address march directly to the conclusion the speaker hopes to establish. The listener should never have to say "What in the world did he remember the speaker made on (this or that subject) have to do with his conclusion?"

The listener must receive something definite that he can carry away with him. What a painful spectacle a speaker makes when he becomes mired through an entire address in generalities and abstractions. Let us assume that the speaker has taken for his subject the hazards of operating a retail business. He says, "The retailer is engaged in a very hazardous business. His profits are small and his future is uncertain." These are generalities. He might have said, "The retailer is engaged in a very hazardous business. The best studies available by the mercantile credit agencies indicate that the average retail store lives sixty-six months. In the middle western city, for example, there are 1,200 retail stores. Thirty of these stores go out of business every month—three hundred sixty stores

die yearly. Thirty-two new stores are established monthly—many of the to lose their capital in a few months." Every audience likes the speaker who digs out new facts, new figures, new material relating to the interests. No matter how skillful he may be with words, no speaker can satisfactorily paint and prop up a speech lacking substance. The speaker who will make a reasonable effort to build substance into his address is certain to be acclaimed by his audience. Out of every ten speakers, seven are almost certain to fail to make a serious effort to get worth while facts for an audience, two will do a fair job, and one will make a comprehensive and exhaustive study of the subject. Even a little effort will place a speaker among the first three out of ten. A little more effort will leave him just one real competitor out of ten speakers on the average two-day convention program.

Specifically what guiding principles can be set down for the preparation of the body of the speech? There are at least five as follows:

41. *A. Know the subject thoroughly*

Strange as it may seem, few men are masters of their fields. The author has made a number of studies in the field of selling. With the assistance of college students of business administration, he has made tests of the knowledge which sales persons in various lines possess relative to the goods they sell. Certainly one would assume that a hat salesman, a shirt salesman, a hardware salesman, would have considerable knowledge of the field in which each of them sells. However, these tests in a number of lines reveal that out of ten sales persons, six or seven know practically nothing about the goods they sell, two or three know a little and one person is well informed. And yet these persons are supposed to make convincing sales speeches. Enthusiasm in selling and in speaking grows out of knowledge. A person who does not know his subject has nothing about which to enthuse. Unfortunately not a few speakers are compelled to play around in the suburbs of their subject because they are ignorant of it.

#### ILLUSTRATIONS

42. Frank T. Bell speaking on "Fish and Their Management" knows fish and gives some interesting facts about them.

It often happens that indirect methods and an elaborate technique are required to discover apparently simple facts about the lives of fish. It may be necessary to study the prevailing drift of ocean currents by releasing thousands of drift bottles, and to collect in two nets hundreds of samples of the eggs and larvae present in the surface water, in order to discover the location

of the extent of the spawning ground, how far the young fish are carried by the current, and at what age a fish reaches maturity.

Take for example the mackerel. Studies of Atlantic coastal waters have revealed that the spawning grounds of the mackerel are in the area off New York Harbor between Cape May, New Jersey and Montauk, Long Island. The migration of these and other important species is only now beginning to be understood.

We tag fish, much as identifying bands are attached to ducks and other migratory birds. A numbered disc of celluloid or a metal clip is fastened to the fish and it is then released; a small reward is offered for a record of its capture. We have tagged over 60,000 cod and many thousands of salmon, halibut, weakfish, scup, flounders and other species.

4) William Allen White, Editor of the Emporia Gazette, is probably the best informed person in the United States on the functions and operations of a country town newspaper. Note how vividly he analyzes the functions of the country town newspaper in this excerpt from an address broadcast over the Columbia Network.

The American country town paper rests entirely upon the theory of the dignity of the human spirit. It is democracy embodied. It emphasizes the individual. For instance, here is an item. "John Jones is in town today with the first load of hay from the third cutting of alfalfa." That item is the alpha and omega of small town journalism. It dignifies John Jones. It dignifies labor. It dignifies small business. And now Mrs. Jones has the first fortydollar out in her Espousa garden—that's a news item. We're glorifying Mrs. Jones. We're glorifying the human spirit, making the Joneses proud to be Joneses, to cut themselves hay to have a beautiful individual garden. Upon that glorification rests the American country newspaper and incidentally the American democracy.

4) A businessman describing a pair of pliers—

These pliers are hand-forged and hand-finished. They are made of high-carbon steel. If I could break one of those handles, I could show you a grain of steel as fine as the grain of a file. Ordinary pliers work loose at the pivot. The pivot wears, and after it's worn it jams. That's because the holes are punched. The holes in these pliers aren't punched, they're drilled. Take a good firm grip on the handles. Notice how they fit your hand—how they stick? See those little button-like things on the handles, with the little holes in the center? That's the wicket-grip idea. When you're working around your car with these pliers and the handles become greasy they won't slip. Notice the finish. Ordinary pliers rust. The nickel plating chips off. The nickel on these pliers will stick, and that's because they are made perfectly smooth and clean, and then plated. These pliers will last a lifetime. They're guaranteed.

Competitively what chance has an ordinary salesman who does not know the product against this businessman who does? Simply no chance!

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12 refuse. Do you know that occupied beds in our mental institutions outnumber those in all other hospitals combined? At this moment over 400,000 of our fellow citizens are being treated for crippling forms of mental disease in mental hospitals throughout the country. Indeed, at the present rate of new admissions, it can be predicted that four children out of every hundred born in the United States will, in the absence of effective preventive measures, become the victims of major psychoses or so-called insanity and will have to enter mental institutions at some time during their lives. This constitutes almost as large a proportion of children as will eventually graduate from our colleges and universities.

48 Herbert Hoover speaking on "Can Europe's Children Be Saved?"—

A survey of Belgium three months ago by the leading physicians and health authorities showed the march of the tragedy we had tried to prevent. The report reaffirms that strong adults can survive for awhile on a meager ration of bread and potatoes of late mostly furnished by the Germans. The shortage in meats, fats and milk is crucifying the children. This report showed that the people are devoting practically all their meager fats and milk to the children under three years of age. Yet with all this sacrifice there is a deficiency in food for even the little ones. The report continues that the worst effects of starvation show among the children from three years upwards. They say that 47 per cent of the children in the kindergartens, 63 per cent of primary schools, and 43 per cent in the higher schools were in a definitely weak condition. They inform us that many children were unable to come to school at all.

1 Mr. Hoover might have spoken generally of the starvation of children, but his talk was in specific terms of meats, fats, milk and the number of children who were in weak condition.

49 Dr. Haven Emerson speaking on "Let's Rehearse our Doctors" talks with facts and figures.

Of the 2,100,000 persons engaged in all varieties of medical care in its broadest sense, 120,000 are physicians in private practice, and 20,000 more work in a multitude of institutions. Hence, there is a doctor of medicine for each 900 people in the United States.

If such a ratio of doctors to people everywhere existed equally in all states, and in farm and rural areas and cities, no one would be inconvenienced except by the unavoidable delays in transportation of the doctor to patients in mountain, prairie, forest, and coastal regions. As a matter of fact there is one physician to each 243 persons in the District of Columbia, obviously because of the large number and size of federal services requiring medical participation or direction. There is one physician to 1,331 persons in Missouri. There are six states where there are less than 700 persons for each physician and there are two states, Colorado and California, where there are approximately 500 persons per physician.

There are 18 states with more than 1,000 persons per physician and three with more than 1,500 persons per physician.

Average incomes in Alabama are \$321 a year in Missouri \$328 in North



In speaking, knowledge brings confidence and confidence brings enthusiasm.

#### 45 B *Use facts figures and illustrations*

It is worth repeating again and again that illustrative matter filled with illuminating facts and figures is the most persuasive and interesting material for the body of speeches. Figures frequently have an eloquence that cannot be captured in phrases.

#### ILLUSTRATIONS

46 Arthur M. Hyde, former Governor of Missouri and Secretary of Agriculture under President Hoover gives a splendid illustration of what opportunity under liberty means.

In a clearing of the forests of Kentucky stands a crude log cabin. It is barren within and forbidding without. It speaks of the deepest poverty. Stretched upon the bare earth floor in the cabin lies a ragged untaught boy poring, by the flickering light of the fireplace, over a borrowed book. He lifts his eyes to gaze upon the burdened form of his pioneer mother and I hear him say:

"Life is hard. The future seems hopeless."

"My fathers fought in the American Revolution. They helped adopt the Constitution of America. They gave allegiance to a government, not by men but by laws which should be of equal application to all."

"Clad in the skins of animals, they penetrated the wilderness. With axes nearby they hewed logs for their cabins, cleared lands for their fields, and built homes for their children. Their eyes held a constant vision in which all men should be free to work out their own destiny, to plan their own lives in their own way, to possess the fruits of their own toil and to stand or fall by their own efforts."

"Poor and humble though I am, I have a chance. In my country no doors are barred to me because I am poor. I can work. Be the reward much or little, it will be mine. I can learn; the knowledge will give me power. Thank God, I have a chance."

And the ragged boy rose to become the rail-splitter, the country store keeper, the small town lawyer, the advocate of a great cause, the exemplar of individual liberty under the law, the great American President, the emancipator of a race, the defender and preserver of the American Union.

This is the triumph, in the life of one man, of a human soul given equal opportunity under liberty.

This illustration in Mr. Hyde's address gave warmth to the abstract subject of liberty. It made the idea live.

47 Dr. Clarence M. Hincks speaking on "Mental Disability—Last of the Taboos" begins the body of his address with an extraordinarily vivid illustration of the problem he is to discuss.

The frequency of mental disease is such as to challenge the attention of all thinking men. Mental ailments are much more prevalent than most of us

refuge. Do you know that occupied beds in our mental institutions outnumber those in all other hospitals combined? At this moment over 400,000 of our fellow citizens are being treated for crippling forms of mental disease in mental hospitals throughout the country. Indeed, at the present rate of new admissions it can be predicted that four children out of every hundred born

in the United States will, in the absence of effective preventive measures, be the victims of major psychoses or so-called insanity and will have to enter mental institutions at some time during their lives. This constitutes almost as large a proportion of children as will eventually graduate from our colleges and universities.

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Of the 1,100,000 persons engaged in all varieties of medical care in its broadest sense, 120,000 are physicians in private practice, and 20,000 more work in a multitude of institutions. Hence, there is <sup>in 1917</sup> ~~an~~ <sup>one</sup> doctor of medicine for each 900 people in the United States.

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There are 10 states with more than 1,000 persons per physician and three with more than 1,500 persons per physician.

Average incomes in Alabama are \$322 a year in Mississippi \$315 in North

tors. Before that address had been completed those Roman citizens were crying, "We'll burn the house of Brutus. Away, then! Come, seek the conspirators." Antony began by agreement with the hostile listeners, but finally he led them to his viewpoint.

54 *Do not argue but explain.*

No audience likes the speaker who states at the outset that he is going to convince them of his viewpoint or change their ideas. The immediate reaction is "I don't believe it" or skeptically, "Well, let's hear what you have to say." Again give the audience facts, information and figures. Explain your story. Let the facts change the viewpoint of the audience. The proper attitude is one of "Come, let us reason together." The object of public speaking is to present truth convincingly.

55 A business executive who recently spoke on "Tests of Management" at the annual dinner of the Chamber of Commerce of Fremont, Nebraska, did not argue on the general merit of accurate cost accounting. He told a simple story to his audience, many of whom were retailers. "In a little Middle Western town," he said, "there is a very successful hardware retailer. Several years ago he determined to know more about the turnover of each class of goods in his store. He found over one hundred classes of goods—paint stoves, cutlery, nails and many others. He discovered that some goods sold much less readily than other merchandise. In fact, some articles stayed in the store four, ten and sixteen times as long as other goods. Consequently the capital invested and the space in the store were used four, ten and sixteen times longer for these slower moving items. Therefore, the interest cost and the rent were much higher on these items. Then he started to reduce his inventory on the slower moving, less profitable items. An example of what this merchant accomplished after he knew the turnover and cost of each class of goods is

One most widely known counter he reduced the space occupied by slow-called the apostle of the per cent. In the vacant space he placed faster-moving goods regarded a calamity. It was that in one year his sales on that one counter world. Robert Louis Stevenson followed the same policy over his entire store, to give him sustenance. If slow-moving items and increasing his sales and philosophy wrote beautiful letters, despite a life of illness. He had built lighthouses of almost as influential as that one had he been a rugged, healthy retailer had done with problems identical to culous early marked him for success.

philosophical habits. He was devoted author and educator broadcasting an industry with unbroken cheer, over the Columbia Network one year. Acknowledgment of check, giving the impression, "over the Columbia Network one year" give him as a young boy he described the confusion in Europe and

**Act.** In pointing out the need, as he saw it, for action by the Western powers, he explained his viewpoint by a simple reference to Shakespeare's *Hamlet*.

I would suggest to you that the source of this confusion is quite simple. It is as simple and as bitter in its implications as Shakespeare's tragedy of *Hamlet*. In that drama you will recall that the Gloomy Prince of Denmark asks himself whether "tis nobler in the mind to suffer the slings and arrows of outrageous fortune or to take up arms against a sea of troubles and by opposing end them." He is hesitant and irresolute and confesses that his "native hue of resolution is all sicklied o'er with the pale cast of thought." He shrinks from action and prefers empty words. He does nothing and thus plunges himself and his family and his people into disaster.

Hamlet's question is the question which for seven long years has faced those peoples and governments of the world which are committed to peace and are fearful of war.

**57** E. State briefly and clearly either at the beginning of the body of the speech or better one by one as the main part of the address unfolds the two, three or four points to be discussed

## ILLUSTRATIONS

**58** Dr. S. Bernard Wortis, broadcasting an address on "The Stress Periods of Life" over the Columbia Network had pointed out in his introduction the alarming fact that one out of every twenty persons goes to a mental hospital sooner or later through life. Then he stated briefly at the beginning of the body of his address the specific points he would discuss.

Obviously a problem of such great importance to the welfare requires careful study especially since much can be avoided by a little knowledge of the simple methods of prevention.

There are certain periods in life when each person is exposed to the experience of "growing up." All depend on the health of the individual and his or her ability to adjust to these stress periods. Where in life do these "stress periods" occur and what are the common problems of such periods?

They may be roughly grouped as (1) the time of childhood, (2) the time of adolescence, (3) the time of marriage and the experiences of raising a family, (4) the time of the physiological change in women and men, and (5) the time of old age. These are the five important periods of one's life. Each of these experiences is full of possibilities for better health, if properly managed, or for physical or mental illness, if improperly managed.

Let us consider the problems of childhood first, etc.

George F. Barrett, Attorney General of Illinois, talking on "The Future



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With malice toward none; with charity for all with firmness in the right, as God gives us to see the right, let us strive on to finish the work we are in; to bind up the nation's wounds; to care for him who shall have borne the battle, and for his widow and his orphan—to do all which may achieve and cherish a just and lasting peace among ourselves, and with all nations.

62 The closing sentence of Webster's "First Bunker Hill Monument Oration" are also majestic in their sweep.

And let the sacred obligations which have devolved on this generation, and on us, sink deep into our hearts. Those who established our liberty and our government are daily dropping from among us. The great trust now descends to new hands. Let us apply ourselves to that which is presented to us, as our appropriate object. We can win no laurels in a war for independence. Earlier and worthier hands have gathered them all. Nor are there places for us by the side of Solon, and Alfred, and other founders of states. Our fathers have filled them. But there remains to us a great duty of defense and preservation and there is opened to us, also, a noble pursuit, to which the spirit of the times strongly invites us. Our proper business is improvement. Let our age be the age of improvement. In a day of peace, let us advance the arts of peace and the works of peace. Let us develop the resources of our land, call forth its powers, build up its institutions, promote all its great interests, and see whether we also, in our day and generation, may not perform something worthy to be remembered. Let us cultivate a true spirit of union and harmony. In pursuing the great objects which our condition points out to us, let us act under a settled conviction, and an habitual feeling, that these twenty-four States are one country. Let our conceptions be enlarged to the circle of our duties. Let us extend our ideas over the whole of the vast field in which we are called to act. Let our object be, our country, our whole country and nothing but our country. And, by the blessing of God, may that country itself become a vast and splendid monument, not of oppression and terror but of peace, and of liberty upon which the world may gaze with a

No speech should be left "hanging in the air," <sup>1st</sup>. The words at the end of the speech are generally repeated by the audience. Therefore, the speaker must take advantage of the opportunity the conclusion affords to emphasize his message. The following methods for closing a speech are practical, and they are helpful to most speakers. It is suggested that you choose the method which is best suited for each of your speeches:

63 A. Outline concisely the major points you have made in the body of the speech.

This is the method which will be most helpful on most occasions, as it serves to place special emphasis upon the points which the speaker has tried to establish. It summarizes the entire speech in a few words.

Dr. S. Bernard Wortis, to whose address on "The Stress Periods of Life" reference has already been made, closed his discussion of the five

of Our States and Cities in Our Governmental Structure" before the National Association of Attorneys General—

You and I are attorneys general of separate states comprising a great union. Our duty as attorneys general is that of pleading the cause of the people of our respective states before the courts and tribunals which are the custodians of their liberty. But the final court—the last tribunal of appeal in America—is the people themselves. Therefore, it is our duty as attorneys for the people, to speak plainly and candidly to those who are the judges of their own cause upon the important issues which bear upon the future of their own country.

I shall attempt today to do just that.

The choice then that our people have is between three general types of governmental structure. One—a decentralized government; two—a government based on a distribution and balance of powers; and three—a centralized or autocratic government.

59

#### WRITING THE CONCLUSION

The ability to prepare an address so that it gradually becomes more intensified in its thought from the beginning to the end is one of the highest achievements in public speaking. It enables the speaker to hold an audience increasingly in suspense as he proceeds with his speech. The audience is aware that the speech is becoming stronger and stronger in its argument and in its eloquence. Whenever a speech begins with a climax and descends in its interest, it is certain to be a failure. After an introduction which obtains the attention of the audience, the first point in the body of the speech should be good, but each succeeding one should be better until the speech reaches a grand climax.

60 Almost every American adult is familiar with the great climax of the address which won for William Jennings Bryan the nomination for the Presidency of the United States when he said

Having behind us the producing masses of this nation and the world, supported by the commercial interests, the laboring interests, and the toilers everywhere, we will answer their demand for a gold standard by saying to them: You shall not press down upon the brow of labor this crown of thorns; you shall not crucify mankind upon a cross of gold.

61 Abraham Lincoln's Second Inaugural Address had one of the most magnificent endings of any speech in history

Fondly do we hope, fervently do we pray that this mighty scourge of war may speedily pass away. Yet if God wills that it continue until all the wealth piled by the bodiless millions of our country shall be exhausted by three hundred and fifty years of unrequited toil shall be sunk, and until every drop of blood drawn with the lash shall be paid by another drawn with the sword, as was said three thousand years ago, so still it must be said that "the judgments of the Lord are true and righteous altogether."

With malice toward none; with charity for all; with firmness in the right, as God gives us to see the right, let us strive on to finish the work we are in, to bind up the nation's wounds; to care for him who shall have borne the battle, and for his widow and his orphan—to do all which may achieve and cherish a just and lasting peace among ourselves, and with all nations.

62 The closing sentence of Webster's "First Banker Hill Monument Oration" are also majestic in their sweep.

And let the sacred obligations which have devolved on this generation, and on us, sink deep into our hearts. Those who established our liberty and our government are daily dropping from among us. The great trust now descends to new hands. Let us apply ourselves to that which is presented to us, as our appropriate object. We can win no laurels in a war for independence. Earlier and worthier hands have gathered them all. Nor are there places for us by the side of Solon, and Alfred, and other founders of states. Our fathers have filled them. But there remains to us a great duty of defense and preservation; and there is opened to us, also, a noble pursuit, to which the spirit of the times strongly invites us. Our proper business is improvement. Let our age be the age of improvement. In a day of peace, let us advance the arts of peace and the works of peace. Let us develop the resources of our land, call forth its powers, build up its institutions, promote all its great interests, and see whether we also, in our day and generation, may not perform something worthy to be remembered. Let us cultivate a true spirit of union and harmony. In pursuing the great objects which our condition points out to us, let us act under a settled conviction, and an habitual feeling, that these twenty-four States are one country. Let our conceptions be enlarged to the circle of our duties. Let us extend our ideas over the whole of the vast field in which we are called to act. Let our object be, *our country, our whole country and nothing but our country*. And, by the blessing of God, may that country itself become a vast and splendid monument, not of oppression and terror but of *truth*, of peace, and of liberty upon which the world may gaze with admiration forever!

No speech should be left "hanging in the air." The words at the end of the speech are generally remembered by the audience. Therefore, the speaker must take advantage of the opportunity the conclusion affords to emphasize his message. The following methods for closing a speech are practical, and they are helpful to most speakers. It is suggested that you choose the method which is best suited for each of your speeches.

63 A. Outline concisely the major points you have made in the body of the speech.

This is the method which will be most helpful on most occasions, as it serves to place special emphasis upon the points which the speaker has tried to establish. It summarizes the entire speech in a few words.

Dr. S. Bernard Worth, to whose address on "The 'Stress Periods' of Life" reference has already been made, closed his discussion of the five

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"stress periods" of life with this very concise restatement "The recognition and treatment of nervous and mental illness has come into a new era. The physician not only helps those obviously mentally ill, but he also can help guide the normal person through the five difficult stages of childhood, adolescence, marriage, change of life and old age."

A banker addressing a convocation at the one hundred and twenty-fifth anniversary of Allegheny College on the subject, "The Banker's Stewardship," had discussed in the body of the address four essential requirements of that stewardship. In his conclusion, he summarized and repeated slowly and with emphasis the four points of that address as follows

These are but meager and insufficient outlines of the banker's stewardship, but they indicate four major requirements of his stewardship

- 1 A knowledge of the development of the American banking system
- 2 A knowledge of his bank
- 3 A knowledge of the operation of the American economic order and of the importance of thrift in our economy and finally
- 4 A knowledge of world banking and financial problems.

#### 64 B. Use a quotation from the Bible or literature

An appropriate quotation is one of the most effective means of concluding a speech. It tends to lift the conclusion to a particularly high level because it adds style, dignity and beauty. Chapter X with almost 300 quotations from the Bible and Chapter XI with over 1200 quotations from the world's great literature and from various other sources will be distinctly helpful to you.

#### ILLUSTRATIONS

65 Arthur M. Hyde speaking on liberty and the American form of government closed his address with a significant Biblical illustration and a suitable quotation from literature.

When the Master of Men trod the earth, He said, "Ye shall know the truth, and the truth shall make you free." The dictators of His day nailed Him to a cross. But the truth He brought has overturned every throne uprooted every dictator of His time. The cycles of truth are long, but they roll down the centuries with certainty and power.

\*\*\* Let us hope that if America abandons liberty to follow the swarms

free. Autocrats have enslaved men, dictators have regimented them, tyrants have ground them down. But 1800 years after that old promise, there was set up in America a system of government based upon the dignity and inviolability of the individual soul, declaring that all men have God-given, inalienable rights to life, liberty and the pursuit of happiness. In the 150 years since that happy event, this old world, released from tyranny, waivered by individual liberty revived by the initiative of millions of free men working in their own way for themselves and their children, has produced more of human happiness and has made greater progress in art, science, education and economic prosperity than in all the previous centuries of experimentation with the absolute state put together "By their fruits ye shall know them."

"The shouting and the tumult dies,  
The captains and the kings depart,  
Still stands thine ancient sacrifice  
An humble and a contrite heart,  
Lord God of Hosts, be with us yet,  
Lest we forget, lest we forget."

65 Mark Sullivan in a speech on "What is Liberalism?" in which he had contrasted authoritarian government with liberal democratic government, and individualism with collectivism, concluded his address forcefully as follows:

What I have said tonight, I have said before. I have said it over and over I have been saying it, in print and in addresses, ever since America was faced by this conflict between two contrasting forms of society and two contrasting forms of government. I expect to continue saying it, until America makes her choice. I shall keep my stand on the side of liberal government, individualist society. If, on occasion, I and this cause suffer set-back, I shall take comfort in four lines of an old Scotch ballad:

"I am hurt, Sir Andrew Barton said,  
"I am hurt, but I am not slain."  
"I'll lie me down and bleed a while,  
And then I'll fight again."

67 Dr. Arthur H. Compton, distinguished American scientist, ended an address in which he had dwelt upon man's responsibility with a very appropriate quotation.

Fortunately for us, as we see the rather terrible mess we make of a good many things, we can be only too thankful that our Creator has kept in His hands the major part of responsibility. But more and more that responsibility is being laid upon our shoulders.

It means that man is sharing with his God the responsibility for making this world the best of all possible worlds. And one finds that he is faced with a challenge, a challenge and an opportunity of working with his Creator to make of this world of ours the kind of world that we would have it by



"stress periods" of life with this very concise restatement "The recognition and treatment of nervous and mental illness has come into a new era. The physician not only helps those obviously mentally ill, but he also can help guide the normal person through the five difficult stages of childhood, adolescence, marriage, change of life and old age."

A banker addressing a convocation at the one hundred and twenty-fifth anniversary of Allegheny College on the subject, "The Banker's Stewardship," had discussed in the body of the address four essential requirements of that stewardship. In his conclusion, he summarized and repeated slowly and with emphasis the four points of that address as follows

These are but meager and insufficient outlines of the banker's stewardship, but they indicate four major requirements of his stewardship

1. A knowledge of the development of the American banking system,
2. A knowledge of his bank
3. A knowledge of the operation of the American economic order and of the importance of thrift in our economy and finally
4. A knowledge of world banking and financial problems.

#### 64. B. *Use a quotation from the Bible or literature*

An appropriate quotation is one of the most effective means of concluding a speech. It tends to lift the conclusion to a particularly high level because it adds style, dignity and beauty. Chapter X with almost 300 quotations from the Bible and Chapter XI with over 1200 quotations from the world's great literature and from various other sources will be distinctly helpful to you.

#### ILLUSTRATIONS

65. Arthur M. Hyde speaking on liberty and the American form of government closed his address with a significant Biblical illustration and a suitable quotation from literature.

When the Master of Men trod the earth, He said, "Ye shall know the truth, and the truth shall make you free." The dictators of His day nailed Him to a cross. But the truth He brought has overturned every throne, uprooted every dictator of His time. The cycles of truth are long, but they roll down the centuries with certainty and power.

We may be very sure that if America abandons liberty to follow the swamp-lights of either Fascism or Collectivism out into the bogs of Communism, future generations of America must climb slowly and painfully back out of that foul morass to fight again and to die to regain the liberties which this generation so thoughtlessly tossed away.

"The truth shall make you free." Free—not rich. Freedom was the promise. Since that promise was made, the centuries have waxed and waned, economic tides have risen and fallen, but humanity has never ceased its struggle to be

free. Autocrats have enslaved men, dictators have regimented them, tyrants have groined them down. But 1500 years after that old promise, there was set up in America a system of government based upon the dignity and inviolability of the individual soul, declaring that all men have God-given, inalienable rights to life, liberty and the pursuit of happiness. In the 150 years since that happy event, that old world, released from tyranny watered by individual liberty revivified by the initiative of millions of free men working in their own way for themselves and their children, has produced more of human happiness and has made greater progress in art, science, education and economic prosperity than in all the previous centuries of experimentation with the absolute state put together "By their fruits ye shall know them."

"The shooting and the tumult dies,  
The captains and the lungs depart,  
Still stands thine ancient sacrifice  
As humble and a contrite heart,  
Lord God of Hosts, be with us yet,  
Lest we forget, lest we forget."

66 Mark Sullivan in a speech on "What is Liberalism?" in which he had contrasted authoritarian government with liberal democratic government, and individualism with collectivism, concluded his address forcefully as follows:

What I have said tonight, I have said before. I have said it over and over. I have been saying it, in print and in addresses, ever since America was faced by this conflict between two contrasting forms of society and two contrasting forms of government. I expect to continue saying it, until America makes her choice. I shall keep my stand on the side of liberal government, individualist society. If, on occasion, I and this cause suffer set-back, I shall take comfort in four lines of an old Scotch ballad:


"I am hurt, Sir Andrew Barton said,  
"I am hurt, but I am not slain;  
I'll lie me down and bleed a while,  
And then I'll fight again."

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implement, the generations which are its machinery—man still is ignorant of its source. Still, even in his yearning, man is fearful of its power.

How strange it is that we hear across the ages the heart-break of that voice:  
 "Have I been so long a time with you and yet thou <sup>thy</sup> has not known me?"

70 C. *Bring the speech to a grand climax*

The difficulty of bringing a speech to a grand climax has already been discussed. However after experience and practice a speaker may use this form of conclusion.

#### ILLUSTRATIONS

71 Franklin D. Roosevelt, speaking on International Affairs at Chautauque, New York—

We seek to demolish  
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her nation. We ask no territorial expansion. We  
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 believe in freedom, we believe in peace. We

learning to understand what the world is like, by learning to understand our own natures so that we can discipline our lives and make the most of them.

Learn the truth that we may be freer to develop ourselves in the best possible ways. Learn the need for good will among men that we may co-operate. Learn the means of co-operation. Those are the great problems, and that is the great opportunity we have to do our part in making that world a more effective world.

"Ye prate of patterns and the web of doom.  
Is God then tangled in a warp and woof?  
Is not the Weaver at the Weaver's place?  
Go seat you at the loom.  
Create the goodness that is heaven's proof.  
Work with God if ye would see His face."

68 Dr Edgar De Witt Jones talking on great Americans of the past—Washington, Jefferson, Webster Clay Lincoln Cleveland and Bryan—

And as for these great characters that I have presented tonight, and the still larger company of which there is a glorious galaxy let me say in the noble words of Tennyson

"They are gone who seem'd so great—  
Gone but nothing can bereave them  
Of the force they made their own  
Being here, and we believe them  
Something far advanced in State,  
And that they wear a truer crown  
Than any wreath that man can weave them.

"Do not ask no more of their renown,  
Lest to your earthly fancies down,  
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69 William Allen White speaking at the celebration of the fiftieth anniversary of Rus House on the material progress of mankind, and calling attention particularly to the part better housing might play in relieving injustice and creating happiness—

What is it, this indefinite urge of humanity toward what we call the pursuit of happiness? We can measure units of mechanical force, calories, kilowatts and the subatomic tendencies of the ether. But who can weigh this ancient, eternal impulse of man, more powerful than the material spirits man has called from the very deep of nature? Through the incarnation in a human identity with which we have endowed man a eternal quest and its tragic story—whether the story of the incarnation of the spirit of justice is myth or a quickening spirit—what beauty what truth, what glowing power of human love abides with us—even in this cruel world! It is a new thing on the planet since men came here. We marvel at it. We shrink before this spirit of justice. Wars rage around its manifestations, its aspirations, and, alas, man who is in

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We believe in democracy; we believe in freedom; we believe in peace. We offer to every nation of the world the handclasp of the good neighbor. Let those who wish our friendship look to us in the eye and take our hand.

72. Carl C. Conway, Chairman of the Board of Directors of the Continental Can Company speaking on "Business Must Go Ahead" before the Real Estate Board and the Chamber of Commerce of Kansas City pointed out the great achievements of American businessmen, and closed with the following challenge as the climax of the address:

It is time we lifted up our heads! It is time we appreciated our strength and serviceability and power. But our job is only beginning, and a thrilling job it is. We have the opportunity, the responsibility, yea, the sacred duty of proving for all time that under the American system of free enterprise, American businessmen, doing things the American way can accomplish more than any other system on earth.

73. *D. Compliment the audience or leave a note of encouragement or optimism.*

A sincere compliment or expression of hope for the future pleases an audience.

ILLUSTRATIONS

74. Franklin D. Roosevelt, addressing a conference of the International Labor Organization on November 6, 1941 closed with the following paragraphs in which he emphasized the significant part that organization would play in the future:

There must be no place in the post-war world for special privilege for either individuals or nations. And again in the words of the Atlantic Charter: "All States, great and small, victor or vanquished" must have "access, on equal



learning to understand what the world is like, by learning to understand our own natures so that we can discipline our lives and make the most of them.

Learn the truth that we may be freer to develop ourselves in the best possible ways. Learn the need for good will among men that we may co-operate. Learn the means of co-operation. Those are the great problems, and that is the great opportunity we have to do our part in making that world a more effective world.

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terms, to the trade and to the raw materials of the world which are needed for their economic prosperity."

In the planning of such international action the International Labor Organization, with its representation of labor and management, its technical knowledge and experience, will be an invaluable instrument for peace. Your organization will have an essential part to play in building up a stable international system of social justice for all peoples everywhere. As part of your great world organization, the people of the United States are determined to respond fully to the opportunity and the challenge of this historic responsibility so well exemplified at this historic meeting in this historic home of an ancient democracy.

75 Leon Henderson speaking to the American Association of Advertising Agencies and the Association of National Advertisers in November, 1941 discussed some of the problems advertising organizations face in a period of national emergency but closed with a compliment and with a note of encouragement.

So far as advertising is concerned, I repeat that it must survive as a thriving dynamic force. Not only does it deserve to continue because of its contributions to our way of life but it has a job to do now. And I can visualize an even greater use of the technique when peace comes and a vast surplus of men, materials and productive capacity calls for the vision and leadership to translate these resources from production for war to production for peace. When that time comes it is my judgment that if we are intelligent and resourceful new and vast horizons will open for us all. Our job now is to hasten that day.

76 *E. Describe a dramatic scene a great moment in history science or business or give a brief biographical story*

#### ILLUSTRATIONS

77 Dr. Allen A. Stockdale in an address on "Making Spiritual Power" pointed out some of the great forces, including the spiritual, which made America. Then he concluded with the following fascinating story.

No place under the shining sun would one rather live than in the United States of America today.

Here it is, and it is yours. I say it is worth fighting for. It is worth living for. It is worth doing the things that are truly great.

When Bishop Hughes was president of DePauw University there came into DePauw one of the awkwardest looking greenhorns that ever came to college. He had about three acres of hands and legs that he did not know what to do with. He had continued to grow until he was six feet three but his shiny pea-green Sunday-best suit had not grown as he did, and he had grown right out of it.

This awkward lad came to college. He had a good father and a good mother that wanted him to succeed but they could not give him money. They lived on a slanting farm somewhere in the west. One evening they were sitting at the

table and the boy said to the father: "I fell off the farm three times today." That was the kind of a farm it was. How could they get ahead on a farm like that? They could not, but this fellow was going to have an education.

So he came to DePue University and he soon <sup>and</sup> what a hot iron and a damp cloth could do to his breeches, and he got <sup>in</sup> a crease in his trousers. Nowadays all he would have to do would be to throw away his garters and let his socks fall, and he would be a typical college boy.

But he got a crease in his trousers, and it was not long before the girls discovered him. He soon had enough dates to pass them around to the other boys. Then they discovered that he had what it takes on the gridiron, and in the classroom. And this awkward greenhorn became a cultured college gentleman.

He was chosen as the honored speaker on Commencement Day. Early Monday morning of Commencement Week, when the train stopped at the depot, two of the funniest folks you ever saw got off. The old man had an accordion ~~musique~~. He would just put everything in it and never would get the blooming thing full. And the dear old lady had on an old-fashioned dress. But this boy did not care. They were his father and his mother.

He picked the little lady up in his arms and he kissed both her cheeks, and he took them up and introduced them to Bishop Hughes, and to all of his fraternity brothers and girl friends. That was his father and his mother. They had been the creators of his very life. They had given him his heart and soul and spirit and inspiration, and he was not ashamed of them, no matter how they looked or the way they were dressed.

And then came that great address on graduation day and he held that audience spell-bound, and in the silence that fell over them when he was through, as the people were sort of taking a new breath, a man sitting behind the strange old couple saw this boy's father lean over to the dear old lady and then heard him say: "Well, mother, I guess that is about the best crop we ever raised."

That is your America, and whenever this country becomes so contacted with subversive and destructive doctrines of a misguided chaotic world that it cannot see the center the heart and soul, of this spiritual source of power when we fail to make personalities that can be trusted, we fail to make an America.

73 Bob Trout, CBS news commentator broadcasting a speech on "Cardinal of Charley" at the time of the death of Patrick Cardinal Hayes, Archbishop of New York—

In the dim soft light, George Cardinal Mundelein stood high above the body of the 71-year-old Cardinal and sang the solemn Mass. With holy water and incense, the final blessing was given, while outside in the sunshine, listening through loudspeakers, men knelt in the streets and women wept and forgot to dry their tears.

Sabers flashed, and white gloves snapped to salute when a bugle sounded taps, and the flags were dipped one last time. And the words of the prayer were all around, louder than the muffled drums, louder than the tolling bells:

"Eternal rest grant unto him, Oh Lord,  
And let perpetual light shine upon him."

Thus, in shadowy cathedral and in city streets, did New York say farewell to a dear and great friend, His Eminence, Patrick Cardinal Hayes, Prince of the Church, Cardinal of Charity.

79 F Ask the audience to take some form of action or to adopt a certain viewpoint on some matter

80 Linton Wells, journalist and author broadcasting an address on Columbia's Lecture Hall on the subject "We Need Another Canal"—

On another occasion, President Somoza of Nicaragua said to me in all sincerity

"Through me, Nicaragua offers the United States her most sincere cooperation in the maintenance of peace, in the defense of this continent, and in the promotion of mutual trade and commerce.

"I am a most devoted friend and admirer of the United States. And even if I were not, I believe firmly that all of us should help and work with the United States. Because, as long as it exists as a free and powerful nation, these small countries of ours especially will be free and independent. While if the United States should some day lose her power by our lack of understanding and good will, we would be converted into European or Asiatic colonies. God forbid that such a thing should ever happen."

Yes; God forbid that such a thing should ever happen. But it can and may happen unless we get busy and take appropriate action to fulfill our destiny as the sole protector of this hemisphere. And one of those measures is to undertake the immediate construction of an inter-oceanic canal across Nicaragua. An investment of \$722,000,000 in such a project—a monetary drop in the defense bucket these days—would one day pay fabulous dividends.

81 Dr Preston Bradley closed one of his addresses with a challenge to the audience to adopt the viewpoint of sacrifice, and not greed, if America is to stand as a great example to the world.

Let us, ladies and gentlemen, settle down to the task of making this thing called democracy work, and when we make it work in America, and in our lives, God will see to it that it finally works in all the world. And this world will become the kingdom of our God and the brotherhood of man, a reality, because of the Fatherhood of God.

And the challenge to you and the challenge to me, is that before we are Democrats, before we are any of the things that separate us, all, and through all, let us upon the altar of our country treating that altar as a crib out of which to feed.

82 A banker closed an address before the Oregon following summary and appeal

Present us. These are the problems. They demand

competitors to promote the best principles

sound management principles by every

Third—Banking leadership that meets its present problems courageously and frankly

If we could read the human story back of every savings and commercial passbook. If we could see the home, the work, the business trials, and the hopes each passbook represents; if we could clearly visualize the problems of each depositor—the education of his children, the care of dependents, the hope, after years of work, for a competence in old age; if we could really evaluate the significant role the banker plays in the economic advancement of a nation; I believe we would approach our daily work tomorrow with a new sense of its great importance. No other responsibility in our business life transcends it. Let us bring to it thorough knowledge, broad experience, and outstanding management ability

83. *G. Tell a humorous story or give a suitable witty comment.*

Humor that definitely relates itself to the speech makes a splendid conclusion. Chapter IV with more than 1000 carefully chosen humorous stories, Chapter V with over 300 epigrams and witty comments, and Chapter VI with 200 humorous definitions will provide an almost inexhaustible source of materials for this purpose.

#### ILLUSTRATION

84. An Eastern business executive has used a humorous letter very successfully in his conclusion. When he has completed the body of his address and has summarized in a few words the conclusion, he adds, "Now if there are any of you who are a little discouraged in the operation of your businesses, I should like to have you take home with you some of the cheer that a father expressed to his daughter in a letter which I have here. (Holds up copy of sheet with letter.) The daughter is coming home with her husband and children to live with father. Will you note particularly the last paragraph as I come to it." Then the speaker reads this letter:

Dear Daughter—

I note from your letter that you are coming home with Wilfred and the children to live with us because Wilfred received an "adjustment" in his salary which was an insult to him. Wilfred, of course, never could endure insults.

As you know your brother Frank came home with his wife about a month ago after his salary had been unfavorably reconsidered. Your sister Elsie, who has been a secretary to an officer of a corporation, recently had to take a position as a typist. She resigned because she refused to be reduced to the level of a common typist, so we are expecting her any day. (Speaker: Here is the last paragraph.)

You ask about my own business. It is coming along fine. It was sold on the court house steps last Friday but there were no bidders, so the sheriff let me keep it. That makes the best month I have had since the upturn.

Your loving father

That conclusion invariably brings an excellent response from the audience.



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82 A Middle West Bankers Association banker closed an address before the Oregon Bankers Association with the following summary and appeal

These are the issues that confront us. These are the problems. They demand three things

First—Cooperation with our competitors to promote the best principles of bank operation. of sound management principles by every observance of his bank. observance of his bank.

Third—Banking leadership that meets its present problems courageously and frankly

If we could read the human story back of every savings and commercial passbook, if we could see the home, the work, the business trials, and the hopes each passbook represents; if we could clearly visualize the problems of each depositor—the education of his children, the care of dependents, the hope, after years of work, for a competence in old age; if we could really evaluate the significant role the banker plays in the economic advancement of a nation; I believe we would approach our daily work tomorrow with a new sense of its great importance. No other responsibility in our business life transcends it. Let us bring to it thorough knowledge, broad experience, and outstanding management ability

83. *G. Tell a humorous story or give a notable witty comment.*

Humor that definitely relates itself to the speech makes a splendid conclusion. Chapter IV with more than 1000 carefully chosen humorous stories, Chapter V with over 500 epigrams and witty comments, and Chapter VI with 200 humorous definitions will provide an almost inexhaustible source of materials for this purpose.

#### ILLUSTRATION

84. An Eastern business executive has used a humorous letter very successfully in his conclusion. When he has completed the body of his address and has summarized in a few words the conclusion, he adds, "Now if there are any of you who are a little discouraged in the operation of your businesses, I should like to have you take home with you some of the cheer that a father expressed to his daughter in a letter which I have here. (Holds up copy of sheet with letter.) The daughter is coming home with her husband and children to live with father. Will you note particularly the last paragraph as I come to it. Then the speaker reads this letter—"

Dear Daughter

I note from your letter that you are coming home with Wilfred and the children to live with us because Wilfred received an "adjustment" in his salary which was an shock to him. Wilfred, of course, never could endure insults.

As you know your brother Frank came home with his wife about a month ago after his salary had been unfavorably "reconsidered." Your sister Elsie, who has been a secretary to an officer of a corporation, recently had to take a position as a typist. She resigned because she refused to be reduced to the level of a common typist, so we are expecting her any day (Speaker: Here is the last paragraph.)

You ask about my own business. It is coming along fine. It was sold on the court house steps last Friday but there were no bidders, so the sheriff let me keep it. That makes the best month I have had since the upturn.

Your loving father

This conclusion invariably brings an excellent response from the audience.

Thus, in shadowy cathedral and in city streets, did New York say farewell to a dear and great friend, His Eminence, Patrick Cardinal Hayes, Prince of the Church, Cardinal of Charity

79 *F Ask the audience to take some form of action or to adopt a certain viewpoint on some matter*

80 Linton Wells, journalist and author broadcasting an address on Columbia's Lecture Hall on the subject "We Need Another Canal"—

On another occasion, President Somoza of Nicaragua said to me in all sincerity

"Through me, Nicaragua offers the United States her most sincere cooperation in the maintenance of peace, in the defense of this continent, and in the promotion of mutual trade and commerce.

"I am a most devoted friend and admirer of the United States. And even if I were not, I believe firmly that all of us should help and work with the United States. Because, as long as it exists as a free and powerful nation, these small countries of ours especially will be free and independent. While if the United States should some day lose her power by our lack of understanding and good will, we would be converted into European or Asiatic colonies. God forbid that such a thing should ever happen."

Yer God forbid that such a thing should ever happen. But it can and may happen unless we get busy and take appropriate action to fulfill our duty as the sole protector of this hemisphere. And one of those measures is to undertake the immediate construction of an inter-oceanic canal across Nicaragua. An investment of \$722,000,000 in such a project—a monetary drop in the defense bucket these days—would one day pay fabulous dividends.

81 Dr Preston Bradley closed one of his addresses with a challenge to the audience to adopt the viewpoint of sacrifice, and not greed, if America is to stand as a great example to the world.

Let us, ladies and gentlemen, settle down to the task of making this thing called democracy work, and when we make it work in America, and in our hearts, God will see to it that it finally works in all the world. And this world will become the kingdom of our God and the brotherhood of man, a reality because of the Faithfulness of God.

And the challenge to you, and the challenge to me, is that before we are Democrats, or Republicans, before we are any of the things that separate us, let us, above all, and in all, and through all, let us upon the altar of our country place a sacrifice and stop treating that altar as a crib out of which to feed.

82 A Middle Western banker closed an address before the Oregon Bankers Association with the following summary and appeal

These are the issues that confront us. These are the problems. They demand three things

First—Cooperation with our competitors to promote the best principles of bank operation.

Second—Strict observance of sound management principles by every banker in the operation of his bank.

refine and perfect expression. They enable even the most inexperienced speaker to give a speech a sparkling quality. The order in which they are presented is not one of their relative importance, because these speech tools may be used on different occasions and for different purposes. Keep these effective speech tools definitely in mind as you revise your speeches to make them sparkle.

By 1. *Insert suitable humorous stories, epigrams and amusing definitions.*

Study the written draft or outline of your speech thoughtfully to determine exactly where a humorous comment would be appropriate, if the speech permits humor. Chapter IV contains over one thousand humorous stories suitable for introducing a speaker beginning an address, making statistical or other dry material interesting, lightening a speech that has necessarily been long or has dwelt on many subjects, expressing appreciation for attention, and generally assisting a speaker to give just the right touch of humor needed to make a speech successful. Speeches on particularly serious occasions may not permit of humor. However for the great majority of addresses, and also in daily conversation, no tool of speech is more generally helpful than good humor. Abraham Lincoln's political speeches and conversations with their generous use of humor are excellent illustrations.

The humorous stories in Chapter IV have been chosen from many thousands. Each story may be successfully adapted to a large number of different types of situations. For example, consider the following story: A professor in a western university taught mathematics and statistics. One day he was standing, dressed in his bathing suit, at the edge of a swimming pool on the university campus when a beautiful coed accidentally dropped her camera into the deep end of the pool. She called to the elderly professor for help. He said he would be glad to dive after the camera, but first wanted to know why she happened to choose him when there were so many young men within easy reach to do the job. She answered, "Professor you have apparently forgotten me, but I am in your large statistics class. I have found that you can go *down deeper, stay down longer, and come up drier* than anyone I know."

The speaker can use this story in almost any address containing statistics or facts which may be essential to the address, but a bit dry. He may add that in explaining his statistics he does not propose to go down too deep, stay down too long, or come up too dry. The story may also be used in connection with the relationships of professors and students, and with topics dealing with education.

The speaker should select generally those humorous stories which are definitely appropriate to the subject matter and which illustrate points he

## HOW TO MAKE YOUR SPEECH SPARKLE

After the first written draft or outline of a speech is prepared, it should be painstakingly revised and refined. Each sentence must be written and rewritten until every unnecessary word is eliminated. However great care must be exercised that the revisions and polishing do not remove the freshness, naturalness and vigor that may have been in the first draft.

In seeking to give style and effectiveness to the wording and phrasing of a speech, one must never forget that clearness of expression is the first imperative. Everything in style must yield to clarity.

85 The effort that eloquent speakers make to obtain style and effectiveness of expression is well illustrated by the comment of Phyllis Moir writing of Winston Churchill in *I Was Winston Churchill's Private Secretary*

I can see him now pacing slowly up and down the room, his hands clasped behind his back, his shoulders hunched, his head sunk forward in deep thought, slowly and haltingly dictating the beginning of a speech or an article. I wait, my pencil poised in midair as he whispers phrases to himself, carefully weighing each word and striving to make his thoughts balance. Nothing may be put down until it has been tested aloud and found satisfactory. A happy choice brings a glint of triumph to his eye—a poor one is instantly discarded. He will continue the search until every detail—of sound, rhythm and harmony—is to his liking. Sometimes there are long halts, during which he patiently sounds out a phrase a dozen times, this way and that, making the cigar in his hand serve as a baton to punctuate the rhythm of his words.<sup>1</sup>

From this statement it is evident that Winston Churchill's eloquence does not just happen. It isn't accidental. It is the most carefully studied effort of a great mind that has struggled word by word and phrase by phrase for the brilliant expression of ideas that will move nations.

86 There are a number of tools of effective speech which enable one to

<sup>1</sup> Phyllis Moir *I Was Winston Churchill's Private Secretary* pp. 154-155. New York: Alfred Funk, Inc., 1941

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93 *II. Use illustrations from biography from plays or from literature*

If the speech is one of inspiration, perhaps to a body of students, a college graduating class, a church congregation, or an after-dinner audience, stories of achievement, persistence, courage, tact and patience from the lives of statesmen, scientists, industrialists, writers, musicians, artists and others whose lives have been of widespread interest, will help to illustrate the speech and make it entertaining and instructive. Few things in the world are more inspiring to an audience than the stories of lives lived significantly. Chapter VII includes a number of short stories of the character suggested.

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spins sang through the lips of Katharine Cornell of the play came in the much abused Epilogue.

Here was the scene.

It was twenty-five years after the burning of the Maid. The curtain rose on the bed-chamber of King Charles the Seventh of France, who, at the opening of the play was the none-too-bright Dauphin. The spirits of those who played a part in the trial and burning at the stake of Joan were entering the King's chamber. Among them was an old rector formerly a chaplain to the Cardinal of Winchester—a little deaf and a little daff. He had gone somewhat crazy from brooding over the burning of Joan, but insisted that the sight of that burning had saved him.

"Well you see," he said, "I did a very cruel thing once because I did not know what cruelty was like. I had not seen it, you know. That is the great thing you must see it. And then you are redeemed and saved."

"Were not the sufferings of our Lord Christ enough for you?" asked the Bishop of Beauvais.

"No," said the old rector. "Oh no, not at all. I had seen them in pictures, and read of them in books, and been greatly moved by them, as I thought. But it was no use. It was not our Lord that redeemed me, but a young woman whom I saw actually burn to death. It was dreadful. But it saved me. I have been a different man ever since."

Poor old priest, driven crazy in his wit by the haunting memory of his youthful inability to see what cruelty is like without watching a maid burn slowly to death at the hands of her executioners, a man who had to wait for events to educate his judgment!

The Bishop of Beauvais looked at him pityingly and, with infinite pathos in his voice, cried out, "Must then a Christ perish in torment in every age to save those that have no imagination?"

I cover for you who are about to be graduated—the godlike gifts of insight and understanding. You will need them in the days ahead.

There are many such stories in literature. Wide reading in the field of biography is strongly recommended. Interesting facts and interesting incidents from interesting lives may make the difference between a dull and a worth-while and colorful speech. Searching until one finds this material pays rich rewards.

96 An official of the American Bankers Association addressed a convention of the American Institute of Banking which has as its members many thousands of young men in the banking business. He spoke of some of the practical aspects of bank operation, and then for the last half of his address, which was on the subject of, "The Challenge of Banking Leadership," he discussed the five qualities essential to leadership in banking. This part of his address is presented because it applies to leadership in every field. Note also the clarity with which the five points are developed and the use of biography at the end of the discussion.

Having presented some of the problems confronting us, let us consider the

THE STORY OF MICHAEL PUPIN AS USED IN A SPEECH<sup>2</sup>

Only a little more than a half a century ago, Michael Pupin, a shepherd boy guarded his flocks by night among the fields of Serbia. As the flocks ranged the open fields, grazing under the stars and trampling the meadows hard with their feet, thieves often lurked in the bordering cornfields awaiting an opportunity to make off with a part of the herd. This lad and hundreds of other Serbian boys were taught a method of signaling one another for warning and help. Each carried a knife with a long wooden handle. Thus he would thrust deep into the ground. Then, in case the cattle thieves approached, he would strike against the wooden handle and the sound would be transmitted through the ground to another boy some distance away. The other boy with his ear pressed against the ground, could hear and interpret the message.

"Why is it," Michael Pupin asked his mother "that we can signal this way? Why is it that the sound can be heard through the ground but not through the air? Why is it the signals can be heard in the pasture land so much better than in the plowed fields?"

But the boy's mother could not answer his questions, nor could the village teacher. However having an eager mind and great determination, the boy decided to go to America where he might win an education and find out the answers to these strange and perplexing questions. I call your particular attention to the fact that hundreds of other boys under the same circumstances and with the same set of conditions merely accepted these things without once questioning them just because they had always done them that way.

So it was that a penniless immigrant boy from Serbia at the age of only fifteen, landed in New York in 1874 and, years later, having worked his way through Columbia University concentrated the wonder and simplicity of his mind upon the problem of sound which had puzzled him as a shepherd boy in that Serbian field. The results of his thinking—what he accomplished for the long distance telephone and for radio communication by his inventions—are known the world over.

"If during the past twenty-two years this company had been compelled to do without one invention of Michael Pupin," an official of the American Telephone and Telegraph Company once said, "and yet give the same service it is giving today the company would have had to spend at least \$100,000,000 more than it has expended." Another official of the same company when asked if he would care to sell a certain invention back to Professor Pupin replied, "Yes, if I will buy the Telephone Company with it. Our whole plant has been adjusted to this invention and when one goes, the other also must go."

And still these inventions in which millions of dollars of capital have been invested were the result of the thinking of a mere country lad who had the simplicity to wonder the determination to know and the power to apply what he learned.

95 Dr. Glenn Frank speaking on "If the Young Can But See," uses a dramatic illustration from a play

I was a guest at the Chicago opening of Shaw's *Saint Joan* as her triumphant

<sup>2</sup> For the full story of his life read Pupin, Michael, *From Immigrant to Inventor*. New York: Charles Scribner's Sons, 1924.

spent song through the lips of Katharine Cornell of the play came in the much abused Epilogue.

Here was the scene.

For me the high moment

It was twenty-five years after the burning of the Maid. The curtain rose on the bed-chamber of King Charles the Seventh of France, who, at the opening of the play was the none-too-bright Dauphin. The spirits of those who played a part in the trial and burning at the stake of Joan were entering the king's chamber. Among them was an old rector formerly a chaplain to the Cardinal of Winchester a little deaf and a little daff. He had gone somewhat crazy from brooding over the burning of Joan, but insisted that the sight of that burning had saved him.

"Well you see," he said, "I did a very cruel thing once because I did not know what cruelty was like. I had not seen it, you know. That is the great thing you must see it. And then you are redeemed and saved."

"Were not the sufferings of our Lord Christ enough for you?" asked the Bishop of Bezevras.

"No," said the old rector. "Oh no, not at all. I had seen them in pictures, and read of them in books, and been greatly moved by them, as I thought. But it was no use. It was not our Lord that redeemed me, but a young woman whom I saw actually borne to death. It was dreadful. But it saved me. I have been a different man ever since."

Poor old priest, driven astray in his wits by the haunting memory of his youthful inability to see what cruelty is like without watching a maid burn slowly to death at the hands of her executioners, a man who had to wait for events to educate his judgments!

The Bishop of Bezevras looked at him pityingly and, with infinite pathos in his voice, cried out, "Must then a Christ perish as torment in every age to save those that have no imaginations?"

I covet for you who are about to be graduated the godlike gifts of insight and understanding. You will need them in the days ahead.

There are many such stories in literature. Wide reading in the field of biography is strongly recommended. Interesting facts and interesting incidents from interesting lives may make the difference between a dull and a worth-while and colorful speech. Searching until one finds this material pays rich rewards.

96 An official of the American Bankers Association addressed a convention of the American Institute of Banking which has as its members many thousands of young men in the banking business. He spoke of some of the practical aspects of bank operation, and then for the last half of his address, which was on the subject of, "The Challenge of Banking Leadership," he discussed the five qualities essential to leadership in banking. This part of his address is presented because it applies to leadership in every field. Note also the clarity with which the five points are developed and the use of biography at the end of the discussion.

Having presented some of the problems confronting us, let us consider the



have been in the lives of the millions whose powers remained dormant all through their lives.

101 One other essential—hard work—sheer application, resolute, persevering, tough-fibered.

There has never been an army in which the rank and file did not picture the leaders as enjoying ease and luxury. But the great military leaders—Cæsar, Napoleon, Grant, Pershing—were indefatigable workers. They had almost unbreakable health. They had bulldog tenaciousness. Early and late they were at their problems. They outdid other men in leadership, just as an engine that runs longer and faster will outdo the motor that slows down, that runs intermittently that never produces in any twenty-four hours all the power that maximum operation would derive from it.

Business is full of the romance of youngsters whose chief characteristic was working hard and keeping at it.

102 There was a green farmer boy who decided he would rather stand behind a counter than follow a plow. He seemed so obviously lacking in sales ability that for a time no merchant would hire him. He failed in his first position, and in his second his salary was reduced. He even agreed that he was a misfit—but he stuck. Out of his first five stores, I believe, three failed. But he persisted and worked hard. And that boy Frank W. Woolworth became the greatest retail merchant in the world with a store in every city of eight thousand or more population in this country.

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108 A classic example of repetition is found in one of the greatest addresses of all time, the "Sermon on the Mount." In that address, as it is recorded in St. Matthew Chapter 7 and verses 24 to 27 the Master says, "Therefore whosoever heareth these sayings of mine, and doeth them, I will liken him unto a wise man, which built his house upon a rock. And the rain descended, and the floods came, and the winds blew and beat upon that house, and it fell not: for it was founded upon a rock. And everyone that heareth these sayings of mine, and doeth them not, shall be likened unto a foolish man, which built his house upon the sand. And the rain descended, and the floods came, and the winds blew and beat upon that house, and it fell, and great was the fall of it."

109 Again in St. Matthew Chapter 5 and verses 29 and 30, we find the Master saying, "And if thy right eye offend thee, pluck it out, and cast it from thee: for it is profitable for thee that one of thy members should perish, and not that thy whole body should be cast into hell. And if thy right hand offend thee, cut it off, and cast it from thee: for it is profitable for thee that one of thy members should perish, and not that thy whole body should be cast into hell."

110 Dr. Glenn Frank speaking on "The Statesmanship of Business and the Business of Statesmanship" uses repetition at the beginning only of three sentences to re-emphasize the fact that the nation has changed.

So I suggest that sooner or later, as a nation, we shall have to face the political implications of the following obvious facts:

We are no longer a small nation, we are a large nation.

We are no longer a simple civilization; we are an increasingly complex and technical civilization.

We are no longer an agricultural nation alone; we are an industrial nation as well.

111 In an address before a conference at the University of Illinois, one of the speakers said, "Everywhere in the world today there is an uneasy sense that we are in the midst of profound changes in our social, political and economic life. The flow of events seems to be forcing men and nations relentlessly to a choice between strikingly different and strongly competing philosophies of national life. Then in the paragraph immediately following, for emphasis, he repeated the same idea in slightly different words. He wished clearly to portray a world in chaos. "Everywhere," he continued, "men are struggling with new social forces, for the world is economically and politically disheveled. It threatens to ride to its doom in a powder cart, as nations engage in 'the co-operative suicide of war

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104 There was a young man named Cyrus McCormick who worked and waited eight harvest times for a chance to sell a queer new contraption.

Finally he sold a reaper—and the revolution of the agricultural industry began.

105 There was a lad who sold papers on a train. When he grew up, several million men and a score of billions of dollars of capital were given profitable employment through his inventions. Even in middle life, Thomas Edison continued to work twenty hours a day if necessary to accomplish his purpose.

106 Leadership is not play. Leadership in the banking of the future, as I have tried to visualize it, offers countless positions of varying opportunity of which the highest pinnacles will carry almost unbearable responsibility in the new era that may lie just over the next hill. There will be men with the fire and iron to qualify even for these places. Such men must have had the very finest preparation and the most grueling tests which the banking profession knows. Their reward will be the attainment of these highest pinnacles of achievement, and the rendering of an unmeasurable service to their times.

107 III. Repeat some words or phrases to stamp them indelibly upon the minds of the listeners

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112 One of the best known and most striking illustrations of repetition is to be found in the following quotation from an address by Robert Ingersoll

A little while ago, I stood by the grave of the old Napoleon—a magnificent tomb of gilt and gold, almost fit for a dead deity—and gazed upon the sarcophagus of black Egyptian marble, where rest the ashes of that restless man. I leaned over the balustrade and thought about the career of the greatest soldier of the modern world.

I saw him walking upon the banks of the Seine contemplating suicide. I saw him at Toulon. I saw him putting down the mob in the streets of Paris. I saw him at the head of the army in Italy. I saw him crossing the bridge of Lodi with the tricolor in his hand. I saw him in Egypt in the shadow of the Pyramids. I saw him conquer the Alps and mingle the eagles of France with the eagles of the crags. I saw him at Marengo, at Ulm, and Austerlitz. I saw him in Russia where the infantry of the snow and the cavalry of the wild blast scattered his legions like winter's withered leaves. I saw him at Leipzig in defeat and disaster—driven by a million bayonets back upon Paris—clutched like a wild beast—banished to Elba. I saw him escape and retake an empire by the force of his genius. I saw him upon the frightful field of Waterloo, where Chance and Fortune combined to wreck the fortunes of their former

the nurse of manly sentiment and heroic enterprise, is gone. It is gone, that sensibility of principle, that chastity of honour which felt a stain like a wound, which inspired courage which ennobled whatever it touched."

A simple but slightly different use of repetition in which a question is first asked, and is then followed by variations in the question, is illustrated in the following quotation from an address on the subject of a liberal education by Thomas Henry Huxley "Let us ask ourselves, what is education? Above all things, what is our ideal of a thoroughly liberal education?—of that education which, if we could begin life again, we would give ourselves—of that education which, if we could mould the fates to our own will, we would give our children."

In a speech on "The Romance of Life," Dr. Preston Bradley well-known Chicago master lecturer and author, said, "First, there must be within our democracy a revival, a renaissance, a new birth—call it what you will—there must be a new realization of the value of human personality. We must have a new birth of value as to human personality." Note in this quotation also the mastery of the art of repetition.

### 113 *To intersperse short sentences with long ones.*

In baseball, this might be called changing the pace. It makes it easier for the listener to understand the speech, because he does not have continually to follow tedious, long sentences. It relieves the monotony that would accompany the repeated use of nothing but long sentences or the recurrent use of the staccato-like short sentence.

### ILLUSTRATIONS

#### 114 The late Dr. Glenn Frank giving a baccalaureate address at The University of Wisconsin—

I am not so old as to have lost my memory of what must be surging through the minds of you who are about to step from the sheltered life of the student into active participation in the life of your time. And unless I have forgotten the emotions that swept my mind, some twenty-five years ago, when I completed my university training and stood poised, as you are poised, for a plunge into the outer world, I know that all sorts of anxieties haunt your couch, entice about the first and further steps in your careers. And these normal anxieties that you would feel even if all skies were cloudless, have, I know been troubled by the political and economic distraction through which your action has been passing as you have pursued your training.

What shall you do with these anxieties?

I want to be honest with you. I do not want to minimize one whit the uncertainties that infect the economic affairs of your time. I do not want to raise in your minds a naive hope that will be doomed to die unfulfilled. But I do want to stir in you, if I can, every hope that can be fulfilled.



There are some men who believe that the world's economic machine is rapidly running down, that its soundest business and financial traditions are being repudiated in various parts of the world, and that unless there be a release again of the great fountains of private and free enterprise, the progress of decades may be lost."

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I thought of the orphans and widows he had made, of the tears that had been shed for his glory and of the only woman he ever loved, pushed from his heart by the cold hand of ambition. And I said I would rather have been a French peasant and worn wooden shoes. I would rather have lived in a hut with a vine growing over the door and the grapes growing purple in the rays of the autumn sun. I would rather have been that poor peasant with my loving wife by my side, knitting as the day died out of the sky with my children about my knee and their arms about me, I would rather have been that man and gone down to the tongueless silence of the dreamless dust than have been that imperial personification of force and murder.

Note also in the following short passage from Edmund Burke's address, "The Age of Chivalry Is Gone," how repetition aids the emphasis. "But the age of chivalry is gone. That of sophisters, economists, and calculators, has succeeded, and the glory of Europe is extinguished forever. Never, never more, shall we behold that generous loyalty to rank and sex, that proud submission, that dignified obedience, that subordination of the heart, which kept alive, even in servitude itself, the spirit of an exalted freedom. The unbought grace of life, the cheap defence of nations,

Some of you may say this will to win is a bad thing. In what way is it a bad thing? Education is supposed to prepare a young man for life. Life is competition. Success in life goes only to the man who competes successfully. A successful lawyer is the man who goes out and wins—wins law cases. A successful physician is a man who goes out and wins—saves lives and restores men to health. A successful sales manager is a man who goes out and wins—sells the goods. The successful executive is the man who can make money and stay out of the bankruptcy court. There is no reward for the loser. There is nothing wrong with the will to win. The only penalty should be that the man who wins unfairly should be set down.

All of these illustrations indicate how the short, crisp sentence may be used to give a speech "punch."

#### 215 VI. Use similes occasionally

Webster's *Collegiate Dictionary* states that a simile is "a figure of speech by which one thing, action, or relation is likened or explicitly compared, often with *as* or *like* to something of different kind or quality." The simile is one of the oldest forms of speech. The three hundred examples of similes in Chapter VIII are included to indicate their exact nature. These similes do not at all exhaust the field, for there are thousands of illustrations in speeches, literature, and newspaper and magazine articles. New similes are being created daily. The similes given are not to be memorized unless one wishes to learn them. With a little patience and practice each of us can create similes for his own use—similes fully as sparkling and fascinating. How much more interesting it is to say "the man went through things like a customs inspector" instead of "he examined everything." How much more colorful to state "the village was as desolate as a cemetery" instead of "the village was desolate." Make it a practice to use similes both in speeches and in conversation.

#### 219 VII. Avoid tiresome repetition by the use of appropriate synonyms.

The dictionary and a book of synonyms are necessary additions to your library if you wish to speak, write or converse well. They will enable you to find exactly the right word for a particular use.

A synonym is a word having the same or nearly the same essential meaning as another word. Synonyms enable the speaker to have some variation in his language when otherwise he might use the same word repeatedly. A well-known American executive repeats the word "tremendous" twenty-five or more times in one speech. In fact, he uses the word a tremendous number of times.

There are few perfect synonyms, that is, words with exactly the same meaning as other words, so the speaker must choose his synonyms with judgment. The word *great*, for example, may suggest as possible syn-

What, then, shall I say?

With a full sense of my responsibility to be realistic with you, I beg you not to let anxiety rest too heavily upon your minds.

Life is still conquerable for your generation both in the field of public policy and in the field of personal achievement.

115 Dr Will Durant speaking on "What Are the Lessons of History?"

Now we come to another lesson of history which is a little more dangerous. That the concentration of wealth in the hands of a minority of the population is inevitable in any society. Why? Because men are naturally unequal. Some are clever some are virtuous some are strong some are weak some are healthy some are sickly; some are braver some are timid, and out of small natural differences that give you a headstart come the tremendous differences in the development of society such as you see growing rapidly in America from 1750 to 1940.

116 V *Use a series of short crisp sentences*

The experienced speaker may not only intersperse occasional short sentences with longer ones, but he may also insert in his address one or two paragraphs of short, sharp and clean-cut sentences that introduce a certain briskness.

#### ILLUSTRATIONS

In one of his addresses, Arthur M. Hyde said, "Justice is not social, economic or political. It is all of them. Justice is justice, plain and unqualified. It cannot be qualified. If limited to a class, it is no longer justice. Every citizen, not merely a class, is entitled to justice."

Channing Pollock, eminent playwright, lecturer and author in an address on "I Am a Reactionary" gave a good example of the use of crisp sentences. He said, "A hundred and fifty years ago a group of gentlemen got together and wrote a document called the Declaration of Independence. It set the world on fire. Suddenly the human being was free. Suddenly man ceased to be a pawn of the state. Suddenly he realized that he was the captain of his soul. And mankind made more material progress in the next 150 years than in the 5000 years that went before."

George E. Sokolsky, author and columnist, in an address on "The American Way of Life," said, "How can they talk about technological unemployment when we are so flexible? We have courage. We take risks. We readjust. We achieve because we are free and nobody can stop us from doing it. When we cease to be free, we will be stopped. Life will become stabilized. There will be no improvements."

117 The late Knute Rockne, famous football coach of Notre Dame, in talking on "Athletics and Leadership," gave an excellent example of the use of a series of terse comments. He said

Some of you may say, this will to win is a bad thing. In what way is it a bad thing? Education is supposed to prepare a young man for life. Life is competition. Success in life goes only to the man who competes successfully. A successful lawyer is the man who goes out and wins—wins law cases. A successful physician is a man who goes out and wins—saves lives and restores men to health. A successful sales manager is a man who goes out and wins—sells the goods. The successful executive is the man who can make money and stay out of the bankruptcy court. There is no reward for the loser. There is nothing wrong with the will to win. The only penalty should be that the man who wins unfairly should be set down.

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In one of his addresses, Arthur M. Hyde said, "Justice is not social, economic or political. It is all of them. Justice is justice, plain and unqualified. It cannot be qualified. If limited to a class, it is no longer justice. Every citizen, not merely a class, is entitled to justice."

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George E. Sokolsky, author and columnist, in an address on "The American Way of Life," said, "How can they talk about technological unemployment when we are so flexible? We have courage. We take risks. We readjust. We achieve because we are free and nobody can stop us from doing it. When we cease to be free, we will be stopped. Life will become stabilized. There will be no improvements."

117 The late Knute Rockne, famous football coach of Notre Dame, in talking on "Athletics and Leadership," gave an excellent example of the use of a series of terse comments. He said

life was not taken *seriously* *arise* because he was a bad man? Shall it be a maxim that government ought not to be empowered to protect virtue?

These questions are vital ones. They go directly to the heart of Marshall's discussion.

Walter D. Fuller in speaking on "Prosperity After the War" used an excellent combination of short questions with short answers.

Why does industrial management stand uncertain?

Is it because management does not want to make the materials of defense?

No. Even before this country was designated the "arsenal of democracy" American industry was conscious of—and was meeting—its responsibility for fulfilling the defense program. Never has it questioned its function. Industry will produce according to the specifications of whatever defense program the nation may adopt.

Is management uncertain because of dissatisfaction with defense profits?

No. It expects no considerable profits. It supported the adoption of excess profits taxes as an emergency policy.

What symptoms then does industry see now to put it on the anxious seat?

Industry sees one control after another being established over our industrial system in the name of defense, with no assurance whatsoever that these controls will be only temporary.

Industry sees post-war planning by the National Resources Board that talks about returning to the status "our system of modified free enterprise," and it wonders uncertainly what "modification" means.

Industry wonders how important defense production is, when government sits blindly by while two groups of labor leaders make defense plants the battleground for jurisdictional warfare.

Mark Sullivan talking on "What is Liberalism?" —

There is another word of which I think there is much current misuse. "Democracy" is like "liberty" a word which commands affection from Americans. But lately I see many allusions to what is called "economic democracy."

Just what would that phrase mean, if it means anything? We know what political democracy means. Political democracy means political equality—one man, one vote. Would economic democracy mean "economic equality"—one man, one unit of property?

123 X. Place ideas in contrast to each other

Placing ideas in contrast to one another is sometimes called antithesis. Occasionally one even finds antithesis within single sentences as in Burke's speech on "The Age of Chivalry" when he speaks of "All the pleasing allusions which made power gentle and obedience liberal." Note the contrast between power and gentle, obedience and liberal. In another place he says "Never never more shall we behold that proud submission, that dignified obedience." Again note the contrast, particularly of proud and submission.

onyms—feeble, infirm, faint, sickly, exhausted, groggy, spent, wasted, powerless, helpless, impotent, spineless, frail, fragile, flimsy, enervated, languishing and debilitated. Examine a speech carefully, sentence by sentence, to see whether suitable synonyms may be chosen for words which have been used so often they have become monotonous.

120 VIII *Use appropriate antonyms to create contrasts*

An antonym is a word whose meaning is opposite that of another word. The choice of good antonyms is necessary to create strong contrasts. A possible choice, for example, of antonyms for *weak* or *weakness* might be strength, power, potency, energy, vigor, force, stamina, virility, vitality and puissance. Examine a speech critically to see whether words that are used to bring out contrasts do so with the greatest effectiveness, if not, replace them with words which do.

121 IX *Use questions*

A question often serves to challenge the attention of an audience and to give emphasis to a point. In Chapter I we called attention to the possibility of using questions in the introduction. However, questions are equally valuable in the body of the address.

#### ILLUSTRATIONS

122 John Sergeant speaking on "Millitairism and Progress," said, "I would ask: What did Cromwell, with all his military genius, do for England? He overthrew the monarchy and he established dictatorial power in his own person. And what happened next? Another soldier overthrew the dictatorship, and restored the monarchy. The sword effected both. Cromwell made one revolution, and Monk another. And what did the people of England gain by it? Nothing. Absolutely nothing."

Chief Justice Marshall speaking on the "Federal Constitution"—

What are the favorite maxims of democracy? A strict observance of justice and public faith and a steady adherence to virtue. These, sir, are the principles of a good government. No mischief, no misfortune, ought to deter us from a strict observance of justice and public faith. Would to heaven that these principles had been observed under the present government! Had this been the case the friends of liberty would not be so willing now to part with it. Can we boast that our government is founded on these maxims? Can we pretend to the enjoyment of political freedom or security when we are told that a man has been, by an act of Assembly, struck out of existence without a trial by jury without examination, without being confronted with his accusers and witnesses, without the benefits of the law of the land? Where is our safety when we are told that this act was justifiable because the person was not a Socrates? What has become of the worthy member's maxims? Is this one of them? Shall it be a maxim that a man shall be deprived of his life without the benefit of law? Shall such a deprivation of life be justified by answering that a man's

life was not taken *semper paratus* because he was a bad man? Shall it be a maxim that government ought not to be empowered to protect virtue?

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and with skepticism and unbelief, and the undisciplined pursuit of dual pleasure. A civilization is born stoic and dies epicurean." In that one short sentence of only eight words, using two colorful words, "stoic" and "epicurean," Dr. Durant made a splendid summary of his

point.

One of the reasons Hugh S. Johnson's language is picturesque is that he frequently uses figures of expression such as those in Chapter IX. Comprehensive reading will be helpful in adding many figures of speech to your vocabulary. The one hundred and seventy-three chosen for Chapter X will make an excellent start.

#### 6 XII. Use notable Biblical quotations.

Biblical quotations may be used not only in the introduction and in the conclusion of many speeches, but they may also be used vividly to express ideas in the body of speeches. It is not possible to use a Biblical quotation in every speech, but where it can be done to emphasize a point, it makes distinctly worth-while addition. The Bible is the richest source book of quotations in the world. The Presidents of the United States have often quoted from the Old and New Testaments to convey their messages to the people. A frequent study of the almost three hundred Biblical quotations in Chapter X will bring gratifying returns in the ability to express your ideas well.

#### ILLUSTRATIONS

127 Dr. Glenn Frank delivering a Baccalaureate Address on the subject, "If the Young Can But See —"

The dullard must wait for events to overtake him. He lacks the sensitive imagination and disciplined powers of analysis to enable him to anticipate and to discount events. He never knows that a policy is bad until it has worked havoc in his life or in the life of his time. He never knows that a policy is good until it has dropped the ripe fruits of its goodness in his lap. Thus he must go through life victimized by the tragic results of bad policies that wiser men would have forestalled and robbed of the benefits of good policies that more farseeing men would have brought into being. With all this, he may be technically a learned man, but, lacking insight and understanding, his learning becomes so much waste lumber.

Down the ages the capacity to anticipate and to discount bad ideas and the capacity to sense in advance and to appropriate good ideas, without waiting for events to indicate their badness or their goodness, has been considered the supreme achievement of man as a thinking animal.

When the Lord of Ancient Israel was searching for the most withering rebuke and the most devastating penalty he could lay upon a recalcitrant people, he asked that they be robbed of the capacity to see and to understand.

"Make the heart of his people fat," he cried, "and make their ears heavy

## ILLUSTRATIONS

Demosthenes often used contrasts in his addresses, as illustrated in his speech "On the Crown."

Contrast now the circumstances of your life and mine gently and with temper Aeschines and then ask these people whose fortune they would each of them prefer You taught reading, I went to school you performed initiations, I received them you danced in the chorus, I furnished it. you were assembly clerk, I was a speaker you acted third parts, I heard you you broke down, and I hissed you have worked as a statesman for the enemy I for my country I pass by the rest but this very day I am on my probation for a crown and am acknowledged to be innocent of all offense while you are already judged to be a pettifogger and the question is, whether you shall continue that trade, or at once be silenced by not getting a fifth part of the votes. A happy fortune, do you see, you have enjoyed, that you should denounce mine as miserable!

John Haynes Holmes speaking on "Are We in the Hands of Fate?"—

Such is the fatalism into which we have been betrayed. Before 1914, an optimistic fatalism which assured us that we were floating on a quiet stream into a haven of perfect bliss! After that dreadful date, a pessimistic fatalism which assured us that we were caught in a maelstrom of disaster from which there is no escape!

The element of contrast is present also in these sentences of Dr Glenn Frank: (1) "A stage-coach citizenship may prove the undoing of an express-train world." (2) "And whether it be noble or ignoble, religious or irreligious, the able young man of today is not interested in the exclusive task of 'labeling men and women for transportation to a realm unknown and sedulously avoiding straightforward consideration of that reconstruction of human society which Jesus of Nazareth had in mind when he talked of the Kingdom of God coming on earth.'"

#### 124. XI. Use colorful phrases and figures of speech

Chapter IX contains one hundred and seventy-three phrases and figures of speech which may be employed to give an address character and style. "Barkis is willin'" "Greeks bearing gifts," "a Jason's quest" are typical expressions which assist the speaker and writer to give more color to his ideas. A speaker who was describing the slow evolution of great ideas in industry and in all fields of life, mentioned the gradual development of the automobile from the earliest models three decades ago to the streamlined cars of the present day "It is apparent," he said, "that this great industry did not develop overnight. It did not spring Minerva-like from the head of Jove."

125 Dr Will Durant speaking on "What Are the Lessons of History?" said, "So I should say that civilizations began with religion and stoicism"

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and shut their eyes; lest they see with their eyes, and hear with their ears, and understand with their heart, and be healed."

And from Isaiah to Bernard Shaw this belief that insight and understanding are the godlike gifts has held.

128 President Daniel L. Marsh of Boston University addressing the National Council of Education—

I do not know of any finer expression of values, any better cataloging of ideas to which our emotions might properly be attached, or any more adequate ideal as a stimulus to the will, than St. Paul gives in his letter to the Philippians; "Whatsoever things are true, whatsoever things are honorable, whatsoever things are just, whatsoever things are pure, whatsoever things are lovely, whatsoever things are of good report: if there be any virtue, and if there be any praise, think on these things."

That ideal is the touchstone of freedom. Examine your life and see if what I say is not true. "The unexamined life is not worthy of being lived by one who calls himself a man" said Socrates. "Think on these things," said Paul; take an inventory of these things, keep your mind upon them, set a value upon them for thought precedes accomplishment. We grow like the things we think about. The good is positive, not negative.

129 XIII Use appropriate quotations from literature

Other than the Bible, perhaps the most frequently quoted sources are the writings of Shakespeare. Among the more than 1,200 quotations in Chapter XI there are over 150 from Shakespeare. The 1,200 quotations have been carefully selected from the world's great literature, from addresses and from other sources. In almost every speech you will be able to use one or more quotations. Choose them carefully and they are certain to give style to your address.

#### ILLUSTRATIONS

130 An educator addressing a Wisconsin High School Commencement class on the great significance of decision in life said

On the importance of decision we may say with James Russell Lowell  
 "Once to every man and nation comes the moment to decide,  
 In the strife of Truth with Falsehood, for the good or evil side."

131 John Haynes Holmes speaking at Lehigh University on "Are We in the Hands of Fate?"—

There is no such thing as security any more. There is as little permanency in values as stability in institutions. For years the preachers of religion have proclaimed "the deceitfulness of riches," and the emptiness of all merely material possessions. Well here they are—the prophecies come true! Now we know that the things of the spirit alone endure. In our time, as in times before, there has come the moment described by Prospero, in Shakespeare's play *The Tempest* when

"all which (we) inherit shall dissolve,  
And, like this insubstantial pageant faded,  
Leave not a rack behind."

132 Francis Biddle, Attorney General of the United States, speaking before the California State Bar Association—

For myself, I hold firmly to that faith in free institutions which is implicit in the theme of this convention. I am confident that the same vitality of free government which has brought our nation through one hundred fifty years to its present stature will enable it in the future as in the past to "meet with Triumph and Disaster and treat those two imposters just the same."

133 XIV Use words phrases clauses and sentences in groups of two or three occasionally

The use of words, phrases and sentences in groups of two or three gives rhythm and force to a speech. No attempt should be made to arrange these groups in every sentence or paragraph as it would lead to monotony. But most of us will not be guilty of the excessive use of this tool of speech.

#### ILLUSTRATIONS

134 In just three famous words, "Veni, vidi, vici," or "I came, I saw I conquered," Julius Caesar described his triumph over King Pharnaces of the Bosphorus in 47 B.C. Those words, "having all the same cadence," said Plutarch, carry with them a very suitable air of brevity" which brevity conforms to the swiftness and completeness of Caesar's victory. Cadence runs thought a close second in evoking the applause of an audience.

"Give me liberty or give me death" was the expression of a great conviction. But it was even more. It was the brilliant expression of that conviction. Consider the sentence carefully. Two ideas are balanced on each side of the word "or." The ideas of liberty or death also are in contrast. Both clauses begin with the same words "give me," so that there is alliteration.

135 The eulogy delivered by General (Light Horse Harry) Henry Lee upon the death of George Washington contains a famous phrase illustrating the grouping of three phrases. Lee said upon that historic occasion, "To the memory of the man, first in war first in peace, and first in the hearts of his countrymen."

Franklin D. Roosevelt concluded a radio address on September 11, 1941, with this climactic sentence

And with that inner strength that comes to a free people conscious of their duty conscious of the righteousness of what they do, they will—with divine



help and guidance—stand their ground against this latest assault upon their democracy their sovereignty and their freedom.

Observe the rhythm and the power in the last eight words.

Walter D. Fuller, President of the Curtis Publishing Company, speaking before the Cleveland Advertising Club

We must not lose sight of the fact that we can save democracy only with the tools of production and selling—we can save free enterprise only by utilizing free enterprise, we can save advertising and selling only by using more advertising and selling.

A banker speaking before the Nebraska Bankers Association said "It would be gratifying if it were possible to suggest here a program of the banker's responsibility so comprehensive in its plan, so complete in its parts, and so convincing in its presentation that it would challenge the thinking of this intelligent audience." This sentence not only illustrates the grouping of three phrases, but also the use of alliteration which follows in Point XV.

#### 136 XV Alliteration

Webster's *Collegiate Dictionary*, Fifth Edition, defines alliteration as the "repetition of the same sound at the beginning of two or more consecutive words or of words near one another specifically, recurrence of the same consonant sound or of vowel sounds initially in accented syllables of verse, as in 'In a somer soun when softe was the sonne. (*Piers Plowman*)'"

Alliteration gives a speech sparkle because it adds harmony, swing and rhythm. It would become distinctly tiresome if used in every sentence, but employed occasionally in a speech it thrills an audience. The speaker who may hope that at least parts of his speeches will be quoted, or will live, will find (1) the arrangement of words, phrases, clauses, and sentences in groups of two or three, and (2) the use of alliteration to be two of the most effective speech tools to assist him.

137 Winston Churchill knows that alliteration fascinates an audience and makes speeches moving and forceful. He said, "We cannot fail or falter." He commented of a certain person that he was "a man of light and learning." In a great emergency he declared, "Let us to the task, to the battle and the toil."

Claude G. Bowers, distinguished American diplomat, talking to the Phi Beta Kappa chapter at Yale said, "The American Democracy is mobilized today to wage a war of extermination against privilege and pillage. We prime our guns against bureaucracy and plutocracy." "Privi-

legs and pillage." "bureaucracy and plutocracy" are ringing phrases because of the alliteration.

133 The late Dr. Glenn Frank was one of the greatest masters of alliteration America has ever known, as indicated by the following examples chosen at random from his speeches and writings:

"They say that when the acid test was applied, the prophet turned politician, and the realist was lost in the rhetorician."

"We are convicted of plain bankruptcy of political intelligence."

"It is better that we frankly take our latitude and longitude in relation to our war-time ideals than that we attempt the perilous practice of self-deception."

"The mind and the mood of the masses is the soil of the policy."

"We place our foreign affairs in the hands of men who bring to the politics of a planet the vision of a parish."

"The most perilous disease in the world is not leprosy but lopedness."

"Facts are not concerned with flattery."

"He became the partisan and pamphleteer of Christianity."

"It is not the analyses of the classroom, but the actualities of the marketplace."

"A nation's strength is only the clenched fist of its factories and farms."

Alliteration enables one to give to a speech what Lynn Harold Hough called "the gracious loveliness of finely wrought phrases."

- I. Insert suitable humorous stories, epigrams and amusing definitions.
- II Use illustrations from biography from plays, or from literature.
- III. Repeat some words or phrases to stamp them indelibly upon the minds of the listeners.
- IV Intersperse short sentences with long ones.
- V Use a series of short, crisp sentences.
- VI. Use similes occasionally
- VII Avoid boring repetition by the use of appropriate synonyms.
- VIII. Use appropriate antonyms to create contrasts.
- IX. Use questions.
- X Place ideas in contrast to each other
- XI Use colorful phrases and figures of speech.
- XII Use suitable Biblical quotations.
- XIII. Use appropriate quotations from literature.
- XIV Use words, phrases, clauses and sentences in groups of two or three occasionally
- XV Use alliteration.

## 141 142

## WHEN YOU ARE BEFORE THE AUDIENCE

- I. Open your mouth and speak distinctly and loudly enough to be heard by every person in the audience.
- II. Don't worry about nervousness as you start speaking. It's a good sign. Almost every able speaker is nervous at the outset. It indicates he is "on edge" and ready. The time to worry is when you are not "keyed up" with nervous energy. If you have thoroughly prepared, you are the master of the situation.
- III. Give your speech in one of the following ways
  1. Read it if you must, but read it so well it sounds as if you were speaking without a manuscript.
  2. Have your manuscript before you, but refer to it only occasionally. This requires reading the manuscript over and over until you are thoroughly familiar with it.
  3. Write out the address or outline it in detail. Then go over it repeatedly until you are entirely familiar with it. Speak only from notes.
  4. Write out the speech or outline it in detail. Then go over it repeatedly until you are completely familiar with it. Speak without notes.
  5. Write out the speech and memorize it. Be sure you speak naturally.

Follow whichever method is best for you. Try gradually to eliminate reading as much as you can. Whatever you do read, must be read well, or you will lose your audience at once. All important state addresses necessarily must be read to avoid even the slightest misstatement.

IV Should you gesture? You may but your gestures must come naturally. You never learn gestures solely from a book of rules. The following simple suggestions may help you:

1. Merely permit your hands to fall loosely to your sides. You may place your hands behind your back and even occasionally in your pockets if you wish.
2. If you must twiddle your fingers, do it behind your back.
3. Stand in one place, and do not pace up and down the platform like a caged lion. These nervous movements distract an audience.
4. Do not point your forefinger at the audience as if you were scolding the neighbor's children.
5. Generally avoid repeated wide swings of the arms, numerous lightning-like movements of the forearms, and constant pounding on the table. Any frequently repeated gesture is tiresome.
6. It is better to err on the side of too few gestures than too many.
7. Above all, be natural.

V Keep your speech within the limits of the time allotted to you.

143

#### WHAT PUBLIC SPEAKING REQUIRES

- I. Sincere convictions earnestly expressed. You cannot convince others of what you do not believe.
  - II. Unquestioned knowledge of your subject. You cannot explain to others what you do not understand.
  - III. Painstaking preparation of every speech. You are deeply indebted to the audience for the privilege they have given you. A good speech is the best expression of your gratitude.
  - IV. Practice at home, but never before an audience.
- CONFIDENT KNOWLEDGE, PREPARATION AND PRACTICE—these are the four great requirements of public speaking.

- I. Insert suitable humorous stories, epigrams and amusing definitions.
- II. Use illustrations from biography, from plays, or from literature.
- III. Repeat some words or phrases to stamp them indelibly upon the minds of the listeners.
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- IX. Use questions.
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  4. Write out the speech or outline it in detail. Then go over it repeatedly until you are completely familiar with it. Speak without notes.
  5. Write out the speech and memorize it. Be sure you speak naturally.

New Hand: "Did you say shoot? I thought you said shot. I've just been buyin' her."

START OVER

147  
Customer: "I haven't come so any harm in this sandwich yet."  
Waiter: "Try another bite."  
Customer (taking huge mouthful): "Nope, none yet."  
Waiter: "Dog-gone it! You must have gone right past it."

WHAT?

148  
Teacher: "Now Robert, what are you doing—learning something?"  
Robert: "No, sir. I'm listening to you."

IT STICKS IN THE HEAT

149  
"Is a ton of coal very much, papa?"  
"That depends, my son, on whether you are shoveling or buying it."

THIS IS DISCIPLINE

150  
Mrs. Shopalot: "Can you alter this dress to fit me?"  
Salesman: "Certainly not. That can't be done any more. You will have to be altered to fit the dress."

A WAS BIT TOO PROUD

151  
A Scottish lady invited a gentleman to dinner on a particular day and he accepted with the reservation, "If I am spared."  
"Wed, wed," replied she, "if ye're dead I'll no expect ye."

A STATISTICS STORY

152  
I never listen to a speaker blather out on one of those long discussions, filled with statistics of all kinds, or commit the same error myself, but that I think of the professor in a western university who taught mathematics and statistics. One day he was standing, dressed in his bathing suit, at the edge of a swimming pool on the university campus when a beautiful co-ed accidentally dropped her camera into the deep end of the pool. She called to the elderly professor for help. He said he would be glad to dive down after the camera, but first wanted to know why she happened to choose him when there were so many young men within easy reach to do the job. She answered, "Professor, you have apparently forgotten me, but I am in your large statistics class. I have found that you can go down deeper—stay down longer—and come up drier—than anyone I know"—I do not propose to go down too deep, stay down too long, or come up too dry with these statistics.

ANOTHER STATISTICS STORY

153  
The old gentleman was buying a pair of shoes. He said he didn't think the leather was very good. The salesman said, "The leather in those shoes will last longer than you do. The elderly gentleman, who was 98, said, "Young man that's where you're wrong. Statistics show that fewer people die after 93 years of age than at any other age up to that time."

## Chapter 4

# JOKES AND JESTS

2222

144

### OUT THE WINDOW HE MUST GO

There are audiences and audiences. Some rank high in the scale of intelligence (like this one) and have a peculiar ability to disconcert a speaker. Even those low in the scale of intelligence provide their embarrassing moments. Henry Brown had a great desire to become a public speaker and accepted every invitation that came his way. One day the superintendent of the state insane asylum asked him to speak to an assembly of the inmates. The day came for the speech. Brown had hardly begun when a fellow in the back of the room said, "Rotten." Brown was nervous, but continued. The inmate yelled "Rotten" still louder. Brown considered the nature of his audience and decided to give his speech one more whirl. He began all over but the fellow yelled "Rotten" again so loudly the whole audience was disturbed. Brown finally turned to the superintendent and said, "Steve, shall I go on, or shall I stop?" The superintendent said, "Henry you go right ahead. We've had that fellow in here ten years, and this is the first time he ever showed any intelligence." (A speaker might add, "When a speaker can get in that position with an unintelligent audience, it is obvious that he faces real hazards in talking to an intelligent audience.")

145

### CRAMPED IN HIS STYLE

A speaker said that as he surveyed the breadth of his subject, he could not help but think of Bishop Jones who was invited to speak before a great convention. A telegram he received from the program committee read as follows: "We should like to have you address our convention on the subject, **THE WORLD, THE WAR, AND THE CHURCH.**" He gave the matter some consideration and felt he would like to address the convention, but the magnitude of the subject bothered him considerably. So he wired them as follows: "Gentlemen, I should like to address your great convention. However I should not like to be cramped in my style or restricted in my remarks by any such narrow subject as **THE WORLD, THE WAR, AND THE CHURCH.** I should be glad to come if you will add to it, **THE SUN, THE MOON, AND THE STARS.**" (A story suitable when one is given a very broad subject to discuss.)

146

### DO IT OVER RIGHT

Farmer (to new hired hand) "Where's that mule I told you to take out and have shod?"

New Hand: "Did you say shoot? I thought you said shot. I've just been boryn bet."

STREET SCENE

147

Customer: "I haven't come to any harm in this sandwich yet."

Waiter: "Try another bite."

Customer (taking large mouthful): "Nope, none yet."

Waiter: "Dog-gone al! You must have gone right past it."

148

WHAT?

Teacher: "Now Robert, what are you doing—learning something?"

Robert: "No, sir. I'm listening to you."

149

IT SEEMS IN THE HEAT

"It's hot as coal very much, papa?"

"That depends, my son, on whether you are shoveling or buying it."

150

THIS IS DISCIPLINE

Mrs. Shopak: "Can you alter this dress to fit me?"

Salesman: "Certainly not. That isn't done any more. You will have to be altered to fit the dress."

151

A WAX BEE TOO PROES

A Scottish lady invited a gentleman to dinner on a particular day and he accepted with the reservation, "If I am spared."

"Weel, weel," replied she, "if ye're dead I'll no expect ye."

152

A STATISTICS STORY

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Tax Adjuster: "Well, keep him out of the street. The law says, 'For private possessions bounding and a-bating on public property \$2.00 a running foot.'"

161

VITTING CARD

Sandy joined a golf club and was told by the professional that if his name was on his golf balls and they were lost, they would be returned to him when found.

"Good," said the Scot. "Put my name on this ball."

The pro did so.

"Would you also put M.D. after it?" said the new member. "I'm a doctor."

The pro obeyed.

"There's just one more thing," went on the Scot. "Can ye squeeze 'Hours 10 to 3 on it as well?"

162

SPILLING

"How is Henry getting along with school, Eph?"

"Not so well, Garge. They're learning him to spill tears with a p."

✓163

WHO WORKED IT

A candidate for the police force was being verbally examined. "If you were by yourself in a police car and were pursued by a desperate gang of criminals in another car doing forty miles an hour along a lonely road, what would you do?" The candidate looked puzzled for a moment. Then he replied. "Fifty

✓164

NO LIESCH

A farmer who went to a large city to see the sights engaged a room at a hotel and before returning asked the clerk about the hours for meals.

"We have breakfast from 7 to 11, dinner from 12 to 3, and supper from 6 to 8," explained the clerk.

"Look here," queried the farmer in surprise, "what time am I going to see the town?"

✓165

NO HEAR

Meek voice over the telephone: "Doctor this is Mr. Henpeck. My wife just dislocated her jaw. If you're out this way next week or the week after you might drop in and see her."

166

FROM MINNOCRI

"Aren't people funny?"

"Yes. If you tell a man that there are 370,675,934,341 stars in the universe he'll believe you—but if a sign says 'Fresh Paint,' that same man has to make a personal investigation."

167

A FRIEND IN NEED

The madday whistle had blown when Murphy shouted, "Has anyone seen my fox?"

"Sure, Murphy," said Pat, "and ye've got it on."

"Right and I have," replied Murphy, gazing solemnly at his bosom, "and at a good thing ye seen it or I'd have come home without it."

154

## IT MADE A DIFFERENCE

Visitor If your mother gave you two apples and told you to give one to your brother would you give him the little one or the big one?

Johany Do you mean my little brother or my big one?

155

## GETTING OUT OF A BAD FIX

A business man who had been through several years of depression decided he needed a vacation. When he discussed the matter with his wife, she said that she wanted to go along with him on a trip which he was planning to take around the world. He agreed, and then she added that she would like to take her mother along. He was not certain that he wished to take his mother-in-law along with him on a trip around the world for his health. They argued about it for a while the argument finally was compromised—and the three of them went on the trip. One day when they were in Central Africa, half way around the world, camping out in the open, they arose in the morning, and lo and behold the mother-in-law was missing. They looked for her for several hours and finally found her standing in a cleared spot in a dense forest with a mountain lion ten feet away roaring.

The wife cried "John, John, what shall we do for mother?"

He looked the situation over carefully meditated for a moment and said, "Mary it looks to me as if the lion got himself into that fix. Let him get himself out the best way that he can." (A speaker might say "Considering the controversial nature of this subject, I presume I ought to get myself out of this situation as quickly and with as little embarrassment as possible.")

156

## YOU PUT HIM TO SLEEP

A man fell asleep in the congregation of a church. The preacher stopped and asked a young boy sitting beside the man to wake him up. The boy said, "Wake him up yourself—you put him to sleep." (Suitable if a speech is long.)

✓ 157

## CONCISE

A waitress came to the tired traveler who had just seated himself in a small-town restaurant. The menu was a very short one. The waitress said, "Will you have roast beef for dinner?" He said, "No." She said, "In that case dinner's over." (A good illustration of conciseness.)

158

## PROUD FATHER

Two parsons were having lunch at a farm during the progress of certain anniversary celebrations. The farmer's wife cooked a couple of chickens, saying that the family could dine on the remains after the visitors had gone. But the hungry parsons wolfed the chickens bare.

Later the farmer was conducting his guests round the farm, when an old rooster commenced to crow *ad lib* "Seems mighty proud of himself," said one of the guests.

"No wonder" growled the farmer "he's got two sons in the ministry."

✓ 159

## THIS MODERN AGE!

"Daddy what is a bachelor?"

"A bachelor my boy is a man who didn't have a car when he was young."

160

GOT HIS GOAT

Angry Man. "Why did you tax me \$3.00 for my goat?"

Tax Adjuster. "Well, keep him out of the street. The law says, 'For private possessions bounding and a-buzzing on public property \$2.00 a running foot.'"

161

VISTING CARD

Sandy joined a golf club and was told by the professional that if his name was on his golf balls and they were lost, they would be returned to him when found.

"Good, and the Scot. 'Put my name on this ball.'"

The pro did so.

"Would you also put M.D. after it?" said the new member "I'm a doctor."

The pro obeyed.

"There's just one more thing," went on the Scot. "Can ye squeeze 11 hours 10 to 3 on it as well?"

162

SWELLING

"How is Henry getting along with school, Eph?"

"Not so well, Garge. They're learning him to spell caters with a 'p.'"

✓163

WRO WORDS IT

A candidate for the police force was being verbally examined. "If you were by yourself in a police car and were pursued by a desperate gang of criminals in another car doing forty miles an hour along a lonely road, what would you do? The candidate looked puzzled for a moment. Then he replied. "Fifty

✓164

NO LASTER

A farmer who went to a large city to see the sights engaged a room at a hotel and before retiring asked the clerk about the hours for meals.

"We have breakfast from 7 to 11 dinner from 12 to 3, and supper from 6 to 8," explained the clerk.

"Look here," inquired the farmer in surprise, "what time am I going to see the town?"

✓165

NO HENRY

Black voice over the telephone: "Doctor this is Mr. Henpock. My wife just dislocated her jaw. If you're out this way next week or the week after you might drop in and see her."

166

FROM MINOCRA

"Aren't people funny?"

"Yes. If you tell a man that there are 270,639,341 stars in the universe he'll believe you—but if a sign says Fresh Paint, that same man has to make a personal investigation."

167

A FRIEND IN NEED

The midday whistle had blown when Murphy shouted, "Has anyone seen my rat?"

"Sure, Murphy" said Pat, "and ye've got it on."

"Right and I have," replied Murphy gazing solemnly at his bosom, "and it's a good thing ye see it or I'd have come home without it."

154

## IT MADE A DIFFERENCE

Visitor If your mother gave you two apples and told you to give one to your brother would you give him the little one or the big one?

Johnny Do you mean my little brother or my big one?

155

## GETTING OUT OF A BAD FIX

A business man who had been through several years of depression decided he needed a vacation. When he discussed the matter with his wife, she said that she wanted to go along with him on a trip which he was planning to take around the world. He agreed and then she added that she would like to take her mother along. He was not certain that he wished to take his mother-in-law along with him on a trip around the world for his health. They argued about it for a while the argument finally was compromised—and the three of them went on the trip. One day when they were in Central Africa, half way around the world, camping out in the open, they arose in the morning, and lo and behold! the mother in law was missing. They looked for her for several hours and finally found her standing in a cleared spot in a dense forest with a mountain lion ten feet away roaring.

The wife cried "John, John what shall we do for mother?"

He looked the situation over carefully meditated for a moment and said, "Mary it looks to me as if the lion got himself into that fix. Let him get himself out the best way that he can." (A speaker might say "Considering the controversial nature of this subject, I presume I ought to get myself out of this situation as quickly and with as little embarrassment as possible.")

156

## YOU PUT HIM TO SLEEP

A man fell asleep in the congregation of a church. The preacher stopped and asked a young boy sitting beside the man to wake him up. The boy said, "Wake him up yourself—you put him to sleep." (Suitable if a speech is long.)

✓ 157

## CONCISE

A waitress came to the tired traveler who had just seated himself in a small-town restaurant. The menu was a very short one. The waitress said, "Will you have roast beef for dinner?" He said, "No." She said, "In that case dinner's over." (A good illustration of conciseness.)

158

## PROUD FATHER

Two parsons were having lunch at a farm during the progress of certain anniversary celebrations. The farmer's wife cooked a couple of chickens, saying that the family could dine on the remains after the visitors had gone. But the hungry parsons wolfed the chickens bare.

Later the farmer was conducting his guests round the farm, when an old rooster commenced to crow *ad lib* "Seems mighty proud of himself" said one of the guests.

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## THIS MODERN AGE!

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"A bachelor my boy is a man who didn't have a car when he was young."

GOT HIS GOAT

150

Angry Man: "Why did you tax me \$3.00 for my goat?"

Tax Adjuster: "Well, keep him out of the street. The law says, 'For private possessions bounding and a-batting on public property \$2.00 a running foot.'"

151

VAULTING CARD

Sandy joined a golf club and was told by the professional that if his name was on his golf balls and they were lost, they would be returned to him when found.

"Good," said the Scot. "Put my name on this ball."

The pro did so.

"Would you also put M.D. after it?" said the new member. "I'm a doctor."

The pro obeyed.

"There's just one more thing," went on the Scot. "Can ye squeeze 'Houns ro to y' on it as well?"

152

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153

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NO LUNCH

A farmer who went to a large city to see the sights engaged a room at a hotel and before retiring asked the clerk about the hours for meals.

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"Look here," suggested the farmer in surprise. "What time am I going to see the towns?"

155

NO HEART

Meek voice over the telephone: "Doctor this is Mr. Henpeck. My wife just dislocated her jaw. If you're out this way next week or the week after, you might drop in and see her."

156

FROM MINOR

"Aren't people funny?"

"Yes. If you tell a man that there are 2,067,303,441 stars in the universe, he'll believe you—but if a sign says 'Fresh Paint,' that same man has to make a personal investigation."

157

A FRIEND IS NEEDED

The cocky whistle had blown when Murphy shouted, "Has anyone seen my key?"

"Sure, Murphy," said Pat, "and ye've got it on."

"Right and I have," replied Murphy, gazing solemnly at his bosom, "and it's a good thing it seen it or I'd have been home."

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## IT MADE A DIFFERENCE

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"There's just one more thing," went on the Scot. "Can ye squeeze 7 hours 10 to 3 on it as well?"

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SPELLING

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GAUTAM NATHU V

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✓168

## STUMBLING-BLOCK

Prisoner "Judge, I don't know what to do."

Judge. "Why how's that?"

Prisoner "I swore to tell the truth, but every time I try some lawyer objects."

169

## COLONIAL

"Well, Johnny" said the uncle who hadn't seen him for some time, "you are getting to be quite a big boy now aren't you?"

"Yep," replied the kid, "pop says I'm growing like the public debt."

170

## MIGHT BE WORSE

"What do you think of our two candidates for mayor?"

"Well I'm glad only one can be elected."

171

## NOT OVER DEMANDING

Rexford "I suppose you think I'm a perfect idiot?"

Robert "Oh, none of us is perfect."

ANIL SHARMA

172

## IDENTIFICATION

First Lawyer "You're a low-down cheat!"

Second Lawyer "You're an unmitigated liar!"

Judge (rapping) "Now that the attorneys have identified each other we shall proceed with the case."

173

## NO LAUGHING MATTER

Draper "These are especially strong shirts madam. They simply laugh at the laundry."

Customer "I know that kind I had some which came back with their sides split."

174

## FILIAL LOVE

Dad "Son I'm spanking you because I love you."

Son "I'd sure like to be big enough to return your love."

175

## AIR-CONDITIONED

"Janitor, you could cool our apartment nicely if you would run ice-water through the radiators."

"Can't be done, madam."

"What did you have in there last winter?"

✓176

## SUCKER

"How is your doctor son getting on in his practice?"

"Excellently—he has made enough money so he can occasionally tell a patient there is nothing wrong with him."

177

## PLENTY

"What would I get," inquired the man who had just insured his property against fire, "if this building should burn down tonight?"

"I would say" replied the insurance-agent, "about ten wars."

178

ABOUT COMPLETION

"So you are building a new house, eh? How are you getting along with it?"  
 "Fine. I've got the roof and the mortgage on it, and I expect to have the furnace and the sheriff in before fall."

179

NO REASON

"I'm sorry—I quite forgot your party the other evening!"  
 "Oh, wasn't you there?"

180

FAMILIAR

Gender: "This castle has stood for six hundred years. Not a stone has been touched, nothing altered, nothing replaced."  
 Victor: "Um, they must have the same landlord we have."

181

CURT-CHAT

Officer (to colored driver who has been whipping his horse): "Don't whip him, man—talk to him."  
 Driver (to horse, by way of opening the conversation): "Ah comes from N'Awkass. Where does youall come from?"

182

NO FAVORS

Son: "Say Dad, that apple I just ate had a worm in it, and I ate that, too."  
 Parent: "What! Here, drink this water and wash it down."  
 But Junior shook his head. "Aw let 'em walk down."

183

WITH A SURPRISE RECOVERY

Flower: "You don't seem to think much of him."  
 Jewell: "If he had his conscience taken out, it would be a minor operation."

184

ON THE SPOT

Office-Boy (nervously): "Please, sir I think you're wanted on the phone."  
 Employer: "You think? What's the good of thinking?"  
 "Well, sir, the voice at the other end said, 'Hello, is that you, you old adobe?'"

185

A SYSTEM

"Are you saving any money since you started your budget system?"  
 "Sure. By the time we have balanced it up every evening, it's too late to go anywhere."

186

HIS MAJESTY

Mary are the stories told about the care Gen. Smedley D. Butler always took in looking after the welfare of the men in his command—especially as regarded their food. One relates that when he was in command of Camp Ponschausen, France, he met two soldiers carrying a large soup kettle from the kitchen.

"Here you," he ordered, "let me taste that."

"But, Gen—"

"Don't give me any buts—get a spoon!"

"Yes, sir!" the soldier replied, and running back to the kitchen, brought a spoon.

The General took the dished taste, and gingerly spit it out. "You don't

✓168

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"Excellent—he has made enough money so he can occasionally tell a patient there is nothing wrong with him."

177

## PLENTY

"What would I get," inquired the man who had just insured his property against fire, "if this building should burn down tonight?" "I would say" replied the insurance agent, "about ten years."

195

FIRST

Am I g-g-going to d-d-die, doctor?

"My dear Mr. Smith, that's the last thing you'll do!"

✓ 196

HEARD AT THE ZOO

A huge elephant and a tiny mouse were in the same cage at the zoo. The elephant was in a particularly ugly and truculent mood. Looking down at the mouse with disgust he trumpeted, "You're the puniest, the weakest, the most insignificant thing I've ever seen!" "Well," piped the mouse in a plaintive squeak, "don't forget, I've been sick."

197

EXCLUSIVE

"Yes," said the boastful young man, "my family can trace its ancestry back to William the Conqueror."

"I suppose," remarked his friend, "you'll be telling us that your ancestors were in the Ark with Noah?"

"Certainly not," said the other. "My people had a boat of their own."

198

STILL GREEN

Boss: "You are twenty minutes late again. Don't you know what time we start work at this factory?"

New Employee: "No, sir, they're always at it when I get here."

199

STAYING SAFE

In a small hotel in Kingston, Ontario, so a returning traveller reports, there is a yellowing sign tacked to the dingy wall behind the desk on which the proprietor proclaims his fixed unbrid skepticism of all humanity. It reads: "No checks cashed. Not even good ones."

✓ 200

DOUBTING

Lawyer: "Then your husband, I take it, is elderly?"

Client: "Elderly? Why he's so old he gets wooed playing chess."

201

BE CAREFUL

Father: "Why were you kept in at school?"

Son: "I didn't know where the Azores were."

Father: "In the future, just remember where you put things."

202

PREFERRED

"Your fiancé is a charming man. He has a certain something."

"Yes, but I would rather he had something certain."

203

MISSED

Daughter: "Did you ever hear anything so wonderful?" (as the radio ground out the latest in swing)

Father: "Can't say I have, although I once heard a collision between a truck-load of milk cans and a car filled with ducks."

204

INSULTED

"What do you mean," roared the politician, "by publicly insulting me in

call that stuff soup, do you?" he shouted. "No, sir!" replied the soldier "That's what I was trying to tell you—it's dishwater sir!"

187

## CLOSE SHAVE

Man (getting a shave) "Barber will you please give me a glass of water?"

Barber "What is the matter? Something in your throat?"

Man "No—I want to see if my neck leaks."

188

## TACT

Mikhail "You look positively beautiful tonight."

Elsie "Oh, you flatterer!"

Mikhail "No, it's true. I had to look twice before I recognized you."

189

## SLOW MOTION

A cameraman, working for the educational department of a film company met an old farmer in town and said

"I've just been taking some moving pictures of life out on your farm."

"Did you catch any of my men in motion?" asked the old farmer curiously

"Sure I did."

The farmer shook his head reflectively then commented "Science is a wonderful thing."

190

## A QUESTION OF TITLE

"After another season," said Farmer Cornstassel, "I guess we'll have a chef for the summer boarders."

"What's a chef?" asked Mrs. Cornstassel.

"A chef is a man with a big enough vocabulary to give the soup a different name every day."

191

## ENTHUSIASTIC

Husband (after the theater) "But, dear what did you object to?"

Wife "Why the idea of your bellowing Author! Author!" at a Shakespearean drama."

192

## THAT'S TOO VACUUM

Heard in the tube "How old should you say she is?"

"Oh, somewhere in the middle flirts!"

193

## HANDY

"Can you serve company?" asked the housewife when she was hiring the servant.

"Yes, mum both ways."

"What do you mean?" asked the puzzled one.

"So s they'll come again, or stay away."

194

## BUT THAT WAS WAY BACK

Doctor "What was the most you ever weighed?"

Patient "154 pounds."

Doctor "And what was the least you ever weighed?"

Patient "8¼ pounds."

195

FIDUS

"Am I g-g-going to d-d-die, doctor?"  
 "My dear Mr. Smith, that's the last thing you'll do!"

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Father: "In the future, just remember where you put things."

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PROVERBIAL

"Your Grace is a charming man. He has a certain something."

"Yes, but I would rather he had something certain."

203

MUSIC

Daughter: "Did you ever hear anything so wonderful? (as the radio pound out the latest in swing)."
   
 Father: "Can't say I have, although I once heard a collision between a truck-load of milk cans and a car filled with ducks."

204

DECEITFUL

"What do you mean," roared the politician, "by publicly insulting me in

70 *Lab* THE PUBLIC SPEAKER'S TREASURE CHEST

*my* your old rag of a paper? I will not stand for it, and I demand an immediate apology."

"Just a moment," answered the editor "Didn't the news item appear exactly as you gave it to us, namely that you had resigned as city treasurer?"

"It did, but where did you put it?—in the column under the heading 'Public Improvements.'"

205 HOLE IN ONE

Then there was the sweet young thing who was being initiated into the mysteries of golf by her boy friend. "And now tell me," she said coyly "which club do I use to make a hole-in-one?"

206 THERE'S GOOD IN EVERYTHING

"Polygamy would never work in this country."

"Why not?"

"Think of getting several wives in a kitchenette at one time."

207 THE TOP

"What is the outstanding contribution that chemistry has given to the world."

Flo "Blondes."

208 STILL ADVERTISING

A traveler seeking advertisements for a local paper called at the village grocer's. Upon presenting his card, he was surprised when the gray-haired proprietor said "Nothing doing Been established eighty years, and never advertised."

"Excuse me, sir but what is that building on the hill?" asked the traveler

"The village church," said the grocer

"Been there long?" asked the other

"About three hundred years."

"Well," was the reply "they still ring the bell."

209 PUZZLER

The little girl was impressed by the sermon describing the attractions of heaven. Some time later she asked her mother

"Do cats go to heaven?"

Her mother replied that since animals do not have souls they could hardly be expected to go to heaven

"Then where do the angels get strings for their harps?"

210 ASSURANCE

A negro preacher had pestered his bishop so much with appeals for help that the bishop finally told him in a tone of finality that he didn't want to hear any more appeals from him.

The next week there came a letter from the preacher as follows "Dear Bishop I assure you this is not an appeal. I assure you it is a report. I have no pants."

211 STATISTICS

Chief Instructor "Now remember men, statistics don't lie. Now for an example, if twelve men could build a house in one day one man could build

the same boat in twelve days. Do you understand what I mean? Jerp, give me an example.

Jerp: "You mean that if one boat could cross the ocean in six days, six boats could cross the ocean in one day."

212

# A DRY SPARKER

Everything that could be done to make the great unemployed meeting a success had been accomplished. A large hall and a good speaker had been engaged. When the latter arrived, he seemed to be in a creaky frame of mind. Looking around he beckoned the chairman.

"I would like to have a glass of water on my table, if you please," he said. "To drink?" was the chairman's idiotic question.

"Oh, no, was the sarcastic retort, when I've been speaking a half hour I do a high five."

213

# FROM THE INSIDE

"Look at that one—the one staring at us through the bars. Doesn't he look intelligent?"

"Yes. There is something vacancy about it."

"He looks as if he understood every word we're saying."

"Walks on his hind legs, too, and swings his arms."

"There! He's got a penit. Let's see what he does with it."

"Well, what do you think about that! He knows enough to take the shell off before he eats it just like we do."

"That's a female alongside of him. Listen to her chatter at him. He doesn't seem to be paying much attention to her though."

"She must be his mate."

"They look kind of sad, don't they?"

"Yes. I guess they wish they were as here with us monkeys."

214

# BAKRUPT

"Dear folks: Please send four hundred dollars at once: the school is bankrupt and each student has to pay double tuition. Kindly make the check out to Mr. Your son, Elmer."

215

# HIS FOCUS OUT

A colored man was caught trying to sell insurance without a license, and was hauled before the insurance commissioner.

"Don't you know," demanded the commissioner, "that you can't sell insurance in this town without a license?"

"Bom," said the colored one. "Dat splains de mattah. I done foun out dat I couldn't sell none, but I didn't know whar de roozin wuz until you tol' me."

216

# EASY TO HIDE

Mister (burying to get dressed for a party)—"Ouch, I bumped my crazy bone."

Mom—"Well, just part your hair on the other side and it will never show."

217

# LITERAL

Mother: "Sonny, go over and find out how old Mrs. Harris is this morning." Sonny (on return): "She says today she's 73 years, six months and two days."



## 70 THE PUBLIC SPEAKER'S TREASURE CHEST

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OVER THE LOBBY

224

Wife: "Don't you think, dear, that a man has more sense after he is married?"

Hobby: "Yes, but it's too late then."

SCARLE, IRONS

225

Little George received a new drum for Christmas, and shortly thereafter when father came home from work one evening mother said: "I don't think that man upstairs likes to hear George play his drum, but he's certainly subtle about it."

Father: "Why?"

Mother: "Well, this afternoon he gave George a knife, and asked him if he knew what was made the drum."

GOOD HUNTER

✓ 226

→ 1st Hunter: "Hey Bill,

and Hunter: "Yeah."

1st Hunter: "Are you all right?"

and Hunter: "Yeah."

1st Hunter: "Then I've shot a bear."

SELF-MADE MAN

227

A youngster stood gazing intently at his father's visitor, a homely man of large proportions. At length the party, one becoming a bit embarrassed, said: "Well, my boy, what are you looking at me for?"

"Why," replied the boy, "Daddy told Mother that you were a self-made man, and I want to see what you look like."

"Quite right," said the gratified guest. "I am a self-made man."

"But what did you make yourself like that for?" asked the boy with considerable surprise.

THE GOOD OLD WAY

228

Judge: "Couldn't this case have been settled out of court?"

Defendant: "Yer honor, shure an' that is exactly what we wuz thyrin' to do when a couple o' police battered us."

229

SOFT PADU

Amateur Singer: "When I sing, I get tears in my eyes. What can I do to stop that?"

Singing Teacher: "Try stuffing cotton in your ears."

230

FULL INFORMATION

He: "If you'll give me your telephone number I'll call you up some time."

She: "It's in the book."

He: "Fine! And what's your name?"

She: "That's in the book, too!"

231

PURRIN ON THE RIZE

→ The newly rich woman was trying to make an impression: "I deck my diamonds with ammonia, my rubies with wine, my emeralds with brandy and my topknots with fresh milk."

218

## IT IS, DEAR

"You know dear John doesn't seem to be as well dressed as he was when you married him."

"That's funny I'm sure it's the same suit."

219

## BELIEVES IN SIGNS

Teacher (to tardy student)—"Why are you late?"

Bobby—"Well, a sign down here —"

Teacher—"Well what has a sign got to do with it?"

Bobby—"The sign said 'School ahead go slow' "

220

## TSK TSK!

→ "Is your Daddy home, sonny?"

"No, sir He hasn't been home since mother caught Santa Claus kissing the maid."

/ 221

## IF YOU ARE DISCOURAGED

If you are discouraged, compare your problems with those of the father who wrote this letter. Note particularly the last paragraph. The daughter wrote that she was coming home with her husband to live with father. Father wrote as follows:

"Dear Daughter—

I note from your letter that you are coming home with Wilfred and the children to live with us because Wilfred received an adjustment in his salary which was an insult to him. Wilfred, I assume, feels he can not endure the insult.

As you know your brother Frank came home with his wife about a month ago after his salary had been reconsidered. Your sister Elsie, who had been a secretary to an officer of a corporation, recently had to take a position as a stenographer. She resigned because she refused to be reduced to the level of a plain stenographer so we are expecting her any day.

You ask about my own business. It is coming along fine. It was sold on the court house steps last Friday but there were no bidders, so the sheriff let me keep it. That makes the best month I have had since the upturn.

Your loving father"

/ 222

## FINISHED HIS SPEECH BUT HADN'T STOPPED TALKING

A man walked out of a hall where a speaker was addressing a meeting. Some one in the corridor asked him if the speaker had finished his speech. He said, "Yes, he finished his speech shortly after he started, but he hasn't stopped talking" (Suitable if a speech is long)

223

## ADAPTATION

In a physiology class the teacher said, "Johnnie, can you give a familiar example of the human body as it adapts itself to changed conditions?"

"Yes, ma'am," said Johnnie, "my aunt gained 50 pounds in a year and her skin never cracked."

OVER THE LOVE

- 224  
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Hubby: "Yes, but it's too late then."

SCOTCH, I SAY

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- 226  
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- 230  
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She: "It's in the book."  
He: "Fine! And what's your name?"  
She: "That's in the book, too!"

PETTING ON THE RUFF

- 231  
→ The newly rich woman was trying to make an impression: "I clean my diamonds with ammonia, my rubies with wine, my emeralds with brandy and my sapphires with fresh milk."

"I don't clean mine," said the quiet woman sitting next to her "when mine get dirty, I just throw them away"

232

## WASTE OF MONEY

"Brusha Jones, is you-all goin' t' donate somethin' to fence in oveh cemetery?"

"Whaff'er yo' want to fence a cemetery? Dem as is in can't git out, and dem as is out sho' don't want to git in."

233

## DADBY

Officer (to man pacing sidewalk at 3 o'clock in the morning) "What are you doing here?"

Gentleman "I forgot my key officer and I'm waiting for my children to come home and let me in."

234

## LITTLE SHOT

A mountameer took his son to a school to enroll him.

"My boy's arter larnin' what dya have?" he asked the teacher

"We offer English, trigonometry spelling etc.," she replied.

"Well, give him some of that thar trigonometry" he's the worst shot in the family"

235

## QUEER NAMES

Englishman "Odd names your towns have. Hoboken, Westwicken, Oshkosh, Poughkeepsie."

American "I suppose they do sound queer to English ears. Do you live in London all of the time?"

Englishman "No indeed. I spend part of my time at Chipping Norton, and divide the rest between Biggleswade and Leighton Buzzard."

236

## LIKELY

Mother (to son wandering around the room) "What are you looking for?"

Son "Nothing"

Mother "You'll find it in the box where the candy was"

237

## FOUL STOP

The genius of a local man had carried him to big success in business without much aid of education.

He was asked to distribute the prizes at a school, and made the usual speech of good counsel

"Now boys," he said, "always remember that education is a great thing There's nothin' like education. Take arithmetic. Through education we learn that twice two makes four that twice six makes twelve, that seven sevens make— and then there's geography"

238

## NO HURRY

A Scotch minister was walking through a street in a village one misty evening when he fell into a deep hole. There was no ladder by which he could make his escape and he began to shout for help. A passing laborer heard his cries and looking down, asked who he was. The minister told him, where

upon the laborer remarked. "Weel, weel, ye needna kick up sic a noise. You'll no be needed afore Sawback, as this is only Wednesday night."

239 PRACTICALLY NONE

Albert. "What's the difference between a drama and a melodrama?"

Bernard. "Well in a drama the heroine merely throws the villain over. In a melodrama, she throws him over the cliff."

240 MODEL?

Wife: "My husband has no bad habits whatsoever. He never drinks, and he spends all his evenings at home. Why he doesn't even belong to a club."

Friend. "Does he smoke?"

Wife. "Only in moderation. He likes a cigar after he has had a good dinner but I don't suppose he smokes two cigars a month."

241 MISUNDERSTANDING

Salesman: "Sonny is your mother at home?"

Small Boy: "Yes, sir."

Salesman (after knocking in vain). "I thought you said she was at home?"

Small Boy: "Yes, sir but I don't live here."

242 A GOOD REASON

Little Betty was crying bitterly. Her mother asked what was the matter. "Boo hoo! My new shoes hurt me!"

"Well, no wonder! You have them on the wrong feet," replied Mother.

Betty kept on crying and would not be comforted. "I haven't any other feet," she cried.

243 FIDENT WISE

Mother: "Come here, Johnnie; I have some good news for you."

Johnnie (without enthusiasm). "Yes, I know father is home again."

Mother: "Yes, but how did you know?"

Johnnie: "My bank won't cattle any more."

244 HIS EXAMPLE

Teacher: "Can you give me a good example of how heat expands things and cold contracts them?"

Pupil. "Well, the days are much longer in the summer."

245 TOO PRESUMPTUOUS

Hoher: "Lady have youse got any old cast-off husband's clothing?"

Lady: "Why no, we're still living together."

246 DIFFICULTIES

Joe: "What's become of the Hikers' Club?"

Sam. "Oh, it disbanded. It was getting too hard to persuade passing motor bns to pick us up and give us a lift."

247 MISTAKEN IDENTITY

"I tell you I won't have this room," protested the old lady to the bell boy. "I ain't goin to pay my good money for a pigsty with a measly little foldin bed in it. You think jest because I'm from the country——"

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Disgusted, the boy cut her short. "Get in, mum. Get in. This ain't your room. This is the elevator."

248

## NO CHANGE

"Looks like rain today" said the milkman as he poured the customary quart of milk. "It always does," replied the housewife, compressing her lips with cold significance.

249

## POINT SCORED

Waners, of course, are not in a position to snap back at ill-bred guests but one English head waiter once made the perfect retort to an uncouth customer.

"My position, sir," he said, "does not allow me to argue with you but if it ever came to a choice of weapons, I would choose grammar."

250

## APPEAL TO REASON

Answer received by the credit department of a Chicago firm

"I don't expect to beat you out of any money. But I am going to say one thing I am not working so I don't make anything and until I go to work I can't pay you anything so keep your shirt on and as soon as I start to work I will send some money. But if you don't keep it on, well just take it off and hold it until after Xmas."

251

## PILOT

Smith "My wife asked me to take our old cat off somewhere and lose it. So I put it in a basket and tramped out into the country for about eight miles."

Jones "Did you lose the cat?"

Smith "Lose it! If I hadn't followed it, I'd never have got back home."

252

## ENTERPRISE

Almost every man can find work if he uses his brains," asserted the man who had traveled a good deal. "That is, if he has the ability to adapt himself like the piano-tuner I once met in the Far West."

"We were in a wild, unsettled country and I said to him, 'Surely piano-tuning can't be very lucrative here. I should not imagine that pianos were very plentiful in this region.'

"No, they're not," said the piano-tuner "but I make a pretty fair income by tightening up barbed-wire fences."

253

## EXCUSE IT PLEASE

Liza, the Negro cook, answered the telephone one morning and a cheerful voice inquired, "What number is this?"

Liza was in no mood for trifling and said with some asperity "You-all ought to know. You done called it."

254

## PROBLEMS

Father "Isn't it wonderful how little chucks get out of their shells?"

Son "What gets me is how they get in."

255

## BUTCHER

Barber "How is the razor sir? Does it go easy?"

Man "Well, that depends on the operation. If you're shaving me, it goes hard, but if you're merely skinning me it goes tolerable easy."

HMM

256 Weak eyes, have you? Well, how many lines can you read on that chart?"  
"What chart?"

NATURALLY

257 Usher: "How far down do you wish to sit, sir?"  
Patron: "All the way of course."

NO MYSTERY

258 Jones: "How do you spend your income?"

Smith: "About 30 per cent for shelter, 30 per cent for clothing, 40 per cent for food and 20 per cent for amusement."

Jones: "But that adds up to 120 per cent."

Smith: "That's right."

DEPRESSION

259 "Those sausages you sent me were meat at one end and corn meal at the other."

"Yes, ma'am. In these hard times, it's difficult to make both ends meet."

FUTILE

260 Teacher Tourist: "This seems to be a very dangerous precipice. It's a wonder they don't put up a warning sign."

Native: "Yes, it is dangerous, but they kept a warning sign up for two years and no one fell over so it was taken down."

STRUCK

261 Dentist: "Why this tooth has gold on it I didn't know it had been filled."

Patient: "It hasn't. That's my back collar-button you've struck."

MATCH

262 Miller: "That's a queer pair of stockings you have on, Pat,—one red and the other green."

Pat: "Yes, and I've got another pair like it at home."

CALLED

263 The teacher was testing the knowledge of the kindergarten class. Slapping a half-dollar on the desk, she asked sharply "What is that?" Instantly a voice from the back row said, "Tailor!"

A GOOD REASON

264 The youngster was being chided for his low grades. As an alibi he said, "Well all of the boys at school got C's and D's, too."

All of them? he was cross-questioned. "How about little Johnny Jones, who lives down the street?"

"Oh, he got high grades," the youngster admitted. "But you see, he's different. He has two bright parents."

Disgusted, the boy cut her short. "Get in, mum. Get in. This ain't your room. This is the elevator."

248

## NO CHANGE

"Looks like rain today" said the milkman as he poured the customary quart of milk. "It always does," replied the housewife, compressing her lips with cold significance.

249

## POINT SCORED

Walters, of course, are not in a position to snap back at ill-bred guests but one English head waiter once made the perfect retort to an uncouth customer. "My position, sir," he said, "does not allow me to argue with you but if it ever came to a choice of weapons, I would choose grammar."

250

## APPEAL TO REASON

Answer received by the credit department of a Chicago firm  
"I don't expect to beat you out of any money. But I am going to say one thing I am not working so I don't make anything and until I go to work I can't pay you anything so keep your shirt on and as soon as I start to work I will send some money. But if you don't keep it on, well just take it off and hold it until after Xmas."

251

## PILOT

Smith "My wife asked me to take our old cat off somewhere and lose it. So I put it in a basket and tramped out into the country for about eight miles."  
Jones "Did you lose the cat?"  
Smith "Lose it! If I hadn't followed it, I'd never have got back home."

252

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265

## PREDICAMENT

Q "My lawn is full of weeds. I have tried weed-killer and digging them up, but they return. What should I do?"

A. "You must just learn to love them."

266

## ALIBI

Gus Kahn overheard this repartee between two rabid Calif. fans during a heavy rain-storm in Los Angeles. Both watched the downpour with embarrassed expressions. Finally, after a deep silence, one said to the other "Boy some terrible weather certainly blows in from Nevada, doesn't it?"

267

## HORN

Repair-man "Shall I install a loud or soft horn, sir?"

O'Leary "Just one with a dirty snort."

268

## WHISKERS

Ernie "My uncle can play the piano by ear."

Gurney "That's nothing. My uncle fiddles with his whiskers."

269

## PANTS PRESSED?

"Have you ever appeared as a witness before?"

"Yes, your honor."

"In what suit?"

"My blue serge."

270

## SERVICE

Diner "Have you any wild duck?"

Waiter "No, sir, but we can take a tame one and irritate it for you."

271

## STRATEGY

Officer "Now tell me, what is your idea of strategy?"

Rookie "It's when you're out of ammunition, but keep right on firing."

272

## PROFESSOR'S WIFE

→ "Hello is that the police station?"

"Yes, what's the matter?"

"I just wanted to tell you that you need not search for my husband. I found him myself. He had forgotten to take off his overcoat, and I hung him in the closet by mistake."

273

## POURTE

A New York traffic expert says that the London drivers and chauffeurs enliven many occasions by their wit and sarcasm. One London driver drew up when he saw a pedestrian directly in his way, leaned over and very politely inquired

"I say sir may I ask what are your plans?"

274

## REST IN PEACE

A party of sailors were being shown over the cathedral by a guide.

"Behind the altar," he told them "lies Richard the Second. In the churchyard outside lies Mary Queen of Scots; also Henry the Eighth. And who," he

demanded, looking above an unmarked signpost, who do you think is a-lying ere?"

"Well," answered a salt, "I don't know for sure, but I have my suspicions."

BARGAIN

→ The decrepit old car drove up to the toll-bridge.

"Fifty cents," cried the gateman.

"Sold," replied the driver.

276

ACID TONGUE

Chemistry Professor: "Jones, what does  $\text{HNO}_3$  signify?"

Obedt Jones: "Well, ah, er r—I've got it right on the tip of my tongue, sir."

Chemistry Professor: "Well, you'd better spit it out, it's nitric acid."

277

COLORADO JOKE

Rastus: "Say Sambo, what time in your life does yo think yo was scared the worst?"

Sambo: "Once when ah went callin on a hen-house an de farmer come in an caught me. Boy was ah scared."

Rastus: "How are yo think dat was de worstest yo evah been scared?"

Sambo: "Cause de farmer grab me by de shoulder an say: 'White boy what ya done heah?'"

278

TOO RESTLESS

Angler: "You've been watching me for three hours. Why don't you try fishing yourself?"

Onlooker: "I ain't got the patience."

279

INVENTIVE

"Why are you crying with your knife?"

"My fork leaks."

280

HIS DIFFICULTY

"Humph! I could write a story as good as this, if I had a mind to."

"Sure, but that's exactly what you lack."

281

THAT'S DIFFERENT

"You didn't take a vacation this year, did you?"

"No, I thought I needed a rest."

282

DELAY

"A nice sort of welcome!" said the father visiting his son at a boarding school. "I am hardly out of the train when you ask me for money."

"Well, dad, you must admit the train was twenty minutes late."

283

DOCTOR'S PRESCRIPTION

"Your doctor's out here with a flat tire."

"Diagnose the case as flatness of the perimeter market."  
highly ordered the garage man. That's the way he

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Rastus: "Dis s some better now honey Ah don't like to see yo face all frowned up. Does yo smile mean yo forgive me?"

Mandy: "Sary away fum me, man. I'e jes smiling to rest mah face."

SKETCHING THE POINT

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A railroad agent in Africa had been "howled out" for doing things without orders from headquarters. One day his boss received the following startling telegram.

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EFFICIENCY

294

A retailer on receiving the first delivery of a large order was annoyed to find the goods not up to sample. "Cancel my order immediately" he wired the manufacturer.

They replied, "Regret cannot cancel immediately. You must take your own."

VARIETY

295

"What are you raising in your garden this year?"

"Johnson's Plymouth Rocks, Brown's Legboxes and Smith's Wyandotters."

ONLY WHEN NECESSARY

296

Preacher: "Do you say your prayers at night, little boy?"

Jimmy: "Yes, sir."

Preacher: "And do you always say them in the morning, too?"

Jimmy: "No, sir. I ain't scared in the daytime."

ONE THAT WAS TOO FAST FOR HIM

297

A Frenchman was relating his experience in studying the English language. He said: "When I first discovered that if I was quick, I was fast, that if I was tied, I was fast; if I spent too freely I was fast; and that not to eat was to fast, I was discouraged. But when I came across the sentence, 'The first one won one-dollar prize, I gave up trying.'"

ACCOUNTING

298

A colored man doing a houseing job was told that he couldn't get his money until he submitted a statement. After much meditation he evolved the following bill.

"Three comes and three goes, at four bats a went, \$3."

NO PLACE FOR HER

299

A new maid had just arrived and her mistress was giving her a list of kitchen utensils to be purchased.

And don't forget, Emma, she said, "we want a new griller for the kitchen."

Emma stared vacantly.

"You know what a griller is, I suppose?" ventured the lady of the house.

"Course I do," returned the girl. "It's a big hairy monkey and if you want one of those in the kitchen—I'm leaving."



## 284 NOT WHOLLY DUMB

"Don't they teach you to salute in your company?" roared the Major to Patrick Malone, who had passed him without raising his hand.

"Yea, sir" replied Pat.

"Then why didn't you salute?"

"Well, sir" was the candid reply "I didn't want to attract more attention than I had to, cause I ain't supposed to be out here without a pass."

## 285 MODERN

Visitor "How old are you, sonny?"

Boston Boy "That's hard to say sir According to my latest school tests, I have a psychological age of 11 and a moral age of 10. Anatomically I'm 7 mentally I'm 9. But I suppose you refer to my chronological age. That's 8—but nobody pays any attention to that nowadays."

## 286 GENEROSITY

Marine "Say Pal, will you loan me a nickel. I want to call a friend."

Sailor "Here's fifteen cents, call all your friends."

## 287 LUCKY

"Mr Chairman" complained the speaker "I have been on my feet for nearly ten minutes, but there is so much interruption I can hardly hear myself speak."

"Cheer up, my friend," came a voice from the rear "you are not missing much."

## 288 EXPERIENCED PARTY GOER

"Your friend Joe seemed to be the life of the party"

"Yes, he was the only one who could talk louder than the radio."

## 289 BIGOTED

"How do you like your n-p boss, Mayme?"

"Oh he ain't so bad Lil, only he's kinda bigoted."

"Whadda you mean, bigoted?"

"Well he thinks words can only be spelled one way"

## 290 HIS TURN

A club of eccentric young men had for one of their rules that on Tuesday evenings any man who asked in the clubroom a question which he was unable to answer himself should pay a fine of one dollar. One evening Tomkinson asked "Why doesn't a ground squirrel leave any dirt around the top of his hole when he digs it?"

After some deliberation he was called upon to answer his own question.

"That's easy" he said. "The squirrel starts at the bottom and digs up."

"All very nice," suggested a member "but how does it get to the bottom?"

"That's your question" answered Tomkinson.

## 291 SILENCE

Betty "Your nextor's coat is pretty loud, isn't it?"

Billy "Yeah, I wanna buy a muffler to go with it."

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STARTLING THE POINT

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THE LOOTER

Her: "I dreamed I was married to the most beautiful girl in the world."  
 Her: "Were we happy?"

O. K. HISS

Teacher: "Where the Dickens are your shoes going?"  
 Student: "I don't know, but they're leaving this end all right."

CONTEST

Teacher: "Johnny, can you tell me the name of an animal that travels great distances?"  
 Johnny: "Yes, a pig. It travels around the globe."

IN BEDROOM

Little Dickie, aged 6, started with his mother, ran to his mother and said, "Oh Mother, I believe I'm coughing backwards."

FLAVOR FOR BATH

The little graduate, who had been using toilet water in his bath called to his mother, saying, "Mother, where is the bath flavoring?"

A VOYE OF THANKS

An elderly maiden aunt received this note from her 10-year-old niece: "Dear Aunt: Thank you for your nice present. I have always wanted a pen cushion, but not very much."

HE SAYS THAT A DIAMOND

Dorothy (showing her engagement ring): "There's nothing in the world harder than a diamond, is there?"  
 Howard: "Yes, my dear, keeping up the strictest payments on it."

WHY HE COULDN'T DO IT

My 5-year-old son and I made an agreement. He was to make his little bed while I made the large bed. After I had finished straightening my bedroom, I went into his room to see how he was getting along. He was struggling violently to get a dead pillow slip over a large feather pillow.  
 "Here, son, this is the way to do that," I said, and taking one end of the pillow firmly in my teeth, slipped the cover on.  
 "Oh, Mother," he cried, "I know! I was being on the wrong end!"

CASEY

Casey and Murphy stood looking into a window. "Casey" asked Murphy: "How do you like to have your pack here?"  
 "Sure," responded Casey. "I'd rather have my shovel."

STORIES

Comment: "To what do you owe your extraordinary success as a house-to-house salesman?"  
 Success: "To the first five words I utter when a woman opens the door—'Ma, is your mother in?'"

300

## SIS KNEW WHAT HAPPENED

Brother and sister were eating ice cream that daddy had brought home. Brother started counting all the goodies they had had that day "Sis," he said, "do you know we had candy gum, popuckle, pie, watermelon, and ice cream? Whew!"

"Yeh," said Sis, stuffing her mouth full of ice cream, "I guess we hit the jackpot."

301

## WELCOME RELIEF

Little Mary "Mother they are going to teach us domestic science at school now"

Mother "Don't you mean domestic science?"

Father "There is a bare hope our little girl means what she is saying"

302

## STRANGE

Little Bobby was sitting with his mother in church during the wedding of her eldest daughter. Halfway through the service, he observed his mother crying.

"Why are you crying, mama?" he asked. "It's not your wedding"

/303

## NATURE STORY

A tourist traveling through the Texas Panhandle got into conversation with an old settler and his son at a filling-station.

"Looks as though we might have rain," said the tourist.

"Well, I hope so," replied the native, "not so much for myself as for my boy here. I've seen it rain."

304

## LEGITIMATE OBJECTION

The teacher was trying to impress upon her class the advantages of peace and disarmament. "How many of you boys object to war?" she asked. Up went several hands.

"Jimmy will you tell the class why you object to war?"

"Cause wars make history" replied Jimmy soberly

305

## WILLING TO RECONCILE

Professor "Er—My dear what's the meaning of this vase of flowers on the table today?"

Wife "Meaning? Why today is your wedding anniversary"

Professor "Indeed! Well, well, do let me know when yours is so I may do the same for you."

306

## WHY HE HESITATED

The hired man asked little Johnny to pass the salt.

Looking at his mother the boy hesitated. "Shall I give him the salt?" he

THE ECOTIST

307 Him: "I dreamed I was married to the most beautiful girl in the world."  
Her: "Were we happy?"

O. K. HEAD

309 Target instructor: "Where the dickens are your shoes going?"  
Sergeant: "I don't know but they're leaving this end all right."

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315 My 5-year-old son and I made an agreement. He was to make his little bed while I made the large bed. After I had finished straightening my bedroom, I went into his room to see how he was getting along. He was struggling violently to get a clean pillow-slip over a large feather pillow.  
"Here, son, this is the way to do that," I said, and taking one end of the pillow firmly in my teeth, slipped the cover on.  
"Oh! Mudder," he cried, "I know! I was biting on the wrong end!"

CASEY

316 Casey and Murphy stood looking into a jeweler's window. "Casey asked Murphy, 'how'd you like to have your pack here?'  
"Sure," responded Casey. "I'd rather have my shovel."

SUCCESS

317 Customer: "To what do you owe your extraordinary success as a home-to-home salesman?"  
Salesman: "To the first five words I utter when a woman opens the door—'Mum, is your mother in?'"



318

## PASSING FANCY

The Boss "On your way to Smith and Sons you will pass a football ground.  
Office Boy (hopefully) "Yes, sir!"  
The Boss "Well, pass it!"

319

## NO LACK OF OPPORTUNITY

"Your references are good. I'll try you," said the farmer to a lad who applied for a job in the poultry yard.

"Is there any chance to rise, sir?" the boy asked.

"I'll say there is," replied the farmer "You'll rise at four o'clock every morning."

320

## EMBARRASSING FOR TRAIN

Junior was visiting his grandmother who lived in the railroad yards in a small town. Noticing a train switching back and forth, he exclaimed, "Mother the train can't find anywhere to park."

321

## A WARNING

Teacher "Yes, Johnny what is it?"

Johnny "I don't want to scare you, but Papa said if I didn't get better grades someone is due for a licking."

322

## CO-ORDINATION

"Is your wife having any success in learning to drive the car?"

"Well, the road is beginning to turn when she does."

323

## A MARTYR TO HER FAITH

"Marie," observed Muriel, "has suffered much for her belief."

"Indeed?" asked Millacent, lifting her eyebrows in polite curiosity "What is her belief?"

"That she can wear a number four shoe on a number six foot."

324

## MODERN MARRIAGE

Mr Newlywed "Darling did you sew the button on my coat?"

Mrs. Newlywed "No, sweetheart, I couldn't find a button, but it's all right now I sewed up the buttonhole."

325

## ONE YEAR LATER

"Oh, George, do you realize it's almost a year since our honeymoon, and that glorious day we spent on the sands? I wonder how we'll spend this one?"

"On the rocks."

326

## NOT YET OUT OF DANGER

"How's your wife coming along with her driving?"

"She took a turn for the worse last week."

327

## A SHINING FACE

"The new patient in Ward B is very good looking" said the nurse

"Yes," agreed the matron, "but don't wash his face. He's had that done by four nurses this morning."

REASON FOR BEING PRESENT

Teacher "How is it you cannot answer any of my questions?"  
Pupil. "Well, if I could, what would be the use of my coming here?"

A LONG WAY TO GO

Wentz Wilke's financial position was very shaky and when he met a kind old lady in the park he decided to tell her his story.  
"Yes, ma'am," he said, "I've asked for money and begged for money and cried for money."

"Have you ever thought of working for it, my man?" she asked.  
"No, not yet, ma'am," said Wilke. "You see, it's like this, I'm going through the alphabet, and I ain't got to 'W' yet."

HE SHOULD KNOW

Prospective Bridegroom (gaily) "Will it take much to feather a nest?"  
Furniture Dealer "Oh, no, only a little down."

SURETY FIRST

A woman motorist was driving along a country road when she noticed a couple of repair men changing telephone poles.  
"Fools!" she exclaimed to her companion, "they must think I never drove a car before."

A SURE BET

The old martinet was lecturing his nephew.  
"Never known such a generation," said the old fellow "You modern boys waste too much."

The boy was tactfully silent.  
"Do you know what I was getting when I married your aunt?" asked the uncle.

"No," replied the nephew realizing the time had come to terminate the argument, "and I bet you didn't, either."

INNOVATIVE LIFE

"My son's a night club a great place on a rainy night?"  
"You said it! Stay outside and get wet and come in and get soaked."

DEAR COUNTRY

The mayor of a tough border town was about to engage a preacher for the new church.  
"Parson, you aren't by any chance a Baptist, are you?"  
"No, Why?"  
"Well, I was just going to say that we have no haul our water twelve miles."

COLD TALKING

Arctic Explorer "It was so cold where we were that the candle froze and we couldn't blow it out."  
Second Explorer "That's nothing. Where we were the words came out of our mouths in pieces of ice, and we had to fry them to see what we were talking about."

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Having finished his shopping, he was hurrying to the station to catch his waiting train, when he stumbled; a jug fell to the sidewalk with a crash and the precious contents at once became a mere wet place on the concrete. Sam stood for a moment, dazed by his misfortune. Then, as he turned away from the heart-breaking sight, he said in a lugubrious tone: "Dah now! Chiv maa done come—in good!"

353 Oxalicus

House Mother "Young man, we turn the lights off at 10:30!"  
Freshman: "Oh, boy! that'll be keen."

354 Tact! Tact!

Mrs. Knicker "We are told one-third of the nation is ill-boused, ill-nourished and ill-did."

Mr. Knicker "I didn't realize so many go away for the summer."

355 Suckles Scammon

Another addition to the family of Mr. and Mrs. Ted Draper occurred Friday night, this time a bouncing boy. *Markus (Cal.) Casars*

The bride is a member of Coonton's social set, a member of the Junior League, and a skilful musician. *Coonton (Ore.) Adreene*

356 Yoca Cascoe

The tramp called at a home and asked for food.

Housewife "And how would you like a nice chop?"

Tramp: "That all depends, lady—is it lamb, pork or wood?"

357 Rupert Vernon

Douglas Jerrold was accounted the greatest wit of his generation. They were talking in a certain company about a popular song. One rather silly young enthusiast exclaimed: "That air always carries me away when I hear it."

Jerrold wistfully looked around him. "Can anybody whistle it?" he inquired.

358 Lt. Hercules Sams

"Sorry sir, but I'm all out of wild ducks. I could let you have a ' ' of them."

"Don't kid me. How could I go home and say I shot an end of b."

359 Heart Fencer

Englishman (in poker game): "Well, I'll wager a belly po"

American (holding four aces): "I dunno much about y money, but I'll raise you a couple of tons!"

360 Sir Lot a job? When I was

"The potter is hard-hit by the radio," says a dealer. -era- -f five years  
next door.

361 Two of a Kind -s a mind-reader."

Mr. Nagg: "Those newfrewds are pretty well s' a palm."

Mrs. Nagg: "Yeah, she's a grass widow and b"

Garage mechanic: "No but I can fix it so that you can ask him in a few days how he bent it."

352

## MATRIMONIALITY INCLINED

Doris: "When is your sister thinking of getting married?"

Tom: "Constantly"

353

## ECONOMICAL SCOT

"Stand behind your lover, false woman," thundered the Scotsman, "I'm going to shoot you both."

354

## EPITAPH

"Here Lies an Atheist, All Dressed Up and No Place to Go."

355

## CRAMPED

"That fellow must live in a very small flat."

"How can you tell?"

"Why haven't you noticed that his dog wags his tail up and down, instead of sideways?"

356

## COINCIDENCE

"So he is a reckless driver?"

"Say, when the road turns the same way as he does, it's just a coincidence."

357

## THOUGHTFUL

Freshman "Say what's the idea of wearing my raincoat?"

Roommate "Well you wouldn't want your new suit to get wet, would you?"

358

## SUBSTITUTE

"Tommy what is a synonym?" the teacher asked.

"A synonym," said Tommy wisely, "is a word you use when you can't spell the other one."

359

## LIVING ON THEIR INCOME

Householder (to prospective maid) "Why did you leave your last place?"

Maid "Oh, it was so dull. They were trying to live on their income."

360

## WASTED EFFORT

"Ah," sighed the serious-faced passenger, "how little we know of the future and what it has in store for us."

"That's true," responded the other

"Little did I think when some 30 years ago I carved my initials on the desk in the old country school that I would some day grow up and fail to become famous."

361

## HIS SAVING GRACE

Doctor (after examining patient) "I don't like the looks of your husband Mrs. Brown."

Mrs. Brown "Neither do I, doctor but he's good to our children."

362

## TEMPUS FUUGIT

Sam Watson, a tall, solemn-looking Negro, making his annual trip for his holiday purchases, was a little belated, reaching the city on Christmas eve.

Then he laughed, and said when he made that statement in a speech at Detroit one of the ladies in the audience piped up:  
"That's not so unusual—you often see it over here too."

332 ONE ON JACK BOTTOM

Mr. Grouch. "Woman is nothing but a rag, a bone and a hunk of hair."  
Mrs. Grouch. "Man is nothing but a bag, a groan and a tank of air."

333 A DIPLOMAT

Judge O'Flaherty. "Haven't you been before me before?"  
Prisoner. "No, yer honor. Oh never stw but one face that looked like yours and that was a photograph of an Irish king."  
Judge O'Flaherty. "Discharged! Call the next case!"

334 THIS MODERN AOX

"Why what are you crying so for sonny?" asked Dad of his four-year-old son.  
"I heard you say you were going to get a new baby and I suppose that means you'll trade me in on it," he sobbed.

335 LIKE A CUCURBIT IN A CASABACK

"When a man is asleep he's a mere vegetable," says a scientific writer. "He is, however, not edible—only available."

336 CASHING IN ON A CORRESPONDENCE COURSE

My friend laughed when I spoke to the waiter in French, but the laugh was on him. I told the waiter to give him the check.

337 THAT SILVER LONDON

Lily. "So ya done mortgaged our lil' home."  
Moses. "Jes' temp' rarily honey till de mortgage am foreclosed."

338 CORNLY DELIRIUM

"My wife had a dream last night and thought she was married to a millionaire."  
"You're lucky! My wife thinks that in the daytime."

339 SAFETY FIRST

Diner. "Waiter that soup is cold. Bring me some that's hot."  
Waiter. "What do you want me to do? Burn my thumb?"

✓ 340 ALONG HEROES ARE EXTRACT

Grief father to son. "Why don't you get out and find a job? When I was your age I was working for \$3 a week in a store, and <sup>in</sup> <sup>five</sup> years I owned the store."  
Son. "You can't do that nowadays. They have

✓ 341 MINDS A MIND <sup>or so a mind-reader -</sup>  
Wife. "I can't decide whether to go to a pal <sup>have a palm."</sup>  
Husband. "Go to a palmist. It's obvious th

372

## A HOWLING SUCCESS

Ole timer: "Is your married life one grand sweet song?"

Newlywed "Well, since our baby's been born it's more like an opera, full of grand marches, with loud calls for the author every night."

373

## TRANSPORT HAS CHANGED

"If witches came back they'd flourish in some parts of the country as much as they ever did," says a writer "But they'd find it a little awkward getting about on a vacuum cleaner, wouldn't they?"

374

## TREES

I think that I shall never see along the road an unscraped tree, with bark intact, and painted white, that no car ever hit at night. For every tree that's near the road has caused some auto to be towed.

Sideswiping trees is done a lot by drivers who are plumb half shot. God gave them eyes so they might see, yet any fool can hit a tree.

✓ 375

## CONSIDERATE

Soph "But I don't think I deserve a zero."

Prof "Neither do I, but it's the lowest mark I'm allowed to give."

376

## CAN'T FIRE THE COOK

Woman "Does your husband kick about the meals?"

Other Bridge Player (smiling) "No, what he kicks about is having to get them."

✓ 377

## STEPPING ON IT

Employer "Do you believe in love at first sight, Miss Vamper?"

Stenographer: "Well, I think it saves a lot of time."

378

## TRY A SEXTANT

Golfer (far off in the rough) "Say caddy why do you keep looking at your watch?"

Caddy "It isn't a watch, sir. It's a compass."

- 379

## PERMANENT GUEST

"Ah," says Logan Heights girl said there was a new baby at her house.

"That's true, baby come to stay?" she was asked.

"Little did I think," she said "he's taken all his things off"

in the old country. BOTH ENDS AGAINST THE MIDDLE famous."

had been bachelor cronies met for the first time in five years.

361 said one, "did you marry that girl, or do you still darn

Doctor (after exam) do your cooking?"

Mrs. Brown. "Np"

Mrs. Brown "Neither SHE KNEW HER MEN FOLK

362 re a woman's organization, talking on Persia was

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Husband. "Go to a palmist. It's obvious th



392

## COULDN'T MISS HIM

"Waiter have you forgotten me?"

"Oh, no, sir, you are the stuffed calf's head."

393

## CALL A PLUMBER

City Boy "Say dad, how many kinds of milk are there?"

Father "Well, there's evaporated milk, buttermilk, malted milk and—but why do you wish to know?"

"Oh, I'm drawing a picture of a cow and I want to know how many spigots to put on her."

394

## ON TAY HEAD CHEESE

"Yes, I know fish is brain food, but I don't care so much for fish. Haven't there some other brain food?"

"Well there's noodle soup."

395

## HOME TOWN CUSTOM

Boy: "Do you know dad, that in some parts of Africa a man doesn't know his wife until he marries her?"

Dad "Why single out Africa?"

396

## BOOM IN AGRICULTURE

"How's your farm work coming?"

"Oh, fine! Got the billboard and hogdog stand painted, and the filling station stocked full of gas."

397

## READY FOR THE WEDDING

Dorothy "How long is it to my birthday?"

Mother "Not very long dear."

Dorothy "Well, is it time for me to begin to be a good girl?"

398

## GAME TO THE LAST

"So you are not—"

"Yes," answered astaking to keep bees?"

I've been stung dead Farmer Cornwood. "I don't want to miss anything and very other way there it."

399

## IMMOBILIZING BOSSY

The little city boy stood and watched the farmer milk the only cow he had during the night. The farmer was much excited, as the cow had been stolen.

Farmer "Drat the thief that stole that cow. He's miles away from here by now."

Little Boy: "I wouldn't worry 'bout it, mister they can't get so far away with it, cause you draw your own milk." "I'd her crank-case last night."

Mrs. Brown: "Neither. Sit a Cutting In

392

Sam Watson, a tall, handsome fellow, was at a fashionable wedding from outside the church. "Well, I can't make out who she married. She holiday purchases, was a little, and when she came out she was with a dif-

401

SOLD!

"Do you guarantee this hair-restorer?"

"Better than that, sir. We give a comb with every bottle."

402

WELL, IF HEAPS

"Murphy got rich quick, didn't he?"

"He got rich so quick that he can't swing a golf club without spurring on his hands."

403

SOMEWHERE NEAR

Hubby: "The bank has returned that check."

Wife: "Isn't that splendid! What can we buy with it this time?"

404

HE'LL CATCH UP

Neighbor: "Where is your brother Freddie?"

Freddie: "He's in the house playing a dact. I finished first."

405

THAT'S ONE WAY OF PUTTING IT

Vicar: "I was grieved to hear your husband has gone at last."

Mrs. Black: "Yes, e is, sir, and I only hope e's gone where I know 'e isn't."

406

IN PLAIN ENGLISH

Pastor Jones: "Brethren, we must do something to remedy *de status quo*."

Deacon: "Brother Jones, what *am de status quo*?"

Pastor: "Dat, ' *et am Latin* for *de* them we's in."

412

## TWO SEASONS

It happened in New York's lower East Side.

"How many seasons are there?" asked the teacher.

"Just two," answered Rachel.

"What are they?" inquired the puzzled instructor.

"Slack and busy," replied Rachel.

413

## ASK DAD

Young Husband (in early morning) "It must be time to get up."

Wife "Why?"

Young Husband: "Baby's fallen asleep."

414

## BETTER ASK THE DRIVER

"Are you quite sure this bus is going to Shepherd's Bush?"

"If it isn't, lady," said the conductor "I'm in a worse mess than you are!"

415

## THAT'S PREVARICATION

Employer (to newly-hired typist) "Now I hope you thoroughly understand the importance of punctuation?"

Stenographer "Oh, yes, indeed. I always get to work on time."

416

## A CENTURY OF PROGRESS

A newly created paper received the glad tidings in a telegram.

"Hazel gave birth to a little girl this morning; both doing well."

On the message was a sticker reading: "When you want a boy, call Western Union."

417

## IT'S AN EXPENSIVE WAY

"Has your son's college education been of any value?"

"Oh, yes it cured his mother of bragging about him."

418

## TAKE THAT

"It's going to be a real battle of wits, I tell you," said the sophomore member of the debating team.

"How brave of you," said his roommate, "to go unarmed."

419

## NOSY PEOPLE

The teacher was explaining to the class the meaning of the word "recuperate." "Now Tommy," she said to a small boy "when your father has worked hard all day he is tired and worn out, isn't he?"

"Yes, ma'am."

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"-n, what mother wants to know," Tommy explained.

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The Negro said:

"I plead guilty and waive de hearing."

"What do you mean, 'Waive the hearing?'" asked the commissioner

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422 NO WIDOW OTHER RASTUS

Two Negroes who had not seen each other in five years discovered each other had been married during this time.

"What kinda woman did you-all get, Mose?" asked Rastus.

"She's an angel, Rastus, dat's what she is."

"Boy you sho is lucky. Mine's still livin'." Rastus muttered sorrowfully

423 MISQUETDAIRY IN AFRICA

Angry Gander: "Why didn't you shoot that tiger?"

The Timid Hunter: "He didn't have the right kind of expression on his face for a rog'."

424 PITY THE MOTH

A moth leads an awful life."

"How come?"

"He spends the summer in a fur coat and the winter in a bathing suit."

425 THERE'S MONEY IN IT

"Did you know that I had taken up story-writing as a career?"

"No. Sold anything yet?"

"Yes; my watch, my automobile and my overcoat."

426 SCRAPING

He was at the fountain-pen counter making a purchase. "You see," he said, "I'm buying this for my wife."

"A surprise, eh?"

"Til say so. You see, she's expecting a car."

427 HAPPY COMBINATION

The boys of the Fairmont (W. Va.) American Legion Post were discussing the impending marriage of a beauty

"That's an accomplished girl Ben is going to marry" observed one of the men. "She can swim, ride, dance, drive a car and pilot a plane" a real all-around girl.

"They should get along fine," replied another. "You know Ben is a good cook."

428 UNWELLNESS

Doctor Abrams was called to a barber shop where Sam, the Negro porter, was lying unconscious. Doctor Abrams worked on him for a long time, and finally revived the man.

"How did you happen to drink that stuff?" he asked the patient. "Didn't you see the label on the bottle? It said 'poison'."

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Mrs. Brown "I to serve crabs here?"

362 "I've anyone; sit down."

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Doctor Abrams "Why not?"

Sam: "Because right under that it said 'Lye.' "

429

## CHIVALRY

A certain middle-aged spinster has a vivid memory of Texas courtesy. She was struggling with a hot cup of coffee in a small-town railway station, trying to gulp it before the train pulled out. A cowboy seated a couple of stools away noted her plight, and seeing the guard waving to the woman, came to the fore.

"Here, ma'am, you can take my coffee. It's already sauced and blown.

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## NERVE

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"Really? I thought he had a very poor voice."

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First Businessman "Old Sharklee is going to retire from business."

Second Businessman "I heard him say that before."

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## CONCERT

"I hope you don't think I'm concerted," he said, after he had finished telling her all about himself.

"Oh, no," she replied, "but I'm just wondering how you can keep from giving three hearty cheers whenever you look at yourself in the glass."

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## ON THE SQUARE

The scene was the interior of a saloon in the Far West, and round the table were gathered as tough a gang as could be found in the whole of California. The game was fast and furious, the stakes were high.

Suddenly the dealer flung his cards on the table, and threateningly pulled out his six-gun.

"Boys," he shouted, "the game ain't a straight one! Slippery Sam ain't playing the hand I dealt him."

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## ARE THEY STRICT?

Frosh: "Are they very strict at Cornell?"

Soph: "Are they? Why when a man dies during a lecture, they prop him up in the seat until the end of the hour."

436 UNEXPECTEDLY

Two freshmen were trying to define the word "collision." "Collision," said one freshman, "is when two things come together unexpectedly."  
"I know," brightly replied the other freshman. "Twins."

437 NO DESERTER

Judge: "Rascal, do you realize that by leaving your wife you are a deserter?"  
Rascal: "Judge, if yo' knowed dat woman like Ah does, yo' wouldn't call me no deserter. Ah's a refugee."

438 BOASTING

The young wife was boasting to a friend what a big man her hubby was. "Why he's bigger than Ford," bragged the wife. "He's even bigger than Roosevelt. The friend asked, "Is he bigger than God?" "Well, I wouldn't say that," replied the wife, "but he's young yet."

439 A TOUGH ORDER

The pork knife guy in the restaurant finally sighed and decided to give up his steak. It was tougher than sole leather. He called the waiter and pleaded that it be taken back to the kitchen. The waiter dolefully shook his head and said, "Sorry pal, I can't take it back now. You've beat it!"

440 SEEDS' STARS

A high school girl, seated next to a famous astronomer at a dinner party struck up a conversation with him by asking, "What do you do in life?"

He replied, "I study astronomy."  
"Dear me," said the girl. "I finished astronomy last year."

441 HONESTLY?

A candidate came home in the small hours and gave his wife the glorious news:

"Darling, I have been elected.  
She was delighted. "Honestly?" she said.  
He laughed in an embarrassed way.  
"Oh, why bring that up?"

442 NOTHING BUT

Mandy Walker, the old negro who washed for Mrs. Frisk, came one day with a tale of woe calculated to awaken pity in the hardest heart.

"Cheer up, Mandy," said Mrs. Frisk consolingly. "There's no use in worryin'."

But Mandy held other views. "How come dere's no use in worryin'?" she demanded. "When de good Lawd send me tribulation He spect me to tribulate, ain't He?"

443 HOW MANY LEARN BY?

Young Mother: "Nurse, what is the most difficult thing for a young mother to learn?"

Nurse: "That other people have perfect children, too."



Doctor Abrams "Why not?"

Sam "Because right under that it said 'Lye.' "

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## HOW TO SUCCEED

"My boy," said the businessman to his son "there are two things that are necessary if you are to succeed in business."

"What are they, father?"

No

"Honesty and sagacity," cried he, "no matter how adversely it may affect you—always keep your word once you have given it."

"What is honesty?"

"Always—no matter what happens—always keep your word once you have given it."

"And sagacity?"

"Never give your word."



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469 **ON COUNSEL**

Professor: "I forgot my umbrella this morning."

King Arthur: "How did you remember you forgot it?"

Professor: "Well, I missed it when I raised my hand to close it, after it had stopped raining."

470 **RECALCITRANT**

Bill (viciously attacking a piece of chicken): "This must be an incubator chicken."

Joe: "Why?"

Bill: "No chicken with a mother could be so tough."

471 **BOWERS**

Artist: "That, sir, is a cow grazing."

Visitor: "Where is the grass?"

Artist: "The cow has eaten it."

Visitor: "But where is the cow?"

Artist: "You don't suppose she'd be fool enough to stay there after she'd eaten all the grass, do you?"

472 **ESTRO**

An English cab reporter frequently reprimanded for relating too many details and warned to be brief, turned in the following:

A shooting affair occurred last night. Sir Dwight Hopeless, a guest at Lady Penmore's ball, complained of feeling ill, took a highball, his hat, his coat, his departure, no notice to his friends, a taxi, a pistol from his pocket and finally his life. Nice chap. Regrets and all that sort of thing."

473 **CAUTIONS**

Father was standing at the edge of a cliff admiring the sea below the sandwiches clutched in his hand. His son approached him and tugged at his coat.

"Mother says it isn't safe here," said the boy "and you're either to come away or else give me the sandwiches."

474 **STRANGLE-HOLD**

On a crowded car "Madam, would you like me to get you a strap?"

"No, thank you, I have one."

"Then, would you mind letting go of my necktie?"

475 **CHALLENGE**

A hard-driving taxi driver ignored a red signal, threatened a policeman's tactics, crossed the street blind by a bulb and grazed a lion, all in one dash.

The policeman hailed him, then stroked over to the taxi, pulling a big handkerchief from his pocket as usual.

"Listen, cowboy," he growled. "On the way back I'll drop this and see if you can pick it up with your teeth."

460

## HE ALMOST GOT ANGRY

A bricklayer working on top of a high building carelessly dropped a brick, which landed on the head of his negro helper below.

"Yah-all bettah be careful up dere, boss," said the helper, dusting his hat off. "Yah done made me bite mah tongue!"

461

## STORY TELLING DAD

Six-year-old Mary woke up about two in the morning. "Tell me a story, mamma," she pleaded.

"Hush, darling," said mother. "Daddy will be in soon and tell us both one."

462

## A BURNED OFFERING

She (on the 'phone) "I'm afraid your dinner will be burned a little tonight, darling."

He "What's the matter? Did they have a fire at the delicatessen?"

463

## WHAT MOTHER CALLS FATHER

Teacher (pointing to a deer at the zoo) "Johnny, what is that?"

Johnny: "I don't know."

Teacher: "What does your mother call your father?"

Johnny: "Don't tell me that's a louse!"

464

## CURE FOR NERVOUSNESS

Phyllis: "Were you nervous when George proposed?"

Mabel: "No, dear, that's when I stopped being nervous."

465

## ANOTHER NAKEDIE

Lady Customer: "I want a birthday present for my husband."

Floorwalker: "How long have you been married, madam?"

Lady Customer: "Twelve years."

Floorwalker: "Bargain basement is on the left."

466

## EFFICIENT NAAGING

"My husband is an efficiency expert in a large office."

"What does an efficiency expert do?"

"Well, if we women did it, they'd call it nagging."

Barber "Yes, and sometimes more. We usually charge double when we have to wait for the hair."

OF COURSE

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CAUTION

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"What does an efficiency expert do?"

"Well, if we women did it, they'd call it nagging."

## 467 WE'VE TASTED MEDICINE LIKE THAT

Invitation to dinner had been sent to the newly settled physician. In

450 hostess received an absolutely illegible letter.

"A denizen or if he accepts or refuses," she declared.

My boy suggested her husband, "I should take it to the druggist.

by no necessary if you read doctors' letters, however badly they are written."

Little "what mother advice. The druggist looked at the slip of notepaper,

with it, and returned a few minutes later with a bottle,

own."

Mrs. Brown "I serve cranberry. "That will be seventy-five cents."

## 362 ILLY BALD

Sam Watson, a tall, is along half as I've got have to pay full price

holiday purchases, was a and jingo."

Barber: "Yes, and sometimes more. We usually charge double when we have to hunt for the hair."

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476

## ARS LONGA

Auctioneer "What am I offered for this beautiful bust of Robert Burns?"

Man in Crowd "That ain't Burns that's Shakespeare."

Auctioneer "Well folks, the joke's on me. That shows what I know about the Bible."

477

## OPEN HANDED

First Caddie "What's your man like, Skeeter?"

Second Caddie: "Left-handed, and keeps his change in his right-hand pocket."

478

## GRAMMAR

"Are your father and mother in?" asked the visitor of the small boy who opened the door.

"They was in," said the child, "but they is out."

"They was in. They is out. Where's your grammar?"

"She's gone upstairs," said the boy, "for a lay-down."

479

## ADDITION

Rich Man "There's no sense in teaching the boy to count over 100. He can hire accountants to do his bookkeeping."

Tutor: "Yes, sir, but he'll want to play his own game of golf, won't he?"

480

## MONEY IN IT

Uncle "And what are you going to be when you grow up, Freddy?"

Freddy: "I'm going to be a philanthropist, those people always seem to have such a lot of money."

481

## WASHING UP

Smith "I wear the trousers in my home."

Friend "Yeah, but right after supper I notice you wear an apron over them."

482

## NOW

Teacher "If you have ten potatoes and must divide them equally among three persons, how would you do it?"

Johnny: "I'd mash them."

186

SIMPLE

"Give me a glass of milk and a buttered bun."  
 "You mean a buttered bun."  
 "No, I mean a buttered bun."  
 "Why not take doughnuts and milk?"

187

NEW POINT

Son: "Doesn't the bride look stunning?"  
 Her: "Yeah, and doesn't the groom look stunned?"

188

HARRY EMERY

Three Brians, each hard of hearing:  
 First Lamey: "Is this Wembley?"  
 Second Peter: "No, it's Thursday."  
 Third Lamey: "So am I. Let's have a Scotch and soda."

189

CURRENT CASE

A chap was arraigned for assault and brought before the judge.  
 Judge: "What is your name, occupation, and what are you charged with?"  
 Prisoner: "My name is Sparky. I am an electrician, and I'm charged with battery."  
 Judge (after recovering his equilibrium): "Officer put this guy in a dry cell."

190

IN A BIG WAY

A tourist was enjoying the wonders of California as pointed out by a native.  
 "What beautiful grapefruit," he said, as they passed through a grove of citrus trees.  
 "Oh, those lemons are a bit small owing to a comparatively bad season," explained the Californian.  
 "What are those enormous blossoms?" questioned the tourist a little bit further on.  
 "Just a patch of dandelions," answered the guide.  
 Presently they reached the Sacramento River.  
 "Ah," said the tourist, "some one's radiator is leaking."

191

DOWDICO THOMAS

The one-ring circus was visiting a town in the hills. The folks there recognized all the instruments of the band except the slide trombone.  
 One old settler watched the player for quite some time, then said:  
 "There's a trick to it; he ain't really swallowin' it."

192

GHOSTS

Two colored boys were having an argument about ghosts. One of them claimed to have seen a ghost the night before.  
 "What was dis here gho down when you las seen him?" asked the doubting one.  
 "Jes' fallin' behin' meatah; fallin' behin' rapid."

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483

## COLLECTIVE

Teacher "Name three collective nouns."

Tommy "Fly-paper, waste-basket and vacuum-cleaner."

484

## SECOND ATTACK

by waiter: "Waiter, I was here yesterday and had a steak."

Little "Y" "Yes, sir, will you have the same today?"

with it, or "Well, I might as well, if no one else is using it."

## RECOGNITION

Mrs. Brown

"I to salute a Captain. The Captain followed him inside and you recognize the uniform?"

362

Sam Watson, a tall, the recruit, feeling of the Captain's coat. "Pretty nice holiday purchases, was a wig they issued me."

436

SIMPLE

"Give me a glass of milk and a smattered butter."  
 "You mean a buttered smitten."  
 "No, I mean a smattered butter."  
 "Why not take doughnuts and milk?"

437

VIEW-POINTER

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438

HAPPY ENDING

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476

## ARE LOOSE

Auctioneer "What am I offered for this beautiful bust of Robert Burns?"

Man in Crowd "That ain't Burns—that's Shakespeare."

Auctioneer "Well, folks, the joke's on me. That shows what I know about the Bible."

477

## OPEN-HANDED

First Caddie "What's your man like, Skeeter?"

Second Caddie "Left-handed, and keeps his change in his right-hand pocket."

478

## GRAMMAR

"Are your father and mother in?" asked the visitor of the small boy who opened the door.

"They was in," said the child, "but they is out."

"They was in. They is out. Where's your grammar?"

"She's gone upstairs," said the boy, "for a lay-down."

479

## ADDITION

Rich Man "There's no sense in teaching the boy to count over 100. He can hire accountants to do his bookkeeping."

Tutor "Yes, sir, but he'll want to play his own game of golf, won't he?"

480

## MONEY IN IT

Uncle "And what are you going to be when you grow up, Freddy?"

Freddy "I'm going to be a philanthropist; those people always seem to have such a lot of money."

481

## WASHING UP

Smith "I wear the trousers in my home."

Friend "Yeah, but right after supper I notice you wear an apron over them."

482

## NEW

Teacher "If you have ten potatoes and must divide them equally among three persons, how would you do it?"

Johnny "I'd mash them."

483

## COLLECTIVE

Teacher "Name three collective nouns."

Tommy "Fly-paper, waste-basket and vacuum-cleaner."

484

## SECOND ATTACK

by no oer "Waiter, I was here yesterday and had a steak."

Little "Y" "Yes, sir, will you have the same today?"

with it, ca "Well, I might as well, if no one else is using it."

- own."

## RECOGNITION

Mrs. Brown "I salute a Captain. The Captain followed him inside and you recognize the uniform?"

362 Sam Watson, a tall, the recruit, feeling of the Captain's coat. "Pretty nice holiday purchases, was a 'g they issued me."

436

SNAPE

"Give me a glass of milk and a mottled butter."  
 "You mean a beffered butter."  
 "No, I mean a mottled butter."  
 "Why not take doughnuts and milk?"

437

VIEW-POINTER

Ser: "Doesn't the bride look stunning?"  
 Her: "Yeah, and doesn't the groom look stunned?"

438

HAPPY ENDINGS

Three Britons, each hard of hearing:  
 First Limey "Is this Wembley?"  
 Second Peter "No, it's Thursday."  
 Third Limey "So am I. Let's have a Scotch and soda."

439

CRIMINAL CASE

A chap was arraigned for assault and brought before the judge.  
 Judge: "What is your name, occupation, and what are you charged with?"  
 Prisoner: "My name is Sparky; I am an electrician, and I'm charged with being!"  
 Judge (after recovering his equilibrium): "Officer, put this guy in a dry cell."

440

IN A BIG WAY

— A tourist was enjoying the wonders of California as pointed out by a native.  
 "What beautiful grapefruit," he said, as they passed through a grove of citrus trees.  
 "Oh, those lemons are a bit small owing to a comparatively bad season," explained the Californian.  
 "What are those enormous blossoms?" questioned the tourist a little bit further on.  
 "Just a patch of dandelions," answered the guide.  
 Presently they reached the Sacramento River.  
 "Ah," said the tourist, "some one's radiator is leaking."

441

DOUBTING THOMAS

The one-ring circus was visiting a town in the hills. The folk there recognized all the instruments of the band except the slide trombone.  
 One old stoker watched the player for quite some time, then said:  
 "There's a trick to it; he ain't really swelling it."

442

GHOSTS

Two colored boys were having an argument about ghosts. One of them claimed to have seen a ghost the night before.  
 "What was dis bery ghos doin' when you las saw him?" asked the doubting one.  
 He fallen behin' mustah; fallen behin' rapid!



476

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Man in Crowd "That ain't Burns—that's Shakespear."

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"Heavens, man, he said, "what is it about your car that makes such a dreadful rattling sound?"

"That? Oh, that's the \$6,500 jingling around in my pocket," said the small car driver.

501 DARN!

"Does your husband talk in his sleep?"

"No, and it's terribly exasperating. He just grins."

502 INJUSTICE

Tenant: "This roof is so bad that it rains on our heads. How long is this going to continue?"

Owner: "What do you think I am, a weather prophet?"

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Sometimes you run across a farmer who wants to know just what the Russians mean by a "kolak." Well, there may be exact definitions, but an example can be given of the "gentleman farmer" whose daughter was asked if their hens had eggs.

"They can, of course," she replied haughtily "but in our position, you understand, they don't have to."

504 CURS

Voice over Phone: "I can't sleep, Doctor. Can you do anything for me?"

Doctor: "Hold the phone and I'll sing you a lullaby."

505 WRITHEN

The men were swapping stories.

"When I was logging up in Oregon," said one of them, "I saw a wildcat come right up to the skidder one day. It was a fierce beast, but with great presence of mind, I threw a bucket of water in its face and it slunk away."

"Boys," said a man sitting in the corner "I can vouch for the truth of that story. A few minutes after that happened, I was coming down the side of the hill. I met this wildcat and, as is my habit, stopped to stroke its whiskers. Boys, those whiskers were wet!"

506 TRUTH

Teacher (brightly): As we walk out-of-doors on a cold winter's morning and look about us, what do we see on every hand?

Class (as a mass): "Gloves!"

507 WORKING

A visitor at the Capitol was accompanied by his small son. The little boy watched from the gallery when the House came to order.

"Why did the minister pray for all those men, Pop?"

"He didn't. He looked them over and prayed for the country."

508 WE WOMEN TOO

Husband: "Have you ever wondered what you would do if you had Rockefeller's income?"

Wife: "No, but I have often wondered what he would do if he had mine!"

493

Yes!

"Mr Brown, these are very small oysters you are selling me."

"Yes, ma'am."

"They don't appear to be very fresh, either."

"Then it's lucky they're small, ain't it?"

494

Ho, Hum

An English tourist was on his first visit to Niagara Falls, and the guide was trying to impress him with its magnificence.

"Grand," suggested the guide.

The visitor did not seem much impressed.

"Millions of gallons a minute," explained the guide.

"How many in a day?" asked the tourist.

"Oh, billions and billions," answered the guide.

The visitor looked across, and down and up, as if gaging the flow. Then he turned away with a shrug apparently unaffected.

"Runs all night, too, I suppose," he remarked.

495

A RIDDLE TO END ALL RIDDLES

A train operated by a Norwegian engineer starts to New York from Albany just as a train with a drunken engineer leaves New York for Albany. There's only one track, no switches or sidings, yet the trains do not collide. Why? Because Norse is Norse and Souse is Souse and never the twain shall meet.

496

ECONOMICS

"It's tough to pay forty cents a pound for meat."

"Mmm. But it's tougher when you pay only twenty."

497

SERVICE

The motorist had just bought a tankful of gasoline, and the station attendant was going through his little ritual.

Attendant. "Check your oil, sir?"

Motorist. "No, it's O.K."

Attendant. "Got enough water in your radiator?"

Motorist. "Yes, filled up."

Attendant. "Anything else, sir?"

Motorist. "Yes, would you please stick out your tongue so I can seal this letter?"

498

IT'S PERFECT

"Is that hair tonic any good?"

"Say I spilled some of it on my comb last week and now it's a brush."

499

AND STILL HUNGRY

"What is a cannibal, Tommy?"

"I don't know."

"Well, if you ate your mother and father, what would you be?"

"An orphan."

500

6500 JINGLING NOISES

Along a country road came a \$7,000 limousine. As it caught up with the

small car the owner of the big car could not resist the temptation to slow down and jolly the other driver a bit.

"Here we go, now," he said, "what is it about your car that makes such a dreadful rattling sound?"

"That? Oh, that's the \$6,500 jingling around in my pocket," said the small car driver.

901 DARN!

"Does your husband talk in his sleep?"

"No, and it's terribly expensiv<sup>ing</sup>. He just grins."

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"They can, of course," she replied laughingly "but in our position, you understand, they don't have to."

904 CURE

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"When I was logging up in Oregon," said one of them, "I saw a wildest come right up to the skidder one day. It was a fierce beast, but with great presence of mind, I threw a bucket of water in its face and it slunk away."

"Boys, said a man sitting in the corner "I can vouch for the truth of that story. A few minutes after that happened, I was coming down the side of the hill. I met this wildest and, as is my habit, stopped to stroke its whiskers. Boys, those whiskers were wet!"

906 TRUTH

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Class (as a mass): "Gloves!"

907 WORRIES

A visitor at the Capitol was accompanied by his small son. The little boy watched from the gallery when the House came to order.

"Why did the speaker pray for all those men, Pop?"

"He didn't. He looked them over and prayed for the country."

908 WE WORRY TOO

Husband: "Have you ever wondered what you would do if you had Rockefeller's income?"

Wife: "No, but I have often wondered what he would do if he had mine."

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"Boys," said a man sitting in the corner "I can vouch for the rest of that story. A few minutes after that happened, I was coming down the side of the hill. I met this wildcat and, as is my habit, stopped to stroke a whisker."

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"That? Oh, that's the \$6,500 jingling around in my pocket," said the small car driver.

501 DUEL

"Does your husband talk in his sleep?"

"No, and it's terribly expensiveng. He just grins."

502 LECTURE

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506 TACTIC

Teacher (brightly): "As we walk out-of-doors on a cold winter's morning and look about us, what do we see on every hand?"

Class (as a man): "Gloves!"

507 WOUNDED

A visitor at the Capitol was accompanied by his small son. The little boy watched from the gallery when the House came to order.

"Why did the member pray for all those poor Pop?"

"He didn't. He looked them over and prayed for the country."

508 W'S WONDER, TOO

Husband: "Have you ever wondered what you would do if you had Rockefeller's income?"

Wife: "No, but I have often wondered what he would do if he had mine!"



509

## HE MUST BE AN ECONOMIST

"I'm glad you're so impressed dear by all these explanations I have been giving you about banking and economics," remarked the young husband.

"Yes, darling. It seems wonderful that anybody could know as much as you do about money without having any."

510

## OR MIMIC THE MOOCHER

"Now boys," said the teacher "tell me the signs of the zodiac. You first, Thomas."

"Taurus, the Bull."

"Right! Now you, Harold, another one."

"Cancer the Crab."

"Right again. And now it's your turn, Albert."

The boy looked puzzled, hesitated a moment, and then blurted out, "Mickey the Mouse."

511

## COMMERCIAL

British Guide (showing places of historical interest) "And it was in this room that Lord Wellington received his first commission."

Insurance man "How many renewals?"

512

## GO EAST

The girl had just said "yes."

"Do your people know that I write poetry?" he asked.

"Not yet, dear," she said. "I've told them about your drinking and gambling, but I couldn't tell them everything at once."

513

## OR BUCKSHOT

"Engaged to five girls at once!" exclaimed a horrified father "How do you explain such a situation?"

"I don't know," replied the son, "unless Cupid shot me with a machine gun."

514

## OR JUMP UP

The excited sportsman heaved a mighty heave, then reeled madly till the poor troutling was nine feet aloft, with its head against the tip of the rod, flapping feebly there.

"Now what'll I do?" he demanded.

"So far as I can see," said the puzzled lumberjack, "there isn't nuthin' fur you to do except climb the pole."

515

## A SEARCHING EXAMINATION

A minister was loud in his praise of the fat and jolly bard his colored host served for dinner and finally he asked "Where did you get such a fine goose as that?"

"Pahson," replied his host, "when you preaches a good sermon Ah doan ax you whar you from. It hab de same consideration fo me."

516

Jim: "Whar  
George. "No  
terrible."

Time

she said "This is so sudden?"

The suspense has been

517

IN TRADITION

The vicar was paying a visit to the houses of his poorer parishioners, and in one of the houses he asked a good many questions about the family. A very grubby but very cheerful little boy attracted the kindly cleric's attention, and he asked him his name.

"Reginald d'Arcy Scuff, sir" replied the boy with a grin.

The vicar turned to the boy's father.

"What made you give the boy a name like that?" he asked.

"Cause I want us to be a professional boxer" returned the parent, "an' wiv a name like that he'll get plenty o' practice at school."

518

DOUBTFUL CHARACTER

Customer: "Remember that cheese you sold me yesterday?"

Grocer: "Yes, madam."

Customer: "Did you say it was imported or deported from Switzerland?"

519

TWO OF A KIND

Mrs. Johns: "Wake up, John, there's a burglar going through your pants pockets."

John (turning over): "Oh, you two just fight it out between yourselves."

520

TOO COARSE

Mr. Newtywed: "What's wrong with this cake, dear? It tastes kind of gray."

Mrs. Newtywed: "Don't be silly, darling. The recipe calls for three whole eggs and I guess I didn't get the shells beaten up fine enough."

521

SPONGED CAKE

Hubby: "What are we having for dessert tonight, dear?"

Wife: "Sponge cake. I sponged the eggs from Mrs. Brown, the flour from Mrs. Smith and the milk from Mrs. Jones."

522

TOO LONG TO WAIT

"What inspired the old-time pioneers to set forth in their covered wagons?"

"Well, maybe they didn't want to wait about 30 years for a train."

523

TELL HER DOWN

For months he had been her devoted admirer. Now at long last, he had collected up sufficient courage to ask her the most momentous of all questions.

"There are quite a lot of advantages in being a bachelor," he began, "but there comes a time when one longs for the companionship of another being—a being who will regard one as perfect, as an idol whom one can treat as one's absolute property who will be kind and faithful when times are hard, who will share one's joys and sorrows—"

To his delight he saw a sympathetic gleam in her eyes. Then she nodded in agreement.

"So you're thinking of buying a dog?" she said. "I think it's a fine idea. Do let me help you choose one!"

524

MODERN YOUTH

"Is your daughter home from school for the holidays?"

"I think so. One of the servants said she saw her day before yesterday."

509

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516

## KNEW IT ALL THE TIME

Jim. "When you proposed to her I suppose she said 'This is so sudden!'"

George. "No, she was honest about it and said 'The suspense has been terrible.'"

535

SPOILED HIS WISH

Sonny: "Kin I have the wishbone, mother?"

Mother: "Not until you've eaten your speech."

Sonny: "Yes, but I wanted to wish I didn't have to eat it."

536

HIS OVERSIGHT

Waiter: "How did you order your steak, sir?"

Diner (impatiently): "Quality, but I realize now I should have ordered it by mail in advance."

537

CANDID ANSWER

Boy Friend: "You're dancing with me tonight, and I suppose tomorrow you'll be making a date with some other man."

Girl Friend: "Yes, with my chiropodist."

538

SELLING

Teacher: "Why did you spell pneumatic pneumatic?"

Pupil: "The 'k' on my typewriter isn't working."

539

STAYING HOME

"Boy, if I had a wife like yours, I'd stay home every night in the week."

"TA say you would, or get your neck broken."

540

QUITE IMPORTANT

A Chinaman was worried by a vicious looking dog.

"Don't be afraid of him, the owner reassured. "You know the old proverb, A barking dog never bites."

"Yes," replied the Chinaman, "you know proverb, me know proverb, but do og know proverb?"

541

TAKING NO CHANCES

Strenuously: "Kinds cold sitting on your front porch this weather, isn't it, Deris?"

Mr. Deris: "Well, yes, a little, but you see my wife is taking her tugging sun, and I don't want the neighbors to think I'm beating her up."

542

THE WORLD MOVES TOO FAST

cc: "Nothing to read around this place," sneered the man of the house who  
"I settled down for an evening, 'but some old next month's magazines!"

543

'T WAS EVER THUS

cc: "Has your wife changed very much since you married her?"

cc: "Yes, she's changed my friends, my habits and my hours."

544

TRUTHFUL ANSWER

cc: "Won't you walk as far as the street car with me, Tommy?"

cc: "None, I can't."

cc: "Why not?"

cc: "Cause we're gonna eat dinner soon & you're good."

545

525

## UNPREDICTABLE

"I turned the way I signaled," said the lady indignantly after the crash.  
 "I know it," retorted the man. "That's what fooled me."

526

## LIVE ON HIS INCOME

"Do you love me?"  
 "Yes, handsome."  
 "Can you live on my income?"  
 "Yes, but what will you live on?"

527

## SPEAKING FROM EXPERIENCE

Wally "Gee, pop, there's a man in the circus who jumps on a horse's back, slips underneath catches hold of its tail, and finishes up on the horse's neck."  
 Father "That's nothing I did all that, and more, the first time I ever rode a horse."

528

## WHY WORRY ABOUT IT?

Teacher "Take  $13\frac{1}{2}$  from  $39\frac{1}{2}$  and what's the difference?"  
 Class Duncer "Yeah, that's what I say, who cares anyhow?"

529

## DIFFICULT DAYS

A person has to be a contortionist to get along these days. First of all he's got to keep his back to the wall, and his ear to the ground. He's expected to put his shoulder to the wheel, his nose to the grindstone, keep a level head and both feet on the ground. And, at the same time have his head in the clouds, so he can look for the silver lining.

530

## MOOREST

Goolsby "Did anyone in your family ever make a brilliant marriage?"  
 Harefoot: "Only my wife."

531

## THE INEVITABLE END

Man wants but little here below,  
 He's ready to admit it,  
 And if Uncle Sam keeps taxing him  
 He's pretty sure to git it.

532

## REMITS

Vicar (benevolently) "And what is your name, my little man?"  
 Small boy "Well, if that ain't the limit. Why it was you that christened me."

533

## TIME TO REPEAT

Mose "Don't you start no fight with me, big boy. Remember Al<sup>most</sup>oose decorated foh bravery in the Spanish war."  
 Sambo "Maybe yo' was but it done give you such a swell head you so<sup>most</sup> an ax ripe to be redecored."

534

## HAVING WONDERFUL TIME

Says a postcard from a truth-telling vacationist at an expensive res<sup>ort</sup> "Having a wonderful time with I could afford it." been

551 SHORT ON COLLATERAL

Two Georgia darkeys were discussing the financial condition of the country. They didn't agree.

"You s all wrong," one vociferated. "Dey ain't no money sho'tape. Ah asked mah bankin' as he out o' money and he tuk me in de vault and showed me piles an' piles o' money. And Ah says could he let me have a little. And he says he sho' could. Has Ah any collat'ral? Ah hasn't. Now dat's what's de matter wid dis country. Dey s plenty o' money but we s just runnin' sho't on collat'ral."

552 POWER

"What is the greatest water power known to man?"

"Woman's tears."

553 WIDOW NUMBER

"I called on Mabel last night, and I was hardly inside the door before her mother asked me about my intentions."

"That must have been embarrassing."

"Yes. But the worst of it was Mabel called from upstairs and said, 'That isn't the one, mother!'"

554 SLIGHTLY SCRAMBLED

A newspaper account of a disastrous shipwreck stated: "The vessel sank with all aboard except one lady passenger. She was insured for a large sum and loaded with pig iron."

555 SLOW MOTION

Patient: "What do you charge for extracting a tooth?"

Dentist: "\$5."

Patient: "\$5 for only two seconds' work?"

Dentist: "Well, if you wish, I can extract it very slowly."

556 WORKING LATE AT THE OFFICE

"I don't see Charlie half as much as I used to."

"You should have married him when you had the chance."

"I did."

557 SAN MISTAKE

Mr. Brown: "So your son had to leave college on account of poor eyesight?"

Mr. White: "Yes, he mistook the dean of women for a coal."

558 IMPORTS

Gibber: "Did you see much poverty in Europe?"

Biggs: "A great deal. In fact, I brought some home with me."

559 NOT THAT BOLD

Ma: "That new couple next door seem to be very devoted. He kisses her every time they meet. Why don't you do that?"

P. "I don't know her well enough."

545

## REASON ENOUGH

"Just tell me one good reason why you can't buy a new car now" said the persistent automobile salesman.

"Well, I'll tell you, man," replied the farmer "I'm still paying installments on the car I swapped for the car I traded in as part payment on the car I own now"

546

## O WONDERFUL HORSE!

O horse, you are a wonderful thing—  
 No buttons to push, no horn to honk,  
 You start yourself, no clutch to slip,  
 No spark to miss, no gears to strip—  
 No license buying every year  
 With plates to screw on front and rear;  
 No gas bills climbing up each day  
 Stealing the joy of life away  
 No speed cops chugging in your rear,  
 Yelling summons in your ear  
 Your inner tubes are all O.K.  
 And thank the Lord, they stay that way—  
 Your spark plugs never miss and fust  
 Your motor never makes us curs.  
 Your frame is good for many a mile;  
 Your body never changes style.  
 Your wants are few and easy met;  
 You've something on the auto yet.

*Northwestern Banker*

✓ 547

## SLIGHT TRANSPOSITION

The visitor paid his bill at the fashionable hotel, and as he went out, he noticed a sign near the door "Have you left anything?"

So he went back and spoke to the manager "That sign's wrong," he said. "It should read 'Have you anything left?'"

548

## WHAT MODEL?

"Mah brethern," said a Negro preacher "when yo hears Gabriel sound his horn yo wants to be ready to jump."

"Mah goodness," exclaimed one of the congregation, "am he comin in an auto?"

549

## FOLLOWING ORDERS

Bill "You look all out of sorts. What's the matter?"

Jack "Plenty On account of my rheumatism the doctor told me to avoid all dampness—and you've no idea how silly I feel sitting in an empty bathtub and going over myself with a vacuum cleaner"

550

## SCHEMER

Billy (who has eaten his apple): "Let's play Adam and Eve."

Small Sister "How do you play that, Billy?"

Billy "Well, you tempt me to eat your apple and I'll give in."

SHOCK ON COLLATERAL

551

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Beggs: "A great deal. In fact, I brought some home with me."

559

NOT THAT BORN

Ma: "That new couple next door seem to be very devoted. He kisses her every time they meet. Why don't you do that?"

Pa: "I don't know her well enough."





Boy "Can't say for certain, but it will be a long time."  
 Man "What makes you think that?"  
 Boy "Cause compensation's set in."

569 GENEROUS  
 The young bride was extolling the virtues of her husband to a friend.  
 "George is just the most generous man in the world," she declared. "He gives me everything credit can buy."

570 EYE FOR EYE  
 A small boy leading a donkey passed by an army camp. A couple of soldiers wanted to have some fun with the lad.  
 "What are you holding on to your brother so tight for, sonny?" said one of them.  
 "So he won't join the army," the youngster replied without blinking an eye.

571 AMELIORATING CIRCUMSTANCES  
 An old farmer was moodily regarding the ravages of the flood.  
 "Hiram, yelled a neighbor, your pigs were all washed down the creek."  
 "How about Flaherty's pigs?" asked the farmer.  
 "They're gone, too."  
 "And Larsen's?"  
 "Yes."  
 "Humph!" ejaculated the farmer, cheering up. "That's as bad as I thought."

572 INTRICACIES OF FINANCE  
 Rastus borrowed \$35 from his friend Amos and gave a note for the amount. The note became long past due. One day Amos called on Rastus and demanded, "When you-all gwine pay dat note?"  
 Ah sah! got no money now, but Ah gwine pay just as soon as Ah kin."  
 "Dat don't git me nothin," retorted Amos. "If you-all don't pay me here in now, Ah gwine burn up your old note, dea where you-all gwine be at?"  
 "You better not! You better not!" shouted Rastus. "You just burn dat note of mine, and Ah'll burn you up wid a lawsuit."

573 DEFINITION  
 The identity of the young lady is withheld, but the memory of her answer lingers with the instructor conducting a science course at a local high school. One of the requirements in the written quiz was: "Define a bolt and nut and explain the difference, if any." The girl wrote:  
 "A bolt is a thing like a stick of hard metal such as iron with a square bunch on one end and a lot of scratching wound around the other end. A nut is similar to the bolt only just the opposite being a hole in a little chunk of iron sawed off short with wrinkles around the inside of the hole."

The startled professor marked that one with a large "A."

574 ORACLES  
 Fat Man (in a movie to little boy sitting behind him) "Can't you see, Little fellow?"  
 Little Fellow: "Not a thing."  
 Fat Man. "Then keep your eye on me and laugh when I do."

575

## GETTING RIGHT ALONG

"A telegram from George, dear"

"Well, did he pass the examination this time?"

"No, but he is almost at the top of the list of those who failed."

576

## DIFFERENCE

"That means fight where I come from!"

"Well, why don't you fight then?"

"Cause I ain't where I come from."

577

## HINT

The Vicar: "I want to speak to you, Fishner, about the milk you've been delivering lately. We don't require it for christenings."

578

## THE WAY OF FAME

Author: "Well, sir, the upshot of it was that it took me ten years to discover that I had absolutely no talent for writing literature."

Friend: "You gave up?"

Author: "Oh, no, by that time I was too famous."

579

## MAKES A DIFFERENCE

Passenger: "Have I time to say good-by to my wife?"

Porter: "I don't know, sir, how long have you been married?"

580

## QUITE DIFFERENT

The banker was questioning the Negro applicant for a chauffeur's job.

"Are you married?" the banker asked.

"Nawwah, boss," replied the applicant, "nawwah. Ah makes mah own firm."

581

## GRADUAL PROGRESS

Victim: "Hey, that was the tooth I wanted pulled."

Dentist: "Calm yourself, I'm coming to it!"

582

## VOYAGEUR

Visitor: "How far is it to Washington?"

Native: "Well, I don't rightly know, but I'll call Eph. Eph'll know. He's traveled all over. He's got shoes."

583

## CLOSE SHAVE

A couple of boys out in Nebraska were discussing the recent drought. One fellow had some wheat which he managed to harvest.

"The drought sure has made the wheat short this year."

"Short? Say, I had to lather mine to mow it!"

584

## BOOK LARNIN

The Southern father was introducing his family of boys to a visiting Governor.

"Seventeen boys," exclaimed the Governor. "And all Democrats, I suppose."

"All but one," said the father proudly. "They're all Democrats but John, the little rascal. He got to readin'."

585 **ACCIDENT**

Telephone Operator: "Is this 1749?"  
 Colored Maid: "Yessum."  
 T. O.: "Is this Mrs. Elots residence?"  
 C. M.: "Yessum."  
 T. O.: "Long distance from Washington."  
 C. M.: "Yessum, sho it."

586 **STEADY CUSTOMER**

Housewife: "Look here, my man, why do you always come to my house to beg?"  
 Tramp: "Doctor's orders, ma'am."  
 Housewife: "Doctor's orders?"  
 Tramp: "He told me that when I found food that agreed with me I should stick to it."

587 **SECONDHAND**

Daughter of first film star: "How do you like your new father?"  
 Daughter of second film star: "Oh, he's very nice."  
 Daughter of first film star: "Yes, isn't he? We had him last year."

588 **TACTFUL**

First Clerk: "Have you and your boss ever had any differences of opinion?"  
 Second Clerk: "Yes, but he doesn't know it!"

589 **GENIUS**

A surgeon, an architect, and a politician were arguing as to whose profession was the oldest.

Said the surgeon: "Eve was made from Adam's rib, and that surely was a surgical operation."

"Maybe," said the architect, "but prior to that, order was created out of chaos, and that was an architectural job."

"But," interrupted the politician, "somebody created the chaos first!"

590 **SAME RESULT**

"Are you a college man?"  
 "No, a horse stepped on my hat."

591 **NO PLACE FOR HIM**

A young lawyer from the North sought to locate in the South. He wrote to a friend in Alabama, asking him what the prospects seemed to be in the city for an honest young lawyer and Republican.

In reply the friend wrote: "If you are an honest lawyer you will have absolutely no competition. If you are a Republican, the game laws will protect you."

592 **A LITTLE SLOW**

New typist (following rapid fire dictation): "Now Mr. Jones—what did you say between—'Dear Sir' and 'Sincerely yours'?"

575

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602 CONSCIENCE ON THE INSTALLMENT

A man who had his purse stolen some years previously received the following letter:

"For seven years ago I stole your money. Reprieve is growing me, so I send sum back. When it grows me a firm I will send sum more."

603 GRAMMAR

The head of the firm was frowning over a letter. Calling his chief clerk he said, "That new stenographer—you surely did not hire her on account of her grammar?"

"Grammar!" echoed the clerk. "Gosh, Boss, I thought you told me to pick one out for Glamor."

604 IT'S A CLEAN LIFE!

Mother: "Junior go wash your hands and face."

Junior: "Aw I just took a bath this morning."

Mother: "Then go wash the bathtub."

605 SHORT STORY

"How is your father getting along?"

"Well, the doctor told him not to start any continued stories."

606 SPOOKY STORY

The corpulent self-complacent Irishman sank into his most comfortable chair and remarked to his wife, "Well, Kate, me dear life to me seems to have been one long run of prosperity. First I was plain Hooley; then I married you and became Mr. Hooley; then I was made Councillor Hooley and later Alderman Hooley. To cap the lot, as I went into church yesterday all the congregation with one accord rose and sang, 'Hooley Hooley Hooley!'"

607 FOOD JANCY

She balanced herself daintily on a stool at the hamburger counter, looked over the pastries and, after a few minutes of indecision, addressed the counter man. "I would like to have two hamburgers well done; no pickle, but you may put a little mustard on them, if you don't mind."

Without turning his head the counter man shouted to the short order cook: "Elnors, on two; hobnailed, hold the pucker and make 'em dirty."

608 WACON INVESTIGATOR

Junior: "That man wasn't a painless dentist like he advertised."

Senior: "Why? Did he hurt you?"

Junior: "No, but he yelled when I bit his thumb, just like any other dentist."

609 COMPACT

Teacher: "Now which boy can name five things that contain milk?"

Jimmy: "Butter, cheese, ice cream, and two cows."

610 MORE THAN SATURDAY

a. "Dad, what was your greatest ambition when you were a kid?"

d. "To wear long pants. And I've kid any wish. If there is anybody else ntry who wears his pants longer than I do."



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593

## EVOLUTION

Evolution of a man's ambition.

To be a circus clown.

To be like dad.

To be a fireman.

To make All-State.

To do something noble.

To get wealthy.

To make ends meet.

To get the old-age pension.

✓ 594

## SO UNSELFISH

Teacher: "Unselfishness means going without something you need, voluntarily. Can you give me an example of that, Bobby?"

Bobby: "Yesum. Sometimes I go without a bath when I need one."

595

## A REMINDER

I rose and gave her my seat—

I could not let her stand.

She made me think of Mother

With that strap held in her hand.

596

## CLOSE RESEMBLANCE

Joe: "The boss told us when he was a boy on a farm they had a smile that was just like one of the family."

Jim: "Yeah, and I know which one."

✓ 597

## A NEW AXIOM

As he was drilling a batch of recruits the sergeant saw that one of them was marching out of step. Going to the man as they marched, he said sarcastically:

"Do you know of step?"

"What?" asked the recruit, "all out of step except you?"

"I said they are all out of step, &amp; innocently"

"Well," was the retort, "you tell 'em except you," repeated the sergeant.

"You tell 'em. I do re in charge."

598

## WHAT A LIFE!

Husband (reading): "The tusks of 400 elephants were used last year to make billiard balls."

Wife: "Isn't it wonderful that such big beasts can be taught to do such delicate work?"

599

## FOLLOWING ORDERS

Mr. Wimpus: "You sure made a poor job of painting this door."

Mrs. Wimpus: "Well, you declared this morning that it needed painting badly."

600

## NO RESPONSIBILITY

Worker: "Would you increase my wages. I was married yesterday, isn't it?"

Foreman: "Sorry, but we are not responsible for accidents that take place outside the factory."

618

IDENTIFIED

Sentry: "Halt; who's there?"

Voice: "American."

Sentry: "Advance and recite the second verse of 'The Star Spangled Banner'."

Voice: "I don't know it."

Sentry: "Proceed, American."

619

FOLLOWING THE RULES

Sam had applied to the teller at the bank window to withdraw a dollar. The teller told him it was a rule of the bank not to permit any withdrawal less than five dollars.

Sam: "All right. Ah'll take five dollars, and then ah would like to make a deposit of four dollars to my account."

620

SEVERAL DOGS

"George, dear, do you remember what Wordsworth said about daffodils?"

"No. And what's the use of bothering when we pay a gardener?"

621

URGER

The president of the local gas company was making a stirring address.

"Think of the good the gas company has done," he cried. "If I were permitted a pen I should say 'Honor the Light Brigade.'"

And a customer immediately shouted, "Oh, what a charge they made!"

622

POSSIBLY

"What a boy you are for asking questions," said the father. "I'd like to know what would have happened if I'd asked as many questions when I was a boy."

"Perhaps," suggested the young hopeful, "you'd have been able to answer some of mine."

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HEAD OF THE FIRM

"Is this Peabody Finchley Longworth, and Fitzgerald?"

"Yes, this is Peabody Finchley Longworth, and Fitzgerald."

"I want to speak to Mr. Smith."

624

PEOPLE ARE TOO SWINDLED

Judge: "How could you swindle people who trusted in you?"

Prisoner: "But, judge, people who don't trust you cannot be swindled."

625

STRIKE UP THE BAND

Madge: "Why do you prefer Wagner?"

Marjorie: "Because he composes about the only kind of music one can hear above the conversation."

626

SUNK

Two old bachelors, confirmed bachelors, sat in the backwoods. The conversation drifted from politics and finally got around to cooking.

"I got one o them cookery books once, but couldn't do nothing with it."

"Too much fancy work in it, eh?"

610

## GENEROUS

"When I was a little boy I always ate my crusts," said Willie's father.

"Did you like them?" asked Willie.

"Of course I did," quickly responded his father.

"Then you may have mine," replied his son, graciously.

611

## WRONG RECIPE

Groom "How did you make this cake, dear?"

Bride. "Here's the recipe. I clipped it from a magazine."

Groom "Are you sure you read the right side? The other side tells how to make a rock garden."

612

## HIS ERROR

The owner of a cheap watch brought the timepiece into the jeweler's shop to see what could be done for it. "The mistake I made, of course, he admitted, "was in dropping this watch."

"Well, I don't suppose you could help that," the jeweler remarked. "The mistake you made was packing it up."

✓ 613

## HIS GOOD DEED!

A naval officer fell overboard. He was rescued by a deck hand. The officer asked how he could reward him.

"The best way sir" said the goby, "is to say nothing about it. If the other fellows knew I'd pulled you out, they'd chuck me in."

614

## HOPES REALIZED

Bill "Have you ever realized any of your childhood hopes?"

Pete "Yes, when mother used to comb my hair I often wished I didn't have any."

615

## A "TENTH" SITUATION

A school teacher was correcting a boy who said, "I ain't gwine."

Teacher "You have not studied your lesson. Listen. We are not going. You are not going. They are not going. Now do you understand?"

Boy "Yes, teacher. Nobody ain't gwine."

616

## IDEAL JOB

He had managed to get a job as collector for a gas company.

"Take this master key and go round and empty all the coin boxes, get all the pennies and quarters," said the manager.

He was gone for three weeks. Then he walked into the office and announced "Can I have another key? I've lost the other one."

"Certainly," replied the manager. "But where have you been all this time? The cashier has stayed late every Friday night expecting you to come for your wages."

"What!" exclaimed the man, beaming. "do I get wages as well?"

617

## IN FULL ACCORD

Housewife "I don't suppose you know what good honest work is?"

Hobo "No, I don't. What good is it?"

618

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"Too much fancy work in it, eh?"

"You've said it! Every one of them recipes began the same way: 'Take a clean dish—and that scolded me.'"

627

## STRATEGY

"Father" said the small boy "what is psychology?"

"Psychology my son, is a word of four syllables that you ring in to distract attention when the explaining gets difficult."

628

## DOMESTIC CORPORATION

"So your wife takes in washing?" the Montgomery County judge asked a man who was up for vagrancy "What do you do?"

"Well Judge," explained the accused, "I takes in the washin the old woman does the washin I takes the washin back, the old woman collects the money and I talks her out of most of it."

629

## RAPID

A golf professional, hired by a big department store to give golf-lessons, was approached by two women.

"Do you wish to learn to play golf, madam?" he asked one.

"Oh no," she said, "it's my friend who wants to learn. I learned yesterday."

630

## HOW ARE YOU BETTING?

"The people in our part of town are watching the result of a very interesting conflict."

"What is it?"

"An irresistible blonde has just met an immovable bachelor."

631

## POSSE

"Why does a woman say she's been shopping when she hasn't bought a thing?"

"Why does a man say he's been fishing when he hasn't caught anything?"

632

## OBVIOUSLY

"My poor husband was a wonderful artist," sighed the landlady as she hacked at the pie crust, "and always said he found inspiration in my cooking."

"A sculptor I presume," said the gloomy boarder surveying his bent fork.

633

## DON'T LIKE THE TYPE

Mrs. Brown "Do you know dear I was reading the other day that an ostrich can see very little, and can digest anything."

Mrs. Smith "What an ideal husband!"

634

## HAND HIM OUT

An Irish Guards officer called up a sergeant and spoke of the unsoldierly appearance of a recruit.

"He looks very slovenly, sergeant."

"Yes, sir."

"Are you sure he washes?"

"Yes, sir."

"Absolutely certain he washes?"

"Yes, sir but he dries a bad color sir."

635

ALL IS WELL

"Mose, you lazy rascal, do you think it right to leave your wife at the wash-tub while you spend your time fishing?"

"Oh, pshaw, mah wife down dere need no watchin. She wuk just as hard as if'n I wuz dere."

636

MORE NASTY WORK

Dora had returned from Sunday-school where she had been for the first

time.  
"What did my little daughter learn this morning?" asked her father  
"That I am a child of Satan," was the beaming reply

637

NOTHING TO WORRY ABOUT

Overheard on the Beach. "Mommey, may I go in for a swim?"

"Certainly not, my dear it's far too deep."

But daddy is swimming.

"Yes, dear but he's insured."

638

ON THE FAIRWAYS

Golfer: "Listen, kid, I'll swat you with a club if you don't stop wincing at me about my game!"

Caddie: "Yeah, but you wouldn't know which club to use!"

639

THAT'S IT

Woman Learning to Drive: "But I don't know what to do!"

Husband: "Just imagine that I'm driving."

640

THAT'S DIFFERENT

A Negro was telling his minister that he had "got religion."

"Dat's fine, brothah, but is you sure dat you is going to lay aside sin?" asked the minister

"Yessah, Ah's done it already

Am is you gwine to pay up all your debts?"

"Wah a minute, pshaw. You ain't talking religion now—you is talking business."

641

HERE WE GO

Lady: "So you are on a submarine. What do you do?"

Sailor: "Oh, I run forward, ma'am, and hold her nose when we want to take a dive."

642

'S TRUTH

A Negro was endeavoring to make clear to a friend just what constitutes oratory. "I will elucidate," he said. "If you say black and white, dat am foolish. But if you says black and white and bellers like a bull, an pounds de table with both fists, dat am oratory!"

643

BAD COMPANY

An elderly man of convivial habits, but also bookish, was hailed before the bar of justice in a small country town.

"You've said it! Every one o' them recipes began the same way 'Take a clean dish—and that settled me.'"

627

## STRATEGY

"Father," said the small boy "what is psychology?"

"Psychology, my son, is a word of four syllables that you ring in to distract attention when the explaining gets difficult."

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"Certainly not, my dear. It's far too deep."

But daddy is swimming

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651 LET'S GO!

Sonny: "Mother, we're going to play elephants at the zoo and we want you to help us."

Mother: "What on earth can I do?"

Sonny: "You can be the lady who gives them peanuts and candy."

652 TRAGIC

"I understand," said a young woman to another "that at your church you are having very small congregations. Is that so?"

"Yes," answered the other girl, "so small that every time the rector says, 'Dear! Beloved, you feel as if you had received a proposal.'"

653 BUDGET

✓ "What is a budget?"

"Well, it is a method of worrying before you spend instead of afterward."

654 GENTLEMEN OF THE JURY

The prosecuting counsel was having a little trouble with a rather difficult witness. Exasperated by the man's evasive answers, he asked him if he was acquainted with any of the jury.

"Yes, sir, more than half of them," replied the man in the box.

"Are you willing to swear that you know more than half of them?" asked the counsel.

"If it comes to that, I'm willing to swear that I know more than all of 'em put together—came defendant from the witness."

655 WHO'S DRIVING THIS CAR?

Tired Wife (to husband who has fallen asleep at the wheel): "I don't mean to dictate to you, George, but isn't that billboard coming at us awfully fast?"

656 PLAYING SAFE

Teacher: "Johnny, why does Missouri stand at the head in map-making in the United States?"

Johnny: "Because the other end is dangerous."

657 THAT SETTLES IT

Miss Motorist (after barely avoiding a collision): "Why in the name of common sense, didn't you signal?"

Womans Driver (who had just turned into her home driveway): "Why I always turn here, stopped!"

658 AND A DOLLAR

Teacher: "Tommy, if your father could save a dollar a week for four weeks what would he have?"

Tommy: "A radio, a new suit, and a set of furniture."

659 WHERE IT BELONGED

Joe (to stranger peep): "So they caught you with this bundle of silverware. Where did you plunder?"

"Ye're charged with bein' drunk and disorderly," snapped the magistrate. "Have ye anything to say why sentence should not be pronounced?"

"Man's inhumanity to man makes countless thousands mourn," began the prisoner, in a flight of oratory. "I am not so debased as Poe, so profligate as Byron, so ungrateful as Keats, so intemperate as Burns, so timid as Tennyson, so vulgar as Shakespeare, so——"

"That'll do, that'll do" interrupted the magistrate. "Seven days. And, officer, take down that list of names he mentioned and round 'em up. I think they're as bad as he is."

644

## DEPENDS UPON THE VIEW-POINT

A London doctor touring in the provinces had difficulty in obtaining suitable lodgings in a small town.

One landlady, showing him a dingy bedroom, remarked persuasively. "As a whole, this is quite a nice room, isn't it?"

"Yes, madam," he agreed, "but as a bedroom it's no good."

645

## PLAYING SAFE

The hotel clerk was growing impatient as the prospect took so long to read the names on the register. "Just sign on that line, please," said the clerk.

The prospect was indignant and retorted. "Young man, I'm too old a hand to sign anything without reading it."

646

## JUSTIFIED

Johnnie was gazing at his one-day-old brother who lay squealing and wailing in his cot.

"Has he come from heaven?" inquired Johnnie.

"Yes, dear."

"No wonder they put him out."

647

## GIVE US A CUPLE

Joking Customer. "How much are your four-dollar shoes?"

Smart Salesman. "Two dollars a foot."

✓ 648

## STORM COMING

Magistrate (to man accused of begging). "What have you to say?"

Prisoner. "It wasn't my fault, sir. I just held out my hand to see if it was raining and the gent dropped a penny in it."

649

## CALL THE MANAGER

"Look here, waiter. Is this peach or apple pie?"

"Can't you tell from the taste?"

"No, I can't."

"Well, then, what difference does it make?"

✓ 650

## AND COLLECT YOUR COMMISSION

"Doctor. I want you to look after my office, while I'm on my vacation."

"But I've just graduated, doctor. I've had no experience."

"That's all right, my boy. My practice is strictly fashionable. Tell the men to play golf and send the lady patients abroad."

669

GOOD TASTE

"Rastus, don't you know that it is bad form to sop up your gravy with your bread?"

"Lata, it might be bad form, but it sho' am good taste."

670

NOT SO DUMB

Jack: "Why is your car painted blue on one side and red on the other?"

Mac: "It's a great scheme. You should hear the witnesses contradicting each other."

671

FOOLIN HIMSELF

A colored boy was taking a stroll through a cemetery and reading the inscriptions on tombstones. He came to one which declared "Not dead, but sleeping."

After contemplating the phrase for a moment, and scratching his head, the Negro exclaimed: "He sure ain't foolin' nobody but himself."

672

REPARTEE

The audience in the college auditorium was impatiently awaiting the appearance of the out-of-town entertainer who was already an hour late. The chairman of the evening, fearing the people would leave, scribbled a frantic appeal for help and had it passed down the aisle to Professor B., who was a ready and witty speaker. Thinking to break up the stony atmosphere, Professor B. began: "I've just received a message asking me to come up here and say something funny."

A young student at the back of the room called loudly: "You'll tell us when you say it, won't you?"

To which the grave professor made instant reply: "I'll tell you the rest will know!"

673

SIDE SEAT DRIVER

A husband drew his chair beside his wife's sewing machine.

"Don't you think you're running too fast?" he said. "Look out! You'll sew the wrong seam! Mind that corner now! Slow down, watch your fingers! Steady!"

"What's the matter with you, John?" said his wife, alarmed, "I've been running this machine for years!"

"Well, dear," replied her husband, "I thought you might like me to help you, since you help me drive the car."

674

WRONG DIAGNOSIS

Doctor: "Did you tell that young man I think he is no good?"

Daughter: "Yes, I did, Dad, but he did not seem at all upset. He said it wasn't the first wrong diagnosis you have made."

675

TRANSLATED

"I advise you, Madam," instructed the doctor "to take frequent baths, get plenty of fresh air and dress in cool clothes."

"What did the doctor say?" inquired her husband an hour later.

Yegg. "Two *fraternity* houses, Your Honor"

Judge (to Sergeant) "Call up the downtown hotels and distribute the stuff."

660

## REVERSE ENGLISH

Teacher "Correct the sentence, 'Before any damage could be done the fire was put out by the volunteer fire brigade.'"

Boy "The fire was put out before any damage could be done by the volunteer fire brigade."

661

## DEFINITION

"What is an optimist, Daddy?"

"Well, child, he is a fellow who goes into a hotel without baggage and asks to have a check cashed."

662

## SENSITIVE

Two men were seated together in a crowded street car. One of them noticed that the other had his eyes closed.

"What's the matter, Bill," he asked, "feeling ill?"

"I'm all right," answered Bill, "but I hate to see ladies standing."

663

## ECONOMIST

"Jack," said Capt. Angus to his cook, "here's a wee ticket for tonight's conjuring show at the Beacon. Noo, when he comes to that part where he takes a spoonful o' flour and one egg and makes 20 omelettes, watch very closely, ladde."

664

## DON'T WAIT

A mistress engaging a new maid said "Mary we have breakfast promptly at 8 A.M."

New Maid "All right, mum. If I ain't down don't you wait!"

665

## ACQUAINTED

Judge "Have you ever seen the prisoner at the Bar?"

Witness "Yes, that's where I met him."

666

## CITY AND COUNTRY

Amos "Did you find much difference between the city and the country, Hiram?"

Hiram "They ha'n't much difference. In the country you go to bed feeling all in, and you get up feeling fine. In the city you go to bed feeling fine, and you get up feeling all in."

667

## NO OBJECTION

Sutor "I am seeking your daughter's hand, sir. Have you any objection?"

Father "None at all. Take the one that's always in my pocket."

668

## NO AARATON

Servant. "I want to give notice to leave on the first of next month, ma'am."

Mistress "Why is that? Do you want to better yourself?"

Servant. "Oh, no, ma'am I want to get married."

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Father "None at all. Take the one that's always in my pocket."

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Mistress "Why is that? Do you want to better yourself?"

Servant. "Oh, no, ma'am. I want to get married."

She: "Oh, you'd say so even if you didn't think so."

He: "Well, we're squared, then. You'd think so even if I didn't say so."

4 RIGHT PLACE

Customer: "Waster I'm so hungry I could eat a horse."

Waster: "You came to the right place, sir."

5 A BEGINNER

Farmer: "Come on, I'll show you how to milk a cow."

Novice: "Perhaps I'd better start on a calf."

6 WELL ON THEIR WAY

"One more payment and the furniture's ours."

Wife: "Good! Then we can throw it out and get some new stuff."

7 TAKING NO CHANCES

Old Lady to Old Tar: "Excuse me Do those tinoo marks wash off?"

Old Tar: "I can't say, lady."

8 LOOKING BACKWARD

"George comes from a very poor family."

"Why they sent him to the university didn't they?"

"Yes, that's how they got so poor."

8a THE WAGON - CAME



"He said I ought to go to Atlantic City and then to the mountains, replied his wife. "Also that I must get some new light gowns at once."

676

## LOST CAUSE

"They say your daughter has made up her mind to marry a struggling young doctor."

"Well, if she's made up her mind, he might as well stop struggling."

677

## THAT'S DIFFERENT

"What is the matter my little man?" asked a sympathetic stranger to a small boy whom he saw crying.

"Please, sir my dog's dead," sobbed the boy.

"Well," said the man, "you mustn't make such a trouble of it. My grandmother died last week, and I'm not crying."

"No," said the boy "but you didn't bring her up from a pup."

678

## X MARKS THE SPOT

Gus and Ole, at a Northern fishing resort, rented a hotel boat and found great fishing at a certain spot in a nearby lake, so great that they decided to mark the place and come back for more sport the next day. At the dock Gus said, "Ole did you mark the spot?"

"Yah" replied Ole. "Ay put a chalk mark on this side of the boat."

"Boy are you dumb!" exclaimed Gus. "Maybe we won't get the same boat."

679

## HER RESPONSIBILITY

There was a terrible crash as the train struck the car. A few seconds later Mr. and Mrs. crawled out of the wreckage. Mrs. opened her mouth to speak, but her husband stopped her. "Don't say a word," he snapped. "I got my end of the car across. You were driving in the back seat, and if you let it get hit it's no fault of mine."

680

## MIGHT HAVE BEEN A HICCUP

The tenderfoot thought he could ride, and mounted a pony in front of a lot of cowboys. The pony soon threw him. A cowboy helping him up, said, "Well! What threw you?"

"What threw me? Why she bucked something fearful! Didn't you see her buck?" cried the tenderfoot.

"Buck!" said the cowboy. "Heck! She only coughed."

681

## THE CAD AT EVE

Husband: "If a man steals, no matter what, he will live to regret it."

Wife (coily): "You used to steal kisses from me before we were married."

Husband: "Well, you heard what I said."

682

## WHY WORRY?

Father: "Ned, why are you always at the bottom of your class?"

Ned: "It doesn't really matter, dad. We get the same instruction at both ends of the class."

683

## FRANK

He: "You know you are not a bad looking sort of girl."

She: "Oh, you d say so even if you didn't think so."

He: "Well, we're squared, then. You d think so even if I didn't say so."

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"Why they sent him to the university didn't they?"

"Yes, that's how they got so poor."

629 THE WITNESS



"So you are one of those men who think the Union Pacific couldn't get along without you," remarked the judge.

"No, your honor," said the shopman. "I know it could get along without me, but I don't want it to find out."

"Excused," said the judge.

703 SEE DOWN

Teacher: "Johnny, can you define nonsense?"

Johnny: "Yes, teacher—an elephant hanging over a cliff with his tail tied to a dairy."

704 THE RESTLESS ACE

Teacher: "Willie, give the definition of home."

Willie: "Home is where part of the family wants until the others are through with the cat."

705 THE NEW ONION

A school teacher from the city was questioning her small farm nephew to see how his country school education was progressing. "If a farmer had 5,000 bushels of corn," she asked, "and corn is worth 40 cents a bushel, what will he get?"

A government loan!" promptly replied the nephew.

706 ONE KIND

Teacher: "What is capital punishment?"

Pupil (whose father was a big business man): "It is when the government sets up business in competition with you, and then takes all your profits with taxes in order to make up its loss."

707 BOWY & ESTIMATE

A farmer was trying hard to fill out a railway company claim sheet for a cow that had been killed on the track. He came down to the last item. "Disposition of the carcass. After pondering over the question for some time, he wrote: "Kind and gentle."

708 STAND IT ON ITS HEAD

"Have you any alarm-clocks?" inquired the customer. "What I want is one that will rouse father without waking the whole family."

"I don't know of any such alarm-clock as that, madam," said the shopkeeper. "We keep just the ordinary kind that will wake the whole family without disturbing father."

709 TIT FOR TAT

She: "You certainly do keep your car nice and clean."

He: "It is as even dead—my car keeps me clean, too."

710 SOLOMONS SAID IT FIRST

Anything new in the paper today, George?"

"No, my dear—just the same old things, only happening to different people."

## 694 CAN'T COMPLAIN SIR

"Are you the waiter who took my order?"

"Yes, sir."

"Hm, still looking well, I see. How are your grandchildren?"

## 695 PRESTO!

Teacher was giving a lesson on the weather idiosyncrasies of March. "What is it," she asked, "that comes in like a lion and goes out like a lamb?"

And little Julia, in the back row, replied "Father."

## 696 SALT SELLER

A tourist stopped in front of a little country store, dumfounded at the sight of an enormous display of salt piled high on the premises. Stack after stack. Boxes, barrels, bags. Tons of salt, inside the store and out.

"You must sell a lot of salt," exclaimed the tourist.

"No, I don't sell much," replied the storekeeper. "But you shoulda seen the guy that came here last week. He could really sell salt."

## 697 WE'RE STILL FRIENDS

Mrs. Jones "I understand you've got your divorce, Sally. Did you get any alimony from your husband?"

Laundress "No, Mrs. Jones, but he done give me a first-class reference."

## 698 THAT'S HORN GEAR

Traffic Cop "Now Miss, what gear were you in at the time of the accident?"

Demure Miss "Oh, I had on a black beret, tan shoes, and a tweed sports dress."

## ✓699 DAY OF DOOM

Flo "I don't intend to be married until I'm thirty."

Rea "I don't intend to be thirty until I'm married!"

## 700 SHE'D NO MECHANICAL TASTE

Betty (who has been served with a wing of chicken) "Mother, can't I have another bit? This is nothing but twigs."

## 701 MODERN MODEL

Wife (reading) "It says here they have found sheep in the Himalaya mountains that can run forty miles an hour."

Her Hubby "Well, it would take a lamb like that to follow Mary nowadays."

## 702 SHIR!

A Union Pacific shopman had been drawn on a Federal grand jury and didn't want to serve. When his name was called he asked Judge Pollock to excuse him. "We are very busy at the shops," said he, "and I ought to be there."

"So you are one of those men who think the Union Pacific couldn't get along without you," remarked the judge.

"No, your honor," said the shopman. "I know it could get along without me, but I don't want it to find out."

"Excused," said the judge.

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Willie: "Home is where part of the family waits until the others are through with the car."

705 THE NEW ODDS

A school teacher from the city was questioning her small farm nephew to see how his country school education was progressing. "If a farmer had 5,000 bushels of corn," she asked, "and corn is worth 40 cents a bushel, what will he get?"

"A government loan!" promptly replied the nephew.

706 ONE HAND

Teacher: "What is capital punishment?"

Pupil (whose father was a big business man): "It's when the government sets up business in competition with you, and then takes all your profits with taxes in order to make up its loss."

707 BOWY'S ERRAND

A farmer was trying hard to fill out a railway company claim sheet for a cow that had been killed on the track. He came down to the last item "Disposition of the carcass." After puzzling over the question for some time, he wrote: "Killed and graze."

708 STAND IT ON ITS HEAD

"Have you any alarm-clocks?" inquired the customer. "What I want is one that will rouse father without waking the whole family."

"I don't know of any worth alarm-clock as that, madam," said the shopkeeper. "We keep just the ordinary kind that will wake the whole family without disturbing father."

709 TIT FOR TAT

She: "You certainly do keep your car nice and clean."

He: "It's an even deal—my car keeps me clean, too."

✓ 710 SOLIMONY SAYS IT FIRST

"Anything new in the paper today, George?"

"No, my dear—just the same old things, only happening to different people."



718

SCHOOL

"Were you copying his paper?"

"No, sir I was only looking to see if he had more right."

719

SEATING

1st Frosh: "Afy what a seating rink!"

2nd Frosh: "Yes. It has a seating capacity of 5,000."

720

AMAZING

Professor: "What happens when the human body is immersed in water?"

Student: "The telephone rings."

721

LETTER OF TWO EYES

During the recent flood in the Kentucky lowlands, one family sent its little boy to stay with an uncle in another part of the state, accompanied by a letter explaining the reason for the nephew's sudden and unexpected visit. Two days later the parents received the telegram: "Am returning your boy. Send the flood."

722

ANOTHER VERSION

✓Prof. "Mr. Smith, will you tell me why you look at your time-piece so often?"

Smith (nervely): "Yes, sir! I was afraid, sir that you wouldn't have time to finish your interesting lecture, sir."

723

QUICKLY EXPLAINED

In speaking of the song, "The Bonnie Banks o' Loch Lomond," a country teacher asked his pupils for an explanation of the line, "Ye'll tak the high road and I'll tak the low road."

"One was going by me and the other by bus," answered a boy.

724

NEW RECRUIT

"Does the Sergeant know about this?" inquired the Colonel as he surveyed a barracks of sandbags which had just collapsed.

"He ought to," replied a private, "he's underneath!"

725

DISAPPOINTMENT!

"John, dear" said Mrs. Brown, "such an odd thing happened today. The clock fell off the wall, and if it had fallen a moment sooner it would have hit mother."

"I always said that clock was slow."

726

BRACING IT GENTLY

"Mrs. Upson's pet dog has been run over—she'll be heartbroken."

"Don't tell her abruptly."

"No, I'll begin by saying it's her husband."

727

DEFINITION OF CREDIT

"What is a debtor?"

"A man who owes money."



## 711 GIVE HIM SOME OXYGEN, NURSE

Homely Wife (in hospital) "My husband seems a lot brighter this morning. He said he's just longing to get home again."

Nurse "Yes. I'm afraid the anesthetic hasn't worn off yet."

## 712 SAUCE FOR GOOSE AND GANDER

The elderly gentleman's wife was entering a railway carriage, and he neglected to assist her. "You are not so gallant, John, as when I was a girl," she exclaimed in gentle rebuke.

"No," was his ready response, "and you are not so buoyant as when I was a boy."

## 713 GROWLS OF RECOGNITION

While on the bench one day Judge Daniel called a case for trial, and two lawyers appeared as attorneys for the litigants.

"You're a dirty shyster," spat out one of the lawyers to the other "and before this case is through I'll show you up for the crooked ape that you are."

"Ses you," snapped the other "You are a cheat and a liar."

"Come, come," broke in the judge. "Let the case proceed now that the learned counsel have identified each other."

## 714 ONE ARM DRIVING BARRED

"I wonder why there are so many more auto wrecks than railway accidents?"

"That's easy. Did you ever hear of the fireman hugging the engineer?"

## 715 CALL AN AMBULANCE

"Cup o' tea, weak," said a customer at a London coffee stall. When the decoction was brought to him, he eyed it critically.

"Well, what's wrong with it? You said weak, didn't you?"

"Weak, yes," was the reply "but not helpless."

## 716 FINALLY

Diogenes met a World War veteran.

"What were you in the war?" he asked.

"A private," the soldier answered.

And Diogenes blew out his lamp and went home.

## 717 FASHIONS

A man who had been waiting patiently in the post office could not attract the attention of either of the girls behind the counter.

"The evening cloak," explained one of the girls to her companion, "was a redingote design in gorgeous lamé brocade with fox fur and wide pagoda sleeves."

At this point the long suffering customer broke in with, "I wonder if you could provide me with a neat purple stamp with a dinky perforated hem. The tout ensemble deliberately treated on the reverse side with mucilage. Something at about 3 cents."

SERVICE

- 736  
Barber: "Hair-cut?"  
Sap: "No, just change the oil."

YOUR MORNING SMILE

- 737  
A divinity student named Tweedle  
Refused to accept his degree;  
He didn't object to the "Tweedle,"  
But hated the "Tweedle, D.D."

STRATEGY

- 738  
"Talk about Napoleon! That fellow Johnson is something of a strategist himself."  
As to how?  
"Got his salary raised six months ago, and his wife hasn't found it out yet."

DUAL PURPOSES

- 739  
A husband and wife came to a bank to open a joint account. Being in a hurry the man made out his signature card and left.  
"Let me see," an official of the bank said to the wife. "This is to be a joint account, is it not?"  
"That's right," smiled the wife. "Deposit for him—checking for me."

SUCH GALLANTRY

- 740  
Dearest Annabelle," wrote a lovesick swain, "I could swim the mighty ocean for one glance from your lovely eyes. I could walk through a wall of flame for one touch of your little hand. I would leap the widest stream for a word from your warm lips.—As always, Your Own Oscar  
"P.S.—I'll be over to see you Sunday night, if it doesn't rain."

HIS POLITICAL OPPOSITION

- 741  
English political speeches, at their best, have long been noted for their pungent humor. A rejoinder of John Morley given in the heat of battle, is a typical example.  
Morley had just finished a campaign address by requesting his listeners to vote for him, when a man jumped angrily to his feet and shouted, "I'd rather vote for the devil!"  
"Quite so," rejoined Morley with a smile, "but in case your friend declines to run, may I count on your support?"

MEMORIES

- ✓ 742  
"Dear Clara, wrote the young man, pardon me, but I'm getting so forgetful. I proposed to you last night, but really forgot whether you said yes or no."  
"Dear Will, she replied by note, "so glad to hear from you. I knew that I had said no to somebody last night, but had forgotten who it was."

JUST A DIFFERENCE

- 743  
"Oh, what a strange looking cow!" exclaimed the sweet young thing from Chicago. "But why hasn't she any horns?"

"And what is a creditor?"

"The man who thinks he's going to get it."

# 728 TRY A MERRY-GO-ROUND

Salesman "What kind of car would you like, madam, four, six or eight cylinders?"

Timid Customer "Couldn't I begin with one?"

# 729 ALL SET FOR THIRSTY WEEK

An insurance man walked into a lunch-room and taking his place on one of the vacant stools, ordered bread and milk. The fellow sitting on the next stool asked

"On a diet?"

"No, Commission."

# 730 ANCESTRY

A modest gentleman in speaking of his family said "The Hardson family is a very very old family. The line runs away back into antiquity. We do not know how far back it runs, but it's a long long way back, and the history of the Hardson family is recorded in five volumes. In about the middle of the third volume, in a marginal note, we read, About this time the world was created."

# 731 USUAL

A lady was entertaining her friend's small son.

"Are you sure you can cut your meat?" she asked, after watching his struggles.

"Oh, yes," he replied, without looking up from his plate. "We often have it as tough as this at home."

# 732 MODERN

Grandma "Would you like to go to the fair and ride in the merry-go-round, dear?"

Modern Child "I don't really mind, if it will amuse you."

# 733 SUSPENSE

Old Lady (to parachutist) "I really don't know how you can hang from that silk thing. The suspense must be terrible."

Parachutist "No, mum it's when the suspense ain't there that it's terrible."

# 734 TOUCHY

Barry Winton remarks that a college boy's definition of a male parent is, "The kin you love to touch."

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Gus "The horn on your car must be broken."

Mr ——"No it's just indifferent."

Gus "Indifferent! What do you mean?"

Mr ——"It just doesn't give a hoot."

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TWO TO ONE

755 Some few years ago, just after Jimmy Foxe had broken into the regular lineup with the Philadelphia Athletics, the Boston Red Sox came to Philly to play a series. George Moriarty was umpiring behind the plate.

Foxe took two terrific cuts at the first two pitches, and let the third one float by.

"Strike three, you're out," said Moriarty.

Foxe turned indignantly. "You missed that one, George."

"Well, you missed the other two," Moriarty replied. "You're still one up on me."

EARNING HIS BIT

756 The plumber was working and his new assistant was looking on. The latter was learning the trade and this was his first day.

"Say," he inquired, "do you charge for any time?"

"Certainly," was the reply.

"But I haven't done anything."

The plumber had been inspecting the finished job with a lighted candle, which he handed to his helper. "Here," he said, "if you've got to be so conscientious, blow that out!"

DEAR TREES

757 Soony sat on the lower steps, his face resting in his two chubby hands.

"What's the matter Soony?"

"Nothin'—just thinkin'."

"What about?"

"Thinkin' how dumb trees are to take off their clothes in winter and put 'em on in summer."

SCOTTIE CONSIDERATIONS

758 "I wish you boys wouldn't call me Big Bill."

"Why not?"

"Those college niggers suck—and I'm going to be a doctor."

TOO BAD

759

Mary had a little lamb

'Twas awful dumb and so

It couldn't tell the red from green

Nor which was stop or go.

It followed her to school one day

A silly thing to do

Was caught between the red and green

And now it's mutton stew

"Well you see," explained the farmer "some cows is born without horns and never had any and others shed theirs, and some we dehorn, and some breed aint supposed to have horns at all. There's a lot of reasons why some cows aint got horns, but the reason why that cow aint got horns is because she aint a cow—she's a horse."

744

## LIKEWISE

Conductor "Next station is Long Wait Junction. Change cars for Munch Chunk, Squeedunk, Quakake and Podunk, Hokendagum, Catawqua, Menanqua, and Tamaqua."

Green Brakeman (at other end of car) "Same at this end."

745

## RAW RECRUIT

Rifle Instructor "Do you know where you are aiming?"

New Recruit "No, sir I'm a stranger in this district."

746

## CORPUS

Mathematics Teacher "Robert, can you tell me what is meant by a polygon?"

Robert (a freshman) "I guess it means a parrot that's died, doesn't it?"

747

## SPEED

Man "Say conductor can't you run any faster than this?"

Conductor "Yes, I can, but I have to stay in the car."

748

## EASILY PLEASED

Father "Remember son beauty is only skin deep."

Son "Sleep enough for me, I ain't no cannibal."

749

## DO AS I SAY ETC.

Student (to Prof) "What's that you wrote on my paper?"

Prof "I told you to write plainer."

750

## ONE ADVANTAGE OF IRRIGATION

Customer "Say this hair restorer you sold me didn't grow one hair on my head."

Barber "Mebbe not, but it has a nice cooling effect when it runs down around your ears, hasn't it?"

751

## STATISTICS

Office Boy "I et six eggs for breakfast this morning."

Bookkeeper "You mean ate don't you?"

Office Boy "Well maybe it was eight I et."

752

## BITING

Game Warden "Are the fish biting today?"

Wary Angler "I don't know. If they are, they're biting."

753

## IGNORANT

Lecturer "Of course you all know what the inside of a corpse is."

Chairman (interrupting) "Most of us do, but you had better explain the benefit of them as has never been inside one."

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DOWN TOWN

757 Sonny sat on the lower steps, his face resting in his two chubby hands.

"What's the matter, Sonny?"

"Nothin'—just thinkin'."

"What about?"

"Thinkin' how dumb trees are to take off their clothes in winter and put 'em on in summer."

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"Why not?"

"Those college names suck—and I'm going to be a doctor."

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A silly thing to do

Was caught between the red and green

And now it's motion sick





768

WISE GIRL

Student: "To whom was Minerva married?"

Professor: "My boy, when will you learn that Minerva was the Goddess of Wisdom? She wasn't married."

769

NUT SHELL

Student: "Yes, sir; I always carry my notes in my hat."

Prof: "I see—knowledge in a nut shell."

770

A STRAIGHT FACE

Father: "I never kissed a girl until I met your mother. Will you be able to say the same to your son when you become a married man?"

Son: "Not with such a straight face as you can, father."

771

DIRECT HIT

The squad of recruits had been out to the rifle range for their first try at marksmanship. They knock at 250 yards and fired. Not a hit. They moved up to 200 yards. Not a hit. They tried at 100 yards. Not a hit.

"Tombs!" the sergeant drawled. "Fix bayonets! Charge! It's your only chance."

772

RECONSTRUCTION

Draftsman: "Was that your new girl I saw you with last night?"

Regular: "No, just the old one painted over."

773

GOLF CLUB LUNCH MENU

Scotch Broth  
Club Sandwich      Sliced Tomatoes  
Link Sausage  
Dandelion Green      Potatoes  
Parasps  
Cup Cressard  
Rolls      Nuts  
Tea

774

HE'S SAFE

"You know the old saying, what you don't know won't hurt you."

"So what?"

"You lucky dog, you're invulnerable."

775

CONSIDERABLE DIFFERENCE

"Give me a chicken salad," said the man in a suburban restaurant.

"Do you want the 40-cent one or the 50-cent one?" asked the waitress.

"What's the difference?"

"The 40-cent ones are made of veal and pork and the 50-cent ones are made of tuna."

776

MOUNTAIN GUIDE

Be careful not to fall here. It's dangerous. But if you do fall, remember to look to the left. You get a wonderful view on that side.

760

## TWO-THIRTY PLENTY

Chinese patient (on telephone) "Doctor what time you fixee teeth for me?"

Doc. "Two-thirty—all right?"

Chinese "Yes, tooth hurty all right, but what time you fixee?"

761

## MINISTERIAL TACT

A minister was known by a few of his parishioners to be fond of Cherry Brandy and one of them in a mischievous frame of mind offered to present him with a bottle on condition that it was fully acknowledged in the next issue of the Church Magazine. The offer was promptly accepted and in due course the notice appeared in the magazine "The Vicar thanks Mr McTavish for his gift of fruit and the spirit in which it was given."

762

## ONE DRAWBACK

Tom "How do you like your new job selling on the road?"

Harry "Oh, it's dandy. You meet some fine fellows at the hotels and have lots of fun in the evenings, but what I don't like is calling on those jobbers every day."

✓763

## OBSERVANT

"Mother I'm the best looking boy in Sunday School."

"Why Tommy! Who told you that?"

"Nobody mother. Nobody didn't have to tell me. I saw all the rest of 'em."

764

## THERE MUST HAVE BEEN SEVERAL

A Civil War veteran had spent a week at a New York hotel. When he went to pay his bill the clerk asked

"What was your rank?"

"Oh, just a private" the old soldier replied.

"Well, I won't charge you anything. You are the first private I ever met."

765

## LEFT IN DOUBT

Policeman (after the collision) "You saw this lady driving toward you. Why didn't you give her the road?"

Motorist "I was going to as soon as I could discover which half she wanted."

766

## A BREAK FOR THE BIRDS

After a day's shooting in India a young Englishman who was a poor shot said to his Indian attendant "I did not do so well today."

"Oh, the young sahib shot very well very well indeed," said the diplomatic Hindu, "but God was very merciful to the birds."

767

## WHAT GOES UP

It seems that one of the boys in Army maneuvers in Texas came floating into camp near the Davis Mountains. When he was brought to the officer's tent, slightly bruised, he was told "You've got real nerve to come down in a parachute with this 100-mile wind blowing. That's dangerous!"

"I didn't come down in a parachute," said the private "I went up in a tent."

745 A DIFFICULT GOLF COURSE

A guest on a golf course placed the ball in position, missed three times, hit it the fourth time, and then turned to his host and said, "This is a difficult course, isn't it?"

746 FAST DRIVING

Two fraternity brothers headed toward Philadelphia. They were zipping along the highway at some eighty or ninety miles an hour when a policeman appeared from nowhere and forced them over to the curb.

"What's the matter, officer?" they asked. "Were we driving too fast?"

"No," he answered sarcastically. "You were flying too low."

747 FARMINGTON

Doctor: "I'd like to have a quart of blood for a transfusion. Can you give it?"

Student: "I can only give you a pint. I gotta shave tomorrow."

748 TIE YOU

I bought a wooden whistle,  
But it wooden whistle,  
So I bought a steel whistle,  
But steel it wooden whistle,  
So I bought a lead whistle,  
Still they wooden lead me whistle,  
So I bought a tin whistle,  
And now I run whistle.

749 THE OLD GENT SHOULD KNOW

"How" said the kid to his father at the college football game, "you'll see more excitement for two dollars than you ever saw before."

"I don't know," replied the old gent. "That's what my marriage license cost me."

750 THAT'S ALL

"Say, pal, how much money does your wife demand every pay day?"

"Don't ask foolish questions. You know my salary is fifty dollars a week."

751 EXPENSIVE

"Can you tell if the defendant was expensively garbed?"

"Deed she was, sah. Ah knows expensive garbage when Ah sees it."

752 INVOICE

Hetty: "You never tell me what you buy! Don't I get any voice in the buying?"

Wiley: "Certainly, darling! You get the invoice."

753 CLEVER, THOSE CHINESE

A tailor after placing some flowers on a grave in a cemetery noticed an J Chinaman placing a bowl of rice on a nearby grave, and asked: "What are you expect your friend to come up and eat the rice?"

## 777 IT HELPS

"I drink about fifty cups of coffee a day"  
 "Doesn't that keep you awake?"  
 "It helps."

## 778 NUMBER, PLEASE

A gentleman visiting in Washington wanted to phone someone in Baltimore. It proved annoying when the operator said "Deposit twenty-five cents, please."  
 "What!" he cried, "twenty-five cents to call Baltimore? Why at home we can phone to hades and back for a nickel."  
 "Oh, yes," she replied, "but that's a local call."

## 779 COLLEGE EXAMS

✓ Prof (gazing over the room during an examination) "Will some kind gentleman who isn't using his textbook be so kind as to permit me to have it for a few minutes?"

## 780 CAPITAL AND LABOR

Willie "What is the difference between capital and labor Dad?"  
 Dad "Well son, the money you lend represents capital--and getting it back represents labor"

## 781 CROSS-EXAMINATION

State's Attorney "Are you sure this is the man who stole your car last Thursday?"

Much befuddled plaintiff "Well I was. Now after the cross-examination, I'm not sure I ever even owned a car"

## 782 NEVER MIND THE DETAILS

A somewhat inebriated gentleman was walking down State Street and did not know his location. He turned to a passerby and said "Mister where am I?" The passerby answered, "You are at the corner of State and Madison Streets" The inebriated gentleman said "Never mind the details, what city?"

## 783 CONSPICUOUS

An American advertising man told an Englishman that an electric sign being constructed had 30,000 white lights, 40,000 green lights, 60,000 pink lights, and, in addition, it would have a great sunburst of 100,000 orange lights. The Englishman looked at it a moment and said "Yes, that's a marvelous sign, but don't you think it is going to be a little bit conspicuous?"

## 784 TROUBLE

Two little boys were playing in a train. The conductor said the children must behave or he would make trouble. The boys father said, You don't know what trouble is. My wife's in the hospital. I am on my way to see my sick mother-in-law. My daughter has had triplets. One of the boys has just smashed his finger and the other has chewed up our tickets. To top it all off, we are on the wrong train."

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"A dey" "Certainly, darling! You get the invoice."

CLAYTON, THREE CLAYTONS

83 A sailor after placing some flowers on a grave in a cemetery noticed an old Christian place—a bowl of rice on a nearby grave, and asked: "What time do you expect your friend to come up and eat the rice?"

777

## IT HELPS

"I drink about fifty cups of coffee a day"

"Doesn't that keep you awake?"

"It helps."

778

## NUMBER, PLEASE

A gentleman visiting in Washington wanted to phone someone in Baltimore. It proved annoying when the operator said "Deposit twenty-five cents, please."

"What!" he cried, "twenty-five cents to call Baltimore? Why at home we can phone to hades and back for a nickel."

"Oh, yes," she replied, "but that's a local call."

779

## COLLECT EXAMS

✓ Prof (gazing over the room during an examination) "Will some kind gentleman who isn't using his textbook be so kind as to permit me to have it for a few minutes?"

780

## CAPITAL AND LABOR

Willie "What is the difference between capital and labor Dad?"

Dad "Well, son, the money you lend represents capital—and getting it back represents labor."

781

## CROSS-EXAMINATION

State's Attorney "Are you sure this is the man who stole your car last Thursday?"

Much befuddled plaintiff "Well, I was. Now after the cross-examination, I'm not sure I ever even owned a car."

782

## NEVER MIND THE DETAILS

A somewhat inebriated gentleman was walking down State Street and did not know his location. He turned to a passerby and said, "Mister where am I?" The passerby answered, "You are at the corner of State and Madison Streets." The inebriated gentleman said, "Never mind the details, what city?"

783

## CONSPICUOUS

An American advertising man told an Englishman that an electric sign being constructed had 30,000 white lights, 40,000 green lights, 60,000 pink lights, and, in addition, it would have a great sunburst of 100,000 orange lights. The Englishman looked at it a moment and said, "Yes, that's a marvelous sign, but don't you think it is going to be a little bit conspicuous?"

784

## TROUBLE

Two little boys were playing in a train. The conductor said the children must behave or he would make trouble. The boys father said, "You don't know what trouble is. My wife's in the hospital. I am on my way to see my sick mother-in-law—my daughter has had triplets—one of the boys has just smashed his finger and the other has chewed up our tickets. To top it all off, we are on the wrong train."

A DIFFICULT GOLF COURSE

735 A guest on a golf course placed the ball in position, missed three times, but at the fourth time, and then turned to his host and said, "This is a difficult course, isn't it?"

FAST DRIVING

736 Two fraternity brothers headed toward Philadelphia. They were sipping along the highway at some eighty or ninety miles an hour when a policeman appeared from nowhere and forced them over to the curb.

"What's the matter officer?" they asked. "Were we driving too fast?"

"No," he answered sarcastically "You were flying too low."

FARMINGTON

737 Doctor: "I'd like to have a quart of blood for a transfusion. Can you give it?"

Student: "I can only give you a post. I gotta shave tomorrow."

TEN YOU

738 I bought a wooden whistle,  
But a wooden whistle,  
So I bought a steel whistle,  
But steel is wooden whistle,  
So I bought a lead whistle,  
Still they wooden lead me whistle,  
So I bought a tin whistle,  
And now I tin whistle.

THE OLD GENT SHOULD KNOW

739 "Now" said the lad to his father at the college football game, "you'll see more excitement for two dollars than you ever saw before."

"I don't know" replied the old gent. "That's what my marriage license cost me."

THAT'S ALL

740 "Say pal, how much money does your wife demand every pay day?"

"Don't ask foolish questions. You know my salary is fifty dollars a week."

EXPENSIVE

741 "Can you tell if the defendant was expensively garbed?"

"Deed she was, sah. Ah knows expensive garbage when Ah sees it."

LYNCHES

742 Hobby: "You never tell me what you buy! Don't I get any voice in the buying?"

Wiley: "Certainly darling! You get the service."

CURVED, THREE CHINESE

743 A sailor after placing some flowers on a grave in a cemetery, noticed an old Chinaman placing a bowl of rice on a nearby grave, and asked: "What time do you expect your friend to come up and eat the rice?"



## 777 IT HELPS

"I drink about fifty cups of coffee a day"

"Doesn't that keep you awake?"

"It helps."

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"That ain a great lodge," said Mose, "as they done give me an office in de lodge."

"What ain de name of the office?" asked his friend.  
"I am de Supreme Dictator of the Unverser," said Mose.

"My my sho enuff. Dat must be some big office."

"No," answered Mose, "dat am de lowest office in de lodge."

801 NOT ASTRUCK BY DAD!

"My boy," said the millionaire, "when I was your age, I earned water for a gang of backlayers."

"I'm mighty proud of you, Father. If it hadn't been for your pluck and perseverance, I might have had to do something like that myself."

802 NOT SO BIG

"He's not as big a fool as he used to be."

"Grouching water?"

"No, thinner."

803 TO THE POINT

Chairman: "Congratulations, my boy, congratulations on your typical married man's speech!"

Timid Speaker: "But I said only a couple of words."

Chairman: "Precisely!"

804 THAT SUFFOCATING FEELING

Have you ever had that cooped-up feeling as if you were in a very small cell? Have you ever felt that closed-in suffocating feeling? Have you ever frowned yourself talking when there was actually no one present for you to talk to? Were you ever worried by this condition? Then, why didn't you get out of the telephone booth?

805 ARCHITECTURAL TRIUMPH

Two ladies were attending a concert or something at the Civic Auditorium. Seated in the parquet, they looked about them.

"Nice building," said one lady. "What style of architecture is it?"

"I'm not quite sure," said the other lady, "but I think it's Reminiscence."

806 AND LADY UNCLES ARE O.K.

A school-teacher asked the pupils to write a short essay and to choose their own subjects.

A little girl went in the following paper—

"My subject is Aunt. Aunts is of two kinds, (nooks and lady nooks).

"Sometimes they live in holes and sometimes they crawl into the sugar bowl, and sometimes they live with their married sisters."

"That is all I know about aunts."

807 NEITHER ARE PINE

They had just become engaged.

"I shall love," she cooed, "to share all your troubles."

"But darling," he murmured, "I have none."

"No," she agreed, "but I mean when we are married."

The old Chinaman replied with a smile: "Same time your friend come up to smell flowers."

794

## COURT SCENE

Judge to Prisoner "Say when were you born?"

(No reply)

Judge "I say when was your birthday?"

Prisoner (sullenly) "Wot do you care? You ain't gonner give me nothin'!"

795

## BACK IN THE GOOD OLD DAYS

"Crop failures?" asked the old timer

"Yep, I've seen a few of em in my days. Now in 1884 the corn crop was put'nigh nothing. We cooked some for dinner one day and paw ate fourteen acres of corn at one meal!"

796

## NEAR BY

He "Meet me at the Waldorf Astoria at eight."

She "The Waldorf? Say that's a nice place."

He "Yeah, and it's close to where we're going, too."

797

## BEHIND HIS EARS

In a church, at the font, her small brother was being christened.

Little Girl—"Behind his ears too Reverend Smyth!"

798

## PLAY BALL

In a small town in Mississippi on a hot dusty day two Negro baseball teams, surrounded by their dusky devotees were engaged in a very important baseball game.

The colored preacher of the community had been approved by both teams for the position of umpire in this contest—because, as the home team pointed out, a parson couldn't do wrong.

The visiting team's clean-up man stood in the batter's box. The bases were loaded.

"Ball one, high!" the voice of authority boomed.

"Ball two, low!"

"Ball three, inside!"

"Ball fo, low and wide—you is out!"

"How does you talk, Mister Ump? Ah gets a base fo dat!" screamed the mutinous batsman.

"Brother you is right—but de bases am loaded, an Ah ain't got no place to put you. You is out!"

799

## UNDECIDED

Little Willie is so distressed, he got a pair of pink P-jams and a military hair brush for Christmas and now he doesn't know whether to go to Harvard or West Point.

800

## LOW DOWN

Mose recently joined a colored lodge and shortly after met a friend who was not a member. "How yo all like the lodge?" asked friend Rastus.

"That ain't a great lodge," said Mose "as they done give me an office in de lodge."

"What ain't de name of the office?" asked his friend.

"I ain't de Supreme Dictator of the Universe," said Mose.

"My my sho enuff. Dat must be some big office."

"No," answered Mose, "dat ain't de lowest office in de lodge."

801

# NOT AFRAID OF DAD!

"My boy" said the millionaire, when I was your age, I earned water for a gang of bricklayers.

"I'm mighty proud of you, Father. If it hadn't been for your pluck and perseverance, I might have had to do something like that myself."

802

# NOT SO BIG

"He's not as big a fool as he used to be."

"Getting wiser?"

"No, thinner."

803

# TO THE POINT

Chairman: "Congratulations, my boy congratulations on your typical married man's speech!"

— Married Speaker: "But I said only a couple of words."

Chairman: "Precisely!"

804

# THAT SUFFOCATING FEELING

Have you ever had that cooped-up feeling as if you were in a very small cell? Have you ever felt that closed-in suffocating feeling? Have you ever found yourself talking when there was actually no one present for you to talk to? Were you ever worried by this condition? Then, why didn't you get out of the telephone booth?

805

# ARCHITECTURAL TRIUMPH

Two ladies were attending a concert or something at the Civic Auditorium. Seated in the parqu岸, they looked about them.

"Nice building," said one lady "What style of architecture is it?"

"I'm not quite sure," said the other lady "but I think it's Renaissance."

✓ 806

# AND LADY UNDER ARE O.K.

A school-teacher asked the pupils to write a short essay and to choose their own subjects.

A little girl wrote on the following paper—

"My subyek is Ants. Ants is of two kinds, insects and lady under.

"Sometimes they live in holes and sometimes they crawl into the sugar bowl, and sometimes they live with their married sisters."

"That is all I know about ants."

807

# NEEDLES AND PINS

They had just become engaged.

"I shall love," she cooed, "to share all your troubles."

"But darling," he murmured, "I have none."

"No," she agreed, "but I mean when we are married."

The old Chinaman replied with a smile "Same time your friend come up to smell flowers."

794

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(No reply)

Judge "I say when was your birthday?"

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796

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She "The Waldorf? Say that's a nice place."

He "Yeah, and it's close to where we're going, too."

797

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"What am de name of de office?" asked his friend.

"I am de Supreme Dictator of de Universe," said Mose.

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"No, answered Mose, "dat am de lowest office in de lodge."

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"I'm mighty proud of you, Father. If it hadn't been for your pluck and perseverance, I might have had to do something like that myself."

# 802 NOT SO BIG

"He's not as big a fool as he used to be."

"Getting wiser?"

"No, thinner."

# 803 TO THE POOR

Chairman: "Congratulations, my boy congratulations on your typical married man's speech!"

Tired Speaker: "But I said only a couple of words."

Chairman: "Precisely!"

# 804 THAT STIMULATING FEELING

Have you ever had that cooped-up feeling as if you were in a very small cell? Have you ever felt that closed-in suffocating feeling? Have you ever found yourself talking when there was actually no one present for you to talk to? Were you ever worried by this condition? Then, why didn't you get out of the telephone booth?

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A school-teacher asked the pupils to write a short essay and to choose their own subjects.

A little girl wrote in the following paper—

"My subject is Ants. Ants is of two kinds, insects and lady uncles."

"Sometimes they live in holes and sometimes they crawl into the sugar bowl, and sometimes they live with their married sisters."

"That is all I know about ants."

# 807 NEILLES AND PINE

They had just become engaged.

"I shall love, the good, to share all your troubles."

"But darling, he murmured, "I have none."

"No, she agreed, "but I mean when we are married."

The old Chinaman replied with a smile: "Same time your friend come up to smell flowers."

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"My my sho euss! Den must be some big office."

"No," answered Mose, "dat am de lowest office in de lodg'e."

801 NOT AFRAID OF DAD!

"My boy and the millstone," when I was your age, I carried water for a gang of bricklayers."

"I'm mighty proud of you, Father. If it hadn't been for your pluck and perseverance, I might have had to do something like that myself."

802 NOT SO BRO

"He's not as big a fool as he used to be."

"Getting wiser?"

"No, thinner."

803 TO THE POINT

Chairman: "Congratulations, my boy congratulations on your typical married man's speech!"

Tired Speaker: "But I said only a couple of words."

Chairman: "Precisely!"

804 THAT STYPOGRAPHIC FEELING

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Two ladies were attending a concert or something at the Civic Auditorium. Seated at the parquet, they looked about them.

"Nice building," said one lady. "What style of architecture is it?"

"I'm not quite sure," said the other lady, "but I think it's Romanesque."

✓ 806 AND LADY UNCLES ARE O.K.

A school teacher asked the pupils to write a short essay and to choose their own subject.

A little girl sent in the following paper:—

"My subject is Ants. Ants is of two kinds, insects and lady uncles."

"Sometimes they live in holes and sometimes they crawl into the sugar bowl, and sometimes they live with their married sisters."

"That is all I know about ants."

807 NEEDLES AND PINS

They had just become engaged.

"I shall love," she cooed, "to share all your troubles."

"But darling," he murmured, "I have none."

"No," she agreed, "but I mean when we are married."



The old Chinaman replied with a smile "Same time your friend come up to smell flowers."

## 794 COURT SCENE

Judge to Prisoner: "Say, when were you born?"

(No reply)

Judge "I say when was your birthday?"

Prisoner (sullenly) "Wat do you care? You ain't goan't give me nothin'!"

## 795 BACK IN THE GOOD OLD DAYS

"Crop failures?" asked the old timer

"Yep, I've seen a few of em in my days. Now in 1884 the corn crop was just nuthin' We cooked some for dinner one day and put six fourteen acres of corn at one meal!"

## 796 NEAR BY

He "Meet me at the Waldorf Astoria at eight."

She "The Waldorf? Say, that's a nice place."

He "Yeah, and it's close to where we're going, too."

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In a church, at the font, her small brother was being christened.

Little Girl—"Behind his ears too Reverend Smyth!"

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801

### NOT ASHAMED OF DAD!

"My boy" said the millionaire, when I was your age, I carried water for a gang of bricklayers.

"I'm mighty proud of you, Father. If it hadn't been for your pluck and perseverance, I might have had to do something like that myself."

802

### NOT SO BIG

"He's not so big a fool as he used to be."

"Getting wiser?"

"No, thinner."

803

### TO THE POINT

Chairman. "Congratulations, my boy congratulations on your typical married man's speech!"

—Twisted Speaker. "But I said only a couple of words."

Chairman. "Precisely!"

804

### THAT SUFFOCATING FEELING

Have you ever had that cooped-up feeling as if you were in a very small cell? Have you ever felt that closed-in suffocating feeling? Have you ever found yourself talking when there was actually no one present for you to talk to? Were you ever worried by this condition? Then, why didn't you get out of the telephone booth?

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### ARCHITECTURAL TATTOOS

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"I'm not quite sure," said the other lady "but I think it's Reminiscence."

✓806

### AND LADY UNCLE AUNT O.K.

A school teacher asked the pupils to write a short essay and to choose their own subject.

A little girl sent in the following paper—

"My subject is AUNT AUNT is of two kinds, insects and lady moths.

"Sometimes they live in holes and sometimes they crawl into the sugar bowl, and sometimes they live with their married sisters.

"That is all I know about aunts."

807

### NICKLES AND PINS

They had just become engaged.

"I shall love," she cooed, "to share all your trinkets."

"But darling," he murmured, "I have none."

"No," she agreed, "but I mean when we are married."



Three sons.  
 "No yuh don't. Ah wins."  
 "What yuh got?"  
 "Two eighties and a razor."  
 "Yuh sho do. How com yuh so lucky?"

6 VETERAN SPEAKS

Young Harry "Father, what's the difference between a gun and a machine gun?"  
 Dad: "There is a big difference. It is just as if I spoke, and then your mother spoke."

127 DOUBLE JOINTED

Fitz "What sort of fellow is Groat?"  
 Zimpr "Oh, he's one of those people who will put you on the back before your face and hit you on the face behind your back."

313 BLACK OUT

A New Orleans mother noticed the other night that her high school son who was getting ready to go to a dance got dressed in record time.

"Boy did you take a bath!" she asked him accusingly.  
 "No, came the reply.  
 "Now listen, the reasonated, you wouldn't go to a dance without  
 being a bit you?"  
 "Sure I u," came the reply "It's not formal."  
 Knows His NERVE

808

## STOLEN SWEETS

The rector had invited the village boys to the rectory for a strawberry tea. After they had finished he, seeking to point the moral sad. "Now boys, wasn't that nicer than breaking into my garden and helping yourselves?"

"Oh, yes," chorused the boys.

"And why was it nicer?" he asked a chubby-faced boy

"Because, sir," was the reply, "we shouldn't have had any sugar and cream with them."

"Three aces."  
 "No yuh don't. Ah wina."  
 "What yuh got?"  
 "Two eights and a razor."  
 "Yeh sho do. How c'm yuh so lucky?"

816 VETERAN SPEAKS

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818 BLACK OUT

A New Orleans mother noticed the other night that her high school son who was getting ready to go to a dance got dressed in record time.  
 "Boy, did you take a bath?" she asked him accusingly.  
 "No," came the reply.  
 "Now listen, son," she remonstrated, "you wouldn't go to a dance without taking a bath, would you?"  
 "Sure I would, Mom," came the reply. "It's not formal."

819 KNOWS HIS NAVYWORK

A young naval student was being put through the paces by an old seaman.  
 "What would you do if a sudden storm sprang up on the starboard?"  
 "Throw out an anchor, sir." "What would you do if another storm sprang up aft?" "Throw out another anchor, sir." "And if another terrific storm sprang up forward, what would you do?" "Throw out another anchor." "Hold on," said the Captain, "where are you getting all your anchors from?" "From the same place you're getting your storms, sir."

820 DOMESTIC BUSINESS COLLEGE

Momma (singing): "By low my baby."  
 Poppe: "That's right; you tell him to buy low and I'll teach him to sell high."

821 NEW GAUCH

Traffic Cop: "Use your noodle, lady! Use your noodle!"  
 Lady: "My goodness! Where is it? I've pushed and pulled everything in the car."

822 TRIUMPH OF COMMONS

"I'm not sure I quite understand those knee-action wheels."  
 "Why, it's like this—the wheels give. So if you run over a pedestrian you hardly feel it."

823

## SHOULDN'T BE TIGHT

He "What part of the car causes the most accidents?"

She "The nut that holds the wheel."

824

## STOP THREE!

Niece (in the picture gallery) "Aunt Sarah, this is the famous Angelus, by Millet."

Aunt Sarah "Well I never! That man had the nerve to copy the calendar that has hung in our kitchen for a dozen years or more."

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Pupil (after lesson on creation) "But, teacher daddy says we are descended from monkeys."

Teacher "We can't discuss your private family affairs in class."

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## TRY BRAIN MASH

Neighbor "How is that incubator doing that you bought?"

Mrs. Newbride "I suppose it's all right, but I'm a little worried about it. It hasn't laid a single egg yet."

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## GETS HIM GOING AND COMING

Schultz "Your opening sale has closed. What now?"

Schwartz "Our closing sale opens."

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## IMPROMPTU HOWLER

Teacher "William construct a sentence using the word archaic."

William "We can't have archaic and eat it too."

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## COVER CHARGE

Waiter "Would you mind settling your bill, sir? We're closing now."

Irate Patron "But, hang it all, I haven't been served yet."

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"What is the difference between valor and discretion?"

"Well to travel on an ocean liner without tipping would be valor"

"I see."

"And to come back on a different boat would be discretion."

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## SHE KNEW HER NECK

The barber had used his electric clippers in cutting small Betty's hair "I guess my neck wasn't clean," she told her mother on coming home, "cause that man used his vacuum cleaner on it."

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## PLENTY BACK SEAT DRIVING

Sunday School Teacher "Why was Solomon the wisest man in the world?"

Sarkis "Because he had so many wives to advise him."

833

## AND WAS HIS FACE RED!

In the congregation of an Oak Park church during Sunday morning service was a young bride whose husband was an usher. Becoming terribly worried

about having left the roast in the oven, she wrote a note to her husband, sending it to him by another usher.

The latter, thinking it was a note for the pastor, hurried down the aisle and laid it on the pulpit. Stopping abruptly in the middle of his sermon to read the note, the astonished pastor was met with the written injunction:

"Please go home and turn off the gas."

834 BUT DID SHE FALL FOR IT?

Wife: "Mrs. Jones has another new hat."

Hubby: "Well, if she were as attractive as you are, my dear, she wouldn't have to depend so much upon the milliner."

835 BURNING HOUSE TREE BLOOM

Judge: "Now, is your wife dependent upon you?"

More: "She sho is, judge. If I didn't go out and get de washin's, she'd starve plain to death."

836 "ARCHMO!"

"Who arrested the hole in the doughnut?"

"Oh, some fresh air friend, I suppose."

837 NOBLESS OBLIGE

Professor: "This exam will be conducted on the honor system. Please take seats three seats apart and in alternate rows."

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"Are you saving any money since you started your budget system?"

"Sure. By the time we have balanced it up every evening it's too late to go anywhere."

839 STAYING POWER

"Your wife seems a garrulous woman."

"Garrulous? Why, if I suddenly went dumb it would take her a week to find it out."

840 CRAMPING HIS STYLE

Golfer: "Hi, caddie! Isn't Major Pepper out of that basket yet? How many strokes has he had?"

Caddie: "Seventeen ordinary six and one spoplectic!"

841 NEVER ENDING MARATHON

Gibbs: "My wife always has the last word."

Gibbs: "You're lucky. Mine never gets to it."

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842 PERFECT ALIAS

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Hubby: "What became of that unpaid bill Down and Count?"

Wife: "Oh, that? I sent it back marked insufficient funds, roman, and has

843 GIVEN IT THE WORKS

Mam: "So Jack said that I had a skin one lover to two."

Mam: "Not exactly dear, he said you had a skin you."

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He. "What part of the car causes the most accidents?"

She "The nut that holds the wheel."

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Mom: "She sho is, judge. If I didn't go out and get de washin's, she'd starve plum to death."

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"Very remarkable," replied the other, thoughtfully "I've heard soup gargled and spooned, but upon my word, that's the first time I've ever known it to be podded."

SUBTLE ERROR

Joan. "John, dear your office is on Broad Street, isn't it?"  
John. "Yes."  
Joan. "I told that to Daddy and he said he'd been looking you up in it."

CHRONIC KNOCKER

"Any part of it that doesn't make a noise and that's the bone?"  
"Well, yes, but it's the part of it that doesn't make a noise and that's the bone."

PRINCIPLES ARE PRINCIPAL

"I just suddenly the neighbors were shocked, and a kindly comfort William's wife by describing his good points of principle," said the neighbor.  
"So I dragged home and place his pay envelope in front of me to know it?" said the bereaved woman. "Every time, and the bank? Not a night did he miss all the time we were at was always empty but look at the principle of the"

INJUSTICE

"I was back to buy that car you showed me yesterday" me, I thought you'd be back. Now tell me what made you decide to buy this car?  
Customer: "My car."

UNANIMOUS

Warden: "Boys, I've had charge of this prison for ten years and to celebrate the occasion. What kind of party would you suggest?"  
Prisoners (in unison) "Open house."

WHAT THEY THINK

When they think when little Oswald starts to school for the first time  
His mother: "Just think, my little darling is almost grown up."  
His father: "I hope he makes a fullback."  
His older sister: "That means I've got to walk to school with the door was go to school with the kids."  
His teacher: "I hope he's smarter than he looks."  
His neighbors: "Thank heaven! Now we can have a party let anyone in but the woman, "and"

His dog: "Yo-o-ow-lll."  
A MATTER OF CONVENTION orders. You'll be  
Teacher: "Why does the cream rise to the top?"  
Johnny: "So the people can get it."

844

## ROCK OF ALES

"What is the mortar board I hear mentioned so often?" asked the little girl.  
 "I'll try to explain," said Miss Cayenne, "although it is a slightly complicated matter. A mortar board carried by a builder often has cement on top and worn by a college professor often has concrete under it."

845

## ALL SEWED UP

"John, I found this letter in your coat pocket this morning. I gave it to you a month ago to mail."

"Yes, dear, I remember. I took that coat off for you to sew a button on and I'm still waiting."

846

## A LITTLE WIDER, PLEASE

Judge (in dentist chair): "Do you swear that you will pull the tooth, the whole tooth, and nothing but the tooth?"

847

## DEAD LETTER BARITONE

"Yessah, Ah s a great tingah."

"Whciah did you-all learn to sing?"

"Ah graduated from a correspondence school."

"Boy you sho lost lots of yo' mail."

848

## SUCCESS

Bride: "I cooked my first meal last night—it was a grand success."

Visitor: "How nice!"

Bride: "Yes, he s going to get me a cook right away."

849

## WHEN WORDS FAIL

The golfer stepped up to the tee and drove off. The ball sailed straight down the fairway, leaped onto the green and rolled into the hole. The golfer threw his club in the air with excitement.

"What have you suddenly gone crazy about?" asked his wife, who was trying to learn something about the game.

"Why, I just did a hole in one," yelled the golfer, a wild gleam of delight in his eyes.

"Did you?" asked his wife placidly. "Do it again, dear. I didn't see you."

850

## OH YOU CALIFORNIA!

831 Millionaire Jones was recalling the struggles of his youth. "I was living in California, and my parents in New York," he said, "and I had just managed to get enough money to buy myself a bicycle when my father wrote that my guess was ill."

that man pedaled on my bicycle and rode across the continent, only to be told that air was all that would save my mother."

832

Sunday School the bike in beside the bed, let the California air out of the Sarks. "Because of the good old age of 95."

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## OUT OF TUNE

In the congregation at a club were discussing the table manners of a new was a young bride who think of him?" asked one.









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894

## PEARLIE FIT

Salesman "See there, mister that hat fits perfectly How does it feel?"

Duyer "Okay unless my ears get tired."

895

## STANDING ROOM

Patient "Doctor is my mouth opened wide enough?"

Doctor "Yes. You see, I always stand on the outside while pulling a tooth."

896

## SAFETY ZONE

Cop "Hey what are you doing there?"

Driver "Parking my car. It seemed such a good place. The sign said 'Safety Zone.'"

897

## OF COURSE NOT

Interviewer "What have you to say about anonymous letters?"

Professor "They're stupid. I read them, but I never answer them."

898

## JUST A PAVIN

"He is the secretary of a chess club."

"But what does he do?"

"He reads the hours of the last meeting."

899

## FAR BEHIND

"European military leaders claim they have the people behind them."

"In war of course, the positions are immediately reversed."

900

## ALWAYS FAITHFUL

"Is he the sort of fellow who forgets you when you have no money?"

"No, he is an installment collector."

901

## GENEROUS

Sue "I believe my husband is the most generous man in the world."

Lou "How is that?"

Sue "Well I gave him a dozen of the loveliest neckties for Christmas, and he took them right down and gave them to the Salvation Army."

902

## THE POWER OF EDUCATION

The new minister in a Georgia church was delivering his first sermon. The janitor was a critical listener from a back corner of the church. The minister's sermon was eloquent and his prayers seemed to cover the whole category of human wants.

After the service one of the deacons asked the old janitor what he thought of the new minister. "Don't you think he offers up a good prayer, Joe?"

"Ah mos suhtainly does boss. Why dat man axed de good Lord fo things preacher didn't even know He had?"

FITTING COMPARISONS

903

She: "You remind me of the ocean."  
He: "Wild, restless and romantic?"  
She: "No; you just make me sick."

904

THE PROOF WAS THERE

"It says the man was shot by his wife at close range."  
"Then there must have been powder marks on the body."  
"Yes, that's why she shot him."

905

JUST CANNON

Boss: "Now what do you want?" I thought I fired you two weeks ago."  
Ex-Office Boy: "Oh, I just came back to see if you were still in business."

906

SECRETLY SUPERB

Defense Counsel: "Do you mean to insinuate that my client is a thief?"  
Witness: "No sah, Ah don't, Mizah Lawyah, but Ah do say often Ah want a chicken an Ah see him bangin' around, Ah sho'ly would roost way up high."

907

FOURWALLED

Miner: "Mine, when you were on the table tonight for my guests, please don't spill anything."  
Maad: "Don't you worry ma'am, I never talk much."

908

CLASSROOM CARTOON

The president of the school board, being of a conspicuous nature, made it a point to visit all the schoolrooms frequently. In each room he would make a little talk in an effort to interest the children in the everyday things of life. On one such occasion, he was telling them of the blacksmith. "And what kind of arm has the blacksmith?" he asked.  
"Big!" shouted the children.  
"And why is the blacksmith's arm bigger than mine?"  
"He works!" came the chorused reply.

909

BROADMINDED TRAVELER

Mr. Newrich (morning in his new car) "Where are we now?"  
Chauffeur: "Halfway between Paris and Milwaukee, sir."  
Mr. Newrich: "Don't bother me with niggling little details. What country are we in?"

910

MRS. DRILL

Sergeant: "Did you shave this morning, Jones?"  
Recruit: "Yes, sergeant."  
Sergeant: "Well, next time stand a bit closer to the razor."

911

STEREOTYPED

"Say said the woman customer over the phone, "the next time I order chickens don't send me any more airplane fowls."  
"What do you mean—airplane fowls?" asked the butcher.  
"You know what I mean: all wings and machinery and no body."

"Taft is a big man," one of them exclaimed, making a gesture to outline a large circle.

"Big man," the other repeated. "We have certainly had large sphere of American influence in our midst recently."

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Sergeant: "Well, next time stand a bit closer to the razor."

STREAMLINED

911

"Say and the woman customer over the phone, 'the next time I order chicken don't send me any more airplane fowls.'  
"What do you mean—airplane fowls?" asked the butcher.  
"You know what I mean, all wings and machinery and no body."



"Taft is a big man, one of them exclaimed, making a gesture to outline a large circle.

"Big man" the other repeated "We have certainly had large sphere of American influence in our midst recently."

894

## PERFECT FIT

Salesman "See there, mister that hat fits perfectly. How does it feel?"

Buyer "Okay unless my ears get tired."

895

## STANDING ROOM

Patient "Doctor is my mouth opened wide enough?"

Doctor "Yes. You see, I always stand on the outside while pulling a tooth."

896

## SAFETY ZONE

Cop "Hey what are you doing there?"

Driver "Parking my car. It seemed such a good place. The sign said 'Safety Zone.'"

897

## OF COURSE NOT

Interviewer "What have you to say about anonymous letters?"

Professor "They're stupid. I read them but I never answer them."

898

## JUST A PAWN

"He is the secretary of a chess club."

"But what does he do?"

"He reads the hours of the last meeting."

899

## FAR BEYOND

"European military leaders claim they have the people behind them."

"In war of course, the positions are immediately reversed."

900

## ALWAYS FAITHFUL

"Is he the sort of fellow who forgets you when you have no money?"

"No, he's an installment collector."

901

## GENEROUS

Sue "I believe my husband is the most generous man in the world."

Lou "How's that?"

Sue "Well, I gave him a dozen of the lovebest neckties for Christmas, and he took them right down and gave them to the Salvation Army."

902

## THE POWER OF EDUCATION

The new minister in a Georgia church was delivering his first sermon. The janitor was a critical listener from a back corner of the church. The minister's sermon was eloquent and his prayers seemed to cover the whole category of human wants.

After the service one of the deacons asked the old janitor what he thought of the new minister. "Don't you think he offers up a good prayer Joe?"

"Ah mos certainly does, boss. Why dat man axed de good Lord fo things dat de odder preacher didn't even know He had!"

921 TIME TO DUCK

"I see you advertised your saxophone for sale," said the friend.  
"Yes," he sighed, "I saw my neighbor in the hardware store yesterday buying a gun."

922 RUSHED

Joe: Are you doing much in your business now?"  
Harry: "I should say so! Why we are so busy that we employ a man to insert new customers."

923 NOWADAYS ONE SPECIFICS

"Get my broker Miss Jones."  
"Yes, sir stock or pawn?"

924 UP THE OTHER ALLY

The Congressman's wife sat up in bed, a startled look on her face. "Jim," she whispered, "there's a robber in the house."  
"Impossible," was her husband's sleepy reply "In the Senate, yes, but in the House, never."

925 MOUNTAIN CHILD

Photographer: "Watch and see the dicky bird."  
Child: Just pay attention to your exposure so that you do not ruin the plate.

926 ON THE SAFE SIDE

Ratus was in trouble again, and the judge asked him if he were guilty or not guilty.  
"Guilty sir, Ah thinks, but Ah d rather be tried'n make sure of it."

927 CONTRAST

"I'll bet if I was married I'd be boss and tell my wife where to head in," declared the bachelor.  
"Yes," retorted the old married man, "and I suppose when you get to a railroad crossing you hook your horn to warn the oncoming express to get out of your way don't you?"

928 FRANK PROSPECT

Life Insurance Agent: "Do you want a straight life?"  
Prospect: "Well, I like to step out once in a while."

929 LOST OPPORTUNITY

Wife (to husband inquiring what she thought of his speech): "You didn't make the most of your opportunities."  
Husband: "What opportunities?"  
Wife: "Why the opportunities you had of sailing down."

930 WHILE THERE'S LIFE THERE'S HOPE

Husband: "I've got to get rid of my chauffeur. He's nearly killed me four times."  
Wife: "Oh, give him another chance."

912

## FRESH EGGS

A bachelor was breakfasting in a restaurant when he saw an inscription on an egg: "Should this meet the eye of some young man who desires to marry a farmer's daughter, age 20, write."

The bachelor wrote and in a few days received the following note:

"Your letter came too late. I am now married and have four children."

913

## "ENNUI"

A very dull play was talked of, and one attempted a defense by saying, "It was not hushed."

"True," said another, "no one can hiss and yawn at the same time."

✓ 914

## CHEERFUL DEADHEAD

Filling-station Attendant. "Here comes another I W W customer"

Patron "What's that?"

Attendant. "A motorist who wants only Information, Wind and Water"

915

## ANOTHER SCOTCH STORY

"How much are your peaches?"

"Penny each, lady"

"I'll have one, please."

"Givin' a party?"

✓ 916

## UNSCRAMBLING HES AND SHE'S

The vicar awarding prizes at the local dog show, was scandalized at the costumes worn by some members of the younger fair sex.

"Look at that youngster" said he; "the one with cropped hair, the cigarette and breeches, holding two pups. Is it a boy or a girl?"

"A girl," said his companion. "She's my daughter"

"My dear girl! The vicar was flustered. "Do forgive me. I would never have been so outspoken had I known you were her father"

"I'm not," said the other "I'm her mother"

917

## ALPINE JOURNEY

"Does the graffe get sore throat if he gets wet feet?"

"Yes, but not until the next week."

918

## CANINE ERUDITION

"Lay down, pup; lay down," ordered the man. "Good doggie—lay down, I say"

"You'll have to say 'Lie down, mister'" declared a small bystander "That's a Boston terrier"

✓ 919

## PRIMITIVE CELLOPHANE

Teacher "Robert, explain what are the functions of the skin."

Bobby "The chief function of the skin is to keep us from looking raw"

920

## HUSH! THE WALLS HAVE EARS

Willie "Paw does bigamy mean that a man has one wife too many?"

Paw "Not necessarily my son. A man can have one wife too many and still not be a bigamist."

## JOKES AND JESTS

921

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"Yes," he replied, "I saw my neighbor in the hardware store yesterday buying a gun."

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 "Say Rastus," said a friend, "it's easy to see you're a landlubber all right.  
 "You're right, boy" murmured Rastus. "And I see just finding out how much I really lubs it."

932

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Mother was telling stories of the time she was a little girl. Little Harold listened thoughtfully as she told of riding a pony sliding down the haystack, and wading in the brook on the farm.

Finally he said with a sigh, "I wish I had met you earlier Mother

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"And at her request you gave up drinking?"

"Yes."

"And you stopped smoking for the same reason?"

"I did."

"And it was for her that you gave up dancing card parties, and billiards?"

"Absolutely."

"Then why didn't you marry her?"

"Well, after all this reforming I realized I could do better."

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He put a penny in the slot and stood on the platform. A voice answered: "One at a time, please!"

935

## GR-R-R!

Noticing that little Joan was struggling with an ear of corn, her mother offered to cut off the kernels. However she was quickly rebuffed when Joan replied

"No, I like it on the bone!"

936

## COMPARISONS

She "The Brownes must be awfully rich, judging from the clothes they wear."

He "Oh one can never tell. Some of the most gorgeous flowers haven't got a scent."

weren't his car. Lolling lazily in the shade next to the station were two natives. The nearest mumbled under his breath, but loud enough for all to hear "These people around here are the funnest I ever saw."

One of the lollers turned to the other and drawled, "Say Bill, I seed a dog chase a rabbit yec ordy but they weren't in no hurry—both were walkin'."

940 OLD-TIMER

"What model is your car?"

"This car ain't no model—it's a horrible example."

941 HIS ERROR

Him: "Well, I suppose you're plenty angry because I come home with this black eye last night."

Her (sweetly): "Not at all, dear. You may not remember it, but when you come home you didn't have that black eye."

942 BRAGGART

"I started in life without a penny in my pocket," said Smith.

"And I," put in Jones, "started in life without a pocket."

943 SCHELY FEMOTENCE

Visitor: "And what will you do, little girl, when you get as big as your mother?"

Little Girl: "Died!"

944 EFFICIENT MEASURE

Customer: "Why do you have magazines on the table here, with stories of horrible murders, mysteries and ghosts?"

Barber: "Well, it makes the customer's hair stand on end, and then it's easier to cut."

945 PLAYBOY SAFE

"You remembers when you cured mah rheumatism a year ago, don't you, Doctor?" asked the colored patient, "and told me not to get mahself wet."

"Yes, Ephraim," replied the doctor.

"Well, I jes wants to ask you if you thinks it's safe for me to take a bath now?"

946 PERFECTLY GENTLE

Insurance Agent: "Now that you're married and have the responsibility of a wife, you will want to take out some insurance."

Mr. Newlywed: "Insurance?" Shocka, no. Why she's not the least bit dangerous."

947 WELL CHARGED

Two women were discussing a mutual acquaintance.

"She has a very magnetic personality," said one woman.

"She ought to have," replied the other woman, "every stitch she has on is charged."

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Teacher. "Jimmy, name a great time saver."

Jimmy. "Love at first sight."

938

## BACK ON THE PAY ROLL

"Did that star football player graduate last year?"

"No, he renewed his contract for another year."

939

## SPEED

A tourist grouch was traveling in a desolate part of a southern state. He stopped at a filling station and waited impatiently while the attendant slowly

served his car. Lolling lazily in the shade next to the station were two matrons. The tourist mumbled under his breath, but loud enough for all to hear "These people around here are the laziest I ever saw."

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958

HUM-44

It was during the unpanching of a jury that the following colloquy occurred:

"You are a property holder?"

"Yes, your Honor."

"Married or single?"

"I have been married five years, your Honor."

"Have you formed or expressed an opinion?"

"Not in five years, your Honor."

✓ 959

RIGHT

"So you want to try that proofreader job, eh?"

"Yes, sir."

"And do you understand all the responsibility attached to it?"

"Yes, sir when you make a mistake, I take all the blame."

960

UNNATURAL HISTORY

Teacher: "Can anyone tell me what causes trees to become petrified?"

Bright Student: "The wind makes them rock."

961

NO END

"Maemie," said Maud, "what is an ultimatum?"

"I don't know exactly," was the reply. "But judging from the way it is used in diplomatic correspondence I should say it was modern Latin for 'to be continued in our next.'"

962

PARTNERSHIP

Mom: "Does yo' wiffe take in washin?"

Rustin: "Ah shud say not. Ah takes it in an. Ah takes it out. All she does is say home an' wash it."

963

HOTSE DEDUCTIVE

"Mumsey I want to whisper something."

"Darling, big girls that are nearly five never whisper before company."

"All right then, but that gentleman over there took another cake when you weren't looking."

964

ECONOMIZING ON THE PIANO

A tramp passed outside a large house, and as he did so another of his kind came shuffling out of the gate.

"Any luck, sister?" asked the first tramp.

"It ain't no use tryin there, was the reply. "It's a poverty-stricken ole. There was a couple o' wimmen tryin to play on one blinkin pummet!"

965

NEW CASE

"What do you think is the trouble with farming?"

"Well," replied Farmer Bestover "in my day when we talked about what we could raise on 60 acres, we meant corn—not louse."

948

## HI-HAT POOCH

Customer: "Has this dog a good pedigree?"

Salesman: "Has he? Say, if that dog could talk, he wouldn't speak to either of us."

949

## ON THE WAY

Actor (to Manager): "Poor house, tonight!"

Manager: "You're wrong. It's the poorhouse tomorrow."

950

## BELOW PAR

Ned: "What did Miss Petite say after you kissed her?"

Ted: "She told me to call on Friday hereafter because that was Amateur Night."

951

## TRIED THEM ALL

"Do we have to wait very much longer for mummy, Daddy?"

"No, not now. They've just taken the last pair of shoes out of the window."

952

## COURTEOUS RETORT

Operator: "Pardon me, madam, but your girl seems more than twelve."

Her Mother: "Operator, would you take me to be the mother of a girl that age?"

Operator: "Lady, don't tell me you're her grandmother!"

953

## COMMON FAILING

Mother: "Do you know what happens to little girls who tell lies?"

Small Betty: "Yes, they grow up and tell their little girls they'll get curly hair if they eat their spinach."

954

## THE BIGGEST HEAD

A Sunday-school teacher had been telling her class of boys about the crowns of glory they might wear in the hereafter.

"Now, boys," she said, "can you tell me who will get the biggest crown?"

"Yes, mum," said one of the pupils, "Him wot's got the biggest head!"

955

## COMPLIMENT

Stout lady (at a street crossing): "Officer, could you see me across the street?"

Officer (inclined to flattery): "Why Ma'am, I could see you a mile off."

956

## NEW JOE

"I've got a new job, so I can't do yo' washin' no mo'."

"What is it, Mandy?"

"My new job is dat I can't work. I've on relief."

957

## STRENGTH

On a certain Sunday morning the pastor of a Negro congregation noticed that an old face had reappeared among his flock, and after the sermon made it a point to welcome the supposedly repentant backslider.

"This is the first time I have seen you at church for a long time," he said. "I'm sh'ly glad to see you here."

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"All right! I'll come at once," replied the doctor, "but what are you doing in the meantime?"

Where to came the unexpected answer "Using a pencil."

### Nothing to It

"We don't need any of them new-fangled scales in Ireland," said O'Hara. "There's an easy way to weigh a pig without scales. You get a plank and put it across a stool. Then you get a big stone. Put the pig on one end of the plank and the stone on the other end of the plank, and shift the plank until they balance. Then you guess the weight of the stone and you have the weight of the pig."

### Evolution

Teacher "Yes, go on, Tommy. After the horse comes the motor car and (prompting) after the motor car comes the ———"

Tommy (whose father has a car) "Installment man, must."

### MORE THAN WAS EXPECTED

Johnny 10 years old applied for a job as grocery boy for the summer. The grocer wanted a serious-minded youth, so he put Johnny to a little test. "Well, my boy, what would you do with a million dollars?" he asked.

"Oh, I don't know—I wasn't expecting so much at the start," said Johnny.

### HEY THAT MAN'S IN AGAIN!

"I must pay my tailor's bill first."

"Why so?"

"Well, it's the most pressing one."

### HOUSE BROKEN

"Does your husband expect you to obey him?"

"Oh, dear no. You see he's been married before."

### ALL EXPLAINED

Johnny "Why does the whistle blow for a fire?"

Billy "It doesn't blow for the fire, it blows for water. They've got the fire."

### WASTED ALARM

"Pat," said the manager of the factory "I want you to report to me at 6 o'clock tomorrow morning. Here's an alarm clock."

The next morning arrived. Pat was met by a frowning manager.

"Well, what was the matter? Didn't the alarm clock go off?"

"Oh, yes, sorry it went off all right, but the trouble was that it went off while I was asleep."

### THEOLOGICAL MAINSPRING

Two ministers were driving in a cab to the station, and were in some anxiety lest they should miss their train. One of them pulled out his watch and discovered it had stopped.

"How annoying!" he exclaimed. "And I always put such faith in that watch!"

"In a case like this," answered the other, "good works would evidently have answered the purpose better."

975 STILL CACKLING

Customer: "Are those eggs fresh?"

Grocer: "Fresh! Why the hens haven't moved them yet."

✓976 LUCID INTERVALS

An American film actress was applying for a passport.

"Unmarried?" asked the clerk.

"Occasionally," answered the actress.

977 ALUM LISA

Bobby: "Mamma, what is a 'Second-Story Man'?"

Mrs. Joe Bungarter: "Your father's one. If I don't believe his first story, he always has another one ready."

978 LOWLY, LOWLY TRAIL

The chief objection to the school of experience is that you never finish the post-graduate courses, says an exchange.

When you graduate from that school, brother, your diploma is a tombstone.

979 PLUMS AND ELEPHANTS

Teacher (to bring out the sides of size): "Mention a difference between an elephant and a flea."

Tammy: "Well, an elephant can have fleas, but a flea can't have elephants."

980 STRICTLY ORIGINAL BATHING

Teacher: "Did your father help you with the problem?"

Willie: "No, I got it wrong myself."

981 PENALTY OF BEING AWKWARD

First Guy: "She treats her husband like a Greek god."

Second Guy: "How's that?"

First Guy: "She places a burnt offering before him at every meal."

982 DOWN AND OUT

The aviation instructor having delivered a lecture on parachute work, concluded:

"And if it doesn't open—well, gentlemen, that's what is known as 'jumping to a conclusion.'"

983 BOBBY'S LITTLE WEAKNESS

A city girl visiting her uncle on the farm was watching a cow chewing her cud.

"Pretty fine cow that," said her uncle as he came by.

"Yes," said the girl, "but doesn't it cost a lot to keep her in chewing gum?"

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## EVOLUTION

Teacher "Yes, go on, Tommy. After the horse comes the motor car and (prompting) after the motor car comes the——"

Tommy (whose father has a car) "Installment man, mss."

909

## MORE THAN WAS EXPECTED

Johnny, 10 years old, applied for a job as grocery boy for the summer. The grocer wanted a serious-minded youth, so he put Johnny to a little test. "Well, my boy, what would you do with a million dollars?" he asked.

"Oh, I don't know—I wasn't expecting so much at the start," said Johnny.

970

## HEY THAT MAN'S IN AGAIN!

"I must pay my tailor's bill first."

"Why so?"

"Well, it's the most pressing one."

971

## HOUSE BROKEN

"Does your husband expect you to obey him?"

"Oh, dear no. You see he's been married before."

972

## ALL EXPLAINED

Johnny "Why does the whistle blow for a fire?"

Billy "It doesn't blow for the fire, it blows for water. They've got the fire."

973

## WASTED ALARM

"Pat," said the manager of the factory, "I want you to report to me at 6 o'clock tomorrow morning. Here's an alarm clock."

The next morning arrived. Pat was met by a frowning manager.

"Well, what was the matter? Didn't the alarm clock go off?"

"Oh, yes, sure, it went off all right, but the trouble was that it went off while I was asleep."

974

## THEOLOGICAL MAT-SPRING

Two ministers were driving in a cab to the station and were in some anxiety lest they should miss their train. One of them pulled out his watch and discovered it had stopped.

BLINDS ARE THE HUMOR

994

Editor: "Do you know how to run a newspaper?"

Applicant: "No, sir."

Editor: "Well, I'll try you. You talk like you've had experience."

STOCKING POLICE

995

Policeman: "How did you knock him down?"

Motorist: "I didn't! I pulled up to let him go across—and he fainted."

TOO MUCH CONSTRUCTION

996

Not long ago a jury went out early in the day on a simple case, and when it came near the time for court to adjourn, his honor sent for the jury and asked the foreman if they required any further instruction. "We need no instruction, your Honor," replied the foreman, "but here are eleven prejudiced and unreasonable men who won't agree to anything."

IN A CONFIDENCE

997

A little boy was saying his go-to-bed prayers in a very low voice.

"I can't hear you, dear," his mother whispered.

"Wasn't talking to you," said the small one firmly.

PEDAGOGY

998

At a recent "panel discussion" in one of our great universities several speakers aired their views on "creative education," solemnly or otherwise. One speaker got up to remark: "I have discovered that if you have pupils of greater ability you will get better results" and the walls of that university (it is avowed) rocked with this momentous announcement. Someone suggested that the speaker would have been much better advised had he said something like this: "If the correlation of intrinsic competency to actual numerical representation is definitely high, then the thoroughly objective conclusion may incontestably be reached that the scholastic derivations and outgrowths will attain a pattern of unified superiority." No one would have known what he was talking about, and he would thereafter have been regarded with awe as a pedagogical pendic.—*Henry Grimes Doyle*

CHIEFS FOR WILLIE

999

"Who gave the bride away?"

"Her little brother, Willie. He stood right up in the middle of the ceremony and yelled, 'Hurray Louise, you've got him at last!'"

1000

NO REFERENCES

Would-be employer: "Young man, do you have references from your last place of employment?"

Applicant: "Yes, sir. Here's their letter. It reads:

"To whom it may concern. We had Sam Jones working for us for three weeks and we can truthfully say we are satisfied!"

1001

FROM AIN

An electrician was examining an electric refrigerator that was using too much electricity and could not find the reason.



984

## WHEN MAUDE GETS LEFT

"Doesn't that mule ever kick you?"

"No, sah, he ain't yet, but he frequently kicks de place where Ah recently was."

985

## ALL QUIET AMIDSHIPS

"I'm planning to travel on one of those stabilized steamships."

"It will cost you more."

"Maybe, but expenses aren't what I have to keep down on my sea trips."

986

## CHAPTER AND VERSE

"My wife has the worst memory I ever heard of."

"Forgets everything, eh?"

"No" remembers everything."

987

## OUT FOR THE LONG SHOTS

"Where's the cashier?"

"Gone to the races."

"Gone to the races in business hours?"

"Yes, sir, it's his last chance of making the books balance."

988

## NO LAGGING VETERAN

Betty on a visit to her aunt, being offered some left-over fragments, politely declined them.

"Why dear don't you like turkey?" inquired her aunt.

"Only when it's new," said Betty

989

## OUT OF THE FRYING-PAN

Teacher: "Really, Johnny, your handwriting is terrible. You must learn to write better."

Johnny: "Well, if I did, you'd be finding fault with my spelling."

990

## PATIENT RESEARCH

A party of tourists were enjoying the wonders of the Grand Canyon. A native passing by was asked by the driver of the car:

"I say neighbor, can you tell us what caused this terrible gorge?"

"Well, they say a Scotchman once owned a ranch near here, and one day he lost a golf-ball down a gopher hole."

991

## EMULATING A MASTER

"You say your son plays the piano like Paderewski?"

"Yes. He uses both hands."

992

## ONE WAY ARGUMENT

Telephone Operator: "It costs seventy-five cents to talk to Bloomfield."

Caller: "Can't you make a special rate for just listening? I want to call my wife."

993

## EDUCATIONAL LIMITATIONS

"How soon shall I know anything after I come out of the anesthetic?"

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1010

Mrs. BEAVER. Mr. MUD-TURTLE

Mistress: "So your married life was very unhappy? What was the trouble?  
December wedded to May?"

Chloe Johnson: "Lan, nix, no, mom! It was Labor Day wedded to de Day  
of Rest!"

1011

SECRET CONCERN

An electrician returned home from work one night to find his small son  
waiting for him with his right hand swathed in a bandage.

"Hello, sonny!" he exclaimed. "Cut your hand?"

"No, Dad," was the reply "I packed up a pretty little fly and one end wasn't  
insulated."

1012

TURTLES DOWN SIGHTLY

Children have their own peculiar way of expressing themselves.

"Well, Peggy" said the neighbor "and how do you like your new gov-  
ernment?"

Peggy thought a moment and then said. "I half like her and I half don't  
like her but I think I half don't like her the most."

1013

ANNUAL STREW

"Do you summer in the country?"

"No, I summer in the city."

1014

JOE FOR THE ICEMAN

Bride: "I made this pudding all by myself.

Hubby: "Splendid! But who helped you lift it out of the oven?"

1015

EARLY BIRD VARIETY

"Is your husband a bookworm?"

"No, just an ordinary one."

1016

ALWAYS A NIGHT OWL

✓ The young bride was asked what she thought of married life.

"Oh, there's not much difference," she replied. "I used to wait up half the  
night for George to go, and now I wait up half the night for him to come  
home."

1017

THE WORST BOOM

When the president of the Los Angeles Chamber of Commerce was asked  
recently how the depression had hit Los Angeles, he replied, "Depression?  
We have no depression in Los Angeles, but I will admit that we are having  
the worst boom in many many years."

1018

CHICAGO INNOVATION

Real Estate Agent: "Well, what do you think of our little city?"

Prospect: "I'll tell you, brother. This is the first cemetery I ever saw with  
lightning."

## 164 THE PUBLIC SPEAKER'S TREASURE CHEST

He idly asked the cook, "How do you like the refrigerator?"

"I like it fine," she said. "I open the door and it cools off the whole kitchen."

1002

### FASHION NOTES

"Anna Mae," said the mistress of the house, finally giving way to curiosity, "I notice you have been taking our empty grapefruit hulls home with you. Do you mind telling me what you do with them?"

"Yes m," the maid admitted, "I been takin 'em 'cause I think they make my garbage look so stylish."

1003

### CALL AN AMBULANCE

"Walter are you sure this ham was cured?"

"Yes, sir."

"Well, it's had a relapse."

1004

### INN LUCK OR INN DUTCH

"Why don't you give your new bungalow a name? Something appropriate. Other people do. There's 'Seldom Inn,' 'Walk Inn,' 'Cosy Inn,' and a lot of others."

"That's an idea. As I've just finished paying for it, I'll name it *All Inn*."

1005

### WHAT PRICE "K"?

Mother (teaching alphabet) "Now, dear, what comes after O?"

Child "Yeah!"

1006

### MOM WAS NO PROPHET

When supper was served Helen refused a second helping of ice cream with a polite but wistful, "No, thank you!"

"Do have some more, dear!" her hostess urged.

"Mother told me to say 'No, thank you,'" Helen explained naively, "but I don't think she could have known how small that first helping was going to be!"

1007

### SUPER SERVICE

Speaking of banks, there was an Irishman who opened an account, his first. At the end of the month he got a statement, which meant absolutely nothing to him, but he was delighted to receive his checks.

"Sure, an it's a smart bank I'm after dealin' with," he told a pal.

"Is it that now?" was the rejoinder.

"Faith, an it is. Them fellers was smart enough to get every one av me checks back for me."

1008

### SOUTHPAW

"Does it make any difference on which side of you I sit?" she asked.

"Not a bit," he replied. "I'm ambidextrous."

1009

### ALIVE AND FRESH

Fish Dealer "Lobsters, madam nice lobsters? Look, they're all alive."

Lady "Yes, but are they fresh?"

"Aw don't get discouraged, Solve," the city editor comforted. "Something'll happen. I've still got faith in human nature."

1029 HOUSE-BROKEN

We congratulated a lady on her silver wedding anniversary for living twenty-five years with the same man.

"But he is not the same man he was when I first got hold of him," she replied.

1030 PIGS ON TREES

"Your methods of cultivation are hopelessly out of date," said the youthful agricultural college graduate to the old farmer. "Why I'd be astonished if you got even ten pounds of apples from that tree."

"So would I," replied the farmer. "It's a pear tree."

1031 BALANCING THE BUDGET

Teacher "We borrowed our numerals from the Arabs, our calendar from the Romans, and our banking from the Italians. Can any one think of other examples?"

Class "Our lawn-mower from the Swedes, our photograph from the Browns, and a pair of steps from Mrs Evans."

1032 ON THE FLOOR

A backwoodsman, the soles of whose feet had been toughened by a lifetime of shoddenness, was standing in front of her cabin fireplace one day when her husband addressed her.

"You'd better move your foot a size, now you're standing on a live coal."

Said she, nonchalantly "Which foot, paw?"

1033 PAWNSHOP

"What do the three balls in front of a pawnshop mean?"

"Two to one you don't get a back."

1034 MUST HAVE BEEN A CLEVER SLAVE

Barber "What's the matter? Ain't the razor taken hold?"

Victim "Yeah, it's taking hold all right, but it ain't lettin' go again."

1035 WANTED TO HELP ON THE TREASURY HUNT

A burglar who had entered a poor minister's house at midnight, was disturbed by the awakening of the occupant of the room he was in. Drawing his weapon, he said.

"If you see you are a dead man, I'm hunting for your money."

"Let me get up and strike a light," said the minister "and I'll hunt with you."

1036 MAYBE SHE WAS TOLD

"When you asked her to dance did she accept quickly?"

"Ded that! Why she was on my foot in an instant."

1037 CONCLUSIONS

The young bachelor was asked which he thought were happier people who were married or people who were not.

## 1019 WHEN DADS DISAPPOINT

Tommy: "That problem you helped me with last night was all wrong, Daddy."

Father: "All wrong, was it? Well, I'm sorry."

Tommy: "Well, you needn't exactly worry about it, because none of the other daddies got it right, either."

## 1020 CALL FOR PROGRESS

Little Joan: "What do the angels do in heaven, mummy?"

Mother: "They sing and play harps."

Little Joan: "Haven't they any radios?"

## 1021 WHERE WHOPPERS BARED

"Can any of you," the teacher asked, "tell me what amphibious means, and give a sentence to illustrate?"

A bright little Negro held up his hand. "I know sah! It's fibbing. Rastus fish stories am fibious!"

## 1022 DOMESTIC TREASURE

Wife: "How do you like the potato salad, dear?"

Hub: "Delicious! Did you buy it yourself?"

## 1023 DUCKING DESTINY

"Pop, will I look like you when I grow up?"

"Everybody seems to think so, son."

"Well, I won't have to grow up for a long time, will I Pop?"

## 1024 ACCREDITED DELEGATE

"Who will help a man to correct personal defects if not his wife?" asks a heart-throb editor.

Well, sister, there is his wife's mother.

## 1025 LETS HIM DO HIS STUFF

"What! Another new dress? How ever do you think I can find the money to pay for it?"

"Darling, you know I'm not inquisitive."

## 1026 FINANCIAL GENIUS

"Father," said Junior, "what is a financial genius?"

"A financial genius, my son," answered his harassed pater, "is a man who can earn money faster than his family can spend it."

## 1027 WHEN NERVES ARE RAW

His wife: "It's about time to think about where we shall spend the summer."

Clothesman: "I wish you'd say pass the summer. Helen's spend' is so confidently suggestive."

## 1028 HUMAN NATURE

"My gosh, Bill," groaned the managing editor of the tabloid, "nothing scandalous has happened in twenty-four hours. What'll we do for the front page?"

"Aw, don't get discouraged, Steve," the city editor comforted. "Something'll happen. I've still got faith in human nature."

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"And does this government of ours suit you?"

"Well, yah, mosly," stammered the man, "only I lak see more ram."

1047

ALMOST MIND

A big buck Indian had just ordered a ham sandwich at a drug-store and was peering between the slices of bread when he turned and said to the waiter: "Ugh, you slice em ham?"

The waiter replied, "Yes, I sliced the ham."

"Ugh," grunted the Indian. "You darn near slice em."

1048

NO LUMPS

"She asks how many lumps I'll have in my tea——"

"Yeah?"

"So I tells her 'Til take some smooth, please."

1049

NO CAUSE FOR COMPLAINT

"What's wrong, Henry?" asked his wife.

"My razor boomed the voice within the bathroom. 'It doesn't cut at all.'"

"Does't be silly. Your beard can't be tougher than linoleum."

1050

HIS NEEDS A LITTLE MORE PRACTICE

"Melvin! MELVIN!"

"What, ma?"

"Are you spinning in the fish bowl?"

"No, ma, but I'm comin' pretty close."

1051

THE REWARDS OF AUTHORSHIP

The critic started to leave in the middle of the second act of the play.

"Don't go now," said the manager. "I promise there's a terrific kick in the next act."

"Fact," was the retort; "give it to the author."

1052

GOOD REASON

But this officer says that while you were in a drunken state you tried to climb a lamp-post.

"Yes, I did, your worship, but three crocodiles had been following me about all night, and they were getting on my nerves."

1053

IT'S ALL CLEAR NOW

A cockney telephoned to inquire the rate to Ealing, a suburb of London. The man at the other end of the line couldn't catch the name of the station, so in desperation he asked the cockney to spell it. Quickly came the reply:

"E—for Erbert, A—for the arses heat, L—for were yer goes wen yer dies, I—for yer accs wiv N—for lays a begg, G—for Gowed bless me. Get me?" *Wall St. Journal.*

1054

NOT SURE

"You've been out with worse-looking fellows than I am, haven't you?"  
She did not reply.

"Well I don't know," he replied, "sometimes I think there is as many as is that ain't, as ain't that is."

1038

## A PERFECT EXAMPLE

The lecturer waxed eloquent as he warmed up to his subject. He wound up in this manner:

"Man, as we have seen, is a progressive being, but many other creatures are stationary. Take the ass, for example. Always and everywhere the ass is the same creature. You never have seen, and never will see, a more perfect ass than you see at the present moment!" A fellow in the back row: "Brother, you said it."

1039

## READ THE DIRECTIONS THAT COME WITH EACH ONE

The city girl watching the farmer milk a cow: "That looks easy but how do you turn it off?"

1040

## WHEN GREEK MEETS GREEK

Greek Tailor (looking at men's trousers just brought in): "Eumpeides?"  
Greek Customer: "Yah Eumenides."

1041

## BOYS WHO TELL LIES

Mother: "Do you know what happens to little boys who tell lies?"  
Johnny: "Yes, mother they travel for half fare."

1042

## CENTER AISLE

A woman who had approached the office of a Broadway theater, was making a great fuss over the seat they gave her.

"Are you quite positive," she asked for the third time, "that this seat is near enough to the stage?"

"Madam," said the box office man, "if it was much nearer, you'd have to act in the play."

1043

## CUTTING ALL COST ACCOUNTANTS

"Why does cream cost more than milk?"

"Because it's harder for the cows to sit on the small bottles."

1044

## IN REVERSE

Motorist (to man he just ran over): "Hey look out back there!"

Defeated Soul: "What's the matter y' ain't comin' back, are ya?"

✓ 1045

## ENGLISH

A Frenchman learning English said to his tutor: "English is a queer language. What does this sentence mean: 'Should Mr. Noble, who sits for this constituency consent to stand again, he will in all probability have a walk over?'"

1046

## PAGE THE GOVERNMENT WEATHER BUREAU

A Swedish farmer who wanted to make his permanent home in this country appeared for his naturalization papers.

"Are you satisfied with the general conditions of this country?" he was asked.

"Yah, sure," answered the hopeful one.  
 "And does this government of ours suit you?"  
 "Well, yah, mostly," stammered the man, "only I lak see more run."

ALMOST MISSED

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1050  
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1038

## A PERFECT EXAMPLE

The lecturer waxed eloquent as he warmed up to his subject. He wound up in this manner:

"Man, as we have seen, is a progressive being but many other creatures are stationary. Take the ass, for example. Always and everywhere the ass is the same creature. You never have seen, and never will see, a more perfect ass than you see at the present moment!" A fellow in the back row: "Brother you said it."

1039

## READ THE DIRECTIONS THAT COME WITH EACH ONE

The city girl watching the farmer milk a cow: "That looks easy but how do you turn it off?"

1040

## WHEN GREEK MEETS GREEK

Greek Tailor (looking at men's trousers just brought in): "Euripides?"  
Greek Customer: "Yah Eumenides."

1041

## BOYS WHO TELL LIES

Mother: "Do you know what happens to little boys who tell lies?"  
Johnny: "Yes, mother; they travel for half-fare."

1042

## CENTER AISLE

A woman who had approached the office of a Broadway theater, was making a great fuss over the seat they gave her.

"Are you quite positive," she asked for the third time, "that this seat is new enough to the stage?"

"Madam," said the box office man, "if it was much newer, you'd have to act in the play."

1043

## CALLING ALL COST ACCOUNTANTS

"Why does cream cost more than milk?"

"Because it's harder for the cows to sit on the small bottles."

1044

## IN REVERSE

Motorist (to man he just ran over): "Hey look out back there!"

Defeated Soul: "What's the matter y' ain't comin' back, are ya?"

✓ 1045

## ENGLISH

A Frenchman learning English said to his tutor: "English is a queer language. What does this sentence mean: 'Should Mr. Noble, who sits for this constituency consent to stand again, he will in all probability have a walk over?'"

1046

## PAGE THE GOVERNMENT WEATHER BUREAU

A Swedish farmer who wanted to make his permanent home in this country appeared for his naturalization papers.

"Are you satisfied with the general conditions of this country?" he was asked.

"My mother cooks beans," said another pupil.  
Then a third popped up: "We are all human beans."

1065 NO, TRANSFER

Mother: "Marilyn, were you a good little girl at church today?"  
Marilyn: "Yes, mother. A man offered me a big plate of money and I said, 'No, thank you.'"

1066 UNDER HIS HEAD

Sergeant: "Why is it important not to lose your head in an attack?"  
Recruit: "Because that would leave no place to put the helmet."

1067 HIGHER MATHEMATICS

Judge: "What's the charge against this man, officer?"  
Officer: "Bigamy yer honor. He's got three wives."  
Judge: "I'm surprised at your ignorance, officer. That's trigonometry not bigamy."

1068 THE FROG ARE A WONDERFUL BIRD

This short essay on frogs, by a young immigrant from Norway was reported by the Chicago Board of Education. "What a wonderful bird the frog are. When he stand, he sit almost. When he hop, he fly almost. He sin't got no sense hardly. He sin't got no tail hardly either when he sit on what he am't got almost." *Houston Chronicle*.

1069 HASH

"Bring me a plate of hash," said the diner.  
The waiter walked over to the kitchen elevator. "Gent wants to take a chance," he called down the speaking tube.  
"I'll have some hash too," said a second customer.  
The waiter picked up the robe again. "Another sport," he yelled.

1070 OF ONE MIND

"You say you never have a quarrel with your wife?"  
"Never. She goes her way and I go hers."

1071 SMART WOMEN

Earth flew in all directions as the crimson-faced would-be golfer attempted to strike the ball. "My word," he blurted out to his caddie, "the worms will think there's been an earthquake."  
"I don't know," replied the caddie, "the worms round here are smart. I'll bet most of them are hiding underneath the ball for safety."

1072 THAT MAKES THEM EVEN

Matron (at the counter): "I suspect that you're giving me awfully short weight for my money?"  
Grocer: "Well I'm positive you're giving me an awfully long wait for mine."

1073 THE LAST WORD

Wife: "Must I persuade you to have some more alphabet soup?"  
Hubby: "No, thanks, not another word."

"I said, you've been out with worse-looking fellows than I am, haven't you?"  
 "I heard you the first time. I was trying to think."

1055

## HOW TO PARAPHRASE

The pupil was asked to paraphrase the sentence: "He was bent on seeing her."

He wrote: "The sight of her doubled him up."

1056

## NEVER OVER THIRTY

Friend "You can't cheat old father time."

Man "No, but some of the women drive a mighty close bargain with him."

1057

## NOT BRAVE BUT GENEROUS

"Did he take his misfortunes like a man?"

"Precisely. He laid the blame on his wife."

1058

## STEW BAD

Diner "Waiter! This stew is terrible. What kind is it?"

Waiter "The chef calls this his enthusiastic stew."

Diner "Why?"

Waiter "He puts everything he has into it."

1059

## ONE TIME THEY DON'T CHANGE THEIR MINDS

A little girl, sitting in church watching a wedding, suddenly exclaimed.

"Mummy, has the lady changed her mind?"

"What do you mean?" the mother asked.

"Why," replied the child, "she went up the aisle with one man and came back with another."

1060

## SLIGHTLY SARCASTIC

"How is it that you are late this morning?" the clerk was asked by his manager.

"I overslept," was the reply.

"What? Do you sleep at home as well?" inquired the manager.

1061

## SO THAT'S WHERE THEY GO AFTER GRADUATION

Tourist (in Yellowstone Park): "Those Indians have a blood-curdling yell."

Guide "Yes, ma'am every one of 'em was a college cheer leader."

1062

## THE ENEMY

"Sir the enemy are before us as thick as peas!"

"All right, shell them!"

1063

## WHY STAY LONGER

Mother (to small son who is going to a party) "Now dear what are you going to do when you've had enough to eat?"

Little Tommy "Come home."

1064

## THREE BEANS

A teacher called for sentences using the word "beans."

"My father grows beans," said the bright boy of the class.

"My mother cooks beans," said another pup.  
Then a third popped up: "We are all human beans."

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## DEFINITELY

"My wife doesn't know what she wants."

"Hah, you're lucky. Mine does!"

1075

## IT SOUTHERNLY WAS

He: "Honey, will you all marry me?"

She: "Oh, this is so southern!"

1076

## AQUATIC ENGINEER

"My brother's an aquatic engineer."

"What's that?"

"He's in charge of the dish-washing!"

1077

## MAKE MINE WELL

An old cowpuncher entered a restaurant and ordered a steak. The waiter brought it to him, and it was rare, very rare. The cowpuncher demanded that it be taken back and cooked.

"It's already cooked," the waiter snapped.

"Cooked," roared the cowpuncher. "I've seen cows hurt worse than that and they got well."

1078

## WRIGHTY EVIDENCE

The portly man was trying to get to his seat at the circus. "Pardon me," he said to a woman, "did I step on your foot?"

"Possibly so," she said, after glancing at the ring. "All the elephants are still out there. You must have."

1079

## HOW MANY RABBITS MAKE A MINK COAT?

Glad: "Wonder why the magician wanted to borrow my mink coat."

Puss: "He probably wanted to pull rabbits out of it."

1080

## A SOUND SLEEPER

"I slept like a log."

"Yes, I heard the sawmill."

~ 1081

## ONE IS ENOUGH

"There are ten reasons why I won't marry Joe."

"What are they?"

"Well, the first is he hasn't any money and the other nine are things I want."

1082

## A SHIN-BAUSTING GAME

"Is your wife a bridge fiend?"

"Yes, only a fiend could kick as hard as she does."

1083

## SWEET YOUNG THING

Virginia Military Institute, the pride of the South, is sometimes referred to as "The West Point of the South." A sweet young thing from Lexington, Va., had been invited to one of the dances at West Point, and after a busy day of sightseeing over the grounds, she was asked by her escort how it had impressed her.

"Oh, it's wonderful," she answered admiringly "Why this must be the  
ALL of the North."

1084 TOO THIN

"Bring me another sandwich, please."

"Will there be anything else?"

"Yes, a paper weight. The last sandwich blew away."

1085 CAUGHT IN THE RAIN

"Walter! Why is this milk so weak?"

"Why the cows got caught in the rain."

1086 POOR MEMORY

Scientist (to Pharmacist) "Give me some prepared monocoacidester of  
salicylic acid."

Pharmacist: Do you mean aspirin?

Scientist: "That's right! I can never think of that name."

1087 A SIZZLER

A man in Chicago was growling about the heat. Said another who had  
just returned from a trip through the South

"Hell! Boy you don't know what hot is. One day this week in Mississippi  
I saw a dog chasing a cat and they were both walking."

1088 DISILLUSIONED

Every year college deans pop the routine question to their undergraduates:  
"Why did you come to college?" Traditionally the answers match the question  
in interest. But last year one University of Arizona co-ed unexpectedly con-  
fided, "I came to be wised with—but I ain't yet!"

1089 FOWL TALK

"Gosh, this is a tough chicken."

"Yeah, must have been a bad egg as its youth."

✓ 1090 HOW TO REDUCE IN ONE LESSON

"What's the best exercise for reducing?"

"Just move the head slowly from right to left when asked to have a second  
helping."

1091 A VACUUM TANK

"His ears remind me of a pair of frozen fenders."

"They are big, aren't they?"

"And they're on the two sides of a vacuum tank."

1092 TOO PERSONAL

Judge: "Are you guilty or not guilty?"

Prisoner: "It seems to me that is a mighty personal question."

1093 WELL Laid OUT

"Isn't the town laid out prettily?"

"It's laid out all right. How long has it been dead?"

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"Hah, you're lucky. Mine does!"

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"Will there be anything else?"

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"Wonder! Why is this milk so weak?"

"Why the cows got caught in the rain."

1086 POOR MEASURES

SOMEONE (to PHARMACEUT): "Give me some prepared monosaccharide of allylic acid."

PHARMACEUT: "Do you mean aspirin?"

SOMEONE: "That's right. I can never think of that name."

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Judge: "Are you guilty or not guilty?"

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1093 WILL LAD OUT

"Time this town had one pretty!"

"It's had out all night. How long has it been dead?"

1094

## TWO SIDES TO EVERY QUESTION

"There are two sides to every question," proclaimed the wise man.

"Yes," said the fool, "and there are two sides to a sheet of flypaper, but it makes a difference to the fly which side he chooses."

1095

## ONE STRANGER PRESENT

The preacher was at ease after service Sunday night.

"Many folks in church?" asked his wife.

"Yes, good attendance—and a stranger was present, but I did not see him."

"But how do you know?"

"There was a dollar bill in the contribution box."

1096

## COWARD

"How'd you get along with that fight with your wife, the other night?"

"Aw she came crawling to me on her knees."

"Yeah, what did she say?"

"Come out from under that bed, you coward."

1097

## HONEST

"Are your neighbors honest?" the old negro was asked.

"Yassir, dey is."

"But you keep that loaded shotgun near your hen coop."

"Yes, dat s to keep em honest."

1098

## THE AMERICAN TOURIST

"Yes, there is something smaller still than an atom," said a patriotic citizen to his friend

"What is it?"

"The American tourist in Europe who carries favor by knocking his own country."

1099

## HOLDING OUT

Mr Meek "Darling haven't I always given you my salary check the first of every month?"

Mrs. Meek. "Yes, but you never told me you got paid twice a month—you low-down, unprincipled embezzler"

1100

## TOO FRESH

Mrs. Newlywed "Aren't these eggs rather small today?"

Grocer "Yes m, but the farmer who sells me my eggs had to start to town early this morning and took them out of the nest too soon."

1101

## GHOST STORIES

"I'm a great lover of ghost stories."

"So m I, pal. Let's shake."

1102

## THERE IS A DIFFERENCE

Teacher "What is the difference between results and consequences?"

Bright Pupil "Results are what you expect; consequences are what you get."

COLLEGE

1103

"Do you think your son will forget everything he learned in college?"  
 "I hope so. He can't make a living just making love to the girls."

POOR MANAGEMENT

1104

Ole, the night porter was testifying before the jury after the big bank robbery

"You say" thundered the attorney "that at midnight you were cleaning the office, and eight masked men brushed past you and went on into the vault room with revolvers drawn?"

"Yah," said Ole.

And a moment later a terrific explosion blew the vault door off, and the same men went out past you carrying currency and bonds?"

"Yah," said Ole.

"Well, what did you do then?"

"Aye put down my mop."

"Yes, but what did you do after that?"

"Vel, Aye say to myself, der bane hell of a way to run a bank."

1105

COURTESY

"What would be the proper thing to say if, in carrying the duck, it should slide off the platter and into your neighbor's lap?"

"Be very courteous. Say 'May I trouble you for that duck?'"

1106

IN THE DUMPS

"Whenever I'm in the dumps I just get myself another hat."

"I wondered where you got them."

1107

THE EFFECT OF RADIO

The Man. "I want a loaf of Marmite's Bread, a package of Krunchies, some Goody Savory Spread, Ole Marmy's Lasses, Orange Folly, a pound of Aunt Anne's sugar candy Bitesy-Bats, etc."

The Clerk. "Sorry No Krunchies. How about Kneekly Krieps, Ozzie Tomatoes, Mopsy-Whomies, Ricketts, or Esters-Whomies?"

The Man. "The Whomies, then."

The Clerk. "Anything else? Teetoties, Tootery Chips, Chetale Wessies, Gingle Bets, Ivey Cakes, Sweetale Tootums, or Dramm's Doughnicks?"

The Man (toddling toward the meat department): "Dot to der some meat."

1108

WEIGHED AND FOUND WANTING

"So you met Marian today?"

"Yes. I hadn't seen her for ten years."

"Has she kept her girlish figure?"

"Kept it? She's doubled it."

1109

DEFINITE PROOF

Cornel (to police witness): "But if a man is on his hands and knees in the middle of the road, that does not prove he is drunk."

Policeman. "No, sir. It does not. But this one was trying to roll up the white flag!"

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HYPNOTISM AND MARRIAGE

1118

"I was hypnotized last week.

"What's hypnotized mean?"

"Why to hypnotize is to get a man in your power and make him do what ever you want."

"That's not hypnotism, that's marriage."

1119

NO MIND READER

First New Year's Eve celebrator: "What are you doing?"

Second celebrator: "Writing a letter to myself."

First: "What does it say?"

Second: "I don't know. I won't get it until tomorrow."

1120

SPELLING

School Visitor: "What's the matter my boy?"

Pupil: "Palpitation and insomnia."

School Visitor: "But you can't be suffering from those things."

Pupil: "It be'n't suffering, sir. It's spelling."

1121

HE LOOKED FAMILIAR

An enthusiastic golfer came home to dinner. During the meal his wife said: "Willie tells me he called for you this afternoon."

"Well, do you know," said Willie's father, "I thought I'd seen that boy before."

✓ 1122

TEACHING BY ILLUSTRATION

Prof: "How much does a twelve-pound shot weigh?"

Frosh: "Don't know, sir."

Prof: "Well, then, what time does the ten o'clock train leave?"

Frosh: "Ten o'clock."

Prof: "Then what is the weight of the twelve-pound shot?"

Frosh: "Ten pounds, sir."

1123

GIVING THE PASSWORD

The young negro recruit was the victim of so many practical jokes that he doubted all men and their motives. One night while he was on guard, the figure of one of the officers loomed up in the darkness.

"Who goes dere?" he challenged.

"Major Moses," replied the officer.

The young negro scorned a joke.

"Glad to meet yeh, Moses," he said cheerfully. "Advance and give de ten commandments."

1124

IMPOSSIBLE

Visiting Delegate (to hotel clerk): "Why didn't you call me at 7-30 this morning?"

Clerk (politely): "Because you didn't go to bed till eight."



✓ 1110

## SPECIAL SERVICE

Owner of Midget Car "I want a half a pint of gasoline and a teaspoonful of oil, please."

Garage Hand "And shall I cough into the tires, sir?"

1111

## VEGETARIANS

"Ever bothered with tramps out your way?"

"No, I have a sign on the gate reading 'We are vegetarians, but our dog isn't.'"

1112

## A RAISE WAS NECESSARY

Bookkeeper "I'll have to have a raise, sir there are three other companies after me."

Employer "Is that so? What companies?"

Bookkeeper "Light, phone and gas."

1113

## COLORFUL WRITING

The native student, writing a letter to the superintendent of the mission, desired to end with the words "May Heaven preserve you."

Not being quite confident of the meaning of "preserve," he looked it up in a dictionary. When the letter reached the superintendent, it ended with the words "And may Heaven pickle you."

✓ 1114

## THE WRONG TIME

One night, as a messenger from the office of an evening paper was passing along the ways on the banks of the river he heard the sound of someone struggling in the water.

"Are you drowning?" he shouted.

"I am," replied a feeble voice from the water.

"What a pity!" said the lad consolingly "You are just too late for the last edition tonight. But cheer up: you'll have a nice little paragraph all to yourself in the morning."

1115

## OBSTINATE

The clergyman was walking through the village when he met one of his parishioners.

"How's your cold Donald?" he asked.

"Verra obstinate," replied the parishioner.

"And how is your wife?"

"About the same."

1116

## WILD OATS AND RYE

Mother "After all, he's only a boy and boys will sow their wild oats."

Father "Yes, but I wouldn't mind if he didn't mix so much rye with it."

1117

## HE MAY BE RIGHT

"How many students are there in the university?"

"About one in every five."

118

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## 1125 PUNCTUAL

"Well, son," wrote the fond mother to her soldier son, "I hope you have been punctual in rising every morning so that you haven't kept the regiment waiting breakfast for you."

## 1126 THE TIDE AND THE UNTIED

Inquiring Schoolboy: "Dad, what effect does the moon have on the tide?"  
Dad (from the depths of his newspaper) "Not any son. Only on the untied."

## 1127 FIVE MEN ON A HORSE

Beta (at riding academy) "I wish to rent a horse."  
Groom "How long?"  
Beta "The longest you've got, there will be five of us going"

## 1128 WITHOUT ASKING QUESTIONS

A doctor was called in to see a very testy aristocrat. "Well, sir, what's the matter?" he asked cheerfully  
"That, sir," snapped the patient, "is for you to find out."  
"I see," said the doctor thoughtfully "Well if you'll excuse me for an hour or so, I'll go along and fetch a friend of mine—a veterinarian. He's the only chap I know who can make a diagnosis without asking questions."

## 1129 TREES TO A GOLFER POET

"I think that I shall never see a hazard rougher than a tree—a tree which my ball must fly if on the green it is to lie: a tree which stands that green to guard and makes the shots extremely hard, a tree whose leafy arms extend, to kill the mashie shot I send a tree that stands in silence there, while angry golfers rave and swear Niblicks were made for fools like me, who do not ever miss a tree."

## 1130 HE KNEW THE ANSWERS

A member of a psych class on tour asked an inmate his name.  
"George Washington," was the reply  
"But," said the perplexed lad, "last time we were here you were Abraham Lincoln."  
"That," said the inmate sadly, "was by my first wife."

## 1131 DID SHE ASK FOR THIS?

Woman Political Speaker "What is home without a mother?"  
Man in the Back Row "Your baby!"

## 1132 THE SERGEANT AND THE ROOKIE

"Corn-pa-nee atten-shun," bawled the drill sergeant to the awkward squad.  
"Corn-pa-nee, lift your left leg and hold it straight in front of you."  
By mistake one member held up his right leg, which brought it out side by side with his neighbor's left leg.  
"And who is the galoot over there holding up both legs?" shouted the hard-boiled sergeant.

1133 COUNSEL FOR THE DEFENSE RAVS

A case was being heard in court in which a farmer was claiming indemnity for a cow killed by a railway train. Counsel for the defense put many tedious and superfluous questions.

"Was the cow on the track?" he asked the engineer.

The engineer had had about enough. He replied: "No, of course not. She was in a field half a mile away. But when it saw her the engine left the rails, jumped the fence, and chased her across the field and up a tree. There it strangled her to death."

1134 STRAIGHT TO THE POINT

During the progress of a law suit a witness was on the stand for cross-examination regarding the character and habits of the defendant. "I believe you testified a little while ago," began the counsel for the plaintiff, "that Mr. Smith, defendant in this case, has a reputation for being very lazy and personally incompetent."

"No, sir, no, sir," protested the witness. "I didn't say that. What I said was he changed jobs pretty often, that he seemed to get tired of work very quickly."

"Has he or has he not a reputation in the community for being lazy?" persisted the lawyer.

"Well, sir I don't want to do the gentleman any injustice, and I don't go so far as to say he is lazy; but it's the general impression around the community that if it required any voluntary and sustained exertion on his part to digest his food, he would have died years ago from lack of nourishment."

1135 STREAMLINED

A young woman walked into a railroad ticket office in Chicago and asked for a ticket to New York. "Do you wish to go by Buffalo?" asked the ticket agent. "Certainly not," she replied, "I want to go by train."

1136 WORRIED ABOUT HIS FUTURE

Jos: "You look down-beamed, old man. What are you worried about?"

Bill: "My future."

Jos: "What makes your future seem so hopeless?"

Bill: "My past."

1137 THE POOR ANIMAL

When Mrs. Berg's expensive new fur coat was delivered to her home, she fondled it ecstatically for a time, and then looked sad for a moment.

"What's the matter with you satisfied with it?" inquired her husband.

"Yes," she answered, "but I feel so sorry for the poor thing that was skinned."

"Thanks, and Mr. Berg."

1138 INFORMATION PLEASE

Mother: "Stop asking so many questions. Don't you know that curiosity killed the cat?"

Small daughter: "Is that so? What did the cat want to know?"

1139

## THE STRATEGY OF HANDLING PEOPLE

A girl was driving in her new car when something went wrong with the engine. The traffic light changed from green to red and back to green and still she could not get the car to budge. The traffic cop came up.

"What's the matter, Miss?" he inquired. "Amn't we got colors you like?"

1140

## CURIOUS

"These rock formations," explained the guide, "were piled up here by the glaciers."

"But where are the glaciers?" asked a curious old lady

"They've gone back, Madam, to get more rocks," said the guide.

1141

## POLITENESS

Father "Well, Willie, what did you learn at school today?"

Willie (proudly) "I learned to say Yes, sir and No, sir and Yes, ma'am and No, ma'am"

Father "You did?"

Willie "Yeah."

1142

## SHOWERS FOR THE GROOM

"Daddy," said Bobby "don't they ever give any showers for the groom?"

"No son" replied his dad, "there will be plenty of storms for him *when* the bride begins to reign."

1143

## ALL PREPARED

"I want to grow some trees in my garden. Can you sell me a few seeds?" inquired Mrs. Newlywed.

"Certainly madam," replied the clerk. He fetched her a packet.

"Can you guarantee these?" she asked.

"Yes, madam, we can."

"Will the trees be tall and thick in the trunk?"

"They should be, madam."

"And quite strong at the roots, I suppose?"

"Oh yes, madam."

"Very well, I'll take a hammock at the same time."

1144

## A POOR SUBSTITUTE

There is a loved church in the South that holds annual strawberry festival. Each year they put out the same large sign in front of the church. A Northern was driving through the town. He saw the big sign in front of the church reading, "Everybody welcome to the annual strawberry festival. All the delicious strawberry shortcake eat for 25¢. Everybody welcome at the strawberry festival." Then he saw the sign at the bottom, they had tacked on this small note "P.S. This year because of the drought, we are serving prunes." (This was upon to substitute for another speaker after telling the story "I never fear that tonight what I need is compared to the strawberry shortcake you would have wished speaker who is the d have addressed you.")

1145

THE REASON THEY HURRY

Recently I told a fireman that I could understand why they hurried to the fire, but I never could understand why they hurried back from them so rapidly. He said they had to hurry back, because if they didn't they would forget what was trump.

1146

ALL OF ONE MIND

It is sometimes dangerous to have only one idea. In this case, there were three men who had taken a few too many drinks. They had one idea in mind, which was to catch the 11:05 P.M. train. A moment before train time they rushed into the depot and got to the train just as it was pulling out. One of them managed to get aboard; the second one caught hold of the hand-rail on the coach and finally pulled himself up; the third fellow missed the train altogether. As he sat on the platform, he began laughing, and one of the spectators said, "I don't see what you have to laugh about, when you missed the train." He said, "Well, the joke is on the other fellows who caught the train, because they just came down to see me off."

1147

CASH ONLY

Mr. Smith, a southern merchant, had sold Rastus, a cotton planter on credit during the period before the cotton was ready to be picked and sold. When Rastus sold his cotton, he went to Smith's competitor across the street and bought for cash. The next time Smith met Rastus he said, "Rastus, I sold you on credit for months and now the first time you get cash you go across the street and buy instead of coming up me. What's the idea?" Rastus said, "Boes, I'm sorry but I didn't even know yo' all sold for cash."

1148

PROVISION

I once had a classmate named Quesser  
Whose knowledge got lesser and lesser  
It at last grew so small  
He knew nothing at all—  
And now he's a college professor

*Archie Kitty Kat*

THE GOLFER

"Who's that stranger mother dear—  
Look, he knows us, ain't he queer?"  
"Hush, my own, don't talk so wild;  
That's your father dearest child."  
"That's my father? No such thing!  
Father died away last spring."  
"Father didn't die, you dub—  
Father joined a golfing club.  
Now the club is closed, so he  
Has no place to go, you see.  
No place left for him no room,  
That is why he's coming home."

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Father "You did?"

Willie "Yeah."

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"Daddy," said Bobby, "don't they ever give any showers for the groom?"

"No, son," replied his dad, "there will be plenty of storms for him after the bride begins to reign."

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"They should be, madam."

"And quite strong at the roots, I suppose?"

"Oh yes, madam."

"Very well, I'll take a hammock at the same time."

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## A POOR SUBSTITUTE

There is a colored church in the South that holds annual strawberry festival. Each year they put out the same large sign in front of the church. A Northerner was driving through the town. He saw the big sign in front of the church reading, "Everybody come to the annual strawberry festival. All the delicious strawberry shortcake you can eat for 35¢. Everybody welcome at the strawberry festival." Then at the bottom, they had tacked on this small notice: "P.S. This year because of the drought, we is serving prunes." (This story can be used when one is called upon to substitute for another speaker. To illustrate, the substitute speaker might say after telling the story "I rather fear that tonight what you will get will be prunes compared to the strawberry shortcake you would have received if the distinguished speaker who is absent could have addressed you.")

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1148

## PROFITABLE

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Whose knowledge got lower and lower  
It at last grew so small  
He knew nothing at all—  
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## THE GOLFER

Auntie Kitty Kat

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That's your father dearest child."  
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1156

PAID IN FULL

A country doctor called upon a widow soon after the death of her husband, and announced his intention of cutting his bill, for services rendered, in half. With tears in her eyes, the old lady reached out and clasped the doctor's hand and in a trembling voice said, "God bless you, my good friend. I'll be as good as you and knock off the other half."

1157

GIVE EM MORE TIME

"Have you any children, Mr. Smith?"

"Yes—three."

"Do they live at home with you?"

"Not one of them—They are not married, yet."

1158

WHY IT CAN'T BE DONE

Boy: "But they say dear, that two can live as cheaply as one."

Girl: "That may be so, darling, but it'll take something for mother."

1159

GOOD PHILOSOPHY

One day on my asking him why he took such long steps in walking a Scotch friend of mine replied "When I was a wee lad me Mither used to say to me, 'Laddie, when ye're a walkin ye should take longer steps an' weise ye brings the less the mile."

1160

CLOCK WATCHER

Mr. Jones: Say did you hear about Jan getting drowned?

Mrs. Jones: No, couldn't he swim?

Mr. Jones: Yes, but he belonged to the union. He swam eight hours and then quit.

1161

KLACKE

A little girl went into a large business establishment, and had her first ride in an elevator "How did you like it?" asked her father

"Why, it was so funny" answered the child. "We went into a little house, and the upstairs came down."

1162

ORDERS

Joe: "I traveled as a salesman the entire summer and only received two orders."

Sympathetic one: "Too bad; who gave you those?"

Joe: "Every one—Get out, and stay out!"

1163

COMPLETELY OVERTHEW

Winner (speaking of little boy): "He has his mother's eyes."

Mother: "And his father's mouth."

Child: And his brother's trousers.

1164

JOBY A SMALL ERROR

Three piano-movers knocked on the door of a house. A meek-looking man with an inferiority complex opened the door

Kiss him, he won't bite you, child—  
All them golfing guys look wild."

*Boardwalk Illustrated News*

1150

## SAME FELLOW

The guide was showing the tourist the sights of Italy. He said, "Now here is the Leaning Tower of Pisa." The tourist said, "I didn't get the name. The guide repeated, "This is the Leaning Tower of Pisa." The tourist answered, "I still don't recognize the name, but it looks like the work of the contractor who built my garage."

1151

## IT HAS TO BE HEARD

A musical critic wrote: "Here is Tchaikovsky at his best. Music so beautiful it has to be heard to be appreciated."

A lot of music is like that.

1152

## A FRESH START

The famous Colonel Page of Civil War days, having been given the command of a company of raw recruits, put them through a preparatory drill, and then led them down a street in Philadelphia.

Suddenly from out of the ranks, came the command, "Halt!"

Involuntarily the men came to a stop.

"Who gave that command?" yelled the enraged colonel.

"Potts, sir Potts," answered a dozen voices.

"What do you mean, sir, by giving that command?" the colonel profoundly inquired.

"Well, sir," replied Private Potts, "I've been trying for two blocks to get the company to keep step with me, and they wouldn't do it. So I had to stop them so they could get started all over again."

1153

## UP ON HIS HYDRA

Little Jimmy, age four, was looking at a picture book. When he came to a picture of a zebra, mother asked him what animal that was.

Jimmy thought a moment, then replied, "That's a cow that ate hybrid corn."

1154

## NO OBJECTION

It was the young man's first visit to the home of his adored one, and he seemed to be making a very good impression.

"Have you any objection to a whisky-and-soda?" asked his prospective father-in-law.

"Well," replied the young man, "I've never had one before."

The father stared. "What, never had a whisky-and-soda?"

"No, sir, never had an objection."

## TROUBLED HIM JUST ONCE

1155

Doctor: Have you ever had trouble with dyspepsia?

Patient: Only once.

Doctor: And when was that?

Patient: When I tried to spell it.

1156

## PAID IN FULL

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1157

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## MAGIC

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"Why it was so funny," answered the child. "We went into a little house, and the upstairs came down."

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1163

## CONSIDERABLY OUTRAGED

Visitor (speaking of little boy): "He has his mother's eyes."

Mother: "And his father's mouth."

Child: "And his brother's trousers."

1164

## JUST A SMALL ERROR

Three pseudo-movers knocked on the door of a house. A meek-looking man with an inferiority complex opened the door.

"Did you order a piano from the Flatnote Music Store?" asked the first piano-mover.

The tenant shook his head.

"Not a piano," he corrected. "I ordered a flute."

The piano-mover studied a slip of paper.

"According to this bill of lading," he grumbled, "you ordered a piano."

The gentleman with the inferiority complex studied the three husky piano movers.

"Very well," he said nervously, "move it in. But if your firm makes any more errors like that, I'll have to deal somewhere else!"

1165

## HAD IT CORRECT

Teacher: "Johnny, can you tell me the name of a city in Alaska?"

Johnny: "Nome."

1166

## WASTING GAS

Little George was visiting his aunt. He found the cat in a sunny window purring cheerfully.

"Oh, Auntie, come quick," said Little George, "the cat has gone to sleep and left his engine running."

1167

## THE REASON

A servant asked her mistress if she would be good enough to advance her a few dollars out of her next month's wages, and gave the reason as follows:

"You see our minister is leaving and we are collecting money so that we can give him a little momentum."

1168

## AMERICAN?

"Is he a typical American?"

"Yes, he likes baseball, has a fast car, owes a mortgage, pays alimony and thinks moving pictures have grand opera beaten a mile."

1169

## CONFUSED

"What parable in the Bible do you like best?" was the question asked of a little boy. And the answer was, "The one about the fellow that loafs and fishes."

1170

## TRAFFIC COP

Traffic Cop (producing notebook): "Name, please."

Motorist: "Aloysius Alastair Cyprian."

Traffic Cop (putting book away): "Well, don't let me catch you again."

"\

## EMPTY HEAD

The L: "a cold or something in my head."

"No, sir—undoubtedly."

1155

## TACT

Doctor: Having "Last night when I got home, my wife had my chest patient. Only the fire, my slippers ready for me to put on, my pipe and have her And w cold, r. When I did you like her now her?"

173

FREE

"How long in jail for Moses?"  
Two weeks.  
"What man de cha get?"  
"No cha get, everything am free."

74

FREE TOWELS

"Mother, was your name Pullman before you were married?"  
"No dear, why do you ask?"  
"Well, I just wondered. I see that name on a lot of our towels."

75

ANCESTORS

"Speaking of old families," said the ancestor of the party "one of my ancestors was present at the signing of the Magna Charta."  
And one of mine," said little Abe, who was one of the grand, "was present at the signing of the Ten Commandments."

76

D.D. OR M.D.

The temporary member of a golf club wished to fix up a game. The secretary introduced him to one Doctor Clark.

"Now Doctor," said the stranger with a twinkle of the eye, "it is important for me to know whether you are a doctor who preaches or one who practices."

77

A LITTLE HOUSE

Ann Proctor: "Keep away from the loudspeaker, Denny. The announcer sounds as if he had a cold."

78

THE OTHER HALF POUND

"I sent my little boy for two pounds of plums and you only sent a pound and a half. Are your scales correct?"

"My scales are all right, madam. Have you weighed your little boy?"

79

AM I WORKING?

Ranger: "Here's that quarter Ah borrowed from you last year."

Señor: "Yeh don't keep it to my use, ~~do you?~~ Ah don't know if it's worth while for me to change my piece of yeh ya for two bits."

80

EFFICIENCY

The department were engaged an efficiency expert, whose object was to move the departments to different parts of the store every day (one section would be on the top floor, the next it would be in the basement on the third it would be placed where the restaurant had been).

After three weeks of this an old lady approached a housemaid and asked her if he could tell her where the draperies department was.

"No, madam, he said recently 'but if you'll stand by I'll save you'll see a go by!'"

81

RECONCILIATION

She (cheerfully): "Did you ever think much about me?"  
He (otherwise): "Think about it? I can't hardly think about it."

beddy

"I reconciliation, dear! every day only we call



"Did you order a piano from the Flatnote Music Store?" asked the first piano-mover.

The tenant shook his head.

"Not a piano," he corrected. "I ordered a flute."

The piano-mover studied a slip of paper.

"According to this bill of lading," he grumbled, "you ordered a piano."

The gentleman with the inferiority complex studied the three lumpy piano-movers.

"Very well," he said nervously "move it in. But if your firm makes any more errors like that, I'll have to deal somewhere else!"

1165

## HAD IT CORRECT

Teacher: "Johnny, can you tell me the name of a city in Alaska?"

Johnny: "Nome."

1166

## WAITING GAS

Little George was visiting his aunt. He found the cat in a sunny window purring cheerfully.

"Oh, Auntie, come quick," said Little George, "the cat has gone to sleep and left his engine running."

1167

## THE REASON

A servant asked her mistress if she would be good enough to advance her a few dollars out of her next month's wages, and gave the reason as follows:

"You see our minister is leaving and we are collecting money so that we can give him a little momentum."

1168

## AMERICAN?

"Is he a typical American?"

"Yes, he likes baseball, has a fast car, owes a mortgage, pays alimony and thinks moving pictures have grand opera beaten a mile."

1169

## CONFUSED

"What parable in the Bible do you like best?" was the question asked of a little boy. And the answer was, "The one about the fellow that loafs and fishes."

1170

## TRAFFIC COP

Traffic Cop (producing notebook) "Name, please."

Motorist. "Aloysius Alastair Cyprian."

fa Traffic Cop (putting book away) "Well, don't let me catch you at

71

## EMPTY HEAD

"The doctor says I have a cold or something in my head."

"I have no doubt about it."

"A cold, I

## TACT

72 and "Last night when I got home, my wife had

Young Husband the fire, my slippers ready for me to put on, I

drawn up before

lled, and ——— "How did you like her new hat?"

Old friend. "How

FIRE

173

"How long is it to Moscow?"

"Two weeks."

"What am I to do?"

"Go and get everything am fire."

FIRE TOWELS

174

"Mother, was your name Pullman before you were married?"

"No dear, why do you ask?"

"Well, I just wondered. I see that name on a lot of our towels."

ANCESTORS

175

"Speaking of old families, and the ancestors of the party one of my ancestors was present at the signing of the Magna Charta."

"And one of mine," said little Abe, who was one of the party, "was present at the signing of the Ten Commandments."

176

D.D. or M.D.

The temporary member of a golf club wished to fix up a game. The secretary introduced him to one Doctor Clark.

"Now Doctor," said the stranger with a twinkle of the eye, "it is important for me to know whether you are a doctor who preaches or one who practices."

177

A LITTLE HOUSE

Aunt Prudence: "Keep away from the loudspeaker, Denny. The announcer needs it if he had a cold."

178

THE OTHER HALF POUND

"I sent my little boy for two pounds of plums and you only sent a pound and a half. Are your scales correct?"

"My scales are all right, madam. Have you weighed your little boy?"

179

THE OTHER HALF POUND







FIRE

173

"How long a jail for Mow?"

"Two weeks."

"What am de cha go?"

"No cha go; everything am free."

174

FIRE TOWERS

"Mother, was your name Pullman before you were married?"

"No dear, why do you ask?"

"Well, I just wondered. I see that name on a lot of our towers."

175

ACCIDENTS

"Speaking of old friends, and the statement of the party 'one of my accusers was present at the signing of the Magna Charta."

And one of mine, said little Abe, who was one of the party, was present at the signing of the Ten Commandments.

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"Now Doctor," said the stranger with a wrinkle of the eye, "it is important for me to know whether you are a doctor who practices or one who practices."

177

A LITTLE HISTORY

Aunt Prudence: "Keep away from the bookkeeper, Denny. The bookkeeper looks as if he had a cold."

178

THE OTHER HALF POUND

"I sent my little boy for two pounds of plums and you only sent a pound and a half. Are your scales correct?"

"My scales are all right, mother. Have you weighed your little boy?"

179

ANOTHER WOMAN IN

Barney: "Here's the quarter I've borrowed from you last year."

"I don't know if it is right."

"I was my teacher say."

and con-

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"What parable in the Bible do you like best?" was the question of a little boy. And the answer was, "The one about the fellow who was a fisherman."

1170

## TRAFFIC

## A FEW REMARKS

Motorist as he made a few unrelated preliminary remarks, he turned to Traffic Cop Dr. Emory W. Luccock said at the beginning of a traffic stop: "make a few remarks before I say anything."

The

"No, sir"

indoubt

1155

Doctor

Patient

Doctor

Patient

## NO LAUGHING MATTER

lived on the third floor. They were in a

way their rent. Finally they were

arrived a lamp under one arm

and a vacuum cleaner. The

band said, "this is

the fir

FIRE

3

How long is jail for Mares?  
Two weeks.  
What are the charges?  
No charges, everything is free.

FIRE TOWNS

4

"Mother, was your name Peppers before you were married?"  
"No dear, why do you ask?"  
"Well, I just wondered. I see that name on a lot of our towels."

ASCOT

5

"Speaking of old families, said the aristocrat of the party "one of my ancestors was present at the signing of the Magna Charta.  
And one of mine, said little Alie, who was one of the posh, was present at the signing of the Ten Commandments."

D.D. OR M.D.

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"Now Doctor, said the stranger with a twinkle of the eye, "it is important to me to know whether you are a doctor who preaches or one who practices."

A LITTLE HOARSE

7

Anna Proctor: "Keep away from the loudspeaker, Denny. The announcer needs it if he had a cold."

THE OTHER HALF POUND

8

"I sent my little boy for two pounds of plums and you only sent a pound and a half. Are your scales correct?"  
"My scales are all right, ma'am. Have you weighed your little boy?"

AND A WOMAN HE

9

Rachel: "Here's the quarter Ah borrowed from you last year."  
"I don't know if it's the same or not."

will



## Chapter 5

# WISE CRACKS AND EPIGRAMS

1208 When a woman motorist holds out her hand, you can be certain that she is going to turn to the right, to the left, or stop.

1209 In fairness, it ought to be conceded that the old-fashioned dime novel which is now selling for \$2.50 is printed on better paper

1210 Men are just opposite from guns; the smaller the caliber, the bigger the bore!

1211 Another good test of blood pressure is to watch a man being liberal with the money he owes you.

1212 If you build a big business, you're a sinister influence; if you don't, you're a darned failure.

1213 The modern idea of roughing it is to have no radio in the camp.

1202 Children have become so expensive that only the poor can afford them.

Friend "L"  
sought light and need is a child labor law to keep them from working their  
Spinning "Yes, I  
company

boys who slept in class were placed end to end, they  
uncomfortable.

1203

If one wishes to make a diversities, there are a number of aggressive, clean-  
good humor, Dr Emory'sly working their dads through college.  
"I should like to make a few

1204 No Laibell is that none of the cheer leaders ever

A married couple lived on the third  
and were unable to pay their rent. Frustration that there is not a perfect man  
down the stairs, she carried a lamp upon personal opinions here and there will  
other He had the baby and a vacuum cleaner  
to laugh. Finally the husband said, "Mar  
answered, "Yes, it is this is the first time they'll help you do it.

- 1221 Every man should remember that it is much easier to live within an income than to live without one.
- 1222 Back in our day the board of education was a thong.
- 1223 A college education seldom hurts a man if he's willing to learn a little something after he graduates.
- 1224 The only thing that can keep on growing without nourishment is an ego.
- 1225 Many a man thinks he has an open mind when it's merely vacant.
- 1226 As a general rule, a man who doesn't know his own mind hasn't missed so much at that.
- 1227 Oftentimes, it's the milk in the closet that is responsible for the wolf at the door.
- 1228 Profits, not prophets, foretell the future.
- 1229 When a man "knocks" a town, he confesses he was a failure in it.
- 1230 ✓ Every day is Judgment Day—one a lot of it.
- 1231 Don't do so much conversational dowsing before arriving at a point of interest.
- 1232 It doesn't matter whose pay roll you are on, you are working for yourself.
- 1233 When contentment enters, progress ceases.
- 1234 A crooked path is the shortest way to the penitentiary.
- 1235 You have heard of the old woman who said she always felt bad even when she felt good, for fear she would feel worse tomorrow.
- 1236 The joke was a Bob Feller—on his.
- 1237 His coffee had been poured, staggered, and blown.
- 1238 No man in the world has more courage than the man who can stop after he has eaten one peanut.—*Clarence Pollack*
- 1239 Education is not given for the purpose of earning a living. Education is learning what to do with a living after you earn it.
- 1240 He found that what he wanted was always illegal, immoral, or fattening.

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## 122 THE PUBLIC SPEAKER'S TREASURE CHEST

1241 I am the kind of a fellow who is always willing to give people the benefit of my experience in various lines. I saw a team of two donkeys stuck with a heavy load. I asked the farmer if he had tried twisting the tails of the donkeys. He said he knew all about that and was saving it for the next hill.—*Torr Collins*

1242 The absent-minded professor rolled under the dresser and waited for his collar button to find him.

1243 The weaker the argument the stronger the words.

1244 We like a man that comes right out and says what he thinks, when he agrees with us.—*Ohio State Journal*

1245 There are two sides to every question that we're not interested in.—*Ohio State Journal*

1246 Many an argument is sound—merely sound.—*Tampa Daily Times*

1247 A windshield that won't shatter is an improvement. Now give us rubber telephone poles.—*Washington Post*

1248 Too much of the world is run on the theory that you don't need road-manners if you are a five-ton truck.—*El Paso Herald*

1249 Occasionally you see a man driving a car so carelessly that you conclude it must be paid for.—*Milwaukee Journal*

1250 The automobile may be putting a few railroad trains out of business—but not when they meet on a grade crossing.—*Los Angeles Times*

1251 According to Frank Case's "Tales of a Wayward Inn," the following saying originated with Wilson Mizner: "When you take stuff from one writer it's plagiarism; when you take it from many writers, it's called research."

1252 He is a good talker but goes flat after he's uncorked a few minutes.

He who laughs

at

Very few people

vicious.

had been de

region next

played area in the

e time a  
t.

up another

1258 The way to return to Home Life from High Life is to put more paint on the house and less on the face.

1259 There is only one man living who can make a man out of you—that's you.

1260 It is a good idea not to believe more than half you hear and less than that of what you think.

1261 By the time father gets the vacation bills paid, it is time to think about Christmas presents.

1262 The first sandwich was said to have been made in the 17th century. Replicas of the original are exhibited in glass cases at all railway stations.

✓1263 Only possible reason we can see why old fools are the biggest fools is because they have had more practice.

1264 Nowadays a real football fan is one who knows the nationality of every man on the All-American team.

1265 Friends are folks who excuse you when you have made a fool of your self.

1266 One view of an athletic man is the fellow who hires a small boy to cut the grass so he can play golf and obtain a little exercise.

1267 All the Constitution guarantees is the pursuit of happiness. You have to catch up with it yourself.

1268 An honest confession is good for the soul, but bad for the reputation.

✓1269 Humor like history repeats itself.

1270 If Adam came back to earth, the only thing he'd recognize would be the jokes.

1271 Note to bacteria: If it stands on its hind legs, and has a pipe in its mouth, it isn't a squirrel.

1272 Trimming expenses is a Government's last resort when the tax-payers can stand no more trimming.—*Chicago Gazette*

1273 The fellow who thinks himself a wit is usually half right.

✓1274 There is a lot of history that isn't fit to repeat itself.—*Toledo Blade*

1275 A lot of pay is wasted on animals. There are many contented cows but who ever heard of a contented farmer?—*Buffalo Evening News*.

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1253 He who laughs last is an Englishman.

1254 Very few people have the courage of my convictions.

1255 He had been dead long enough to be great.

1256 The region north of the ears is the greatest unemployed area in the world.

1257 About the time a man is cured of ~~low~~wearing, it's time to make up another income tax report.

- ✓1291 Nature is wonderfull! A million years ago she didn't know we were going to wear spectacles, yet look at the way she placed our ears.—*Assaphis Log*
- 1292 The only trouble with doing your Christmas shopping early is to get your wherewithal on the same schedule.
- 1293 You may get along at Christmas time without the holly but you must have the berries.
- 1294 What the poets refer to as the touches of Spring aren't a marker to the touches of Christmas.
- 1295 Begging may not bring happiness, but no man having caught a large fish goes home through an alley
- ✓1296 Money is an article which may be used as a universal passport to everywhere except heaven, and as a universal provider of everything except happiness.
- 1297 If you can't make light of your troubles, keep them in the dark.
- 1298 A sharp tongue and a dull mind are usually found in the same head.
- 1299 The character of a man is his principles drawn out and woven into himself.
- ✓1300 It is better to remain silent and appear a fool, than to speak and remove all doubt.
- 1301 An optimist is one who makes the best of it when he gets the worst of it.
- ✓1302 Defeat is for those who acknowledge it.
- 1303 Get your happiness out of your work or you may never know what happiness is.—*Elbert Hubbard*
- 1304 A failure is a man who is unable to cash in his experiences.—*Elbert Hubbard*.
- ✓1305 Don't feel sorry for yourself—feel sorry for the folks who have to live with you.—*Elbert Hubbard*.
- 1306 Common sense is the ability to detect values.
- 1307 The meanest habit in the world is that of self-pity
- 1308 Our grandchildren are going to have a hard time paying for the good times we didn't have.



1276 Benjamin Franklin wrote "Only two things in this life are certain—death and taxes." What the taxpayer resents is that they don't come in that order.—*Punch* (London)

1277 When you see a married couple coming down the street, the one who is two or three steps ahead is the one that's mad.

1278 Headline "Husband Leaves in Midst of Wife's Bridge Party" Disappears" Just a fugitive from the chin gang.—*Atlanta Journal*

1279 *The Survey* tells of the young daughter of a radio announcer who, called upon to say grace at a family dinner bowed her head and said in loud clear tones, "This food comes to us through the courtesy of Almighty God."—*Christian Register*

1280 "An old fowl was recently discovered to have two hearts."—*News Item*  
Sounds like the bridge partner I had last week.—*Smile Weekly* (Australia)

1281 Indians on a Western reservation are reported to be showing symptoms of uneasiness. Maybe some one has been telling them that the whites want to give the country back to them.—*Buffalo Evening News*

1282 Lee Shippey of the *Los Angeles Times* has a head-line "How To Tell Ladies From Men Now that Both Wear Pants." That ought to be easy The one that is listening is the man.—*Cincinnati Enquirer*

1283 Liberalism may be coming into the churches, but it hasn't reached the contribution boxes yet.

1284 There's a bright side to everything, but there's no joy when it's on your blue serge suit.

1285 Among all the nations, we certainly play a loan hand.

1286 When people remove their bills from the envelopes, economic conditions are getting better

1287 If the milk business ever becomes a public utility we suppose that will make a cow a holding company

1288 One nice thing about spending an evening at home is that you never have to redeem your hat after it's over

1289 When men wear their Christmas neckties, business conditions are really bad.

1290 After the government takes enough to balance the budget, the citizen has the job of budgeting the balance.

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1290 After the government takes enough to balance the budget, the citizen has the job of budgeting the balance.

1326 A lot of fellows who sport so profusely about capital and labor never had any capital and never did any labor

1327 Science is resourceful. It couldn't pry open a day-coach window so it air-conditioned the train.

1328 Human diseases are the same as they were a thousand years ago, says an authority. Yes, but doctors have selected more expensive names for them.

1329 While they're abolishing "him," how about including that "his mamma's kiddie man," etc.

1330 Voice over the phone: "Pop, guess who just got kicked out of college?"

1331 The dramatic critic's meat is the ham actor

1332 The trouble with a husband who works like a horse is that all he wants to do evenings is hit the hay

1333 The fellow who gets on a high horse, is riding for a fall.

1334 The steps of the dining hall have become considerably worn by the treading of so many heels.—Prof. Boss Notre Dame University

1335 Many a fellow comes out of his shell when a wife eggs him on.

1336 One hatch hiker to the other—"Tax's right, just sit there and let me work my finger to the bone."

1337 Taking my economic theory course may not keep you off the bread-line, but at least you'll know why you're there.—Prof. Roberts-Michel, Hunter (N. Y.) College.

1338 Never miss an opportunity to make others happy—even if you have to let them alone to do it.

1339 What a pity it is that a person can't dispose of his experience for as much as it cost him.

1340 You may write your term papers in any manner you choose—only please observe the copyright laws.—Prof. F. G. Marsh, San Francisco Junior College.

1341 When she lost fifty pounds, it certainly was a weight off her mind.

1342 Modern advertising—This car is so fast it registers sixty in a parking place.

1343 Caution is a most valuable asset in fishing, especially if you're the fish.

✓1309 Any idea a college professor has about money is almost certain to be theoretical.—*Grand Rapids Press*

1310 You can't fool all of the people all the time, but somebody is trying it all the time.—*Savannah Morning News*

1311 "It can be done" is good, but "it's done" is better

✓1312 Talent knows *what* to do, tact knows *how* to do it.

✓1313 Talent makes a man *respectable* tact makes him *respected* Talent is *wealth* tact is *ready money*

1314 He is a well-known lecturer In fact, he takes an annual boast to boast tour

1315 The hen is the only animal in Nature that can lay around and make money

1316 No sooner do they get the athletes off the gridiron than they begin putting the coaches on the pan

✓1317 And now and then a collision occurs when two motorists go after the same pedestrian.

1318 A nickel isn't supposed to be as good as a dollar but it goes to church more often.

1319 We are inclined to agree with the Connecticut newspaper which affirms that Barnum never said of suckers, "One is born every minute." The great showman seldom was guilty of understatement.

1320 What this country needs, in fact what the whole world needs, is to settle up and settle down.

1321 The main thing we have learned from our short-wave set is that nearly every country in the world is full of sopranos.

1322 Law gives the pedestrian the right of way but makes no provision for flowers.

✓1323 You can't fool all the people all the time, but it isn't necessary A majority will do.

1324 Physician recommends for the middle-aged light exercise and a siesta each day Daily dozen and daily dozing

1325 "Those who have hobbies rarely go crazy" asserts a psychiatrist. Yeah but what about those who have to live with those who have hobbies?

- 1326 A lot of fellows who spent so profusely about capital and labor never had any capital and never did any labor
- 1327 Science is resourceful. It couldn't pry open a day-coach window so it air-conditioned the train.
- 1328 Human diseases are the same as they were a thousand years ago, says an authority. Yes, but doctors have selected more expensive names for them.
- 1329 While they're abolishing "ism," how about including that "ism mamma's little man," etc.
- 1330 Voice over the phone: "Pop, guess who just got kicked out of college?"
- 1331 The dramatic critic's meat is the ham actor
- 1332 The trouble with a husband who works like a horse is that all he wants to do evenings is hit the hay
- 1333 The fellow who gets on a high horse, is riding for a fall.
- 1334 The steps of the dining hall have become considerably worn by the treading of so many heels.—Prof Bott, Notre Dame University
- 1335 Many a fellow comes out of his shell when a wife eggs him on.
- 1336 One bitch hiker to the other—"That's right, just sit there and let me work my finger to the bone."
- 1337 Taking my economic theory course may not keep you off the bread-line, but at least you'll know why you're there.—Prof Roberts-Michel Hunter (N. Y.) College.
- 1338 Never miss an opportunity to make others happy—even if you have to let them alone to do it.
- 1339 What a pity it is that a person can't dispose of his experience for as much as it cost him.
- 1340 You may write your term papers in any manner you choose—only please observe the copyright laws.—Prof F G Marsh San Francisco Junior College.
- 1341 When she lost fifty pounds, it certainly was a weight off her mind.
- 1342 Modern advertising—This car is so fast it registers sixty in a parking place.
- 1343 Caution is a most valuable asset in fishing, especially if you're the fish.

1344 A dull person is one with too much polish.

1345 He who laughs last may laugh best, but he soon gets a reputation for being a dummy.

1346 Dad may not be able to appraise the worth of a college career but he can tell you the cost.

1347 She was all will and a yard wide.

1348 Some college graduates I know ought to carry their diplomas with them to prove they've been to college.—*Prof Israel J. Kapstein* Brown University

1349 The nice thing about a dull party is that you get to bed at a decent hour.

1350 Many of us spend half our time wishing for the things we could have if we didn't spend so much time wishing for them.

1351 Many a girl who spends all day splashing around in a swimming pool can put up an awful argument about water spoiling her hands when asked to bathe the dishes.

1352 Actually there is no distinct class trodden under foot except those who hold aisle seats.

1353 An Iowa professor says he finds five different kinds of dumbness. It seems incredible that a prominent man like that should have met so few people.

1354 The real problem concerning your leisure is how to keep other people from using it.

1355 Rip Van Winkle slept for twenty years, but, of course, his neighbors didn't have a radio.

1356 A sports-writer says there are 300 kinds of games played with balls. There are more than that many played with golf balls alone.

1357 But it would seem that it should be easy to make an honest living—there's so little competition.

1358 Many a woman who goes on a diet finds that she is a poor loser.

1359 The political pot never boils much. The old apple-sauce is only warmed over.

1360 There are two kinds of voters. Those who will vote for your candidate, and a lot of ignorant prejudiced fools.

- 1361 An ash tray is something to put cigarettes ash in when the room hasn't a fine table top or a floor.
- 1362 Often when a person starts to rest on his laurels he discovers they are poison ivy.
- 1363 Social tact is making your company feel at home, even though you wish they were.
- 1364 All kinds of social knowledge and graces are useful, but one of the best is to be able to yawn with your mouth closed.
- 1365 There isn't much practical advice to be given the hopeful young graduate, except to marry the first girl he finds who has a steady job.
- ✓ 1366 Generally speaking, a Communist is a person who has given up hope of becoming a capitalist.
- 1367 The reason father prefers a roast of beef to chicken when they are having guests for dinner is because with beef he can get what the guests do, instead of having to decorate his plate with the neck.
- 1368 We can't understand why goods sent by ship is called a cargo, while goods sent in a car is a shipment.
- 1369 If both sides make you laugh, you are broad-minded.
- 1370 When you sell yourself, be sure that you don't misrepresent the goods.
- 1371 Some folks would rather blow their own horn than listen to the Marine band.
- ✓ 1372 When you argue with a fool, be sure he isn't similarly engaged.
- 1373 The two most important muscles which operate without the direction of the brain are the heart and the tongue.
- 1374 "A vegetarian diet is best for those who would be beautiful," we read. Well, it does not seem to have done much for the elephant.—*Punch* (London)
- ✓ 1375 All we know about "hard" and "easy" money is that any kind is both hard to get and easy to spend.—*Adepts Journal*.
- 1376 Clothes don't make a man, but they can break a husband.
- 1377 The Smithsonian Institution reveals that there is 45 trillion dollar worth of gold in the ocean, but we don't suppose it will comfort a seaman much to know he's rolling in wealth.—*Boston Herald*



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- 1357 Doctors have discovered that hay fever can be either positive or negative. Sometimes the eyes have it and sometimes the nose.
- 1358 A medical journal advances the theory that "man is slightly taller in the morning than he is in the evening." We have never tested this, but we have certainly noticed a tendency to become "short" toward the end of the month.
- 1359 One person in every eight has an accident. The other seven have accident insurance.
- 1456 There are two sides to every question, and a politician usually takes both.
- 1451 If a man takes off his hat in an elevator, it means he has good manners and hair.
- 1452 There are only two kinds of pedestrians—the quick and the dead.
- 1453 Restaurant Verbs—One man's meat is another man's croquette.
- 1454 The car to watch is the car behind the car in front of you.
- 1455 An article in an English journal tells how to start an amateur glee club. The real need, however, is an article telling how to stop one.
- 1456 A movie patron arose from his seat while viewing a picture and shot himself. We believe we have seen that picture.
- 1457 Everything in the modern home is controlled by switches except the children.
- 1458 Instruments have been invented that will throw a speaker's voice more than a mile. Now we need an instrument that will throw the speaker as equal distance.
- 1459 They call it the art of matrimony because husbands have such a hard job keeping their heads above water.
- 1460 On a seven-car train gave his seat to a woman. She failed. On recovering she checked him. Then he failed.
- 1461 Many a man who does not know his own mind would be surprised to learn how well his acquaintances know it.
- 1462 A correspondent declares that in many boarding houses eggs are not boiled long enough. Not, we fear soon enough.—*London Opinion*.
- 1463 And anything you tell a woman goes in one ear and over the back fence.

1378 What this country needs is a dollar which will be not so much elastic as it will be adhesive.

1379 It has been discovered that in giving till it hurts some people are extremely sensitive to pain.

1380 It is much more dignified to say we're moving in cycles rather than running around in circles, altho it comes to about the same thing.—*Arkansas Gazette*

1381 Our idea of the meanest guy in the world is the guy who was deaf and never told his barber

1382 Man is the only animal that laughs. He is the only animal that has a Legislature.

1383 A whale's tongue is found to contain 8 per cent of the oil in his system. In politicians the proportion is even heavier

1384 It takes at least forty-eight rabbits to make a seal-skin coat for a woman.

1385 Ideas are such funny things they never work unless you do.

1386 A woman who can spot a blonde hair on a man's coat across the room can't always see a pair of garage doors ten feet wide.

1387 The fact that silence is golden may explain why there is so little of it.

✓ 1388 Before marriage a man yearns for a woman. After marriage the "Y" is silent.

1389 A boy goes four years to college because it takes about that long to develop an all American football player

✓ 1390 Worry is the interest you pay on trouble before it comes

1391 Experience is one thing you can't get on the easy payment plan.

1392 He called his wife Echo. She always had the last word

1393 One touch of scandal makes the whole world chun.

✓ 1394 A speaker who does not strike oil in twenty minutes should stop boring

1395 Time wounds all heels.

1396 What constitutes a living wage depends upon whether you are giving it or getting it.

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- 1432 This is the age when a child who is tied to his mother's apron-strings isn't tied to his mother.
- 1433 An optimist is a man who sees only the initial payment; the pessimist can't overlook the future installments and the upkeep.
- 1434 Let us not forget that a good deal of our prosperous appearance is due to driving a mortgaged car over a banded road.
- 1435 Only Americans have mastered the art of being prosperous though broke.
- 1436 An advertisement for a lecturer says he "speaks straight from the shoulder." Too bad some of these talks can't originate a little higher up.
- 1437 Punctuality is the art of guessing how late the other fellow is going to be.
- 1438 One shudders to think what will be needed to consume a radical fifty years from now.
- 1439 Reforms come from below. No man with four aces howls for a new deal.
- 1440 When a man says, "I run things at my home," he may mean the washing machine, the vacuum cleaner, and the furnace.
- 1441 Many a man stays home nights because he has the house to himself.
- 1442 A man who sits in a swamp all day waiting to shoot a duck will kick if his wife has dinner ten minutes late.
- 1443 There's no justice. If you make out your income tax correctly you go to the poorhouse. If you don't, you go to jail.
- 1444 Probably the world's greatest humorist was the man who called "installments" easy payments.
- 1445 The paramount question before the country today is, "How much is the down payment?"
- 1446 "To think," exclaimed the enthusiastic young husband, "that by the time we get all this furniture paid for we shall have genuine antiques!"
- 1447 What labor really needs in these days of installment payments is not a five-day week but a forty-day month.
- 1448 Our laundryman has the wisdom of a Solomon. When he can't decide to whom a certain shirt belongs, he splits it in half.

1414 Patent medicine ads are so attractive that it makes a man who has his health feel like he is missing something.

1415 The cost of living is always about the same—all a fellow has.

1416 An English neurologist says that a man who owns a car seldom walks in his sleep, but we bet, if he's got a family, he does it a lot when he's awake.

1417 It's hard to tell whether some people are walking to reduce—or reduced to walking.

1418 We've always believed that breaking a mirror is a good sign. It means that you're going to live at least another seven years.

1419 The best sense of humor is that which tells you what is not safe to laugh at.

1420 Home is where part of the family waits until the rest of them bring back the car.

1421 They say that every bride who is married isn't happy—just triumphant.

1422 When a man begins to realize the truth about himself, it frequently retards his program for reforming his neighbors.

1423 So much down usually means so much to keep up.

1424 A recent society bride had six bridesmaids in hyacinth blue silk and two pages in rich crimson velvet, with gold lace. A pale bridegroom completed the color scheme.

1425 We understand that tickets for a Hollywood garden party were issued to admit "Bearer and one wife."

1426 Thirty is a nice age for a woman, especially if she happens to be forty.

1427 According to a doctor, singing warms the blood. We have heard some that has made ours positively boil.

1428 Love at first sight is possible, but it is always well to wipe off your spectacles and take a second look.

1429 Now and then one picks up a magazine on the stands that makes one curious to see the stuff the editor rejected.

1430 So far, no modern has invented an intelligence test to equal matrimony.

1431 Modern woman's place seems to be in either the delicatessen store or the beauty parlor.

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1449 A man left the bulk of his fortune to his lawyer. If everybody did this, a lot of time would be saved.

1450 Golf links have one advantage over the fishing kind—they don't have to show anything to prove it.

1451 About the time one learns how to make the most of life, the most of it is gone.

1452 Some motorists are in such a hurry to get into the next county that they go right on into the next world.

1453 Among the things that seem to grow by leaps and bounds are the children in the apartment overhead.

1454 Many a man of Presidential timber turns out to be but another splinter.

1455 Be satisfied with a little. The atom has taken its split without beeing.

1456 What this country needs is a man who can be right and President at the same time.

1457 "An Eskimo woman is old at forty" says an explorer. An American woman is not old at forty. In fact, she's not even forty.

1458 The comic strips seem to amuse the younger generations, but it must wonder at times what other use a rolling-pin has.—*Jackson News*

1459 It takes three generations or one good guess in the stock market to make a gentleman.—*Springfield Union*

1460 A wizard is the person who can keep up with the neighbors and the installments, too.—*Chicago Times*

1461 The timid girl who blushes and hesitates before marriage about accepting even a bunch of flowers or a box of candy will grab a man's pay envelope after marriage before he gets in the front door.

1462 What a world! To be a valedictorian and then get a job working for a fellow who dropped out at the eighth grade.—*San Francisco Chronicle*

1463 Well, there's still a sucker being born every minute. The trouble is he hasn't got anything you can take away from him.

1464 It's nice to have four years between elections. It takes people that long to regain their faith.

1465 You can fool some of the people all of the time and all of the people some of the time and the rest of the time somebody else will fool them.

- 1466 We used to worry about future generations becoming soft, but no more. Not when we think of the bond issues they're going to have to pay off.—*Judge*
- 1467 A college professor declares that contrary to scientific opinion, the interior of the earth is not so hot. In our opinion, the same thing is true of the exterior
- 1468 One trouble with the world is that there are always more victors than spoils.
- 1469 Another change the game of bridge needs is a cross-bar under the table.
- 1470 If you want economy never let an economic question get into politics.
- 1471 American women are so beautiful they can wear anything. The trouble is they won't.
- 1472 Problems in marriage often arise because a man too often shows his worst side to his better half.
- 1473 What any government almost invariably needs is more pruning and less grafting
- 1474 A good many human dynamos are short-circuited in a few years.
- 1475 Some day we hope to be wise enough to get the vitamins that wild animals get by eating what they like.
- 1476 A politician doesn't stand on his record, he jumps on the other fellow's.
- 1477 The two agencies used to redistribute great fortunes are taxation and offspring.—*Albany Phoenix*.
- 1478 The human race <sup>has</sup> improved everything except people.—*Easton Express*.  
see "Do You Recover you"
- 1479 The great lead that he is as dumb <sup>as</sup> never permits his followers to discover <sup>it</sup> *Rochester Times-Union*
- 1480 We wonder <sup>if</sup> <sup>the</sup> <sup>great</sup> <sup>founders</sup> <sup>of</sup> <sup>this</sup> <sup>nation</sup> <sup>would</sup> <sup>have</sup> <sup>talked</sup> <sup>so</sup> <sup>glowingly</sup> <sup>of</sup> <sup>posterity</sup> <sup>if</sup> <sup>they</sup> <sup>had</sup> <sup>known</sup> <sup>we</sup> <sup>were</sup> <sup>going</sup> <sup>to</sup> <sup>be</sup> <sup>it</sup>.
- 1481 On the political menu, too, applesauce is served with pork.—*Philadelphia Inquirer*
- 1482 A small town is one where the folks know all the news before the paper comes out, but merely take it to see whether or not the editor got the stories according to the way they heard them.

1483 "The first lie detector" says Sam Hill in the Cincinnati *Enquirer* "was made out of the rib of a man." And no improvement has ever been made on the original machine.

1484 It won't hurt us to discover that "roughing it" means more than riding with the sedan windows open.

1485 Man is like a car. Just so much mileage in him, whether he runs it out in 40 years or 80.—*Cedar Falls Record*

1486 In some respects the idea of finger-printing children seems to be a good one. At least it will settle the question as to who used the guest towel in the bathroom.

✓ 1487 A kiss is a peculiar proposition. Of no use to one, yet absolute bliss to two. The small boy gets it for nothing, the young man has to lie for it, and the old man has to buy it. The baby's right, the lover's privilege, and the hypocrite's mask. To a young girl, faith to a married woman, hope to an old maid, charity.—*P. J. Skipper*

✓ 1488 The great difficulty in amplifiers is that they amplify the speaker's voice, but not his ideas.

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1490 When a boy marries, two opinions prevail at the home he is leaving: His mother thinks he is throwing himself away and his sisters think the girl is.

1491 All work and no play makes jack for the nerve specialist.

1492 Some people are like French bread—little dough, but lots of crust.

1493 Nowadays a businessman is judged <sup>by</sup> ~~by~~ <sup>his</sup> ~~his~~ <sup>company</sup> he keeps solvent. <sup>and</sup> ~~and~~ <sup>will</sup> ~~will~~ <sup>get</sup> ~~get~~

1494 And there was that dumb girl in <sup>poor</sup> ~~poor~~ <sup>ty</sup> ~~ty~~ <sup>house</sup> ~~house~~ who thought spot hides came from a leopard.

1495 Every man is a hero in his own home—<sup>and</sup> ~~and~~ <sup>then</sup> ~~then <sup>go</sup> ~~go <sup>his</sup> ~~his~~ <sup>company</sup> ~~company~~ leaves.~~~~

✓ 1496 Contentment has one big advantage over wealth: friends don't try to borrow it from you.

1497 The young man who worked so hard to graduate later wonders what the hurry was.

1498 We send our actors to England and England sends her actors to us. It's getting to be hams across the sea.

- 1499 In the very near future men will eat baked beans and say: "Ah, dear these are just like those in the cans mother used to open."
- 1500 It's a good thing that politicians are generally paid by the year. They would starve to death on piecework.
- 1501 Whenever everybody tends to his own business, news is scarce.
- 1502 One reason we are a great nation is because we have been unable to exhaust our natural resources in spite of our best efforts.
- ✓1503 Pat a man on the back and you may make his head swell.
- 1504 Almost any time now we may expect to see the restaurants retaliate by putting in a line of drugs and toilet articles.
- 1505 The man who saves money nowadays isn't a miser; he's a wizard.
- 1506 You should try to save something while your salary is small. It is almost impossible to save after you begin earning more.
- 1507 The bigger the bankroll, the tighter the rubber band.
- 1508 The trouble with self-made men is that they quit the job too early.
- 1509 A sordid money-grabber is anybody who grabs more money than you can grab.
- 1510 The subways are becoming so crowded that even the men can't all get seats.
- 1511 More times than not a woman is responsible for her husband's success because of the money she makes it necessary for him to make.
- 1512 The trouble with these "Do You Want Money?" ads is that when you read them you always discover you either have to work for it or mortgage something to get it.
- 1513 If the autos in the world were laid end to end, it would be Sunday  
 road
- 1514 Personally we're not very superstitious, but when we are crossing rail-  
 road tracks we <sup>him</sup> it's a bad sign to see a train coming.
- 1515 Longfellow said that man must be either a hammer or an anvil. But he overlooked the fellow who is simply bellows.
- 1516 A cynic recently said of his wife: "At the end of the evening she was so tired she could hardly keep her mouth open."

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1494 And there was that dumb girl in <sup>poor</sup> <sup>man's</sup> <sup>house</sup> who thought spot hives came from a leopard.

1495 Every man is a hero in his own home—<sup>and then</sup> <sup>get</sup> <sup>into</sup> <sup>trouble</sup> <sup>if</sup> <sup>he</sup> <sup>is</sup> <sup>not</sup> <sup>solvent</sup>—<sup>San Francisco</sup> <sup>company</sup> <sup>leaves</sup>.

1496 Contentment has one big advantage over wealth, friends don't try to borrow it from you.

1497 The young man who worked so hard to graduate later wonders what the hurry was.

1498 We send our actors to England and England sends her actors to us. It's getting to be hams across the sea.

1534 If all the road-hogs were laid end to end, that would be Utopia.—*Cornellboro (Ga.) Herald-Journal*.

1535 Scientists say that only one man in a hundred has a perfect voice. The rest of them, however, insist upon singing "Sweet Addine."—*Grand Rapids Press*.

1536 In the approaching campaign, a Washington gossip note says, party-managers will concentrate their efforts only on promising candidates. What! Is there any other kind?—*Boston Herald*

1537 Most of us go through life on a five-cent fare and then ask for a transfer.

✓ 1538 An optimist says his glass is still half full, a pessimist declares that his glass is already half empty

1539 The bigger a man's head gets, the easier it is to fill his shoes.

1540 Evolution: Dress, \$2.75; frock, \$19.98; gown, \$65; creosote, \$225.

1541 Don't be afraid of having too many irons in the fire, if the fire is hot enough.

1542 A man can't even blow his own horn nowadays until he completes all the payrolls.

1543 A fool and his money sooner or later wind up in college.

1544 Someone has observed that it takes a student 20 minutes longer to say what he thinks than to tell what he knows.

1545 When he gets into a taxi, they leave the "vacant" sign up.

1546 He was just one of the ciphers in the "40s."

1547 That teamster is the living proof that all oil cans aren't in the toolbox.

1548 She was a woman of few words, but often.

1549 That farm is so muddy you have to jack up the cows to milk them.

1550 They call him Tonallitis, because he's a pain in the neck.

1551 We call him Asthma—he's so full of old wheezes.

✓ 1552 A woman's tears are the greatest water-power known to man.—*Arkansas Country Mail*.

1553 All things come to him who waits, but they are apt to be pretty well shop-worn.

1517 An average woman's vocabulary is said to be about 500 words. Small inventory, but think of the turnover

1518 It's worth the taxi fare to feel you don't care what happens to the fenders.

1519 There are 17,000,000 telephones in the United States, so when a girl makes it in two guesses she isn't doing so badly at that.

1520 The broad general rule is that a man is about as big as the things that make him mad.

1521 A lot of nice, fat turkey gobblers would strut less if they could see into the future.

1522 The theater at the present time, is not holding a mirror up to life, but a keyhole.

1523 It is said that the engineers of the faster trains eventually lose their nerve. The porters, of course, don't have to be up there in the cab.

1524 The camera never lies, and it takes a family album to convince some people that the truth is a terrible thing

1525 The greatest consolation for many vacationists is that they have found, at least, where to stay away from next time.

1526 A resort is a place where the natives live on your vacation until next summer

✓ 1527 The polls are places where you stand in line for a chance to decide who will spend your money

1528 Man wants but little here below, but he usually gets along on less.

1529 The greatest paradox of them all is still civilized warfare.

1530 One trouble with the country is that it wants to raise nothing but cotton and wear nothing but silk.

1531 Maybe what's wrong with this generation is that too many parents slippers are being worn out on the dancing floors.

1532 The poet, Heine, once said to a caller, "My heavy way is perfectly barren, and you will find me stupid enough for a friend has seen here, and we exchanged ideas."

1533 U. S. now stands for Unlimited Spending—*Tampa Tribune*

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little "An A.B. degree nowadays means that the holder has mastered the first two letters of the alphabet."

1588 A political leader's task is to keep ahead of four or five crowds, each going in a different direction.

1589 The trick in campaigning is to give them platitudes without fear or favor and straight from-the-shoulder generalities.

1590 A senator tells us the average American is not tax conscious yet, and this is doubtless so. If he shows signs of coming to, he is struck by another

#### SOME ANSWERS FROM SOPHOMORES

1591 "James I claimed the throne of England through his grandmother because he had no father."

1592 "Benjamin Franklin produced electricity by rubbing cats backward. Benjamin Franklin was the founder of electricity."

1593 "America was discovered by the Spinach."

1594 "In 1685 the Pilgrims crossed the ocean, and this was known as Pilgrims Progress."

1595 "An ibex is where you look at the back part of a book to find out anything you want."

1596 "A deacon is the lowest kind of a Christian."

1597 "A monastery is a place of monsters."

1598 "False doctrine is when a doctor gives wrong stuff to a man."

1599 When success turns a man's head, he faces failure.

1600 Weak knees come from a weak head.

1601 Some people have tact, others tell the truth.

1602 There are two kinds of fishermen: those who fish for sport and those who catch something.

1603 Buying what you do not need is an easy road to needing what you cannot buy.

1604 Rabies are no menace if we do not divorce dollars from sense.

1605 At a certain age some people's minds close up. They live on their intellectual fat.—H. L. Phelps

1606 The chief fault of American audiences is that they see the point before you get there, which is disconcerting.—Jerome K. Jerome

1607 It will be time enough to talk about changing religion when men grow up to the present one.

1608 The man whose ~~mind~~ never have it pretty well trained.

1703 There is nothing but ill-fortune in a habit of grumbling, which requires no talent, no self-denial, no brains, no character.—*O. S. Marden.*

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✓ 1707 One nice thing about a one-way street is that you can only be bumped in the rear.

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1715 Snobbery is the pride of those who are not sure of their position.—*Berton Bruley.*

✓ 1716 Be pretty if you can, be witty if you must, be agreeable if it kills you.—*Elsie De Wolfe*

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1718 A young girl came into a member bank to buy some defense savings stamps. When the teller asked her what denomination, she replied, "Presbyterian." —*Savings Banks Bulletin.*



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✓ 1700 A good speech has a good beginning and a good ending, both of which are kept very close together.

1701 Many a man keeps his nose to the grindstone so his wife can turn hers up at the neighbors.—*The Scandal Sheet Graham Texas*

1702 Don't judge a man by his clothes. The door man at the movie who is dressed like an admiral probably does not even know how to row.

- 1737 Edison and college men object to work. College doesn't seem to change people so much, then.
- ✓ 1738 "The slow-thinkers live longest," says a prominent psychologist. Not if they cross the street.
- 1739 If a man wants his dreams to come true, he must wake up.
- 1740 The difficulty in turning immigrants into good Americans is to find a model to work by.
- 1741 A magazine writer says we need a new religion. But let's not do anything rash until we try the old one.
- 1742 If he dodges juries, he is a pedicurist; if he dodges taxes, he is a financier; if he dodges responsibility he is a statesman.
- 1743 The modern girl may have her little weaknesses, but she isn't effeminate.
- 1744 Many a live wire would be a dead one if it weren't for his connections.
- 1745 The international bank is wrecked by the international banking.
- 1746 If you do housework at \$10 a week, that's domestic service. If you do it for nothing, that's matrimony.
- ✓ 1747 Some so-called open minds should be closed for repairs.
- 1748 Scientists say we are what we eat. There must be a commoner diet than we had thought.
- 1749 The reason ideas die quickly in some heads is because they can't stand solitary confinement.
- 1750 Quer that men should take up a life of crime when there are so many legal ways to be dishonest.
- 1751 Some are bent with toil, and some get cracked trying to avoid it.

- 1719 The average fire is put out before any considerable damage is done by the fire department.
- 1720 A foreigner who killed himself because he was unable to learn English in New York seems to have thought it was spoken here.
- 1721 If we should lock up all the feeble-minded, who would write our song hits?
- 1722 Alarmists seemingly regard the rising generation as a falling one.
- 1723 Everybody should learn to drive a car. This is especially true of those who sit behind the steering wheels.
- 1724 Man is an able creature, but he has made 32,600,000 laws and hasn't yet improved on the Ten Commandments.
- 1725 The world never will be wholly civilized. Some outlying portions have no natural resources worth seizing.
- 1726 The members of the smart set never get that way by listening to one another.
- 1727 The evil that men do lives after them. The saxophone was made in 1846.
- 1728 Success is getting what you want; happiness is wanting what you get.
- 1729 The greatest service that could be rendered the Christian peoples would be to convert them to Christianity.
- 1730 How is it possible for women to understand politics when they have to depend almost entirely on their husbands for their political education?
- 1731 It is just as well that justice is blind, she might not like some of the things done in her name if she could see them.
- 1732 A doctor gives us the cheerless news that women are too weak for housework. Well, the men are not strong for it, either.
- 1733 On the first of the month there is no female or anything else more deadly than the mail.
- 1734 The habit of going to the bottom of things usually lands a man on top.
- 1735 The world has facilities enough now for transmitting intelligence rapidly—that is, until we get more intelligence to transmit.
- 1736 Somebody always backs down when the public gets its back up.

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1745 The matrimonial bark is wrecked by the matrimonial barking.

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## Chapter 6

# AMUSING DEFINITIONS

1752 *Acrobat*—The only person who can do what everyone else would like to do—pat himself on the back. The inventor of the rumble seat.

✓ 1753 *Adam*—The one man in the world who couldn't say "Pardon me, haven't I seen you before?"

✓ 1754 *Advice*—What you take for a cold. The suggestions you give someone else which you believe will work to your benefit. Something most of us "give until it hurts."

1755 *Alibi*—An excuse that's cooked up, but is always half-baked.

1756 *Alimony*—A man's cash surrender value.

1757 *All-expense tour*—The perfect example of truth in advertising.

✓ 1758 *Amateur athlete*—An athlete who is paid in cash—not by check.

1759 *Amateur carpenter*—A carpenter who resembles lightning. He never strikes twice in the same place.

1760 *Amateur golfer*—The man who moves heaven and earth to play golf.

1761 *Antique collector's song*—"You take the highboy and I'll take the lowboy."

1762 *Apartment house bonds*—Flat failures.

✓ 1763 *Appendicitis and tonsillitis*—Two sicknesses that made famous the well-known medical saying, "There's gold in them thar ills."

1764 *Automobile*—A machine that eliminated horses but made horse sense necessary. Contains over 1,000 more in.

1765 *Bachelor*—A bachelor is a man who gives in— is wrong.

married man gives in when he is right. A bachelor either lacks the sand to propose or the rocks to marry. He is the only man who never lied to his wife. The difference between a married man and a bachelor is that when a bachelor walks the floor with a baby at midnight he is dancing. The fellow who never says hasty things he has to regret afterward. It has been said, "Not all men are fools—some are bachelors." A man who, when he accomplishes something great, gets all the credit.

1766 *Bayona sale*—A sale in which a woman ruins a \$35 street dress to get a house dress for 93 cents.

1767 *Beazy*—The one thing a woman may lose and never know it's gone.

1768 *Beginner's luck*—A college freshman with an idea.

1769 *Big game hunter*—A man who can spot a leopard.

1770 *Blessed event*—When a man's mother-in-law goes home.

1771 *Block*—The distance between some people's ears.

1772 *Blotter*—A porous substance you spend your time looking for while the ink is drying.

1773 *Boarding school*—The place where the father sent his son who wanted to be a carpenter.

1774 *Bottoms up to you!*—A toast you never make to the crew in a boat race.

1775 *Bridge*—Next to hockey the most dangerous shin-bruising game in America.

1776 *Buffer state*—One that's between two buffer states.

1777 *Business economy*—A reduction in some other employee's salary.

1778 *Bury doctor*—The doctor who has so many patients that when there is nothing the matter with you, he will tell you so. Write your own definition for a busy dentist.

1779 *Cacoon*—A man of great nerve and a wonderful Genl.

1780 *Cover*—An object that acts like a small boy—it behaves better when paddled from the rear.

1781 *Careful driver*—The fellow who has made the last payment on his car. A careful driver is one who can wear out a car without the help of a railroad engine and a crossing.

## Chapter 6

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1-66 *Buyer's sale*—A sale at which a woman runs a \$25 street dress to get a home dress for 95 cents.

1-67 *Beauty*—The one thing a woman may lose and never know it's gone.

1753 *Beginner's back*—A college freshman with an idea.

1-69 *Big game hunter*—A man who can spot a leopard.

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1772 *Blocker*—A person substance you spend your time looking for while the ink is drying.

1-73 *Boasting school*—The place where the father sent his son who wanted to be a carpenter.

1-74 *Bottoms up to you*—A toast you never make to the crew in a boat race.

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1-76 *Buffer state*—One that's between two buffer states.

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1778 *Busy doctor*—The doctor who has so many patients that when there is nothing the matter with you, he will tell you so. Write your own definition for a busy doctor.

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1-81 *Careful driver*—The fellow who has made the last payment on his car. A careful driver is one who can wear out a car without the help of a railroad engine and a crowbar.

- 1782 *Centenarian*—A person who has lived to be 100 years old. He never smoked or he smoked all his life. He used whiskey for eighty years or he never used it. He was a vegetarian or he wasn't a vegetarian. Follow these rules carefully and you, too, can be a centenarian.
- 1783 *Cheap politician*—There isn't any such thing.
- 1784 *Chiropodist*—A fellow who, when given an inch, will take a foot. A man who is down at the heel even when he is prosperous.
- 1785 *Club secretary*—The person who keeps the minutes and wastes the hours.
- 1786 *Cold feet*—The silment you get when you know what the consequences are going to be.
- 1787 *College*—The land of the midnight sons.
- 1788 *College English department*—The chamber of commas.
- 1789 *College football team*—An organization the American boy joins in order to see the United States.
- 1790 *College mixer*—A place where the coeds without dates meet the men without money.
- 1791 *College senior*—A young man with a raccoon coat and a black derby. He likes ties with dots, suits with stripes and letters with checks. He joins a fraternity so he doesn't have to buy his own clothes.
- 1792 *Conscience*—The sixth sense that comes to our aid when we are doing wrong and tells us that we are about to get caught.
- 1793 *Cow hide*—The thing that holds the cow together.
- 1794 *Crooked dough*—Something handled by counterfeiters and pretzel manufacturers.
- 1795 *Dangerous surgical operation*—Nothing that costs less than \$150.
- 1796 *Deaf and dumb couple*—The only married people who can settle a quarrel at night by turning out the lights.
- 1797 *Defeat*  
unable to keep  
candidate who never has to explain why he is  
in ca.  
to a convention without his wife  
has women eat out of his hand.
- 1798 *Defeat*
- 1799 *Defeat*

- 1800 *Drunk*—A man who runs a filling station. A collector of old magazines.
- 1801 *Depressed*—A period when you can't spend money you don't have.
- 1802 *Denver*—The roughest distance between two points.
- 1803 *Diplomat*—An honest man sent abroad to lie for his country. A man who pours banana oil on troubled waters.
- 1804 *Diatribe*—When you are sure you are right and then ask your wife.
- 1805 *Doctor*—A man who has his tonsils, adenoids and appendix.
- 1806 *Dog*—The same as bill collector. Both will stick to a fellow when he hasn't got a cent.
- 1807 *Dough*—A manometer for money; dough sticks to your fingers.
- 1808 *Dramatic critic*—A man who gives the best years of his life to the theater.
- 1809 *Draw*—A term used to describe the result of a battle between a dentist and a patient.
- 1810 *Drunk Daze*—A coed who is so drunk she brings her cosmetics for a make-up exam.
- 1811 *Economist*—One who tells you what to do with your money after you have done something else with it.
- 1812 *Educator*—"The recalculation of the incomprehensible into the ignorant by the incompetent."—*Sir Josiah Sallow*. The only thing a man is willing to pay for and hopes he doesn't get. Training that helps one to make more money unless he becomes an educator.
- 1813 *Election year*—One year in four when the great national dish is tripe.
- 1814 *Electrician*—A man who wires for money.
- 1815 *Elephant*—A useful animal with a vacuum-cleaner in front and a rug-beater at the back.
- 1816 *Error*—Something wrong—a mistake. To illustrate: First Tramp: "Is this right? I have it. Second Tramp: "No. That's an error. It's wrong." First Tramp: "What's the mistake? Second Tramp: "You ain't it yet."
- 1817 *Error in judgment*—A man who thinks he has an open mind when it is merely vacant.
- 1818 *Example*—To give an illustration. The teacher asked the student to give an example of the word "boycott." The student said, "The wind blew down my brother's neck and the boycott an awful cold."



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1797 *Defeated politician*—The candidate who never has to explain why he is unable to keep his campaign promises.

1798 *Delegate-at-large*—A man who goes to a convention without his wife.

1799 *Delicatessen operator*—A man who has women eat out of his hand.

- 1836 *Harness manufacturer*—The only man in the world who can put what he makes on the horses and not go broke.
- 1837 *Havana tobacco*—A product you find in Cuba and in a few cigars.
- 1838 *Hide and seek*—A game played on any ocean liner by a large number of the passengers.
- 1839 *Hick-hiker*—The only person who could be completely incapacitated by the loss of his thumb.
- 1840 *Home*—The only place where you can enjoy corn on the cob and soup.
- 1841 *Hospital*—A place where people who are run down, wind up.
- 1842 *Human nature*—The thing which makes some men bowers of wood and others drawers of dividends.
- 1843 *Humor-as-advertising*—"We welcome complaints." "We Trust You." "Horse Cooking."
- 1844 *Husband*—A man of few words.
- 1845 *I owe it all to*—An expression commonly used in connection with one's wife, landlord, or pawn broker.
- 1846 *In the money*—A condition many men hope for but only a bank teller experiences.
- ✓ 1847 *Indigestion*—The failure to adjust a square meal to a round stomach.
- 1848 *Inconveniences*—A sad condition in which you can't sleep when it's time to get up. When you keep a lot of innocent sheep jumping over a fence all night because one man can't go to sleep.
- 1849 *Ireland*—A great copper-producing country.
- 1850 *Jack*—A thing that lifts a car and also keeps it going.
- 1851 *Jealous*—A man who never puts out any excess hot air.
- ✓ 1852 *Jump*—The last word in airplanes.
- 1853 *June*—The month for weddings—when you have perfect days.
- 1854 *Jury*—The only thing that doesn't work right when it's fixed. When the jury disagrees, the defendant can say "No noose is good news."
- 1855 *Kesgaroo*—Nature's initial effort to produce a cheer leader.

1819 *Executive ability*—The faculty of earning your bread by the work of other people.

1820 *Faithful*—An adjective which describes a man's mother-in-law. She never leaves him no matter what he does.

1821 *Farm*—A portion of land entirely covered by a mortgage.

1822 *Farsighted*—A term used to describe a man who wouldn't take a chance on an auto raffle because he didn't have a garage. When one buys three lawn mowers—two for the neighbors to use. To order three eggs in a restaurant—one for your vest.

1823 *Father*—A fellow who is put on the pan if he doesn't bring home the bacon.

1824 *Female archer*—A girl who works on eyebrows in a beauty parlor.

1825 *Flaw*—What the Harvard graduate thinks you walk on in a house.

1826 *Floating debt*—A 1929 yacht that hasn't been paid for.

1827 *Football coach*—A fellow who is willing to lay down your life for his school.

1828 *Frog*—The only living thing that has more lives than a cat. It croaks every night.

1829 *Gentlemen*—Any man who wouldn't hit a woman with his hat on.—*Fred Allen*.

1830 *Gold-digger*—A woman who doesn't marry a man for his money, but divorces him for it. A woman who will be five years older twenty years from now. The difference between a millionaire and her is that he's got what it takes, and she takes what he's got.

1831 *Golf optimist*—The fellow who said he made fifteen on the first hole, fourteen on the second, thirteen on the third, and then blew up.

1832 *Grammatical error*—The use of poor English. Illustration: Lady (to tramp) "Did you notice that pile of wood?" Tramp "Yes m, I seen it." Lady: "You have made a grammatical error. You mean you saw it." Tramp "No m. You saw me see it, but you haven't seen me saw it."

1833 *Grapefruit*—The most frequently used American eye tonic.

1834 *Guest towel*—A towel you look at but never use.

1835 *Hamburger*—The last round-up.

- 1836 *Harness manufacturer*—The only man in the world who can put what he makes on the horses and not go broke.
- 1837 *Havana tobacco*—A product you find in Cuba and in a few cigars.
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- 1854 *Jury*—The only thing that doesn't work right when it's fixed. When the jury disagrees, the defendant can say "No noon is good news."
- 1855 *Kesgrave*—Nature's initial effort to produce a cheer leader.

1856 *Kibitzer*—A guy with an inferiority complex.

1857 *Kitchenette complex*—Married folks who can say "Now Helen, you take the can opener and I'll take the poodle, and we'll move again."

1858 *Lame duck*—A politician whose goose has been cooked.

1859 *Law of diminishing returns*—An economic law familiar to laundrymen.

1860 *Lean years ahead*—What every woman hopes for

1861 *Lend me your ears*—A phrase used by Marc Antony and by the mothers of ten million six year-olds.

1862 *Life insurance*—A plan that keeps you poor all your life so you can die rich.

1863 *Lamburger cheese business*—A business that always goes strong

1864 *Love at first sight*—The world's greatest time-saver

1865 *Lucky*—To have things go your way—illustrated in the conversation of two colored men playing cards "Ah wins." "What yuh got?" "Three aces." "No yuh don't. Ah wins." "What yuh got?" "Two nines an a razor" "Yuh sho win. How come yuh so lucky?"

1866 *Major general*—The army officer who has his men behind him before the battle and ahead of him during it.

1867 *Man*—The only animal with brains enough to find a cure for the diseases caused by his own folly

1868 *Man of few words*—One who takes three hours to tell you he is a man of few words. Husband.

1869 *Manager of doughnut factory*—A fellow who has charge of the hot works.

1870 *Married life*—A period when you make progress if you break even. The most dangerous year in married life is the first, then comes the second, third, fourth, fifth, etc. Has three stages—cooing—wedding—billing

1871 *Married man's razor*—His wife's pencil sharpener

1872 *Microscope expert*—A person who magnifies everything

1873 *Modern girl*—A girl who wants to go with every Tom Dick and marry. She marries for money in order to make her dream come through. She demands the truth, the whole truth, and nothing but the truth. She is not so much

concerned with what a man stands for as what he will fall for. She loves a man for all he is worth.

1874 *Monkey business*—A lecture on evolution.

1875 *Mesologue*—A conversation between a man and his wife.

1876 *Mimicry*—Looks like a case of duces vult.

1877 *Mystery*—How the Joneses do it on that salary.

1878 *Nice person*—Anyone who thinks you are interested when you ask how he is.

1879 *New York*—The city where the people from Oshkosh look at the people from Dubuque in the next theater seats and say "Humph, these New Yorkers don't dress any better than we do."

1880 *Oculist*—A man with an eye for business.

1881 *Oleomargarine*—A food bought by people who have seen better days.

1882 *On the rocks*—A phrase meaning a person is either bankrupt or working in jail. The difference is inconsequential.

1883 *One set of lower dishes*—A measure for the time the average maid lasts in an American home. If it is a Woolworth china, it takes six weeks to break a set; Wedgwood, two weeks.

1884 *Open mind*—The mind of a man who has the will power but is rid of his present prejudices and take on a new set of prejudices. Sometimes, a case of a man merely rearranging his prejudices.

1885 *Oppportunity of a lifetime*—A second-hand car. You can always hear it knocking.

1886 *Optimist*—One who looks in a cuckoo clock for eggs—or who takes a frying pan on a fishing trip.

1887 *Overworked*—To be busy continually. Example: a can opener in a kachibette.

1888 *Parking space*—An unoccupied space about seven feet wide and fifteen feet long next to the curb—on the other side of the street. Ed Wynn says a parking space is the place where you take your car to have those little dents put in the mudguards.

1889 *Perfection*—An alarm clock that doesn't ring.

1856 *Kibitzer*—A guy with an inferiority complex.

1857 *Kitchenette couples*—Married folks who can say, "Now, Helen, you take the can opener and I'll take the poodle, and we'll move again."

1858 *Lame duck*—A politician whose goose has been cooked.

1859 *Law of diminishing returns*—An economic law familiar to laundrymen.

1860 *Lean years ahead*—What every woman hopes for

1861 *Lend me your ears*—A phrase used by Marc Antony and by the mothers of ten million six-year-olds.

1862 *Life insurance*—A plan that keeps you poor all your life so you can die rich.

1863 *Lumberger cheese business*—A business that always goes strong

1864 *Love at first sight*—The world's greatest time-saver

1865 *Lucky*—To have things go your way—illustrated in the conversation of two colored men playing cards "Ah wins." "What yuh got?" "Three aces." "No yuh don't. Ah wins." "What yuh got?" "Two mines an a razor" "Yuh sho win. How come yuh so lucky?"

1866 *Major general*—The army officer who has his men behind him before the battle and ahead of him during it.

1867 *Man*—The only animal with brains enough to find a cure for the diseases caused by his own folly

1868 *Man of few words*—One who takes three hours to tell you he is a man of few words. Husband.

1869 *Manager of doughnut factory*—A fellow who has charge of the hole works.

1870 *Married life*—A period when you make progress if you break even. The most dangerous year in married life is the first then comes the second, third, fourth, fifth, etc. Has three stages—cooing—wedding—billing

1871 *Married man's razor*—His wife's pencil sharpener

1872 *Microscope expert*—A person who magnifies everything

1873 *Modern girl*—A girl who wants to go with every Tom, Dick and marry. She marries for money in order to make her dream come through. She demands the truth, the whole truth and nothing but the truth. She is not so much

- 1906 *Reckless driving*—A woman with a hammer and some nails working on a freshly painted, living room wall.
- 1907 *Reducing machine*—A machine that costs so much you have to starve yourself to keep up the payments.
- 1908 *Reformer*—One who insists on his conscience being your guide. One who makes his associates feel miserable about their pleasures.
- 1909 *Rejected play manuscript*—A case of all work and no play.
- 1910 *Repartee*—Clever conversation. To illustrate: "My ancestors came over on the Mayflower. You're lucky. The immigration laws are stricter now."
- 1911 *Retraction*—To make one take back a statement. For example: A newspaper headline said—"Half of the city council are crooks." The city council demanded a retraction. The next day the headline said—"Half of the city council are not crooks."
- 1912 *Rick man*—A man who has so much money he doesn't even know his son is in college.
- 1913 *Reverend*—The fellow who can't look his wife squarely in the eye.
- 1914 *Roadwork*—Not to feel well. When in this condition, always take the backseat number.
- 1915 *Scissors grading*—A business that goes ahead when things are dull.
- 1916 *Snarkiness*—The only golfer who wouldn't knock a golf ball out of sight.
- 1917 *Self-made man*—An individual who might have done better by letting out the contract. An admission that one is a self-made man makes one a martyr; it relieves the conscience of the rest of the world.
- 1918 *Sense of humor*—It's a gift—every Scotchman has it.
- 1919 *Scotchman's work*—Bill collecting.
- 1920 *Sherlock*—An instrument that only plays foot notes.
- 1921 *Sickness*—Means not to feel well. There are three stages: 1. Ill; 2. Pill; 3. Bill. Sometimes there is another 4. Will.
- 1922 *Silence*—What would follow if the average politician spoke his mind.
- 1923 *Sixth marriage*—The triumph of hope over experience.



1890 *Pessimist*—A person who would commit suicide if he could do it without killing himself

✓ 1891 *Pickpocket*—A man who generally lives alone, but occasionally goes out in a crowd for a little change. The optimist in a crowd.

1892 *Playing by note*—To learn to play the piano by note instead of by ear. Twelve payments on the note and the piano is yours to learn to play

1893 *Politician*—A person who never duels, but certainly can fence. He never uses anti-knock gas.

1894 *Political plum*—One result of careful grafting

1895 *Polka*—An old-fashioned dance, but now seen in almost any prize fighting ring

1896 *Precocious child*—The child who took his nose apart to see what made it run.

1897 *Premonition*—A warning of something to happen. Illustrations. An itching palm indicates you are about to receive something. An itching head shows that you already have something

1898 *Prose swordsman*—A person who makes his living by his pen.

1899 *Profanity*—A way of escape for the man who runs out of ideas.

1900 *A party*—A period when there are a lot of after-dinner speakers after dinners ~~as~~ peak after bed

1901 *Proverb*—Any short saying that states a great truth. Examples. "A soft answer turneth away wrath, but hath little effect on a door-to-door salesman." "Birds of one feather catch a cold." "Uneasy is the tooth that wears a crown." "A thing of beauty keeps you broke forever"

1902 *Public library building*—The tallest building in town—it has more stories than any other

1903 *Rabbit*—A little animal that grows the fur other animals get credit for when it's made into a lady's coat.—*Cincinnati Enquirer*

1904 *Raccoon coats*—The earmarks of collegians. They cover a multitude of sons.

1905 *Reckless driver*—The other motorist. When you have two of these at an intersection at the same time, it's a case of the "survival of the fittest. Do not confuse a reckless driver with a wreckless driver

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1925 *Small town*—A place where everybody knows whose check is good.

1926 *Smallest man in history*—The soldier who went to sleep on his watch.

1927 *Smart fellow*—A man who says what he thinks, provided of course he agrees with us.

1928 *Smoking lounge*—A place that is usually crowded, but there is always room for one more.

1929 *Snorer*—Just a sound sleeper.

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1934 *Statistician*—A man who can go directly from an unwarranted assumption to a preconceived conclusion.

1935 *Strap hanger*—A person who has a complaint of long-standing.

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1937 *Success*—To get as much money as the other fellow wishes he could have got. A country retail merchant retired with a fortune of \$100,000. That was success. His ability to retire with \$100,000 after 40 years, was due to hard work, strict attention to duty, absolute honesty, economical living and to the recent death of his uncle who left him \$98,500.

1938 *Successful man*—One who can earn more than his wife can spend.

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1940 *Sugar daddy*—A fellow who calls his sweetie a little sugar and later pays her a lump sum.

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- 1942 *Synonym*—A word to use when you can't spell the other word.
- 1943 *Tactical*—To say the right thing at the right time. Example: Information man at zoo to fat lady—"The elephant is right over there lady. You haven't far to go."
- 1944 *Tooth*—The little white things you have pulled just before the doctor says: "Gee, it must be the tooth, then."
- 1945 *The wreck*—The people who are going to inherit the earth and pay off the mortgage we leave them.
- 1946 *Thirty years old*—The age of a woman who is forty.
- 1947 *Too enumerable*—Two hundred cars waiting for a green light at a busy intersection on a Sunday afternoon.
- 1948 *Tragedy*—A bride without a can opener. A California citizen dying in Florida. The man who wanted to become a great public speaker and wound up as toast master in a restaurant.
- 1949 *Trenching man's estate*—Five hundred towels, one thousand cakes of soap, one hundred spoons and eighty-five hotel keys.
- 1950 *Truth-is-advertising*—Examples: "They Grouned When I Reached for my Sarsaparilla." "Nobody Laughed When He Stepped to the Piano. He was the Agent Who Had Come for the Second Installment."
- ✓ 1951 *Truthful woman*—A woman who does not lie about anything except her age, her weight, and her husband's salary.
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- 1954 *Umpire*—A retired baseball player whose eyesight begins to fail him.
- 1955 *Vacation errors*—A place that overlooks a lake, and also overlooks comfortable beds, good food and running water.
- 1956 *Velocity*—What a person puts a hot plate down with.
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## 232 THE PUBLIC SPEAKER'S TREASURE CHEST

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1945 *The wreck*—The people who are going to inherit the earth and pay off the mortgage we leave them.

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1949 *Trending mass items*—Five hundred towels, one thousand cakes of soap, one hundred spoons and eighty-five hotel keys.

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1949 *Traveling men's attire*—Five hundred towels, one thousand cakes of soap, one hundred spoons and eighty-five hotel keys.

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- 1958 *Noah Webster*—The author who had the biggest vocabulary
- 1959 *Wife*—A man's boom companion. The old-fashioned wife darned her hubby's socks, but the modern wife socks her darned hubby. A continual buzzing in a man's ears.
- 1960 *Women's ambition*—To be weighed and found wanting.
- 1961 *Women's crowning glory*—A rich man's scalp.
- 1962 *Yellow peril*—A banana skin on the front steps.
- 1963 *Yes*—The answer to any question the boss asks. A married man's last word.

## Chapter 7

# INTERESTING LIVES AND INTERESTING FACTS

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### 1964 MARK TWAIN

✓ Mark Twain once asked a neighbor if he might read a set of his books. The neighbor replied ungraciously that he was welcome to read them in his library but he had a rule never to let a book leave the house. Some weeks later the same neighbor sent over to ask for the loan of his lawn-mower.

"I shall be very glad to lend you my lawn-mower" said Mark Twain, "but since I made it a rule never to let it leave my lawn, you will be obliged to use it there."

### 1965 DISRAELI

✓ Disraeli, when Prime Minister of England, was known among many other things, as having an excellent memory. One day he was asked how he managed to remember all those names and never offend anyone by appearing not to recognize members of Parliament on sight. The prime minister replied, "When I meet a man whose name I cannot remember, I give myself two minutes then if it is a hopeless case, I always say: And how is the old complaint?"

### 1966 DARROW

✓ The late Clarence Darrow, eminent Chicago criminal lawyer, was one evening the principal speaker at a meeting of a Women's Club in a middle western city. After his speech, which had been greeted with salvos of applause, the lawyer found himself engaged in conversation with a couple of ladies who insisted on discussing birth control.

"Now Mr. Darrow" said one, "what do you think of birth control for the masses?"

"My dear lady" replied the famous lawyer, "whenever I hear people discussing birth control, I always remember that I was the fifth."

### 1967 SCHUBERT

Schubert's C-Major Symphony, familiarly known as the Sixth Symphony, is conceded by many musicians to be his masterpiece. This work was first performed in Vienna in 1823, but London and Paris did not hear it until thirty years later. The Paris Orchestra, under Habeneck, refused to play it, and the

234 THE PUBLIC SPEAKER'S TREASURE CHEST

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London Philharmonic laughed at the composition. The conductor withdrew it from rehearsal. Sir August Manns placed it on a program in London in 1856, and after the first movement was finished the horn player called to the first violin sitting close to him.

"Tom, have you been able to discover a tune yet?"

"Heck, no. This hasn't any tune," the violinist replied.

1968

## PATIENCE

Infinite patience is the price that many a man has paid for success. Gibbon worked twenty years on his "Decline and Fall of the Roman Empire." Noah Webster spent thirty-six years on his dictionary. George Bancroft spent twenty-six years on his "History of the United States."

1969

## HAWTHORNE

The greatest literary artist in American history, our foremost novelist, Nathaniel Hawthorne, not only owed his success to the daily inspiration of his wife, but also his only opportunity to compose first his mind, and then his masterpiece. If it had not been for Sophia, perhaps we should not now remember Nathaniel. He lost his job in the custom house. A broken-hearted man, he went home to tell his wife that he was a failure. To his amazement, she beamed with joy and said "Now you can write your book!" To his better rejoinder "Yes, and what shall we live on while I am writing it?" the astounding woman opened a drawer and took out an unsuspected hoard of cash. "Where on earth did you get that?" She answered, "I have always known that you were a man of genius. I knew that some day you would write an immortal masterpiece. So every week, out of the money you have given me for housekeeping, I have saved something; here is enough to last us one whole year." Hawthorne sat down and wrote one of the finest books ever written in the western hemisphere—"The Scarlet Letter."

1970

## LINCOLN

The battle of Gettysburg had just been fought. Lincoln sensed an opportunity to end the war by driving hard against Lee's army in retreat. A swift, daring attack might do it. As commander-in-chief of the army he ordered General Meade to pursue. A friendly note in the president's handwriting accompanied the instructions:

"The order I enclose is not of record. If you succeed, you need not publish the order. If you fail, publish it. Then, if you succeed, you will have all the credit of the movement. If not, I'll take all the responsibility."

That was Abraham Lincoln, brave, self-effacing, a nobleman in thought and deed.

1971

## BENJAMIN FRANKLIN

Printer, editor, publisher, business man, financier, economist and teacher of thrift, philosopher, moralist, and advocate of the simple life, scientist and patron of education, philanthropist, statesman, diplomat—and above all a man and a patriot, he is claimed as their own by more groups than any other person in our history. With truth he has been characterized as "A Man" so various, that he seemed not one but all mankind's epitome. Someone has called him a typical American; rather might we think of him as a composite

American. Born in poverty he was apprenticed in a print shop and always thought of himself as a printer. He that hath a trade, hath an estate" is one of his famous maxims. By thrift and industry he accumulated a competency which enabled him to devote the latter half of his life to public service. By one fitted to judge, Franklin has been referred to as "the greatest of all diplomatic representatives of this country." As the collector of funds for the Revolutionary War he might be known as the originator of the "Liberty Loan." He has been called the Father of our Navy and as Postmaster General of the Colonies founded the first adequate postal system here. Not only does our government recognize his great services, but more and more are we coming to realize how much we owe to Benjamin Franklin's genius in all manner of human relationships and endeavors.—*Calvin Coolidge*

1972

## TACT

Charles Schwab walked through a factory. He saw three men smoking. He did not reprimand them. He merely reached in his pocket, took out three cigars and said, "Boys, have a cigar on me, but I should appreciate it if you would not smoke it during working hours."

1973

## BENJAMIN FRANKLIN

Did you ever stop to wonder who invented the old fashioned stove—or bifocal glasses—who first advocated the use of copper for roofs—who conceived of a chumper for chimneys—who first pointed out that white is the coolest thing to wear in summer—who invented the long pole that is now used in grocery stores to reach articles on top shelves—who thought of a combined chair and step-ladder—who was responsible for the paving and lighting of streets—who thought it would be nice to have trees bordering both sides of streets—who formed the first library company—the first fire company—the first American fire insurance company—who founded the dead letter office and the penny post—who was responsible for American university education? Well, it was Benjamin Franklin, who incidentally was the first president of America's oldest university—the University of Pennsylvania.—*The Faxon Post*.

1974

## WINSTON S. CHURCHILL

A story of Winston S. Churchill—told by Gertrude Atherton  
"Shortly after he left the Conservative side of the House (of Commons) for the liberal, he was taking a certain young woman down to dinner, when she looked up at him coquettishly and remarked with the audacity of her kind:

"There are two things I don't like about you, Mr. Churchill.  
And what are they?"

"Your new politics and moustache."

"My dear madam, he replied surly 'pray do not disturb yourself. You are not likely to come in contact with either.'"  
—*Adams Journal*

1975

## LORD CHESTERFIELD

Lord Chesterfield, attending an entertainment in France, appeared to be gazing about at the brilliant circle of ladies which surrounded him. He was approached by Voltaire.

"My Lord," laughingly remarked the great Frenchman

London Philharmonic laughed at the composition. The conductor withdrew it from rehearsal. Sir August Manns placed it on a program in London in 1856, and after the first movement was finished the horn player called to the first violin sitting close to him

"Tom, have you been able to discover a tune yet?"

"Heck, no. This hasn't any tune," the violinist replied.

1968

## PATIENCE

Infinite patience is the price that many a man has paid for success. Gibbon worked twenty years on his "Decline and Fall of the Roman Empire." Noah Webster spent thirty-six years on his dictionary. George Bancroft spent twenty-six years on his "History of the United States."

1969

## HAWTHORNE

The greatest literary artist in American history our foremost novelist, Nathaniel Hawthorne, not only owed his success to the daily inspiration of his wife, but also his only opportunity to compose first his mood, and then his masterpiece. If it had not been for Sophia, perhaps we should not now remember Nathaniel. He lost his job in the custom house. A broken-hearted man, he went home to tell his wife that he was a failure. To his amazement, she beamed with joy and said "Now you can write your book!" To his bitter rejoinder, "Yes, and what shall we live on while I am writing it?" the astounding woman opened a drawer and took out an unsuspected board of cash. "Where on earth did you get that?" She answered, "I have always known that you were a man of genius. I knew that some day you would write an immortal masterpiece. So every week, out of the money you have given me for housekeeping, I have saved something; here is enough to last us one whole year." Hawthorne sat down and wrote one of the finest books ever written in the western hemisphere—"The Scarlet Letter."

1970

## LINCOLN

The battle of Gettysburg had just been fought. Lincoln sensed an opportunity to end the war by driving hard against Lee's army in retreat. A swift, daring attack might do it. As commander-in-chief of the army he ordered General Meade to pursue. A friendly note in the president's handwriting accompanied the instructions.

"The order I enclose is not of record. If you succeed, you need not publish the order. If you fail, publish it. Then, if you succeed you will have all the credit of the movement. If not, I'll take all the responsibility."

That was Abraham Lincoln, brave, self-effacing, a nobleman in thought and deed.

1971

## BENJAMIN FRANKLIN

Printer, editor, publisher, business man, financier, economist and teacher of thrift, philosopher, moralist, and advocate of the simple life, scientist and patron of education, philanthropist, statesman, diplomat—and above all a man and a patriot, he is claimed as their own by more groups than any other person in our history. With truth he has been characterized as: "A Man" so various, that he seemed not one but all mankind's epitome. Someone has called him a typical American—rather might we think of him as a composite

American. Born in poverty he was apprenticed in a print shop and always thought of himself as a printer. "He that hath a trade, hath an estate" is one of his famous maxims. By thrift and industry he accumulated a competency which enabled him to devote the latter half of his life to public service. By one fitted to judge, Franklin has been referred to as "the greatest of all diplomatic representatives of this country." As the collector of funds for the Revolutionary War he might be known as the originator of the "Liberty Loan." He has been called the Father of our Navy and as Postmaster General of the Colonies founded the first adequate postal system here. Not only does our government recognize his great services, but more and more are we coming to realize how much we owe to Benjamin Franklin's genius in all manner of human relationships and endeavors.—*Calvin Coolidge*

1972

#### TACT

Charles Schwab walked through a factory. He saw three men smoking. He did not reprimand them. He merely reached in his pocket, took out three cigars and said, "Boys, have a cigar on me, but I should appreciate it if you would not smoke it during working hours."

1973

#### BENJAMIN FRANKLIN

Did you ever stop to wonder who invented the old-fashioned stove—or bifocal glasses—who first advocated the use of copper for roofs—who conceived of a damper for chimneys—who first pointed out that white is the coolest thing to wear in summer—who invented the long pole that is now used in grocery stores to reach articles on top shelves—who thought of a combined chair and step-ladder—who was responsible for the paving and lighting of streets—who thought it would be nice to have trees bordering both sides of streets—who formed the first library company—the first fire company—the first American fire insurance company—who founded the dead letter office and the penny post—who was responsible for American university education? Well, it was Benjamin Franklin, who incidentally was the first president of America's oldest university—the University of Pennsylvania.—*The Fodor's Poet*

1974

#### WINSTON S. CHURCHILL

A story of Winston S. Churchill—told by Gertrude Atherton

"Shortly after he left the Conservative side of the House (of Commons) for the liberal, he was taking a certain young woman down to dinner, when she looked up at him coquettishly and remarked with the audacity of her kind.

"There are two things I don't like about you, Mr Churchill.  
And what are they?

"Your new politics and mustache.

"My dear madam, he replied suavely pray do not disturb yourself. You are not likely to come in contact with either."  
—*Adelphi Journal*

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In the face of such a ticklish question most men might have quailed but not the adroit Chesterfield. Looking about at the sea of feminine faces made lovely by the liberal use of rouge and other artificial colorings, he replied, “Upon my word I cannot tell. I am really no connoisseur of paintings.”

1976

CHARLES I

Although it was Ferdinand V of Spain who dispatched Hernando Cortez on an exploration of the New World it was to his son, Charles I that the redoubtable explorer returned to make his report. Cortez recommended that a passage to India be effected by digging a canal across the Isthmus of Panama.

Charles consulted his advisers and then rejected the recommendation. Asked to explain the reason for his decision, the King sternly replied, “It would be a violation of the Biblical injunction ‘What God hath joined together let no man put asunder.’”

1977

LAFAYETTE

One day at a public function, the admirers of General Lafayette, desiring to show the love and admiration they felt for their idol unhitched his horses from the carriage and pulled the vehicle to the hotel themselves.

Some weeks later a friend of the General, recalling the stirring event, remarked, “You must have been very much pleased.”

Lafayette regarded him quietly for a moment, then with a whimsical smile, replied, “Yes, it was delightful delightful but one thing disturbs me a little—I never saw anything more of my horses.”

1978

SIR WALTER SCOTT

Long after Sir Walter Scott had gained renown as a writer he endeavored to conceal his literary fame from his children, even attempting to keep them from reading his works.

One day his publisher Ballantyne, came to congratulate him upon the success of his “Lady of the Lake,” and, seeing the author’s 12 year-old daughter flinging aside a library said, “And how do you like ‘The Lady of the Lake?’”

“Oh, I replied ‘I haven’t read it. Father says that nothing is so harmful for young people as reading bad books.’”

1979

SAMUEL F. B. MORSE

Samuel F. B. Morse was an eminent painter before he invented telegraphy. He painted a scene showing a man in death agony once, and asked a physician friend to examine it. “Well?” Morse inquired after the doctor had scrutinized the picture. “What’s your opinion?”

The physician removed his spectacles, turned to Morse and commented “Malaria!”

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RESPECT

ired and respected the great Titian. One day when the brush was in Titian’s hand, Charles V picked it up for him, saying “You are not to be trifled with by an emperor.”

1981

# MOZART AND HAYDN

Mozart once said to a critic, "If you and I were both melted down together, we should not furnish materials for one Haydn."

And Haydn said of Mozart that if every friend of music, and great men in particular appreciated Mozart's genius as he did, "nations would vie with each other to possess such a jewel within their frontiers."

1982

# RESPECT A BURDEN

One time when Napoleon was walking at St. Helena with Mrs. Balcombe, some servants approached carrying a load. Mrs. Balcombe ordered them out of the way but Napoleon interrupted and said, "Respect the burden, madam."

1983

# A LIVELIHOOD AND LETTERS AND ARTS

Many writers, scientists and distinguished men have had to make a living in business, government and various fields while they pursued their other interests as time permitted. Chamber was a soldier and later comptroller of petty customs. Spencer was secretary to the Lord Deputy of Ireland, Bacon was a lawyer before he became lord keeper and lord chancellor. Addison was secretary of state. Shakespeare managed a theater and was but an ordinary actor. Dante and Boccaccio were in embassies. Galileo was a physician, Schiller a surgeon. De Foe was a brick and tile maker and a shop keeper. John Stuart Mill was an examiner in the East India House, and Charles Lamb also worked there. Macaulay wrote the "Lays of Ancient Rome" while holding the position of secretary of war. Ricardo was a banker. Sir Isaac Newton was a Master of the Mint.

1984 AN ESTIMATE OF THE VALUE OF CHARACTER AND LEADERSHIP

In 1798, Washington was an old man living in retirement at Mount Vernon. It seemed possible that France might declare war against us. President Adams wrote Washington, "We must have your name, if you will permit us to use it; there will be more efficacy in it than in many an army." Here was an estimate of the great esteem in which the people held Washington's character and leadership.

1985

# MEN AND MOVEMENTS

Great institutions and movements grow out of men of great character. So we think of Quakerism and Fox, Methodism and Wesley. Puritanism and Calvin, Jesuitism and Loyola.

1986

# MOTHERS

George Herbert said a good mother equaled a hundred school masters. George Washington, the eldest of five children, was only eleven years old when his father died. His mother was a woman of extraordinary ability who handled her responsibilities with such success that her children grew up to reflect honor upon themselves and upon her. Goethe, Scott, Gray, Schiller, Wesley, Bacon, Enckine all were particularly influenced by the intelligent guidance of their mothers.

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A little later Mrs. Stowe answered her door to find a messenger, who gave her a small package. Opening it, she found a black silk necktie inside, and a brief note:

"Here is a necktie. Take it out and look at it. I think I stayed half an hour this morning without this necktie. At the end of that time, will you kindly return it, as it is the only one I have. MARK TWAIN."

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Florenz Ziegfeld and Charles Dillingham, the great Broadway producers, were pallbearers at Hoodini's funeral. As they carried the coffin of the famed handcuff and escape wizard out of the church, Dillingham leaned over and

1987

## ABSENT MINDED

Henry Erskine, Lord Advocate of Scotland toward the close of the eighteenth century had a tutor who was very absent minded. So much so that Erskine, who thought a great deal of the old man, was one day flabbergasted to hear him say "I was very sorry my dear boy you have had the fever in your family was it you or your brother who died of it?" "It was I," Erskine replied. "Ah, dear me, I thought so—very sorry for it—very sorry for it." And the old man walked away.

1988

## DETAILS

Shortly after the entry of the United States into the World War General John J. Pershing was equally praised and criticized by those who thought they knew as much about running the army as he did. As is the case with most public figures, he had a hard time pleasing everyone. One of his chief critics called him to task for spending so much time on small details. Pershing replied

"I am doing this now while I have the time, in order that those under me will know how my mind works when I have not the time to spend on minor details."

1989

## NO REASON FOR DISLIKE

Years on Wall Street failed to rob the late Dwight Morrow of a shy whimsical humor. Being told that a certain business acquaintance had acquired a marked dislike for him, Mr. Morrow lapsed into a puzzled silence then plaintively exclaimed "I don't see why he should feel hard toward me. I don't remember ever doing anything for him."

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## IMPRESSION

Boswell and Johnson were at Drury Lane Theatre together watching the great actor Garrick. Boswell said to Johnson, "Garrick is not himself to-night," and the great man replied "No."

All at once Garrick commenced to act superbly and Boswell remarked "Do you notice how he has changed and changed for the better?" "Yes," said the old sage, "and did you notice at what point he changed? He took a higher style when Edmund Burke came into the theater."

1991

## YOUTH

Alfred Tennyson wrote his first volume at eighteen.

Alexander was a mere youth when he rolled back the Asianic borders that threatened to overwhelm European civilization almost at its birth.

Napoleon had conquered Italy at twenty-five.

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Newton made some of his greatest discoveries before he was twenty-five.

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Victor Hugo wrote a tragedy at fifteen. Many of the world's greatest geniuses never saw forty years.

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## A DIFFERENCE

A musical student visited Mozart one day and said, "I want to write a concerto. Will you tell me how to go about it?"

"You are too young," replied the great composer "Wait until you are a few years older."

"But," objected the young man, "you composed when you were seven or eight."

"Yes," agreed Mozart, "but I didn't have to ask anyone how to do it."

1999

## NOT HIS ATTIRE

For some reason Bret Harte frequently found himself credited with the authorship of the popular poem, "Little Breeches," a distinction properly belonging to John Hay.

"My dear Mr Harte, I am so delighted to meet you," exclaimed a gushing young lady "I want to tell you how much I enjoyed reading your 'Little Breeches.'"

"I thank you very kindly madam," replied Harte, "but permit me to say—you have put the little breeches on the wrong man."

2000

## FREDERICK THE GREAT

Frederick the Great was a master diplomat, and able to compliment those whom he wished to please. In 1770, when the interviews were being held at court, he noticed General Laudohn, one of his most able adversaries seated across the table. Speaking up in a loud voice, he said "Pray sir take place here at my right; I do not feel at ease to have you opposite me even at the table."

2001

## BRANDEIS

Louis D Brandeis, Associate Justice of the United States Supreme Court, was one evening attending a dinner party and a discussion of lawsuits and trials came about. After listening for several minutes to the discussion, which centered on the causes of arguments which wound up in the court for termination, the Justice said

"Arguments seem so futile to me, for behind every argument I have ever heard lies the astounding ignorance of someone."

2002

## WELLINGTON

At the battle of Waterloo, the colonel commanding the British artillery observed to the Duke of Wellington "I have got the exact range of the spot where Bonaparte and his staff are standing. If your grace will allow me, I think I can peck some of them off." "No, no," replied Wellington, "Generals-in-chief have something else to do in a great battle besides firing at each other."

2003

## BEING DIFFERENT

Woolworth conceived the idea of the Five and Ten Cent store.

That was *different*. His fortune was measured by millions when he passed away.

Wanamaker conceived the idea of one-price to everybody in his retail stores. That was *different*, for at the time he put this policy into effect it was directly contrary to the accepted practice throughout the country.

Ford determined to build a light, cheap car for the millions. That was *different*. His reward came in the greatest automobile output in the world.

Human progress has often depended on the courage of a man who dared to be different.

2004

## FAILURES

Lord Belvoir's life was a succession of failures, crowned with final triumph. His first novel was a *failure*; his first drama was a *failure*; so were his first speeches and poems. But he fought both defeat and ridicule and finally won a place with Thackeray and Dickens.

Svonarola's first efforts were dismal *failures*. His brave heart eventually made him Italy's greatest orator.

Daniel Webster could not make a speech until after years of persistent effort. Finally he became one of America's greatest orators.

Washington lost more battles than he won. But he triumphed in the end.

Franklin, Patrick Henry, Clay, Jackson, Douglas, Lincoln, Grant, were all sons of poor parents. They faced many obstacles, but they finally surmounted them successfully.

2005

## TIME

Voltaire, the famous Frenchman, was a dwarf in body and a giant in intellect.

In his "Zadig, a Mystery of Fate," is found the following question put to Zadig by the Grand Magi.

"What, of all things in the world, is the longest and the shortest, the swiftest and the slowest, the most divisible and the most extended, the most neglected and the most regretted, without which nothing can be done, which devours all that is little, and enslaves all that is great?"

Here is Zadig's answer:

"Time."

"Nothing is longer since it is the measure of eternity."

"Nothing is shorter, since it is insufficient for the accomplishment of your projects."

"Nothing is more slow to him that expects; nothing more rapid to him that enjoys."

"In greatness it extends to infinity; in smallness it is infinitely divisible."

"All men neglect it; all regret the loss of it; nothing can be done without it."

It consigns to oblivion whatever is unworthy of being transmitted to posterity and it immortalizes such actions as are truly great."

Time is man's most precious asset.

2006

## NO PASTS

In the days when the late Col. Edward H. R. Green, railroad industrialist and banker, was managing the Texas Midland Railroad for his mother the

said, "Ziggie, I bet you a hundred dollars he ain't in here!"—*Ladies' Home Journal*

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2001

## BRANDEIS

Louis D. Brandeis, Associate Justice of the United States Supreme Court, was one evening attending a dinner party and a discussion of lawsuits and trials came about. After listening for several minutes to the discussion, which centered on the causes of arguments which wound up in the court for termination, the Justice said:

"Arguments seem so futile to me, for behind every argument I have ever heard lies the astounding ignorance of someone."

2002

## WELLINGTON

At the battle of Waterloo, the colonel commanding the British artillery observed to the Duke of Wellington. "I have got the exact range of the spot where Bonaparte and his staff are standing. If your grace will allow me, I think I can pick some of them off." "No, no," replied Wellington, "Generals-in-chief have something else to do in a great battle besides firing at each other."

2003

## BEING DIFFERENT

Woolworth conceived the idea of the Five and Ten Cent store.

That was different. His fortune was measured by millions when he passed away.

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"Dear Grandma, it ran, "thank you for your kind letter of advice. I have sold the same for five pounds."

2021

### DR. EVERETT'S ADVICE

An indignant Bostonian once rushed to Dr. Everett's house. One of the local papers had published an article severely criticizing this man. Should he demand a public apology or file a suit for damages?

Dr. Everett listened quietly then interrupted. "What should you do? My dear sir, do nothing. Half the people who read that paper never saw that article. Half of those who read it do not understand it. Half of those who did understand it did not believe it. Half of those who believed it were of no consequence anyway."

*Christian Science Monitor*

2022

### MARCONI

Sigisno Marconi, in an interview in Washington many years ago, praised American democracy.

"Over here," he said, "you respect a man for what he is himself—not for what his family is—and then you remind me of the gardener in Bologna who helped me with my first experiments."

"Is my mother's gardener and I were working on my apparatus together a young cousin joined us one day and while he watched us work the cousin boasted of his lineage."

"The gardener, after listening a long while, smiled and said:

"If you come from an ancient family it is so much the worse for you, sir, for as we gardeners say the older the seed the worse the crop."

2023

### RESEARCH

Scientific research has opened up new avenues of employment for countless thousands through the development of new products which gave birth to new industries. In 1900, the horse and buggy business gave jobs to around 1,000,000 persons. But in 1937 the automobile industry furnished employment, in making, selling, and servicing cars to over 6,000,000 persons. Fifteen of our major manufacturing industries of today have been developed since 1879, and it has been estimated that these 15 industries have created, directly and indirectly 15,000,000 new jobs. On the basis of these figures, at least one out of every four persons gainfully employed today owes his job to one of these 15 industries having their origin wholly or in part in developments resulting from scientific research.

In the Du Pont Company 12 new lines accounted for about 40 per cent of the total sales during 1937 and these have been developed largely during the past ten years. During this period, 7,000 additional employees were re-

2015

## EINSTEIN

Professor Albert Einstein gave recently what he considered the best formula for success in life. "If  $s$  is success in life, I should say the formula is  $s$  equals  $x$  plus  $y$  plus  $z$ ,  $x$  being *WORK* and  $y$  being play"

"And what is  $z$ ?" inquired the interviewer

"That," he answered, "is keeping your mouth shut."

*Christian Register*

2016

## NAPOLEON III

The brilliant and beautiful Irish lady, the Countess of Blessington, had befriended Louis Napoleon, later Napoleon III, when he was a fugitive, exiled in England

After his rise to power, having never invited her to the Tuileries Palace, he met her one day accidentally in Paris and said "Do you expect to remain long in Paris?"

She gazed at him coldly and replied "And you?" walking on. Later Bismarck drove him from the throne.

2017

## MADAME DE STAEL

Madame de Stael, whose plain features and blunt manner caused many men discomfiture, one night was dining at the home of the beautiful Madame Recamier. The astronomer Lalande, found himself seated between these two women. Thinking he would please both, he exclaimed: "How happy I am to find myself between wit and beauty"

Not lacking in spirit was Madame de Stael, whose prompt reply was "And without possessing either"

2018

## MARK TWAIN

Mark Twain once told a story of his early lecturing days. Arriving in a town where he was to speak in the early afternoon and seeing that the evening lecture was poorly billed, he stopped in at the general store and addressing the proprietor, said

"Good afternoon, friend, any entertainment here tonight to help a stranger while away his evening?" The storekeeper straightened up, wiped his hands on his apron and said "I expect there is going to be a lecture—I have been sellin' eggs all day"

2019

## ROYALTY

Nicholas I of Russia had asked Liszt, the great pianist, to play at court. Right in the middle of the opening number the great musician looked at the Czar and saw him talking to an aide. He continued playing, but was very much irritated. As the Czar did not stop, Liszt finally quit playing. The Czar sent a messenger to ask why he was not playing and Liszt said "When the Czar speaks, everyone should be silent." Thereafter there was no interruption in the concert.

2020

## QUEEN VICTORIA

Her exalted rank did not give Queen Victoria immunity from the trials of a grandmother. One of her grandsons, whose recklessness in spending money

provoked her strong disapproval, wrote to the Queen reminding her of his approaching birthday and delicately suggested that money would be the most acceptable gift. In her own hand she answered, sternly reproving the youth for the sin of extravagance and urging upon him the practice of economy. His reply staggered her.

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### Christian Service Minister

**2004** **January**

Spert Martin, in an interview in Washington many years ago, praised American democracy.

"Over here," he said, "you respect a man for what he is ~~himself~~ for what he ~~has~~ <sup>has</sup> and for what you reward one of the greatest in Europe was helped me with my first experience.

to my mother's garden and I was working on my summer garden  
a young man joined us one day and while he worked he told the story  
told of his life.

\*The products, after laboratory tests, were found to be safe.

If you come from an ancient land it is an ancient the world the old the  
for as we gardeners say the old the world the world the world

233

Scientific research has opened up new avenues of employment for men  
has thousands through the development of new products which have led  
to new industries. In 1929, the first six years after the war, the  
second recession period. It is now the industrial sector is showing  
employment is making, selling and service are the new industries. There  
is a lot of new capital manufacturing industries in these new industries.  
There is, and it has been estimated that there is a new industry  
directly and indirectly employing more than 10 million people. There  
have been out of every four persons in the United States, one  
is one of these 10 industries having their origin in or as part of scientific  
research.

In the De Pree Company in new lines introduced in about 40 per cent of the total sales during 1957 and there have been several large orders for the past few years. During this period, some additional employees were so

quired for the production and sale of the new items. Incidentally the average price of these products was reduced 40 per cent during this period of ten years.

*Dr Ernest B Benger Assistant Chemical Director Du Pont Company*

2024

## THRIFT

One hundred average men start their productive life at age 25. At age 65 one is wealthy four are well-to-do 54 are not self supporting 36 have died. At age 75, 33 of the 100 are still living, and of these, three are entirely self supporting and thirty are dependent.—*U S Treasury Dept. Textbook of Thrift.*

2025

## SIMPLE OR COMPLEX ECONOMY

We are told that, when Washington, Jefferson and company originally assigned tasks to governmental and business leaders, we had in this country a "simple economy" and that now we have a "complex economy" though I have never been able to see why one is complex and the other is simple. When my grandmother had to build a fire out of buffalo chips and make a pot of soup out of nothing that wasn't so simple. My daughter can turn on the gas, open up a tin can and there is the soup. I would like to know which is the complex and which is the simple.—*B E Hearcock President, Caterpillar Tractor Company*

2026

## COMPOUND INTEREST

Here are four rules that will help anyone who wants to know just what money will do

At 4 per cent compound interest, money will double itself in a little less than eighteen years.

At 5 per cent compound interest, money will double itself in approximately fourteen years.

At 6 per cent compound interest, money will double itself in approximately twelve years.

At 8 per cent compound interest, money will double itself in about nine years.

When these facts are understood, large fortunes are not so wonderful after all, and a person only wonders that more families do not possess them.

2027

## CODE OF CONDUCT

Written in 1858 for the four employees of Carson, Pirie & Company now Carson Pirie, Scott & Company Chicago.

"Store must be open from 6 a. m. to 9 p. m. the year round. Store must be swept; counter base and showcases dusted, lamps trimmed, filled and chimneys cleaned pens made doors and windows opened a pail of water and a bucket of coal brought in before breakfast (if there is time to do so and attend to customers who call)

"Store must not be opened on the Sabbath, *unless necessary to do* and the only for a few minutes.

"The employee who is in the habit of smoking Spanish cigars, being shave

at the barber shop, going to dances and other places of amusement, will surely give his employer reason to be suspicious of his integrity and honesty.

Each employee must pay not less than \$5 per year to the church and must attend Sunday school regularly.

"Men employees are given one evening a week for courting and two if they go to prayer meeting.

After leisure hours of work in the store, the leisure hours should be spent mostly in reading.

Some of these rules may seem a bit humorous now but there are great lessons in this code for all of us.

**Index**

**Yes**

Of the 400,000 words in the English language, the working journalist is acquainted with one of the largest number something less than 20,000. Clergy men, lawyers and doctors use an average of about 10,000 words. Skilled work men of ordinary education know about 5,000, farm laborers about 1,600. The scores and professions have large numbers of words the layman never hears of. For instance, medical men and women must know the names of 433 muscles, 273 veins, 707 arteries, 500 pigments, 295 poisons, 109 tumors, 700 toxic, over 200 diseases, and over 1,200 bacteria.

In all these words, think of the people who will have trouble expressing themselves. Think of the people who constantly wonder what they are all doing.

2

## ENTRANCE

A tombstone in an English village cemetery has the following inscription

7 "Here lies a subject who lived for himself,  
And cared for nothing but gathering pelf,  
Now here he is or how he fares,  
Knows and nobody cares."



### ARTICLE I. IN THE EARLY NINETEENTH CENTURY

There was not a public library in the United States. Books were imported from England. As old copper mines in Connecticut was used as a prison. There was no factory and that made cocked hats. Every gentleman wore a wig, and powdered his hair. Quakers objected to because they dished the knives. Turkey was the fifth of the whole population of the country. A gentleman ran to a lady always scraped his foot on the ground. The Whig and Tory were still standing in Boston and New York. Beef, pork, and fish, potatoes and hominy were the staple diet all the year.

When a man had enough to eat he placed his spoon across his cup, to indicate that he was satisfied no more.

The dead collection was taken in a bag at the end of a pole, with a bell rung to arouse sleepy contributors.



2031

## EPITAPH—1827

A seventeenth century tombstone in an English churchyard contains the inscription

"Here lies the body of Ethan Bevan,  
Killed by lightning sent from heaven  
For trading horses on Sunday June eleven,  
In the year Eighteen Hundred Twenty-seven."

2032

## GIVING

The grave of Christopher Chapman in Westminster Abbey bearing the date of 1680, says

"What I gave I have,  
What I spent, I had  
What I left, I lost  
By not giving it."

2033

## END MISSING

Benjamin Franklin was invariably prompt in the performance of his public duties, and grew weary when they could not be consummated with reasonable dispatch.

Once after giving a great deal of time to a public matter, with no end in sight, he remarked "I begin to be a little of the sailor's mind when they were handing a cable out of the store into a ship, and one of them said. 'Is a long heavy cable. I wish we could see the end of it.' 'Blasphemy,' said another, 'if I believe it has any end, somebody has cut it off.'"

2034

## COLD FEET

Measuring six feet four himself, Lincoln once met a soldier several inches taller than himself. "Say friend," said the president, looking up at him, "does your head know when your feet are cold?"

2035

## SECOND CHOICE

Carlos of Portugal once paid a visit to England, not so well known as he was prior to the opportunity of observing phases of English life. A prince, one of his sons, King Edward asked the young sovereign what of all things he most liked best.

Carlos, who was something of a gourmand, replied, "Food & Company."

"Is that all that impressed you?" inquired the English monarch.

Carlos reflected a moment, and then replied, "Well, I don't like to go to the store and buy things, and then to come home and find them water-soaked."

2036

## THE END IN VIEW

Thackeray knew how to puncture the ego of a snob as well as his tongue as with his famous pen.

One day at his club, he was accosted by an officer of the City and for both his vanity and his pomposity who, in a tone of patronizingly exclaimed, "How Thackeray old boy I hear Lawrence has been writing your portrait."

"So be it," replied Thackeray

"Half Full length?"

"No. Full-length portraits are for soldiers that we may see their spurs. But with authors, the other end of the man is the principal thing."

*Wall Street Journal*

2037

### OUTWITTED

Rufus Choate, in association with Daniel Webster was handling an important case for a Boston shipping house. Before him in the witness box was an Irish shipowner whom he was trying to confuse by asking him a long and involved question. According to a spectator the question wound all round the case and straggled through every street in Boston. But the witness remained calm and unruffled.

When Mr Choate had finished, the Irishman leaned forward and quietly asked, "Mr Choate, will ye be after repeating that question again?"

*Wall Street Journal*

2038

### LINCOLN'S MEASURE

At a White House reception the Russian Ambassador was talking to President Lincoln, when the Chief Executive asked, "Would you have taken me for an American if you had met me anywhere else than in this country?"

The Ambassador, who was something of a wag, surveyed the President's tall frame, and replied, "No, I should have taken you for a Pole."

And so I am," exclaimed Lincoln, drawing himself up to his full height, "and a Liberty Pole at that."

*Wall Street Journal*

2039

### SYMPATHETIC HAMMERSTEIN

When Oscar Hammerstein seemed to be encountering financial difficulties -- his grand opera undertaking at the Metropolitan Opera House it was his habit to go to other theaters and console himself for his own trouble by gazing at the spectacle of the empty seats in the other fellow's playhouse.

One night he hid himself over to a theater where a prominent star was holding forth. Hammerstein began to sympathize with the manager of the lot saying, "Oh, my it is too bad you are not drawing better houses."

"I don't need your sympathy," why there's just twelve hundred dollars in his house tonight, said the house manager.

"When?" exclaimed Oscar "that's an honest order you have here."

"What do you mean?" demanded the manager

"I mean that if there is twelve hundred dollars in the house tonight someone has dropped a thousand on the floor --and Oscar departed in triumph."

2040

### EQUITABLE FOR A LECTURE TOUR

A good story concerns Herr Remarque, the author of *All Quiet on the Western Front*, and a pretty American girl to whom he was introduced in *Paris*.

The American speaking in German, asked Remarque why he had never visited the United States. His answer was that he knew only a few sentences of English.

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Carlos of Portugal once paid a visit to England not so very long ago. He was given the opportunity of observing phases of English life. At no time were he was given the King Edward asked the young sovereign what of all possessions he most valued. Carlos' answer was "the roads of his country." This was a surprise to all present as it was known that Carlos had never been in England before.

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1. well and to  
2. not answer  
3. long time  
4. last part

2047

## SIR JOSHUA STAMP

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Replying, Mr. Depew began, "It's pleasant to hear these nice words while I'm still alive. I'd rather have the taffy than the epitaph."

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Bernard Shaw is a past master at the ready retort. A young woman sitting next to him at dinner remarked "What a wonderful thing is youth!"

"Yes—and what a crime to waste it on children," G. B. S. replied sagely.

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At one time during the American Civil War Gen. George B. McClellan, then in command of the Union forces, was conducting a waiting campaign. He was so careful to avoid mistakes that little headway was evident. President Lincoln thereupon wrote him a letter:

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Charles Lamb tells of a chronic grumbler who always complained at whist because he had so few trumps. By some artifice his companions managed to deal him the whole thirteen, hoping to extort some expression of satisfaction, but he only looked more wretched than ever as he examined his hand. "Well, Tom," said Lamb, "haven't you trumps enough this time?" "Yes," grunted Tom, "but I've no other cards."

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## FULTON AND NAPOLEON

An American inventor had come to Paris and had offered the French Admiralty two new inventions: one of them a ship to be propelled by steam power instead of by the wind; the other a submarine boat which was to sink ships by the discharge of a kind of torpedo. "The man is a charlatan," was Napoleon's comment on Fulton, after an experiment in which the inventor's "plunging boat" had had a partial success; and he brushed the whole matter aside. If the American had brought him models of a machine gun and field telegraph, he would have opened his purse.—*Emil Ludwig "Napoleon."*

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Someone asked Woodrow Wilson how long he would prepare for a ten-minute speech. He said, "Two weeks." "How long for an hour speech?" "One week." "How long for a two-hour speech?" "I am ready now."

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2129 Fall off like leaves from a withered tree.—*Voltaire*

2130 Faultless as blown roses in June days.—*Edward Dowden*

✓ 2131 It is with feelings as with waters. the shallow murmur, but the deep are dumb.—*Sir Walter Raleigh*

2132 His face fell like a cookbook cake.—*Joseph C. Lincoln.*

2133 My head rang like a fire station gong

2134 Like the mower's grass at the close of day.—*Byron.*

2135 Fits as a shell fits a crab.—*Sir A. Conan Doyle*

2136 As flabby as a sponge.—*Guy de Maupassant.*

2137 Flexible as figures in the hands of the statistician.—*Israel Zangwill.*

2138 Fellow, as the night the day.—*Shakespeare*

2139 Folds up like a crush hat or a concertina.—*Irene S. Cobb*

2140 Shall fold their tents like the Arabs and as silently steal away.—*Longfellow*

2141 A forehead more pure than the Parian stone.—*Whitier*

2142 Poor and forgotten like a clod upon the field.—*Hugo.*

2143 Good fortune, like ripe fruit, ought to be enjoyed while it is present.—*Epictetus*

2144 Rattled like window shutters in a cyclone.

2145 The fragrance of her rich and delightful character still lingered about the place where she had lived, as a dried rosebud accents the drawer where it has withered and perished.—*Hawthorne*

2146 Free as mountain winds.—*Shakespeare*

2147 The feeling of friendship is like that of being comfortably filled with roast beef.—*Dr Johnson*

2148 As frightened as Macbeth before the ghost of Banquo.—*Louis Verillot.*

2149 Fruitless as the celebrated bee who wanted to swarm alone.—*G. K. Chesterton*

2150 Futile as a tractor in a boiler shop.—*Henry Irving Dodge*

2151 She had more ornaments than a circus band wagon.—*Herbert V Prochasek*

✓2152 Genuis, like a torch, shines less in the broad daylight of the present than in the night of the past.—*Peter Soren*

2153 Ghastly as a laugh in hell.—*Thomas Hardy*

2154 As regular as the roll of an army drum.

2155 Gleaned upon the water like a bride at her looking-glass.—*R. D Black more*

2156 His eyes dilated and glistened like the last flame that shoots up from an expiring fire.—*Guy de Maupassant*

2157 Glisten like the bayonets of a regiment on parade.—*John C. Van Dyke*

✓2158 Going as if he had tread upon eggs.—*Robert Burton*

2159 Gossip, like rumour, is born of silence.—*Nicolas de Lesclap*

2160 Graciful as a dove.—*Servad Rogers*

2161 Grasp, like death.—*Elvener Elliott*

2162 Her eyes are grey like morning dew.—*W B Yeats*

2163 Genuine grief is like penitence, not clamorous, but subdued.—*Josh E. Long*

2164 Gush like a fountain at its source.—*Donald G Mitchell*

2165 His speech came in gusts, like fennets in the pauses of the wind.—*William De Morgan*

2166 He returned as often as the postman.

✓2167 Harsh as an egg.—*Robert Herrick*

2168 He had a hand like a bunch of bananas.—*R. F Ousensky*

2169 Happy as birds in the spring.—*William Blake*

2170 Fingers, hard as a lobster's claws.—*Guy de Maupassant*





- 2171 Hard as a pine knot.—*James K. Paulding*
- 2172 As hard as for an empty sack to stand upright.—*Benjamin Franklin.*
- ✓ 2173 The head of a woman is like a weather cock on the top of a house,  
which turns with the slightest wind.—*Molière*
- ✓ 2174 The head, like the stomach, is most easily infected with poison when it  
is empty.—*Richter*
- 2175 As shallow as a pie pan.
- 2176 A noble heart, like the sun, showeth its greatest countenance in its  
lowest estate.—*Sir Philip Sidney*
- 2177               Heaven  
                Like a mighty ship in pain,  
                Facing the tempest with struggle and strain.  
  —*E. B. Browning*
- 2178 Lies heavy         like murder on a guilty soul.—*Schiller*
- 2179 The sea hissed like twenty thousand kettles! —*Joseph Conrad.*
- 2180 Hissing like a snake.—*Hugo*
- 2181 He stuck to it about as long as a drug store cowboy on a broncho.
- 2182 Holds           together as the shell does the egg.—*John C Van Dyke*
- 2183 As much at home         as a fish in water —*Balzac*
- 2184 Our hopes, like withered leaves, fall fast.—*Longfellow*
- 2185 Hopeful as the break of day.—*T B Aldrich*
- 2186 Hot as hell-fire.—*Dryden*
- 2187 Hover—like a moth intoxicated with light.—*John Galsworthy*
- 2188 Howlings, like a herd of ravenous wolves disappointed of their prey.—  
*William H Prescott*
- 2189 Huddled like beasts beneath the drovers' whips.—*John Masefield*
- 2190 Humility like darkness reveals the heavenly lights.—*Henry D Thoreau.*
- 2191 Hungry as the chap that said a turkey was too much for one, not enough  
for two —*O W Holmes*

- 2233 As hopeful as a Spring morning
- 2234 Natural to die as to be born.—*Bacon*.
- ✓2235 Neglected, as the moon by day.—*Swift*.
- 2236 Obstinate as death.—*Dryden*.
- /2237 Opportunists, like eggs, don't hum but one at a time.—*Josh Billings*
- 2238 Pains like a horrible vulgarity.—*Lafcadie Howe*
- 2239 He was as polished, and as hard, as the brass plate upon which his name was etched.—*Herbert V Procter*
- 2240 God pardons like a mother who kisses away the repentant tears of her child.—*Henry Ward Beecher*
- 2241 Panting like a large bellows.—*Haga*.
- 2242 Pathetic as an autumn leaf.—*George Moore*
- 2243 Patiently as the spider weaves the broken web.—*Bulwer-Lytton*.
- 2244 As innocent as a child.
- 2245 Pleading like a frightened child.—*Robert Louis Stevenson*.
- 2246 Pliable as wax.—*James Shirley*
- 2247 Pregnant and silent like the terrible questioning of one's conscience.—*Joseph Conrad*
- 2248 A woman preacher is like a dog walking on his hind legs. It is not done well but you are surprised to find it done at all.—*Dr Johnson*.
- 2249 She was as pretty as the spring time.—*Balzac*.
- 2250 Proud as a Quaker.—*G P Morris*.
- 2251 Kings will lose their privilege, as stars which have completed their time lose their splendor.—*Dumas, Père*
- 2252 Puffed himself up like a ship in full sail.—*Hans Christian Andersen*.
- 2253 As soft as a Southern wind.
- 2254 Practical—like morning.—*James Whitcomb Riley*



2214 Majestic in its movement as a sonnet of Milton.—*Israel Zangwill*.

✓ 2215 Men, like peaches and pears, grow sweet a little while before they begin to decay.—*O W Holmes*

2216 Great men are like meteors they glitter and are consumed to enlighten the world.—*Napoleon*

2217 Marriage is not like the hill of Olympus, wholly clear without clouds.—*Thomas Fuller*

2218 As restless as the wind

2219 Melancholy sound like the weeping of a solitary deserted human heart.—*Guy de Maupassant*

2220 Swell menacingly like the first whisper of a rising wind.—*Joseph Conrad*

2221 Merciless as ambition.—*Joubert*

2222 As freely as the firmament embraces the world, so mercy must encircle friend and foe.—*Schiller*

2223 Monotonous as mutton.—*Richard Le Gallienne*

2224 Motionless as a king's mummy in a catacomb.—*Fleabert*

2225 A voice as mournful as the dying light in the west—for a vague reminder of Death is divinely set in the heavens, and the sun above gives the same warning that is given here on earth by the flowers and the bright insects of the day.—*Balsac*

2226 Moved one like the finest eloquence.—*Alexander Smith*

2227 Multitudinous tongues, like the whispering leaves of a wind-stirred oak.—*Hawthorne*

2228 Murmurs like a bell that calls to prayer.—*John Ruskin*

2229 Muscular as dogmat.—*Rex Beach*

2230 As mute as the tomb.—*Dumas Père*

2231 As mute as Pygmalion.—*James Smith*

2232 The nations narrow and expand,  
As tides that ebb, or tides that flow

—*Lord De Tabley*

- 2233 As hopeful as a Spring morning.
- 2234 Natural to die as to be born.—*Bacon*.
- ✓2235 Neglected, as the moon by day.—*Swift*.
- 2236 Obsolete as death.—*Dryden*.
- /2237 Opportunists, like eggs, don't keep but one at a time.—*Josh Billings*.
- 2238 Pains like a horrible vulgarity.—*Lafcadio Hearn*.
- 2239 He was as polished, and as hard, as the brass plate upon which his name was etched.—*Herbert V. Prochman*
- 2240 God pardons like a mother who kisses away the repentant tears of her child.—*Henry Ward Beecher*
- 2241 Painted like a forge bellows.—*Hugo*.
- 2242 Prudent as an autumn leaf.—*George Moore*
- 2243 Patiently as the spider weaves the broken web.—*Balcan-Lytton*.
- 2244 As innocent as a child.
- 2245 Pleading like a frightened child.—*Robert Louis Stevenson*.
- 2246 Pliable as wax.—*James Shirley*
- 2247 Poignant and silent like the terrible questioning of one's conscience.—*Joseph Conrad*
- 2248 A woman preacher is like a dog walking on his hind legs. It is not done well but you are surprised to find it done at all.—*Dr Johnson*.
- 2249 She was as pretty as the spring time.—*Balcan*
- 2250 Prim as a Quaker.—*G. P. Morris*.
- 2251 Kings will lose their privilege, as stars which have completed their time lose their splendor.—*Darius Fere*
- 2252 Puffed himself up like a ship in full sail.—*Hans Christian Andersen*
- 2253 As soft as a Southern wind.
- 2254 Penetral—like morning.—*James W. Wadsworth Riley*

2214 Majestic in its movement as a sonnet of Milton.—*Israel Zangwill*

✓ 2215 Men like peaches and pears, grow sweet a little while before they begin to decay.—*O W Holmes*

2216 Great men are like meteors they glitter and are consumed to enlighten the world.—*Napoleon*

2217 Marriage is not like the hall of Olympus, wholly clear without clouds.—*Thomas Fuller*

2218 As restless as the wind

2219 Melancholy sound like the weeping of a solitary deserted human heart.—*Guy de Maupassant*

2220 Swell menacingly like the first whisper of a rising wind.—*Joseph Conrad*

2221 Merciless as ambition.—*Joubert*

2222 As freely as the firmament embraces the world, so mercy must encircle friend and foe.—*Schiller*

2223 Monotonous as mutton.—*Richard Le Gallienne*

2224 Motionless as a king's mummy in a catacomb.—*Flaubert*

2225 A voice as mournful as the dying light in the west—for a vague reminder of Death is divinely set in the heavens, and the sun above gives the same warning that is given here on earth by the flowers and the bright insects of the day.—*Balsac*

2226 Moved one like the finest eloquence.—*Alexander Smith*

2227 Multitudinous tongues, like the whispering leaves of a wind-stirred oak.—*Hawthorne*

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- 2277 Sobbing, as if the body and soul were torn.—*Balcan-Lytton*.
- 2278 Society like the Roman youth at the circus, never shows mercy to the fallen gladiator.—*Balcan*.
- 2279 Soft as is the falling thistle down.—*Joseph Hall*.
- 2280 Soft and still, like birds half hidden in a nest.—*Longfellow*.
- 2281 Walked as softly as the ghost in Hamlet.—*Dickens*
- 2282 As hard-boiled as an Easter egg.
- 2283 Sparkle like brooks in the morning sun.—*William Cullen Bryant*.
- 2284 Stood spellbound, like a child to whom his nurse is telling some wonderful story.—*Balcan*
- 2285 As shrivelled as an old prune.
- 2286 Staggered away as a defeated man staggers away from the field of battle.—*Joseph Conrad*
- 2287 Stalks like rocks that wear a ship's life out under the smooth sea —  
*Ibid*
- 2288 He stood stiff as a marble statue.—*Goethe*
- 2289 As harmless as a meadow lark.
- 2290 Struggling like a man led towards death and crucifixion.—*Carlyle*.
- 2291 Swayed like a bud on a twig.—*Arnold Bennett*.
- 2292 Hewing like an animal at bay
- ✓ 2293 Talent, like gout, sometimes skips two generations.—*Balcan*
- 2294 Tenderly as round the sleeping infant's feet,  
We softly fold the cradle-sheet.  
—*William Cullen Bryant*
- 2295 Terrifying as the monologue of a storm.—*Hugo*.
- 2296 He was as short and stubby as a hedge fence.
- ✓ 2297 Human thought is like a monstrous pendulum. It keeps swinging from one extreme to the other.—*Eugene Field*

2255 She is as pure, as good, and as beautiful as an angel.—*Guy de Maupassant*.

2256 Receded, as mists fade before a morning sun.—*Barrett Wendell*.

2257 Red as the Baldwinville skool-house.—*Artemus Ward*

2258 Ruddy and fresh as the waking morn.—*Eugene Field*.

2259 Fell slowly into ruin, like all dwellings to which the presence of man no longer communicates life.—*Hugo*.

2260 As illusive as a dream.

2261 Sad as twilight.—*George Eliot*.

2262 Saunters like an idle river very leisurely strolling down a flat country to the sea.—*Dickens*

2263 In scandal, as in robbery, the receiver is always as bad as the thief.—*Chesterfield*

2264 Sealed as the voice of a frost-bound stream.—*Sarahburne*.

2265 Serene as night.—*Byron*

2266 Set, as a piece of sculpture.—*Dickens*

2267 It stuck tighter than bark on a tree.

2268 Shone like the evening star.—*O W Holmes*

2269 Shrink as though Death were passing in his shroud.—*John Masefield*

2270 Shun him like the plague.—*Robert Browning*

2271 Sifted like great snowdrifts o'er the landscape.—*Longfellow*

2272 Sighed with such a sigh as drops from agony to exhaustion.—*E. B Browning*

2273 Sighs as men sigh relieved from care.—*Lowell*

2274 Silent as a country churchyard.—*Macaulay*

2275 Silent as the grave.—*Schiller*

2276 As greedy as the jaws of hell.

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2299 As frank as a mirror

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2301 As inflexible as a marble pillar

✓ 2302 Unconquerable as chewing gum.—*Arnold Bennett*

2303 Stand unmoved, like a rock mid raging seas.—*Caldron*

✓ 2304 As inseparable as a baseball fan and a bag of peanuts.

2305 Upright as a wooden sentinal at the door of a puppet-show —*Sir Walter Scott*

2306 Vagrant as the wind —*John Ford*

2307 Pranced around like a colt in a pasture.

2308 Vanished altogether like the last spark on a burnt piece of paper —*Hans Christian Andersen*

2309 Vanished like the furrow cut by a ship's keel in the sea.—*Balzac*

✓ 2310 Vices, like beasts, are fond of none but those that feed them.—*Samuel Butler*

2311 Lacs like a man with a second-hand car to sell.

✓ 2312 Virtue is like the polar star which keeps its place, and all stars turn towards it.—*Confucius*

2313 Void of sense as the movement of the trees and the sound of the winds —*Hugo*.

2314 A wail, as of a babe new-born.—*George Meredith*

2315 She walked with a proud, defiant step, like a martyr to the Coliseum.—*Balzac*

2316 Wandered up and down there like an early Christian refugee in the catacombs.—*Joseph Conrad*

2317 Wandered about at random, like dogs that have lost the scent.—*Voltaire*

✓ 2318 His purse was as full as his head was empty

- 2319 Warm as a scalded cat.—*Thomas Hardy*
- 2320 Watchful as a spider sits in his web.—*Belvoir-Lytton.*
- 2321 As faultless as a spring flower
- 2322 Withered and pale as an old pauper.—*Dickens.*
- 2323 His words, like so many nimble and airy servants, trip about him at command.—*Milton.*
- ✓2324 The world is like a great staircase, some go up and others go down.—*Hippocrates*
- 2325 He floundered around like a fish on the beach.
- 2326 Yawns like a grave in a cemetery.—*Haga.*
- 2327 Zeal without knowledge is like exposure to a man in the dark.—*Newman.*
- 2328 As fresh as the dawn.
- 2329 As stout as a rhinoceros.—*Freshfield P Adams.*
- 2330 His cheek was like a rose in the snow.—*O W Holmes.*
- 2331 His head was as empty as a politician's speech.
- 2332 No more conscience than a fox in a poultry farm.—*G. B. Shaw*
- 2333 Desolate looking as a summer resort in midwinter.—*Richard Harding Davis.*
- 2334 He stood as erect as a Grecian pillar
- 2335 Her eyes looked like two rainy autumn moons.—*Henry James.*
- 2336 He felt like the symptoms on a medicine bottle.—*George Ade.*
- 2337 He was as exacting as a top sergeant.
- 2338 Freckles, like rust spots.—*Wells Carter*
- ✓2339 The human mind should be like a good hotel—open the year around.—*William Lyon Phelps.*
- 2340 His face was as expressionless as a smoked herring



256 THE PUBLIC SPEAKER'S TREASURE CHEST

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## Chapter 9

# COLORFUL PHRASES FOR SPARKLING SPEECH

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3350 *Abraham's bosom*—A figure of speech from the Bible. To rest in Abraham's bosom. A place of reward after death for the blessed and righteous. There was an old custom of allowing a good friend to recline at dinner on one's bosom. John reclined on the bosom of Jesus. The beggar died and was taken by the angels into Abraham's bosom.

3351 *Achilles' heel*—A vulnerable spot. Achilles' mother to make him invulnerable, dipped him into the Styx river. She failed to immerse the heel by which she held him. Paris wounded him mortally by striking him in the heel with an arrow. Everyone may be said to have his Achilles' heel—his weakness.

3352 *A walk as Achilles*—One who withdraws from a part in an important enterprise or undertaking because he holds a personal grievance. In mythology it is said that Achilles walked in his tent because of an argument with Agamemnon and declined for some time to take part in the battle of the Greeks against the Trojans.

3353 *An Adonis*—An exceptionally handsome man. In mythology he was a handsome young man loved by Venus.

3354 *After me the deluge*—Means that "I shall keep on doing what pleases me regardless of what happens and even if I am overcome, after me, the deluge." The origin of the phrase is uncertain. Madame Pompadour, a favorite of Louis the Fifteenth, was one among several who were credited with having used this phrase. She was extravagant and refused to listen to her counselors who said she would ruin the country. She made light of their warnings, saying in French, *After me, the flood.*

3355 *All my swans are geese*—To have your plans fail you. To be disappointed. If one says, "All her swans are turned to geese," it means her plans or boasts have failed her. The swan is beautiful; the goose far less attractive.

✓ 3356 *Alpha and Omega*—The beginning and the end of anything. In the Greek alphabet, alpha is the first letter and omega the last. In the Bible the Lord said, "I am Alpha and Omega, the beginning and the ending."

2341 A white mustache, cut short like a worn-out brush.—*Henry James*

2342 Unremembered as old rain.—*Edna St. Vincent Millay*

✓ 2343 As changeable as a woman's mood.

✓ 2344 Vanish as raindrops which fall in the sea.—*Susan Coobidge*

2345 I could see the man's very soul writhing in his body like an impaled worm.—*Joseph Conrad*

2346 His joints creaked like those of an old weather-beaten wooden farm gate.—*Herbert V. Prochnow*

2347 As unemotional as a baseball umpire.

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2352 *A sulking Achilles*—One who withdraws from a part in an important enterprise or undertaking because he holds a personal grievance. In mythology it is said that Achilles sulked in his tent because of an argument with Agamemnon and declined for some time to take part in the battle of the Greeks against the Trojans.

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2357 *He cannot bend Ulysses bow*—The person is not equal to the task. Ulysses had a bow so great ordinary men could not bend it.

2358 *An Odyssey*—A story of great adventure. An epic attributed to Homer describing the ten years' wanderings of Ulysses in returning home after the siege of Troy.

2359 *An Amazon*—A woman of unusual physical strength. Sometimes also used to describe a woman of masculine boldness. The Amazons in mythology were a nation of fighting women.

2360 *Greek gift or a case of the Greeks bearing gifts*—This means a fatal gift which is presented under friendly guise. In Virgil's *Aeneid* there is a line which says, "I fear the Greeks even when they bear gifts." This refers to the well known "gift" of the wooden horse which the Trojans offered to the gods. The Greeks had left it outside of the city of Troy and apparently had departed. The Trojans took it within the city's walls and at night Greek soldiers hidden within the horse came out, capturing the city by morning.

2361 *To feed on ambrosia and nectar*—To have excellent food and drink. To the ancient Greeks "ambrosia" meant the food which the gods ate. Now it means anything delicious to taste or fragrant in perfume. "Nectar" is the drink of the gods.

2362 *To make the amende honorable*—According to *Webster's Collegiate Dictionary* this term means "a formal and humiliating acknowledgment of offense and apology made to another originally in reparation of his injured honor." The punishment was used under the Roman, Dutch, French and other legal systems. An apology in church or court might require the person to appear with bare feet and head dressed in white, and carrying a torch.

2363 *An Ulysses*—A person who is clever in developing schemes. Ulysses was one of the Greek heroes in the Trojan War famous for his craft, intelligence and eloquence.

2364 *To work or fight like a Trojan*—To fight with great courage or to work with exceptional energy. The ancient Trojans were noted for endurance and pluck.

2365 *A Cassandra utterance*—A prophecy foretelling evil which is not heeded. Cassandra, a daughter of King Priam, was given the power to prophesy by Apollo, according to Greek mythology. Becoming displeased with her Apollo changed the power Cassandra had to prophesy so she could still prophesy truly only to be laughed at by those who heard her.

2366 *To hector someone*—To annoy a person. Hector was greatly concerned over the shame brought upon his family and city by his brother Paris according to Greek legend, and consequently found fault with him.

234- *An apple of discord*—A reason for dispute. According to mythology Discord threw a golden apple on the table "for the most beautiful." Juno, Minerva, and Venus claimed it. Paris awarded it to Venus, thus bringing upon him the vengeance of Juno and Minerva which helped to cause the Trojan War.

235 *Argonaut*—One of those who sailed with Jason, in the ship Argo, to Colchis to search for the Golden Fleece, according to Greek mythology. An adventurer who seeks fame or fortune in unexplored lands.

236 *Argus-eyed*—Extraordinarily watchful. An Argus-eyed commutree may watch the counting of the money or the ballots. Argus, a monster in Greek mythology had one hundred eyes, only two of which were said to sleep at once. Argus-eyed means to see a great deal.

237 *Halcyon days*—Days of peace and happiness. Greek legends tell of a girl named Halcyon whose husband perished. Juno, a goddess, did everything in her power to lessen Halcyon's grief and give her serenity of mind and happiness.

238 *Ark of the covenant*—According to Jewish history the chest in the most sacred place in the temple in which were placed the two tables of stone with the Ten Commandments written upon them. Anything which is exceptionally sacred. The Constitution of the United States and the Declaration of Independence might each be spoken of as an American ark of the covenant.

239 *Armageddon*—The place where a terrific battle will be fought on "the great day of God" between the powers of good and evil, according to the Bible. Any great battle, political contest, or dramatic conflict.

240 *To work the oracle*—To attempt to influence some powerful agency so it will bestow a favor upon you.

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243 *A saturnine smile*—A smile which is not cheerful, perhaps because the idea of "sorrowfulness" is connected with the planet Saturn.

244 *A mercurial temperament*—The Greek god Mercury was eight-beamed, clever, trustworthy, and even a little deceptive; so a mercurial temperament would be of that character.

245 *Apollonian*—In Greek mythology the god of music, beauty and youth. An unusually handsome man.



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240 *Ark of the covenant*—According to Jewish history the chest in the most sacred place in the temple in which were placed the two tables of stone with the Ten Commandments written upon them. Anything which is exceptionally sacred. The Constitution of the United States and the Declaration of Independence might each be spoken of as an American ark of the covenant.

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